



**TOWN OF BLUFFTON, SOUTH CAROLINA
ACCOMMODATIONS TAX GRANT APPLICATION**

PLEASE NOTE: Entities may use this hard copy version of the Town's Accommodations Tax Grant Application in preparation of completing and submitting their full application online. Once the online application has been started, there is not an option to save your work and finish later. Therefore, this version has been made available as a tool to compile the necessary information. All required questions and documents are marked with an asterisk (*). Please refer to the "Online ATAX Grant Application Instructions" on the Town's web site for additional guidance.

APPLICATION PAGE 1:

Application Date*

6/23/2023

Full Legal Organization Name*

Boys and Girls of the Lowcountry

Project Name*

Bike Bluffton

Total Project Costs*

\$29,650.00

Total ATAX Funds Requested*

\$21,650.00

Percent of Total Budget*

(The application will calculate this for you)

Address*

100 H.E. McCracken Circle, Bluffton SC 29910

Applicant must be designated as a non-profit entity to receive ATAX funds. Please include a copy of your organization's non-profit status, such as your IRS Designation Letter.*

(You will upload a copy of your non-profit status documentation here.)

Please upload a copy of your current Town of Bluffton Business License, which is required of all applicants.*

(You will upload a copy of your Town Business License here.)

Organization Primary Point of Contact*

Mollie Sandman

Title*

Board President

Phone Number*

843-290-2003

E-Mail Address*

msandman@southatlantic.bank

Organization Secondary Point of Contact

Doug Pace

Title

Committee Chair

Phone Number

404-661-5225

E-Mail Address

dougpace55@aol.com

APPLICATION PAGE 2:

Project Description:*

"Bike Bluffton" is a fund-raising event being held by the Boys and Girls Club of Bluffton on Sunday, November 5th. It is a cycling ride that allows participants to choose their distance and follow designated routes through Bluffton. Last year was our inaugural event, bringing riders from as far as Carmel, Indiana, Chester Pennsylvania, and Livingston, Texas as well as several local participants. "Bike Bluffton" is modeled after our sister Club on Hilton Head's event "Pedal Hilton Head." With its now 15 year history, Pedal draws in over 700 riders from areas all around the Southeast.

This year, "Bike Bluffton" will again have a 2-mile family fun ride, along with 10, 30, and 62-mile rides, all starting from the Boys and Girls Club of Bluffton location. The various routes will incorporate Palmetto Bluff and Sun City and be assisted with guidance from the Bluffton Police Department. The Bluffton PD was a part of our event last year and offered suggestions for improvements and great enthusiasm for serving in the event this year.

In last year's inaugural event, we saw 310 riders and a net fund-raising income for "Bike Bluffton" of \$54,701. Our goal in 2023 is to increase participation to a total of 400 riders and a net fund-raise of \$78,450.

Impact on or Benefit to Tourism:*

Participants from our inaugural event in 2022 came from areas in the Atlanta and Jacksonville markets, and extended as far as Texas, Ohio, Pennsylvania, and Indiana. These riders required accommodations for 1-2 nights to allow for the events early start time of 8 am. While here, attendees were able to enjoy the beauty of Bluffton and experience what we all know as the Heart of the Lowcountry. In 2023, we intend to expand our reach to pull in additional visitors and participants from at least 2 to 4 hours outside of our market, with a focus on a large cycling club in Atlanta, which may involve up to 200 riders in and of itself. The goal of Bike Bluffton is to see between 40 and 50 percent of its riders from areas outside of the Lowcountry.

"Tourist" means a person who does not reside within the corporate limits of the Town or within a Town zip code that takes a trip into the corporate limits of the Town for any purpose, except daily commuting to and from work.

"Travel" and "Tourism" mean the action and activities of people taking trips outside their home communities for any purpose, except daily commuting to and from work.

