

Milroy, Shannon

From: noreply@civicplus.com
Sent: Friday, June 28, 2024 12:51 PM
To: ATax Communications
Subject: Online Form Submittal: Accommodations Tax Grant Application

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Accommodations Tax Grant Application

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Accommodations Tax Grant Application Instructions	Accommodations Tax Grant Application Instructions
Accommodations Tax Grant Application Instructions	I have read and acknowledged the Town of Bluffton, SC Accommodations Tax Grant Application Instructions.
(Section Break)	
Application Date	6/28/2024
Full Legal Organization Name	COASTAL CONSERVATION ASSOCIATION
Project Name	CELEBRATING CONSERVATION WEEKEND IN BLUFTON
Total Project Costs	\$77,895.00
Total ATAX Funds Requested	\$10,000
Percent of Total Budget	13%
Address	3021 MCNAUGHTON DRIVE, SUITE 10

Street Address Line 2	<i>Field not completed.</i>
City	COLUMBIA
State	SC
Zip Code	29223
Applicant must be designated as a non-profit entity to receive ATAX funds. Please include a copy of your organization's non-profit status, such as your IRS Designation Letter.	non profit CCA.pdf
Please upload a copy of your current Town of Bluffton Business License, which is required of all applicants.	business license CCA.pdf

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Organization Primary Point of Contact	
First Name	MARY
Last Name	O'Neill
Title	MARKETING CHAIR
Phone Number	8438152472
E-mail Address	maryaoneill6@aol.com

(Section Break)

Organization Secondary Point of Contact	
First Name	ERIK
Last Name	DELONG
Title	CHAIRMAN
Phone Number	843-540-6241

E-mail Address apdkings@hotmail.com

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Project Description: Coastal Conservation Association (CCA) is an organization of strong state chapters comprised of avid recreational fishermen who have banded together to address conservation issues nationally and within their respective states. Our local Bluffton chapter was formed in 2015 and continues to grow each year with strong emphasis on conservation efforts. Our local waterways and their marine life are of utmost importance to us and our very lifestyle. Our conservation efforts include building 3 oyster reefs in the Bluffton area with our 4th coming up in August. Other conservation milestones we have supported in the Bluffton area: the Annual kids fishing tournament during the HBASF which has grown each year since its inception; we have added 2 boats to the near shore reef Betsy Ross and a barge to the Beaufort 45 all within the last 3-4 years. We have made countless donations to Waddell Mariculture Center, research grants and back in 2018-2019 purchased thousands of paper straws which were donated to local restaurants. "We work to protect not only the health, habitat and sustainability of our marine resources, but also the interests of recreational anglers and their access to the resources they cherish."

Since Ecotourism is a driving force in today's world and is an area of tourism that has been growing steadily, we have decided to expand into that realm. Ecotourism often involves travel to destinations where natural resources and cultural heritage are the primary attractions and focuses on local culture, volunteering, personal growth, and learning new ways to live on the planet. Ecotourism can motivate individuals to lead more environmentally conscious lives by giving tourists the chance to learn about and interact with the natural world. This can help to raise awareness about environmental issues and promote sustainable practices more broadly. In conclusion, the role of ecotourism is to promote and preserve the natural environment and both large scale and small scale attractions play an important role in the economy of the surrounding area and of course our area readily fits the bill for successful ecotourism events.

We are proposing an advertising campaign that will increase tourism in Bluffton by touting the CCA banquet as the perfect addition to a Lowcountry ECO Weekend! And that will be our exact message to our out-of-town visitors: Celebrate Conservation on Saturday night at the CCA Banquet & Auction in a beautiful setting right in the heart of the Bluffton Historic District and plan a weekend getaway around it - enjoy our fine restaurants; take a boat excursion on the May River to see dolphins or beautiful sunsets or take one of the ECO tours

offered in our town and learn the importance of conservation; book a fishing charter and gain the bounty of our local waters; visit the Heyward House to glean our history and how the early life here revolved around our waterways; shop our interesting boutiques and galleries; stay in our unique inns or guest rentals and experience all that Bluffton has to offer. Our additional funding for advertising and especially out of town advertising will help not only create more conservation awareness but also will increase ticket sales this year at the CCA Banquet & Auction and hook our newest members on making Bluffton an ECO friendly destination for now and in the future.

