TOWN COUNCIL STAFF REPORT

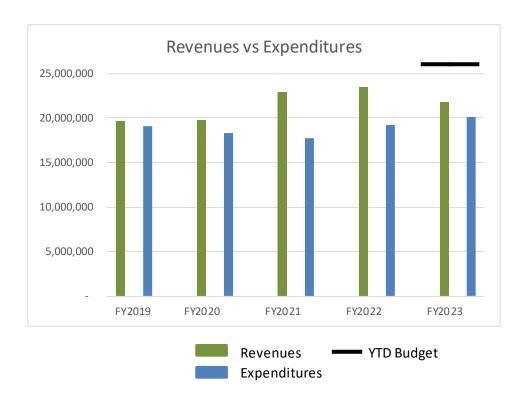
Finance & Administration Department



| MEETING DATE: | August 8, 2023 |
|------------------|--|
| PROJECT: | Consent Agenda: Year-to-date Financial Report |
| PROJECT MANAGER: | Natalie Majorkiewicz, CGFO, Director of Finance & Administration |

General Fund Financial Overview:

The chart below shows the revenue collections and expenditures trend for the last four full years and FY2023 year-to-date (YTD) through June 2023 to include activity through the accrual period, which extends through August 31st. Revenues have been higher than expenditures the last four full years.



FY2023 YTD through June shows General Fund revenues above the budgeted amount in all line items except for MASC Telecommunications, franchise fees, building permits, grants and entitlements, administrative fees, service revenues, fines and fees, and transfers in. YTD June expenditures are tracking below the budgeted amounts.

August 8, 2023 Page 2

FY23 General Fund Financial Overview

| Revenues | | Expenditures |
|-----------|-------------|--------------|
| \$21,787k | YTD | \$20,152k |
| 81.0% | % of Budget | 74.9% |
| \$26.892k | YTD Budget | \$26.892k |

ATTACHMENTS:

- 1. General Fund
- 2. Stormwater Fund
- 3. Capital Improvement Program Fund
- 4. Debt Service Fund
- 5. Special Revenue Funds
- 6. Business License Statistics
- 7. Grant Index

