
Director's Report – DRCI

December 2022

Entrepreneur Program Update - There are currently 8 *Program Companies* in the Don Ryan Center with 2 additional GROWTH prospects going through the diligence phase.

- STARTUP companies
 1. Hull & Husk
 2. Hilton Head Coffee Roasters
 3. Wheeler Trucking (Hardeeville)
- HEROES companies
 1. Pourzilla (STARTUP)
 2. OPFOB (STARTUP)
 3. Elite Support Americas (STARTUP)
- GROWTH
 1. MXM Productions
 2. Barbers of the Lowcountry
 3. Prospect X
 4. Prospect Y
- Standing meetings with every company at least 2 times per month
- Multiple screening calls with leads that are interested in learning about our Programs

Operations

- Participated in Tree lighting and Christmas Parade
- Attended Beaufort County School District Tour of eviCore
- Our program customer, ESA and DRCI Mentor represented ESA at their first international conference. Their vision is to become the world's most preferred tactical pilot training firm
- Attended various markets/farmers markets in Bluffton to speak to entrepreneurs about DRCI Programs

Mentor Program

- 62 Mentors

Partnerships

Hardeeville

- Working with City of Hardeeville to cross-pollinate social media sites DRCI/HDV
- HDV Newsletter
- Gave an update to Hardeeville City Council
- Participated and presented at Hardeeville Resource Consortium

BlacQuity

- Working on scheduling 2023 classes and office hours

Beaufort County Economic Development Corporation

- Working with them on multiple projects
- Sponsoring and promoting 2023 Converge Conference that's planned for January

Jasper Chamber

- Planning weekly office hours for Hardeeville/Jasper County at Jasper Chamber

SCORE

- Working on 2023 Chapter meeting schedule at The HUB

Greater Bluffton Chamber

- Planning GBCC events at The HUB for 2023
- Scheduled Lunch and Learn at The HUB for March 7th

Beaufort Digital Corridor

- Working on TechStars Event for March 2023

Beaufort County Senior Leadership

- Working with Clinton Hallman planning Leadership Day at The HUB

HHCA

- Held "Shark Tank" event at The HUB for HHCA Entrepreneur Class – DRCI Staff were judges
- Planning another Shark Tank for the Spring

HHI Chamber of Commerce

- Networking at Conversations & Cocktail event

Marketing

- Working with Town of Bluffton to cross-pollinate social media sites DRCI/TOB
- Social Media
- Newsletter

Planning 2023 repeating scheduled events

- **"How I Built It"**
 - A monthly event where successful businesspeople tell their story about how they started and grew their company. Launching in March 2023 with Greg Parker
- **"Business Health Check Up"**
 - Complete online business health checkup questionnaire and schedule a meeting to go over the health of your business, discuss strategies.
 - Feeder to one of our STARTUP or GROWTH Programs
 - Phase one of the program starts January 2023
- **"Pre-START"**
 - A quarterly event where we go explain things to consider when starting your business

Board of Directors Meeting

- Recruiting a new board member to replace Nate Van Epp
- Reviewing member attendance
- Reviewing ex-officio members and possible reshuffle based on more flexibility after recent By-Law modifications

December Highlight

The DRCI will be launching the “How I Built It” Series in March with Greg Parker. This will be a monthly series featuring successful businesspeople telling their story on how they started and grew their business.



The one presentation you don't want to miss.

You know the **Parker's** name.
You may be a **Parker's** customer.
Now get up close and personal with founder and visionary **Greg Parker** who will share the secrets to his success.



DATE Wednesday, March 22, 2023	AGENDA 7:30 am Registration, coffee and continental breakfast 8:00 am Greg Parker 9:00 am Meet & Greet
PLACE Venue 1123, 1223 May River Road, Bulthorpe	

TICKETS
\$25 VISIT LOCALBIZSC.COM/PARKER
OR SCAN FOR TICKETS.

SEATS ARE LIMITED. RESERVE TODAY.

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WATCH FOR THE "HOW I BUILT IT"
SPLASHER EVENTS, HOSTED BY
DON RYAN CENTER IN 2023