All advertising/marketing paid for with Town of Bluffton Accommodations Tax dollars must incorporate the branding shown here: **Town of Bluffton Brand Standards. The use of the Town's logo must meet the design standards outlined at the aforementioned link and be approved by the Town. Designs may be submitted electronically using this **link**. Please allow five (5) business days for approval.**

Impact on or Benefit to
Tourism:

THIS REQUEST IS FOR THE FUNDING OF THE PROMOTION/ADVERTISING BUDGET FOR THE CCA BLUFFTON CHAPTER'S "CELEBRATING CONSERVATION WEEKEND IN BLUFFTON". THE ACTIVITIES SUGGESTED FOR THE GUESTS THROUGHOUT THE WEEKEND OFFER SOMETHING FOR EVERYONE AND SHOWCASE OUR RICH NATURAL RESOURCES, OUR IMPORTANT WATERWAYS, OUR LOCALLY HARVESTED SEAFOOD, DELICIOUS LOW COUNTRY CUISINE, RICH CULTURE AND HISTORY OF OUR AREA WHILE STRESSING THE IMPORTANCE OF CONSERVATION.

THE WHOLE PROJECT IS DESIGNED TO INCREASE TOURISM TO BLUFFTON THROUGH THE WEEKEND CELEBRATION WHICH WILL BE PROMOTED TO OUT OF TOWNERS THROUGH VARIOUS VENUES INCLUDING BUT NOT LIMITED TO PRINT AND DIGITAL ADVERTISING, RADIO, TV SPOTS, WEB SITE, E-BLASTS AND SOCIAL MEDIA. THIS WEEKEND SHOULD NOT ONLY ATTRACT TOURISTS THAT ARE INTERESTED IN CONSERVATION AND RECREATIONAL FISHING BUT BECAUSE OF THE LOCATION SO MUCH MORE, SUCH AS HISTORY, CULTURE, SHOPPING, LOW COUNTRY LIFESTYLE AND CUISINE. THEREFORE, THIS EVENT SHOULD BENEFIT LOCAL BUSINESSES AS WELL AS TEMPT THE TOURIST TO CONSIDER RETURNING OR EVEN RELOCATING.

“Tourist” means a person who does not reside within the corporate limits of the Town or within a Town zip code that takes a trip into the corporate limits of the Town for any purpose, except daily commuting to and from work.

“Travel” and “Tourism” mean the action and activities of people taking trips outside their home communities for any purpose, except daily commuting to and from work.

(Section Break)

Project/Event Start & End Date: 9/20/2024 - 9/22/2024

Multi-Year Project/Event? No

Permits Required, if any: YES

Additional Comments: *Field not completed.*

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

FINANCIAL INFORMATION

Project/Event Line Item Budget [2024 Budget CCA.pdf](#)

Most Recent Fiscal Year Balance Sheet and Profit and Loss Accounting Statement [2023 CCA Financial Statement.pdf](#)

Financial Guarantee [minutes 2024 CCA.pdf](#)

Applicant must provide a copy of official minutes wherein the sponsoring organization approves the project and commits the organization to financial responsibility for carrying it out to the stage of completion.

(Section Break)

Please list all contributions made to the project/event by the sponsoring organization. This shall include both monetary and in-kind goods and/or services, as applicable.

Contribution	Auctions, raffle, tickets
Amount/Value	\$97,500.00
Contribution	Sponsorships
Amount/Value	\$45,000.00

(Section Break)

Have you requested, received or been awarded funding from other sources or organizations (including additional ATAX funds from other local entities) for this project/event?