Town of Bluffton Actual Versus Budget General Fund

| | Month of June 2023 | | | | | Year-to-Date thru July 31, 2023 (Accrual Period) | | | | | | |
|--|--------------------|--------------|----------------|--------------|---------------------------------|--|---------------|----------------|---------------|-----------------|--|--|
| W.CAR | FY 2022 | FY 2023 | More/(Less) | Budget | Over / (Under) | FY 2022 | FY 2023 | More/(Less) | Budget | Over / (Under) | | |
| | | | | | (- · · · · · · · · · · · · · · | | | | | Citi i (Citaci) | | |
| Revenues | | | | | | | | | | | | |
| Property Taxes | \$ 128,996 | \$ 296,817 | \$ 167,821 | \$ 124,363 | \$ 172,454 | \$ 8,274,777 | \$ 9,220,375 | \$ 945,598 | \$ 7,827,584 | \$ 1,392,791 | | |
| Licenses & Permits | | | | | | | | | | | | |
| Business Licenses | 826,263 | 744,519 | (81,744) | 769,789 | (25,270) | 3,569,652 | 3,649,669 | 80,017 | 3,293,271 | 356,398 | | |
| MASC Telecommunications | 5,640 | 415 | (5,225) | 5,683 | (5,268) | 57,569 | 56,511 | (1,059) | 58,000 | (1,489) | | |
| MASC Insurance Tax Collection | 2,494,265 | 2,628,886 | 134,621 | 2,115,335 | 513,551 | 3,088,203 | 3,156,632 | 68,430 | 2,619,042 | 537,590 | | |
| Franchise Fees | 1,315,243 | - | (1,315,243) | 1,380,542 | (1,380,542) | 2,925,275 | 2,796,306 | (128,969) | 3,070,509 | (274,203) | | |
| Building Safety Permits | 266,541 | 187,662 | (78,879) | 213,847 | (26,185) | 4,163,920 | 2,709,215 | (1,454,705) | 2,891,871 | (182,656) | | |
| Application Fees | 4,550 | 3,200 | (1,350) | 3,470 | (270) | 65,560 | 57,195 | (8,365) | 50,000 | 7,195 | | |
| Administrative Fees | - | - | - | _ | - | 44,000 | - | (44,000) | 44,000 | (44,000) | | |
| Total Licenses & Permits | 4,912,502 | 3,564,682 | (1,347,820) | 4,488,666 | (923,984) | 13,914,179 | 12,425,527 | (1,488,652) | 12,026,693 | 398,834 | | |
| Grants and Entitlements | 87,123 | - | (87,123) | 128,220 | (128,220) | 1,343,176 | 490,686 | (852,490) | 1,650,474 | (1,159,788) | | |
| Intergovernmental | 159,567 | _ | (159,567) | 242,795 | (242,795) | 354,602 | 554,533 | 199,931 | 638,504 | (83,971) | | |
| Service Revenues | 45,219 | 60,076 | 14,857 | 42,121 | 17,955 | 1,037,494 | 629,314 | (408,180) | 967,459 | (338,145) | | |
| Fines & Fees | 8,044 | 9,720 | 1,676 | 9,053 | 667 | 103,645 | 112,706 | 9,060 | 115,000 | (2,294) | | |
| Interest Income | 4,683 | 34,430 | 29,747 | 3,684 | 30,746 | 31,781 | 235,113 | 203,332 | 25,000 | 210,113 | | |
| Miscellaneous Revenues | 25,192 | 6,643 | (18,549) | 13,680 | (7,037) | 230,377 | 200,092 | (30,284) | 120,000 | 80,092 | | |
| Total Revenues | 5,371,326 | 3,972,368 | (1,398,958) | 5,052,582 | (1,080,214) | 25,290,031 | 23,868,346 | (1,421,685) | 23,370,714 | 497,632 | | |
| | | 0,012,000 | (1,000,000) | 0,002,002 | (1,000,211) | | 20,000,010 | (1,121,000) | 20,010,111 | .01,002 | | |
| Other Financing Sources | - | - | - | - | - | - | - | - | 701,884 | (701,884) | | |
| Transfers In | 45,781 | - | (45,781) | 50,076 | (50,076) | 213,758 | 156,834 | (56,924) | 2,819,414 | (2,662,580) | | |
| Total Other Financing Sources & Tranfers In | 45,781 | - | (45,781) | 50,076 | (50,076) | 213,758 | 156,834 | (56,924) | 3,521,298 | (3,364,464) | | |
| Total Revenues and Other Financing Sources | \$ 5,417,107 | \$ 3,972,368 | \$ (1,444,739) | \$ 5,102,658 | \$ (1,130,290) | \$ 25,503,789 | \$ 24,025,180 | \$ (1,478,609) | \$ 26,892,012 | \$ (2,866,832) | | |
| Expenditures | | | | | | | | | | | | |
| Town Council | \$ 9,268 | \$ 9,913 | \$ 645 | \$ 13,642 | \$ (3,729) | \$ 118,252 | \$ 130,499 | \$ 12,247 | \$ 174,065 | \$ (43,566) | | |
| Executive | 33,337 | 93,673 | 60,336 | 83,943 | 9,730 | 509,796 | 1,155,867 | 646,071 | 1,283,665 | (127,798) | | |
| Economic Development | 18,925 | 28,144 | 9,219 | 49,502 | (21,358) | 329,967 | 358,541 | 28,574 | 863,075 | (504,534) | | |
| Human Resources | 27,551 | 30,419 | 2,868 | 33,936 | (3,517) | 443,661 | 451,318 | 7,657 | 546,493 | (95,175) | | |
| Communications and Community Outreach | 23,362 | 29,896 | 6,534 | 42,017 | (12,121) | 310,369 | 446,959 | 136,590 | 558,210 | (111,251) | | |
| Police | 543,031 | 812,135 | 269,103 | 707,575 | 104,560 | 6,727,112 | 7,886,380 | 1,159,268 | 8,764,763 | (878,383) | | |
| Municipal Judges | 3,350 | 7,057 | 3,707 | 7,467 | (410) | 35,924 | 74,491 | 38,566 | 80,073 | (5,582) | | |
| Municipal Court | 32,837 | 22,869 | (9,968) | 38,102 | (15,233) | 396,734 | 411,156 | 14,422 | 460,344 | (49,188) | | |
| Finance | 81,039 | 60,472 | (20,568) | 77,793 | (17,321) | 1,049,102 | 816,982 | (232,120) | 1,007,076 | (190,094) | | |
| Information Technology | 66,542 | 70,653 | 4,110 | 90,446 | (19,793) | 1,314,396 | 1,608,814 | 294,418 | 1,786,555 | (177,741) | | |
| Customer Service | 15,953 | 17,632 | 1,679 | 18,969 | (1,337) | 223,754 | 227,669 | 3,915 | 266,055 | (38,386) | | |
| Planning & Community Development | 268,965 | 140,490 | (128,475) | 273,754 | (133,264) | 1,578,094 | 1,389,372 | (188,722) | 1,606,190 | (216,818) | | |
| Building Safety | 55,727 | 50,700 | (5,027) | 74,818 | (24,118) | 682,266 | 850,502 | 168,236 | 915,994 | (65,492) | | |
| Project Management | 71,215 | 64,181 | (7,035) | 82,509 | (18,328) | 824,798 | 859,490 | 34,692 | 955,600 | (96,110) | | |
| Public Works | 147,032 | 158,541 | 11,509 | 181,746 | (23,205) | 1,766,361 | 2,062,472 | 296,111 | 2,183,392 | (120,920) | | |
| Town Wide | 168,150 | 196,156 | 28,006 | 203,775 | (7,619) | 2,712,613 | 2,291,175 | (421,438) | 3,287,317 | (996,142) | | |
| Total Expenditures | 1,566,285 | 1,792,930 | 226,645 | 1,979,994 | (187,064) | 19,023,199 | 21,021,688 | 1,998,488 | 24,738,867 | (3,717,179) | | |
| Other Financing Uses | | | | | | | | | | - | | |
| Transfers Out to Capital Improvements Program Fund | _ | - | - | - | - | 148,307 | - | (148,307) | 2,033,145 | (2,033,145) | | |
| Total Transfers | - | - | - | - | - | 148,307 | - | (148,307) | 2,153,145 | (2,153,145) | | |
| Total Expenditures and Other Financing Uses | \$ 1,566,285 | \$ 1,792,930 | \$ 226,645 | \$ 1,979,994 | \$ (187,064) | \$ 19,171,506 | \$ 21,021,688 | \$ 1,850,181 | \$ 26,892,012 | \$ (5,870,324) | | |

Town of Bluffton Actual Versus Budget Stormwater Fund

Month of June 2023

Year-to-Date thru July 31, 2023 (Accrual Period)