No

If yes, please list all sources and amounts:

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

PRIOR RECIPIENT'S REPORT

If your organization has received ATAX funding from the Town of Bluffton in previous years, you must complete the below information. Only the information for the most recent round of funding is required.

If you have not received ATAX funding from the Town of Bluffton, please answer "No" and skip this section, and sign and submit your application.

Has your organization previously received ATAX funds from the Town of Bluffton?	Yes
Project/Event Name	CELEBRATING CONSERVATION WEEKEND IN BLUFFTON
Year	2023
Amount Awarded	10000

Was project completed?	Yes
How were the funds used?	<p>ADVERTISING WEEKEND EVENTS RADIO ADS RAN ON 106.9 AND 107.9 @ \$750 EACH FOR A TOTAL SPEND OF \$1500.</p> <p>PRINT ADS RAN AS PLANNED</p> <p>BLUFFTON SUN - \$684.25 ISLAND PACKET - \$1500</p> <p>DIRECT MAILING (POSTCARDS) TO 900 RECIPIENTS IN CCA DATABASE -\$712.50</p> <p>E-BLAST AND E-NEWSLETTER BY SC LIVING -\$1575</p> <p>TV AD AT WTOG \$3000</p> <p>TOTAL ADVERTISING SPEND: \$8971.75</p>
What impact did this project/event have on the community or benefit tourism? Describe how the tourism data was measured.	<p>HOPEFULLY THE ADVERTISING BENEFITED THE PROMOTION OF BLUFFTON EVEN THOUGH WE ONLY PROVED 5% OF ATTENDEE WERE FROM OUT OF TOWN. CREDIT CARD AND MEMBERSHIP APPLICATIONS FROM TICKET SALES WERE USED TO COLLECT DATA. UNFORTUNATELY ALL CASH SALES WERE NOT ACCOUNTED FOR SO MAYBE A FEW MORE WERE FROM OUT OF TOWN.</p>
(Section Break)	
Please provide the project/event budgets for the previous two (2) years.	2022 and 2023 Budgets CCA.pdf
Additional Comments	<i>Field not completed.</i>
TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION	

All applicants will be required to come before the Accommodations Tax Advisory Committee (ATAC) and answer any and all questions when scheduled to do so.

Any organization awarded funds for advertising/marketing must incorporate the Bluffton Heart of the Lowcountry brand logo in all promotional materials and advertising.

The South Carolina Freedom of Information Act (FOIA) defines a “public body” as any organization or corporation supported in whole or in part by public funds or expending public funds. If awarded, your organization’s acceptance of public funds from the Town of Bluffton may cause your organization to come within the meaning of “public body” as defined by the Freedom of Information Act. S.C. Code Ann. §30-4-10, et seq. (Supp. 2002). Accordingly, this is to advise that by accepting public funds, your organization may be subject to the South Carolina Freedom of Information Act.

By submitting this application, the organization certifies that it has read and understands the paragraphs above. The organization additionally certifies that it does not discriminate in any manner on the basis of race, color, national origin, age, sex, disability, religion, or language and that all funds that may be received by the applicant organization from the Town of Bluffton, South Carolina will be solely used for the purposes set forth in this application and will comply with all laws and statutes, including the South Carolina Code of Laws regarding Allocations of Accommodations Tax Revenues.

By typing your name below, you are signing this application electronically. You agree that your electronic signature is the legal equivalent of your manual signature on this application.

Signature	Mary A O'Neill
Signatory's Title or Position	MARKETING CHAIR

Email not displaying correctly? [View it in your browser.](#)

Internal Revenue Service

Department of the Treasury

P. O. Box 2508
Cincinnati, OH 45201

Date: November 20, 2000

Coastal Conservation Association
4801 Woodway, Suite 220W
Houston, TX 77056-1805

Person to Contact:
Carol Kraft - #31-01135
Customer Service Specialist
Toll Free Telephone Number:
8:00 a.m. to 9:30 p.m. EST
877-829-5500
Fax Number:
513-263-3756
Federal Identification Number:
74-1984482

Dear Sir:

This letter is in response to your request for a copy of your organization's determination letter. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in August 1978 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

-2-

Coastal Conservation Association
74-1984482

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

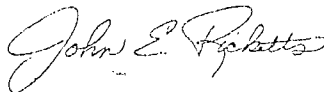
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,

A handwritten signature in cursive script that reads "John E. Ricketts".

John E. Ricketts, Director, TE/GE
Customer Account Services

TOWN OF BLUFFTON

TOWN OF BLUFFTON -

Expires:04/30/2025

License No. 24-06-3922

Business Name: Coastal Conservation
Association South Carolina

Date Issued: 06/28/2024

NAICS Title: All Other Business Support
Services

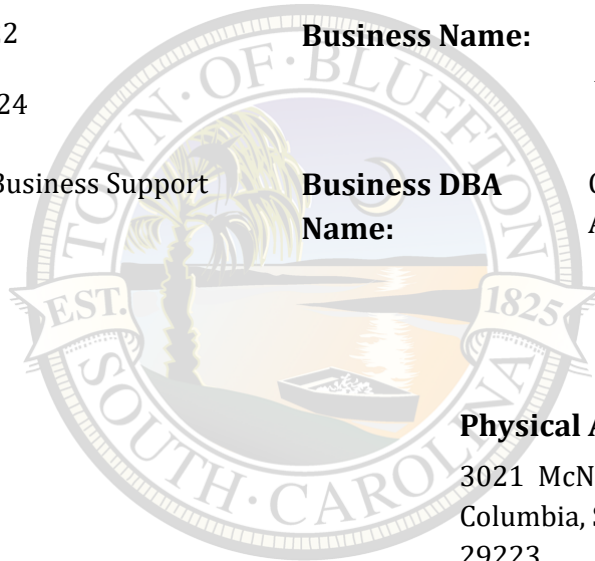
**Business DBA
Name:** Coastal Conservation
Association South Carolina

Business Type:

Fundraiser

Physical Address:

3021 McNaughton DR
Columbia, SC
29223



NON-TRANSFERABLE | TO BE PLACED IN A CONSPICUOUS PLACE

Section 6-21 Purpose and Duration of Business License

ALL BUSINESSES LOCATED IN THE TOWN OF BLUFFTON MUST POST THE BUSINESS LICENSE IN A VISIBLE LOCATION WITHIN THE BUSINESS LOCATION AS REFERENCED ABOVE AND IS VALID FOR THIS LOCATION ONLY. ALL BUSINESSES LOCATED OUTSIDE THE TOWN OF BLUFFTON MUST KEEP A CURRENT COPY WHILE CONDUCTING BUSINESS INSIDE THE TOWN OF BLUFFTON. CHANGE IN LOCATION OR OWNERSHIP REQUIRES A NEW LICENSE. IF THE BUSINESS IS CLOSED, CONTACT OUR OFFICE AT 843-706-4501 TO UPDATE ACCOUNT.

John Anderson
Rotary Club of Bluffton
PO BOX 142
BLUFFTON, SC 29910

**ANNUAL BANQUET/EVENT
BUDGET WORKSHEET**

Bluffton (Chapter Name)		(Name of Banquet/Event)	21-Sep-24 (Date of Event)
A. <u>Revenue</u>			
1	CCA Store		
2	Games (Beer for a Year)		
3	Live Auction	60,000.00	
4	Raffle	30,000.00	
5	Silent Auction	7,500.00	
6	Sponsorships	45,000.00	
7	Tickets Sold at The Door		
8	Total Revenue	\$	142,500.00 (sum A1 thru A7d)
B. <u>Expenses</u>			
1.	Auctioneer	800.00	
2.	Bartender/Waitresses	3,000.00	
3.	Beverages	2,000.00	
4	CCA Store		
5	Change		
6	Facilities rental		
7	Food/Caterer	14,000.00	
8	Raffle Registration	50.00	
9.	Invitations - Letters		
10	Liquor License	45.00	
11	Live auction items	22,000.00	
12	Postage		
13	Programs/Trip Boards/Sponsor Board		
14	Raffle items	8,000.00	
15	Rentals other than facility	18,000.00	
16	Sales people (raffle girls)		
17	Security/Clean UP		
18	Signs/Posters		
19	Silent Auction Items		
20	Other (specify)	(a.) 10,000 (Advertising)	
		(b.)	
		(c.)	
		(d.)	
22	Total Expenses		77,895.00 (sum B1 thru B20d)
C. <u>Results incl Membership</u>			64,605.00 (A8 less B21)
D. <u>Membership incl in Revenue</u>			
1.	New/renewal - 49		
2.	Associate - 18		
3.	Youth -		
	Total Membership		0.00 (D1 thru D2)
E. <u>Results net of Membership</u>			64,605.00 (C less D3)