| | FY | 2022 | FY 2023 | Mo | re/(Less) | Budget | Ov | er / (Under) | | FY 2022 | ı | FY 2023 | Mc | re/(Less) | Budget | Ov | er / (Under) |
|--|------|---------|----------------------------|----|-------------|---------|----|--------------|------|-----------|----|-----------|----|--------------|-----------|----|--------------|
| | | | | | | | | | | | | | | | | | |
| Revenues | | | | | | | | | | | | | | | | | |
| Stormwater Utility Fee | \$ | 7,699 | \$ - | \$ | (7,699) \$ | 8,144 | \$ | (8,144) | \$ | 1,919,270 | \$ | 1,990,704 | \$ | 71,434 \$ | 2,030,246 | \$ | (39,542) |
| Licenses & Permits | | | | | | | | | | | | | | | | | |
| NPDES Plan Review Fee | | 6,250 | 9,935 | | 3,685 | 18,678 | | (8,743) | | 122,137 | | 103,343 | | (18,795) | 365,000 | | (261,658) |
| NPDES Inspection Fee | | 30,500 | 19,100 | | (11,400) | - | | 19,100 | | 550,775 | | 359,425 | | (191,350) | - | | 359,425 |
| Total Licenses & Permits | | 36,750 | 29,035 | | (7,715) | 18,678 | | 10,357 | | 672,912 | | 462,768 | | (210,145) | 365,000 | | 97,768 |
| Total Revenues | | 44,449 | 29,035 | | (15,414) | 26,822 | | 2,213 | | 2,592,182 | | 2,453,472 | | (138,710) | 2,395,246 | | 58,226 |
| Total Revenues and Other Financing Sources | \$ | 44,449 | \$ 29,035 | \$ | (15,414) \$ | 26,822 | \$ | 2,213 | | 2,592,182 | \$ | 2,453,472 | \$ | (138,710) \$ | 2,395,246 | \$ | 58,226 |
| Expenditures | | 450.000 | | • | (74.700) • | 000 000 | • | (450.004) | | | • | | • | 000.004 | 4 400 704 | • | (000 770) |
| Watershed Management | | 150,808 | \$ 76,108 | | (74,700) \$ | 233,089 | \$ | (156,981) | _\$_ | 926,967 | \$ | 1,193,948 | \$ | 266,981 \$ | ., | \$ | (238,773) |
| Total Expenditures | | 150,808 | 76,108 | | (74,700) | 233,089 | | (156,981) | _ | 926,967 | | 1,193,948 | | 266,981 | 1,432,721 | | (238,773) |
| Other Financing Uses | | | | | | | | | | | | | | | | | |
| Transfers Out to Capital Improvements Program Fund | | - | - | | - | - | | - | | 4,807 | | - | | (4,807) | 721,443 | | (721,443) |
| Transfers Out to General Fund | | - | - | | - | - | | - | | - | | - | | - | - | | - |
| Transfer Out to Debt Service | | - | - | | - | - | | - | | 76,650 | | 296,300 | | 219,650 | 296,300 | | - |
| Contribution to Fund Balance | | - | - | | | - | | - | | - | | - | | | - | | - |
| Total Transfers | | - | - | | - | - | | - | | 81,457 | | 296,300 | | 214,843 | 1,017,743 | | (721,443) |
| Total Expenditures and Other Financing Uses | \$ 1 | 150,808 | \$ 76,108 | \$ | (74,700) \$ | 233,089 | \$ | (156,981) | \$ | 1,008,424 | \$ | 1,490,248 | \$ | 481,824 \$ | 2,450,464 | \$ | (960,216) |

Town of Bluffton Budget and Actual - Capital Improvement Program Fund For Period Ending June 30, 2023 Through July 31, 2023 (Accrual Period)

| | YTD Actual | Adopted Budget | Budget Amendments and Transfers | Revised Budget | Actual vs Budget Difference | Actual as % of Budget |
|--|---------------------|----------------------|---------------------------------------|------------------------------------|-----------------------------------|-----------------------------|
| 04 | | | | | | |
| Stormwater and Sewer Buck Island Sewer Phase 5 | \$ 18,156 | \$ 219,690 | \$ 1,749,420 | \$ 1,969,110 | \$ 1,950,954 | 0.9% |
| Sewer Connections Policy | 2,000 | 510,034 | 275,742 | 785,776 | 783,776 | 0.3% |
| Historic District Sewer Extension Phase 2 | 484,368 | 332,390 | 475,424 | 807,814 | 323,446 | 60.0% |
| Historic District Sewer Extension Phase 3 | 4,571 | 188,073 | 15,622 | 203,695 | 199,124 | 2.2% |
| Historic District Sewer Extension Phase 4 | 810 | 130,883 | 6,492 | 137,375 | 136,565 | 0.6% |
| Historic District Sewer Extension Phase 5 | 674 | 148,993 | 5,128 | 154,121 | 153,447 | 0.4% |
| Historic District Sewer Extension Phase 6 | 1,463 | 280,290 | 11,807 | 292,097 | 290,635 | 0.5% |
| Bridge Street Streetscape | 1,095,151 | 1,607,671 | 357,173 | 1,964,844 | 869,693 | 55.7% |
| Comprehensive Drainage Plan Improvements | 156,774 | 244,900 | 76,093 | 320.993 | 164,219 | 48.8% |
| Buck Island Road Drainage Improvements | 160,494 | 93,900 | 135,900 | 229.800 | 69,306 | 69.8% |
| Stoney Crest Campground/Old Palmetto Bluff Rd | 100,404 | 341,658 | 10,000 | 351,658 | 351,658 | 0.0% |
| May River Action Plan Impervious Restoration/Water Quality Project | 52,056 | 214,600 | 10,000 | 214,600 | 162,544 | 24.3% |
| Pritchard Street Drainage Improvements | 101,250 | 236,200 | - | 236,200 | 134,950 | 0.0% |
| Total Stormwater and Sewer | 2,077,767 | 4,549,282 | 3,118,801 | 7,668,083 | 5,590,316 | 27.1% |
| Roads | | | | | | |
| Calhoun Street Streetscape | 54,574 | 248,158 | 215,523 | 463,681 | 409,107 | 11.8% |
| Historic District Streetscape and Drainage Improvements | 171,212 | 348,066 | 233,642 | 581,708 | 410,496 | 0.0% |
| BIS Neighborhood Sidewalks & Lighting | 385,850 | 485,377 | 87,300 | 572,677 | 186,827 | 67.4% |
| Goethe-Shultz Neighborhood Sidewalks & Lighting | 258,983 | .00,011 | 561,571 | 561,571 | 302,588 | 46.1% |
| Wharf Street Lighting | 1,500 | 51,310 | 9,000 | 60,310 | 58,810 | 2.5% |
| Boundary Street Lighting | 210 | 01,010 | 44,403 | 44,403 | 44,193 | 0.5% |
| Ghost Roads | 7,811 | 20,000 | 13,178 | 33,178 | 25,367 | 23.5% |
| Boundary Street Streetscape | 54.469 | 1.736.075 | (1.539.814) | 196,261 | 141.792 | 27.8% |
| Total Roads | 934,609 | 2,888,986 | (375,197) | 2,513,789 | 1,579,180 | 37.2% |
| Facilities | | | | | | |
| Watershed Management Facility | - | 25,000 | 10,243 | 35,243 | 35,243 | 0.0% |
| Squire Pope Carriage House | 562,910 | 1,448,138 | 470,284 | 1,918,422 | 1,355,512 | 29.3% |
| Law Enforcement Center Facility Improvements | 127,558 | 195,500 | 120,271 | 315,771 | 188,213 | 40.4% |
| Public Works Facility Improvements | 8,719 | | 16,506 | 16,506 | 7,787 | 52.8% |
| Rotary Community Center Facility Improvements | 35,697 | - | 35,986 | 35,986 | 289 | 99.2% |
| Garvin-Garvey House Interpretive Signage | 32,390 | 7,523 | 24,867 | 32,390 | 0 | 100.0% |
| Town Hall Improvements | 61,585 | -,020 | 314,684 | 314,684 | 253.099 | 19.6% |
| Ulmer Auditorium Improvements | 01,000 | 118,217 | 0 14,004 | 118,217 | 118,217 | 0.0% |
| Sarah Riley Hooks Cottage | 26,465 | 45,680 | _ | 45,680 | 19,215 | 57.9% |
| Total Facilities | 855,324 | 1,840,058 | 992,841 | 2,832,899 | 1,977,575 | 30.2% |
| Land | | | | | | |
| Land Acquisition | 1,209,655 | 4,704,319 | (1,444) | 4,702,875 | 3,493,220 | 25.7% |
| Total Land | 1,209,655 | 4,704,319 | (1,444) | 4,702,875 | 3,493,220 | 25.7% |
| Housing | | | | | | |
| Affordable Housing Project | | 1,708,672 | | 1,708,672 | 1,708,672 | 0.0% |
| Total Housing | - | 1,708,672 | - | 1,708,672 | 1,708,672 | 0.0% |
| Economic Development Buckwalter Place Multi-County Commerce Park Phase 2 | 4,020 | 78,500 | 3,408,779 | 3,487,279 | 3,483,259 | 0.1% |
| Total Economic Development | 4,020 | 78,500 | 3,408,779 | 3,487,279 | 3,483,259 | 0.1% |
| Parks | | | | | | |
| Oyster Factory Park | 353,964 | 727,900 | 205,272 | 933,172 | 579,208 | 37 9% |
| Wright Family Park | 20,870 | 121,500 | 23,629 | 23,629 | 2,759 | 88.3% |
| Oscar Frazier Park | 104,959 | 247,500 | 3,018 | 250,518 | 145,559 | 41.9% |
| | 82,805 | 31,850 | 90,415 | | 39,460 | 67.7% |
| May River Pocket Park New Riverside Park/Barn Site | 1,240,503 | 3,872,112 | 621,544 | 122,265 4,493,656 | 3,253,153 | 27.6% |
| | | | | | | |
| Park Improvements New River Trail | 19,019 | 65,000 | 119,588 | 184,588 | 165,569 | 10.3% |
| Total Parks | 20,420 1,842,540 | 114,558 5,058,920 | 9,612 1,073,078 | <u>124,170</u> 6,131,998 | 103,750 4,289,458 | 16.4% 30.0% |
| Information Technology Infrastructure | | | | | | |
| Community Safety Cameras Phase 6 | 58,395 | 68,500 | (10,054) | 58,446 | 51 | 99.9% |
| Network Improvements | 168,109 | 195,000 | 53,461 | 248,461 | 80,352 | 67.7% |
| Document Management - Phase 2 | 106,240 | 100,000 | (43,951) | 56,049 | (50,191) | 189.5% |
| Total Parks | 332,744 | 363,500 | (544) | 362,956 | 30,212 | 91.7% |
| Total CIP Expenditures | \$ 7,256,658 | \$ 21,192,237 | \$ 8,216,314 | \$ 29,408,551 | \$ 22,151,893 | 24.7% |

Town of Bluffton Actual Versus Budget Debt Service Fund

Month of June 2023

Year-to-Date thru July 31, 2023 (Accrual Period)