ANNUAL BANQUET/EVENT BUDGET WORKSHEET

	Bluffton (Chapter Name)	Bluffton (Name of Banquet/Event)	16-Sep-23 (Date of Event)
A. Revenue			
1	CCA Store		
2	Games (Beer for a Year)		
3	Live Auction	71,000.00	
4	Raffle	24,359.00	
5	Silent Auction	7,355.00	
6	Sponsorships	43,100.00	
7	Life Memberships		
8	Tickets Sold at The Door	2,003.00	
9	Total Revenue	\$ 147,817.00	(sum A1 thru A7d)
B. Expenses			
1.	Auctioneer	800.00	
2.	Bartender/Waitresses	3,115.00	
3.	Beverages	1,946.43	
4	CCA Store		
5	Change	400.00	
6	Facilities rental		
7	Food/Caterer	12,987.66	
8	Raffle Registration	50.00	
9	Invitations - Letters	712.82	
10	Sponsor Printing	1,783.20	
11	Liquor License	45.00	
12	Live auction items	22,608.61	
13	Postage	included w/ invitations	
14	Programs/Trip Boards/Sponsor Board	920.55	
15	Raffle items	6,602.07	
16	Rentals other than facility	17,667.29	
17	Sales people (raffle girls)	2,692.00	\$2436 raffle + \$256 mileage
18	Security/Clean UP		
19	Signs/Posters		
20	Silent Auction Items	1,361.97	
21	Other (specify)	(a.) 3,334.00	sponsor gifts
		(b.) 1,403.14	committee shirts
		(c.) 1,000.00	check to band
		(d.) 6,959.25	Media Broadcasting & Ad
22	Total Expenses		86,388.99 (sum B1 thru B20d)
C. Results incl Membership			61,428.01 (A8 less B21)
D. Membership incl in Revenue			
1.	New/renewal - 191	5,450.00	
2	Associate - 98	1,960.00	
3	Youth - 4	40.00	
4	Life -		
5	Star-		
	Total Membership		7,450.00 (D1 thru D2)
E. Results net of Membership			53,978.01 (C less D3)

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Minutes from CCA Bluffton Meeting

June 13, 2024

Present: CHAIRMAN Erik DeLong; TREASURER John Anderson; members: Mary O'Neill, Chip Chase, Jason Alderson, Joe Cerracchio, Parker

Absent: Austin Branch, Jim Evans, Aaron Nelson

Call to Order

Erik DeLong, Chairman called the meeting to order at 6:15 pm.

Treasurer's Report

John Anderson presented financial report including 2023 P&L along with the 2024 proposed budget for ATAX Grant.

Board approved budget.

Discussion

Current estimate is roughly 40 tables needed for Banquet; tent, etc

Auction items suggested and reviewed.

Sponsorships reviewed; more are still needed.

Kyndel is working on new banners, flags, etc. to promote CCA in the downtown area around the banquet tents.

Meeting adjourned at 8:00 pm.