| YCAN TO THE TOTAL THE TOTAL TO THE TOTAL TOT | F | Y 2022 | F | Y 2023 | М | ore/(Less) | Budget | Ov | er / (Under) | FY 2022 | FY 2023 | М | ore/(Less) | В | udget | Ove | er / (Under) |
|--|----|--------|----|--------|----|-------------|----------|----|--------------|---------------|-----------------|----|------------|------|-----------|-----|--------------|
| Revenues | | | | | | | | | | | | | | | | | |
| Property Taxes | | | | | | | | | | | | | | | | | |
| Real & Personal Property Tax (TIF) | \$ | 12,020 | \$ | _ | \$ | (12,020) \$ | 11,639 | \$ | (11,639) | \$ 3,103,572 | \$ 3,522,344 | \$ | 418,772 | \$ 3 | ,005,100 | \$ | 517,244 |
| GO Bond Debt Service Property Tax | Ψ | 3,925 | | _ | Ψ | (3,925) ¢ | - 11,000 | Ψ | (11,000) | 372,970 | 412,207 | Ψ | 39,238 | Ψυ | - | Ψ | 412,207 |
| Total Property Tax | | 15,945 | | | | (15,945) | 11,639 | | (11,639) | 3,476,541 | 3,934,551 | | 458,010 | 3 | ,005,100 | | 929,451 |
| Licenses & Permits | | 10,010 | | | | (10,010) | 11,000 | | (11,000) | 0, 17 0,0 1 1 | 0,001,001 | | 100,010 | · | ,,000,100 | | 020, 101 |
| Municipal Improvement District Fee | | 825 | | _ | | (825) | 840 | | (840) | 355,201 | 357,975 | | 2,775 | | 361,870 | | (3,895) |
| Interest Income | | 12,390 | | 10,720 | | (1,671) | 583 | | 10,137 | 12,390 | 105,781 | | 93,391 | | 4,400 | | 101,381 |
| Miscellaneous Revenues | | - | | - | | - | - | | - | - | - | | - | | - | | - |
| Total Revenues | | 29,160 | | 10,720 | | (18,440) | 13,062 | | (2,342) | 3,844,132 | 4,398,308 | | 554,175 | 3 | ,371,370 | | 1,026,938 |
| Other Financing Sources | | _ | | _ | | - | _ | | - | - | - | | - | | _ | | - |
| Transfers In | | - | | - | | - | 296,300 | | (296,300) | 76,650 | 296,300 | | 219,650 | | 296,300 | | - |
| Total Other Financing Sources & Tranfers In | | - | | - | | - | 296,300 | | (296,300) | 76,650 | 296,300 | | 219,650 | | 296,300 | | - |
| Total Revenues and Other Financing Sources | \$ | 29,160 | \$ | 10,720 | \$ | (18,440) \$ | 309,362 | \$ | (298,642) | \$ 3,920,782 | \$ 4,694,608 | \$ | 773,825 | \$ 3 | ,667,670 | \$ | 1,026,938 |
| Expenditures Series 2014 TIF Bonds Debt Service | | | | | | | | | | | | | | | | | |
| Principal | \$ | _ | \$ | _ | \$ | - \$ | | \$ | _ | \$ 829,620 | \$ 851,304 | \$ | 21,684 | \$ | 851,304 | \$ | _ |
| Interest | * | _ | Ψ. | _ | Ψ. | - | _ | Ψ | _ | 102,062 | 80,378 | • | (21,684) | Ψ | 80,378 | * | (1) |
| Series 2022 TIF Bonds Debt Service | | | | | | | | | | , | , | | (= 1,001) | | , | | (-) |
| Principal | \$ | - | \$ | - | \$ | - \$ | - | \$ | _ | \$ - | \$ 426,182 | \$ | 426,182 | \$ | 426,182 | \$ | - |
| Interest | | - | | - | | - | - | | - | - | 214,751 | | 214,751 | | 214,751 | | - |
| Series 2020 GO Bonds Debt Service | | | | | | | | | | | | | | | | | |
| Principal | | - | | - | | - | - | | - | 220,000 | 230,000 | | 10,000 | | 230,000 | | - |
| Interest | | - | | - | | - | - | | - | 156,800 | 145,800 | | (11,000) | | 145,800 | | - |
| Series 2020A GO Bonds Debt Service | | | | | | | | | | | | | | | | | |
| Principal | | - | | - | | - | - | | - | 140,000 | 150,000 | | 10,000 | | 150,000 | | - |
| Interest | | - | | - | | - | - | | - | 153,300 | 146,300 | | (7,000) | | 146,300 | | - |
| Miscellaneous | | - | | - | | - | - | | | - | - | | - | | - | | - (1) |
| Total Expenditures | | - | | - | | - | - | | | 1,601,782 | 2,244,715 | | 642,933 | 2 | ,244,715 | | (1) |
| Other Financing Uses | | | | | | | | | | | | | | | | | |
| Transfers Out to Capital Improvements Program Fund | | - | | - | | - | - | | | 298,785 | - | | (298,785) | | - | | |
| Total Transfers | | - | | - | | - | - | | - | 298,785 | - | | (298,785) | | - | | |
| Total Expenditures and Other Financing Uses | \$ | - | \$ | - | \$ | - \$ | | \$ | | \$ 1,900,567 | \$ 2,244,715 | \$ | 344,148 | \$ 2 | ,244,715 | \$ | (1) |



Town of Bluffton Special Revenue Accounts For Period Ending June 30, 2023 through July 31, 2023 (Accrual Period)

| | | | | | | FY2023 | | | | | | | | | Original |
|--------------------------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Period 13 | YTD | Estimate |
| Revenues | | | | | | | | | | | | | | | |
| State Accommodations Tax | 400 | 468 | 509 | 256,141 | 783 | 897 | 229,281 | 12,490 | 1,155 | 145,283 | 1,388 | 1,466 | - | 650,261 | 1,175,700 |
| Local Accommodations Tax | 614 | 173,603 | 126,868 | 137,517 | 152,941 | 158,074 | 114,639 | 63,354 | 83,215 | 24,975 | 331,683 | 181,516 | 2,594 | 1,551,593 | 1,577,800 |
| Hospitality Tax | 4,685 | 255,181 | 281,079 | 312,591 | 335,754 | 364,391 | 291,337 | 235,565 | 310,100 | 87,619 | 491,342 | 352,679 | 125,269 | 3,447,592 | 2,730,300 |
| Total Revenues | 5,699 | 429,252 | 408,456 | 706,249 | 489,478 | 523,362 | 635,256 | 311,410 | 394,470 | 257,877 | 824,413 | 535,661 | 127,863 | 5,649,446 | 5,483,800 |

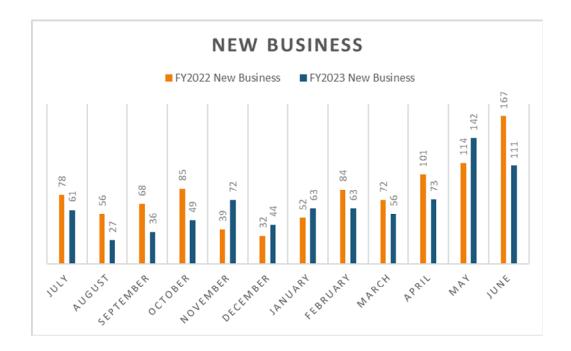
| | | | | | | FY2022 | | | | | | | | | Revised |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Period 13 | YTD | Estimate |
| Revenues | | | | | | | | | | | | | | | |
| State Accommodations Tax | 148 | 127 | 123 | 172 | 314,857 | 186 | 180 | 244,618 | 177 | 187 | 176,150 | 275 | 517,449 | 1,254,647 | 1,141,213 |
| Local Accommodations Tax | 151,486 | 212,739 | 174,685 | 133,672 | 168,080 | 165,909 | 158,032 | 62,578 | 101,144 | 206,781 | 68,226 | 352,969 | 188,273 | 2,144,573 | 1,531,570 |
| Hospitality Tax | 482 | 190,936 | 240,414 | 272,654 | 258,833 | 287,306 | 234,550 | 251,774 | 273,700 | 261,664 | 241,358 | 434,950 | 340,177 | 3,288,798 | 2,650,625 |
| Vehicle Tag Fee* | 54 | 62 | 60 | 10,315 | 4,950 | 2,475 | 1,268 | 1,829 | 1,729 | 1,078 | 1,353 | 1,005 | 2,802 | 28,980 | - |
| Total Revenues | 152,170 | 403,864 | 415,282 | 416,813 | 746,720 | 455,876 | 394,030 | 560,799 | 376,750 | 469,709 | 487,086 | 789,199 | 1,048,701 | 6,716,998 | 5,323,408 |

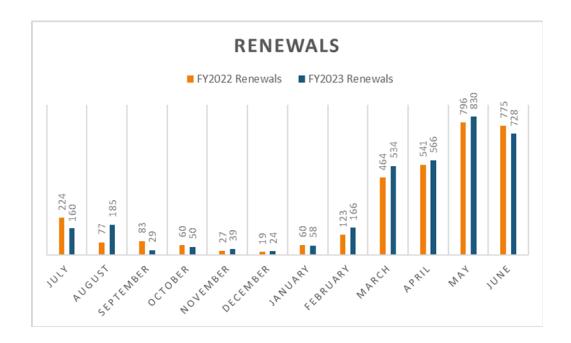
| FY2023 VS FY2022 (more / (less) | | | | | | | | | | | | | |
|---------------------------------|---------------------------------|--|--|--|---|--|--|---|--|---|--|--|--|
| JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Period 13 | YTD |
| | | | | | | | | | | | | | |
| 252 | 341 | 386 | 255,969 | (314,074) | 711 | 229,101 | (232,128) | 978 | 145,097 | (174,762) | 1,191 | (517,449) | (604,386) |
| 50,872) | (39, 136) | (47,817) | 3,845 | (15, 139) | (7,835) | (43,393) | 777 | (17,929) | (181,806) | 263,457 | (171,453) | (185,679) | (592,980) |
| 4,203 | 64,245 | 40,665 | 39,937 | 76,921 | 77,085 | 56,787 | (16,209) | 36,400 | (174,045) | 249,984 | (82,271) | (214,908) | 158,794 |
| (54) | (62) | | | | | | | | | | | | (116) |
| 46,471) | 25,388 | (6,766) | 299,751 | (252,292) | 69,961 | 242,495 | (247,560) | 19,449 | (210,754) | 338,680 | (252,533) | (918,036) | ######## |
| 5 | 252 (0,872) 4,203 (54) | 252 341 (0,872) (39,136) 4,203 64,245 (54) (62) | 252 341 386 (0,872) (39,136) (47,817) 4,203 64,245 40,665 (54) (62) | UL AUG SEP OCT 252 341 386 255,969 0,872) (39,136) (47,817) 3,845 4,203 64,245 40,665 39,937 (54) (62) | UL AUG SEP OCT NOV 252 341 386 255,969 (314,074) 10,872) (39,136) (47,817) 3,845 (15,139) 4,203 64,245 40,665 39,937 76,921 (54) (62) | UL AUG SEP OCT NOV DEC 252 341 386 255,969 (314,074) 711 10,872) (39,136) (47,817) 3,845 (15,139) (7,835) 4,203 64,245 40,665 39,937 76,921 77,085 (54) (62) | UL AUG SEP OCT NOV DEC JAN 252 341 386 255,969 (314,074) 711 229,101 10,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB 252 341 386 255,969 (314,074) 711 229,101 (232,128) 06,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB MAR 252 341 386 255,969 (314,074) 711 229,101 (232,128) 978 0,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 (17,929) 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) 36,400 (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB MAR APR 252 341 386 255,969 (314,074) 711 229,101 (232,128) 978 145,097 (0,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 (17,929) (181,806) 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) 36,400 (174,045) (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY 252 341 386 255,969 (314,074) 711 229,101 (232,128) 978 145,097 (174,762) 90,872 (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 (17,929) (181,806) 263,457 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) 36,400 (174,045) 249,984 (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN 252 341 386 255,969 (314,074) 711 229,101 (232,128) 978 145,097 (174,762) 1,191 (0,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 (17,929) (181,806) 263,457 (171,453) 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) 36,400 (174,045) 249,984 (82,271) (54) (62) | UL AUG SEP OCT NOV DEC JAN FEB MAR APR MAY JUN Period 13 252 341 386 255,969 (314,074) 711 229,101 (232,128) 978 145,097 (174,762) 1,191 (517,449) (0,872) (39,136) (47,817) 3,845 (15,139) (7,835) (43,393) 777 (17,929) (181,806) 263,457 (171,453) (185,679) 4,203 64,245 40,665 39,937 76,921 77,085 56,787 (16,209) 36,400 (174,045) 249,984 (82,271) (214,908) (54) (62) |

^{*} Vehicle Tag Fee billing ended in July, 2021

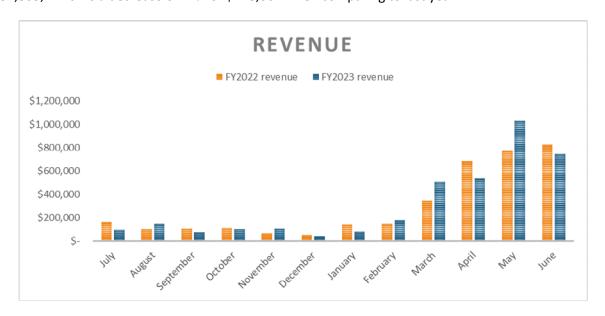
Business License Statistics:

Business License applications for FY2023 through June total 4,166 (797 new business and 3,369 renewals) compared to FY2022's total of 4,197 (948 new business and 3,249 renewals).





Business license renewals reflect a decrease of 6% and revenue collections show a decrease of 10% for the month of June when comparing to last year. The decrease in revenue is the natural slow down in renewals as well as the decrease in permits. Business license revenue through permits for June is \$31,805, which is a decrease of 47% or \$128,062 when comparing to last year.