RATING CONSERVATION WEEKEND IN BLUFFTON BUDGET
BUDGET WORKSHEET

	Bluffton (Chapter Name)	Bluffton (Name of Banquet/Event)	16-Sep-23 (Date of Event)
A. Revenue			
1	CCA Store		
2	ATAX GRANT	10,000.00	
3	Live Auction	75,000.00	
4	Raffle	16,000.00	
5	Silent Auction	7,000.00	
6	Sponsorships	40,000.00	
7	Life Memberships		
8	NON SPONSOR Tickets	20,000.00	
9	Total Revenue		\$ 168,000.00 (sum A1 thru A7d)
B. Expenses			
1.	Auctioneer	800.00	
2.	Bartender/Waitresses	1,400.00	
3.	Beverages	1,700.00	
4	CCA Store		
5	Change	400.00	
6	Facilities rental		
7	Food/Caterer	9,000.00	
8	Raffle Registration	50.00	
9	Invitations - Letters		
10	Sponsor Printing	1,100.00	
11	Liquor License	45.00	
12	Live auction items	27,000.00	
13	Postage	included w/ invitations	
14	Programs/Trip Boards/Sponsor Board	2,000.00	
15	Raffle items	6,000.00	
16	Rentals other than facility	15,000.00	
17	Sales people (raffle girls)	1,800.00	\$1610 + \$143.mileage
18	Security/Clean UP		
19	Advertising	10,000.00	
20	Silent Auction Items	870.00	
21	Other (specify)	(a.) 1,600.00	sponsor gifts
		(b.) 1,200.00	committee shirts
		(c.)	
		(d.)	
22	Total Expenses		79,965.00 (sum B1 thru B20d)
C. Results incl Membership			
			88,035.00 (A8 less B21)
D. Membership incl in Revenue			
1.	New/renewal - 129	4,515.00	
2	Associate - 61	1,220.00	
3	Youth - 16	160.00	
4	Life-5	5,000.00	
5	Star- 16	560.00	
	Total Membership		11,455.00 (D1 thru D2)
E. Results net of Membership			
			76,580.00 (C less D3)

BUDGET ~~2021~~ 2022

ANNUAL BANQUET/EVENT BUDGET WORKSHEET

Bluffton (Chapter Name)	Bluffton (Name of Banquet/Event)	10-Sep-22 (Date of Event)
A. Revenue		
1 CCA Store		
2 Games (Beer for a Year)		
3 Live Auction	74,175.00	
4 Raffle	16,110.00	
5 Silent Auction	5,588.00	
6 Sponsorships	38,500.00	
7 Life Memberships		
8 Tickets Sold at The Door	7,353.00	
9 Total Revenue	\$ 141,726.00	(sum A1 thru A7d)
B. Expenses		
1. Auctioneer	800.00	
2. Bartender/Waitresses	1,430.00	
3. Beverages	1,673.25	
4 CCA Store		
5 Change	400.00	
6 Facilities rental		
7 Food/Caterer	7,528.40	
8 Raffle Registration	50.00	
9 Invitations - Letters		
10 Sponsor Printing	1,082.33	
11 Liquor License	45.00	
12 Live auction items	26,910.41	
13 Postage	included w/ invitations	
14 Programs/Trip Boards/Sponsor Board	1,196.89	
15 Raffle items	5,974.77	
16 Rentals other than facility	11,845.09	
17 Sales people (raffle girls)	1,753.00	\$1610 + \$143.mileage
18 Security/Clean UP		
19 Signs/Posters/		
20 Silent Auction Items	869.57	
21 Other (specify)	(a.) 1,563.50	sponsor gifts
	(b.) 1,159.10	committee shirts
	(c.)	
	(d.)	
22 Total Expenses		64,281.31 (sum B1 thru B20d)
C. Results incl Membership		
		77,444.69 (A8 less B21)
D. Membership incl in Revenue		
1. New/renewal - 129	4,515.00	
2 Associate - 61	1,220.00	
3 Youth - 16	160.00	
4 Life-5	5,000.00	
5 Star- 16	560.00	
Total Membership		11,455.00 (D1 thru D2)
E. Results net of Membership		
		65,989.69 (C less D3)