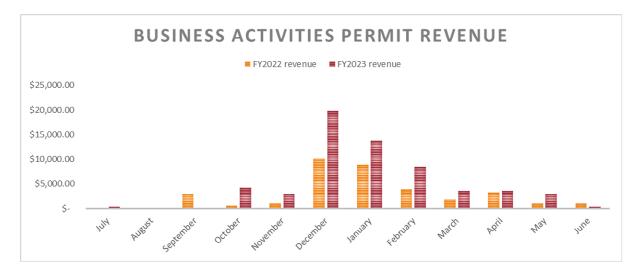
The amended ordinance that went into effect January 1st, 2019 included additional incentives for new businesses and businesses with multiple locations within the Town. For the 2023 business license renewals through June, three hundred, eleven (311) business have qualified for the Town's incentives for a total revenue reduction of \$311,978.87.

| | Number of | Gross Income | Total Incentive | | | |
|--------------------|------------|----------------|-----------------|--|--|--|
| Incentive | Businesses | Deducted | Amount | | | |
| 10% | 65 | \$ 14,478,076 | \$ 16,384 | | | |
| 20% | 104 | 10,335,598 | 13,150 | | | |
| 40% | 126 | 8,733,358 | 12,821 | | | |
| CAP | 14 | 234,448,335 | 289,488 | | | |
| 2+ | 2 | 71,607 | 136 | | | |
| Grand Total | 311 | \$ 268,066,974 | \$ 331,979 | | | |

| | Number of | Total Incentive |
|--------------------|------------|-----------------|
| Rate Class | Businesses | Amount |
| 1 | 45 | \$ 104,649 |
| 2 | 3 | 613 |
| 3 | 51 | 70,924 |
| 4 | 30 | 4,422 |
| 5 | 35 | 4,864 |
| 6 | 0 | 0 |
| 7 | 126 | 10,897 |
| 8.1 | 20 | 110,480 |
| 9.3 | 1 | 25,130 |
| Grand Total | 311 | \$ 331,979 |

Included in the Business License Revenue are permits for both Mobile Vending and Short-Term Rental.

- Mobile Vending Permit (MVP): \$400 for a calendar year
 - o No new MVPs issued in June
 - o Four (4) are compliant
 - o Ten (10) are non-compliant
 - o None are pending
 - o There are 14 identified Mobile Vending businesses
- Short-Term Rental Permit (STRP): \$325 for a calendar year
 - o Eight (8) STRPs issued in June
 - One hundred and twenty-five (125) 2023 STRPs are compliant with a permit
 - o Ninety-one (91) are non-compliant
 - o Thirty-seven (37) are in-process
 - o There are two hundred and fifty-three (253) properties identified



| Grant Program / Name | Federal/ State/ Other | Town Project Description | Department | Status | Amo | ount Funded by Grant | Town's Match | Total Project Amount | Date of Award | Grant Start Date | Grant Expiration |
|--|-----------------------------|---|---------------------|---------------------|-----|-------------------------|---|-------------------------|------------------|---------------------|---|
| American Rescue Plan Act (ARPA) grant from the State and Local Fiscal Recovery Fund (SLFRF) | Federal | coronavirus recovery, Entitlement community with Tier 5 reporting | Finance | Active | \$ | 1,982,471.00 | none | \$ 1,982,471.00 | 05/27/21 | 03/03/21 | obligated by 12/31/2024 expended by 12/31/2026 |
| Community Development Block Grant (CDBG) | Federal | Goethe/Shults Neighborhood Revitalization | CIP | closing | \$ | 500,000.00 | \$ 401,427.00 | \$ 901,427.00 | 12/03/18 | 12/2018 | 12/2022; close out meeting held 1/11/2023; 2/14/23 monitoring visit had ZERO findings |
| Community Development Block Grant (CDBG) | Federal | BIS sanitary sewer, Phase 5 | CIP | Active | \$ | 500,000.00 | \$ 3,002,282.00 | \$ 3,502,282.00 | 10/14/19 | 10/14/19 | 12/30/2023 |
| Land and Water Conservation Fund | Federal | New Riverside Barn Park | CIP | Active | \$ | 500,000.00 | \$ 500,000.00 | Phase I > \$1M | 10/18/21 | 10/19/21 | 10/31/2023 |
| Bureau of Justice Assistance Office Programs Bulletproof Vest Partnership Grant - 2020 | Federal | Bulletproof Vests for Police Officers | Police | Active | \$ | 6,420.00 | \$ 6,420.00 | \$ 12,840.00 | 10/19/20 | 09/30/20 | 8/31/2022 |
| Bureau of Justice Assistance Office Programs Bulletproof Vest Partnership - 2021 | Federal | Bulletproof Vests for Police Officers | Police | Active | \$ | 1,637.10 | \$ 1,637.10 | \$ 3,274.20 | 04/28/22 | 09/30/21 | 8/31/2023 |
| Community Oriented Policing Services (COPS) Hiring Grant Program | Federal | two police officers | Police | Active | \$ | 250,000.00 | \$ 175,959.00 | \$ 425,959.00 | 07/01/20 | 07/01/20 | 6/30/2023 |
| 2021 Growth Accelerator Fund | Federal | DRCI - would provide match to SC Dept of Commerce Relentless Challenge 2022 | DRCI | closed | \$ | 50,000.00 | none | \$ 50,000.00 | 09/16/21 | 09/30/21 | 9/30/2022 |
| Section 319(h) Nonpoint Source Pollution, Assistance Program | Federal | May River Watershed Action Plan Phase IV; sewer connections (Poseys Court, Pritchard Street, Bridge Street) | Stormwater / CIP | Active | \$ | 365,558.36 | \$ 243,830.00 | \$ 609,388.36 | 06/21/19 | 09/25/19 | 7/24/2023; extended to 9/30/2024 |
| Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act | Federal | May River Watershed Action Plan, Phase V - stormwater retrofit (Bridge St) | Stormwater / CIP | Active | \$ | 228,165.15 | \$ 152,110.10 | \$ 380,275.25 | 10/01/20 | 12/04/20 | 12/3/2023 |
| FFY 2023 Justice Assistance Grant (JAG) | Federal | Domestic Violence Investigator and Community Mental Heath Officer | Police | Active | \$ | 141,404.40 | \$ 15,711.60 | \$ 157,116.00 | 10/14/22 | 10/01/22 | 9/30/2023 |
| Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act | Federal | May River Watershed Action Plan, Phase VI - stormwater retrofit (Pritchard St) | Stormwater / CIP | Active | \$ | 124,577.00 | \$ 83,398.00 | \$ 207,975.00 | 11/16/22 | 11/16/22 | 11/15/2025 |
| South Carolina Infrastructure Investment Program (SCIIP) | Federal | Stoney Crest area septic to sewer; local match split equally among Town, Beauf.Co, and BJWSA. | Stormwater | AWARDED TO BJWSA | \$ | 5,925,000.00 | \$1,975,000 divided equally among Town, County, and BJWSA | \$ 7,900,000.00 | TBD | TBD | commit funds by 12/31/2024; expend by 12/31/2026 |

| Grant Program / Name | Federal/ State/ Other | Town Project Description | Department | Status | Amount Funded by Grant | Town's Match | Total Project Amount | Date of Award | Grant Start Date | Grant Expiration |
|---|-----------------------------|--|------------|-----------------------------------|---------------------------|---------------|-------------------------|------------------|---------------------|------------------|
| Office of Highway Safety and Justice Programs, Body-Worn Cameras - 2019-2020 | State | Body-Warn Camers for Police Officers | Police | Active | \$ 38,903.60 | N/A | \$ 38,903.60 | 08/16/18 | 08/16/18 | TBD |
| Proviso 117.21 of FY2020 State Appropriation Act | State | BIS sanitary sewer, Phase 5 | CIP | closed | \$ 300,000.00 | \$ - | \$ - | 11/01/19 | 11/01/19 | 6/30/2020 |
| Relentless Challenge | State | DRCI - high tech expansion; HEROES | DRCI | closed | \$ 55,000.00 | \$ 55,000.00 | \$ 110,000.00 | 12/21/20 | 01/20/21 | 1/31/2022 |
| School Safety Program FY22 (School Resource Officer) | State | continuation of SRO salary/fringe | Police | closed | \$ 84,487.00 | none | \$ 84,487.00 | 09/27/21 | 07/01/21 | 7/1/2022 |
| Undiscovered SC Grant | State | Phase III exhibits, Garvin Garvey House | CIP | closed | \$ 25,895.00 | \$ 25,895.00 | \$ 51,790.00 | 03/16/22 | 04/01/22 | 3/16/2024 |
| Proviso 117.21 of FY23 State Appropriation Act | State | new body-cam/in car camera system plus backhaul | Police | submitted closeout 6/26/23 | \$ 100,000.00 | none | \$ 666,000.00 | 09/28/22 | 09/28/22 | 6/30/2023 |
| Proviso 118.9 of FY23 State Appropriation Act | State | BIS sanitary sewer, Phase 5 | CIP | submitted closeout 6/7/2023 | \$ 500,000.00 | \$ 500,000.00 | \$ 1,000,000.00 | 04/14/23 | 07/01/22 | 6/30/2023 |
| FY24 Park and Recreation Development Fund (PARD) | State | New River Trail Restroom Shelter | CIP | Active | \$ 26,000.00 | \$ 6,500.00 | \$ 32,500.00 | 05/08/23 | 05/08/23 | 5/8/2026 |
| School Safety Program FY24 (School Resource Officer) | State | SRO funding for six officers | Police | Active | \$ 893,422.29 | none | \$ 893,422.29 | | | 6/30/2024 |
| Sen Davis appropriation. Proviso of FY24 State Appropriation Act | State | New River Linear Trail | CIP | received notice of award | \$ 2,000,000.00 | \$ 705,172.00 | \$ 2,705,172.00 | | | 6/30/2024 |
| | | | | | \$ 14,598,940.90 | • | • | | | |
| 2023 Recreational Trails Program (RTP) | Federal | Linear Trail Improvements | CIP | NOT SELECTED | \$ 100,000.00 | \$ 65,000.00 | \$ 165,000.00 | | | |
| | | VEAR 2 Demostic Violence Investigator and | | | | | | | | |

| 2023 Recreational Trails Program (RTP) | Federal | Linear Trail Improvements | CIP | NOT SELECTED | \$ | 100,000.00 | \$ 65,000.00 | \$ 165,000.00 | | |
|--|---------|---|--------|---|------|--------------|-----------------|-----------------|--|-----------|
| FFY 2024 Justice Assistance Grant (JAG) | Federal | YEAR 2 - Domestic Violence Investigator and Community Mental Heath Officer | Police | pending | \$ | 141,404.40 | \$ 15,711.60 | \$ 157,116.00 | | 9/30/2024 |
| FY23 National Infrastructure Investments | Federal | Bluffton Pathway Safety Improvments | CIP | NOT SELECTED | \$ | 281,920.00 | \$ 70,480.00 | \$ 352,400.00 | | 9/30/2032 |
| Sen Graham appropriation / COPS Law Enforcement Technology | Federal | equipment for PD | Police | pending | \$ 1 | 1,348,178.00 | \$ 337,045.00 | \$ 1,685,223.00 | | 9/30/2024 |
| Sen Graham appropriation / STAG, Clean Water SRF, Clean Water CDS | Federal | stormwater/water quality projects | CIP | NOT SELECTED | \$ 5 | 5,378,572.00 | \$ 2,166,520.00 | \$ 7,545,092.00 | | |
| Sen Davis appropriation / Buckwalter Place Econ Dev | State | Buckwalter Place Economic Development Project | CIP | NOT SELECTED | \$ | - | \$ - | \$ 3,327,940.00 | | |
| Nonpoint Source Implementation Program - Section 319(h) - Clean Water Act | Federal | May River Phase VII | CIP | pending | \$ | 629,850.00 | \$ 432,893.00 | \$ 1,062,743.00 | | 9/30/2026 |
| National Opioid Guaranteed Political Subdivision Subfund | State | Opioid settlement money | Police | waiting for application portal to reopen | \$ | 25,915.25 | none | \$ 25,915.25 | | 6/30/2024 |