Project/Event State Date*

11/5/2023

Project/Event Completion Date*

11/5/2023

Multi-Year Project/Event?*

Yes

☐

No

☒

Permits Required, if any*

Special Event Registration Bluffton Township (Submitted)

Additional Comments:

The Boys and Girls Club of Bluffton serves children in our community ages 6 through 18. We have total current a membership of 275 and offer programs in literacy, math, mentoring, sports, arts, and ESOL, just to name a few. We offer a robust summer program that is currently in full swing. The vast majority of our annual budget is raised through fund-raising and donations and, with the assistance of ATAX, we believe Bike Bluffton has the potential to meet and possibly exceed it's growth goals by effectively using marketing dollars to attract significant participation from outside of our market.

APPLICATION PAGE 3:**FINANCIAL INFORMATION**

Project/Event Line Item Budget*

(You will upload a copy of your budget documentation here.)

Most Recent Fiscal Year Balance Sheet and Profit and Loss Accounting Statement*

(You will upload copies of the aforementioned documentation here.)

Financial Guarantee*

(You will upload a copy of your board minutes, etc. here.)

Please list all contributions made to the project/event by the sponsoring organization. This shall include both monetary and in-kind goods and/or services, as applicable.

Contribution*

See additional comments on final page

Amount/Value*

Contribution*

Amount/Value*

Have you requested, received or been awarded funding from other sources or organizations (including additional ATAX funds from other local entities) for this project/event?* ☐ Yes ☒ No

If yes, please list all other sources and amounts:

Funding Source*

See additional comments on final page

Amount*

Funding Source

Amount

Funding Source

Amount

Funding Source

Amount

APPLICATION PAGE 4:**PRIOR RECIPIENT'S REPORT**

If your organization has received ATAX funding from the Town of Bluffton in previous years, you must complete the below information. Only the information for the most recent round of funding is required.

If you have not received ATAX funding from the Town of Bluffton, please answer "No" and skip this section and sign and submit your application.

Has your organization previously received ATAX funds from the Town of Bluffton?* ☒ Yes ☐ No

Project/Event Name Year

Amount Awarded Was Project Completed? ☒ Yes ☐ No

If project was not completed, please explain:

How were the funds used?

ATAX funds were used to cover the expenses of utilizing a marketing professional to advertise via social media, print media, email pushes, and solicitations to surrounding market cycling clubs as well as out of market clubs.

What impact did this project/event have on the community or benefit tourism? Describe how tourism data was measured.

Over 125 registered participants of Bike Bluffton and their spouses, partners or families traveled from outside the Beaufort County area as far as Texas, Indiana, and Ohio. The Bike Bluffton co-chair reserved two room blocks at two different hotels in Bluffton where guests had the opportunity to book discounted rooms for the weekend. Since the cycling event starts at 8 am Sunday, most out-of-towners made a weekend visit to Bluffton and booked these rooms. Tourists not only booked hotel rooms, but were patrons of Bluffton restaurants, shops, and businesses.

Please provide the project/event budgets for the previous two (2) years.

(You will upload copies of your budget documentation here.)

Additional Comments

In our 2022 Bike Bluffton event, the following businesses provided corporate sponsorships:

May River Dermatology, Dollenberg Properties/Keller Williams Luxury, MBC Pools, Eastman Marine, Lab Cyclery, Mercedes-Benz of Hilton Head, South Atlantic Bank, Coastal Pediatric Dentistry, Kelly Caron Designs, Mikkelson Law Firm, Turn 1 Autocare, The Have Boutique, Shoreline Construction, Maginnis Orthodontics, Binya Boutique, Davis and Wine Dental Associates, The UPS Store, Hilton Head Moving and Storage, Hilton Head Monthly, Sea Smiles Pediatric Dentistry, Pedals Hilton Head (trade - bikes), and Oceanwoods Landscape.

The South Carolina Freedom of Information Act (FOIA) defines a "public body" as any organization or corporation supported in whole or in part by public funds or expending public funds. If awarded, your organization's acceptance of public funds from the Town of Bluffton may cause your organization to come within the meaning of "public body" as defined by the Freedom of Information Act. S.C. Code Ann. §30-4-10, et seq. (Supp. 2002). Accordingly, this is to advise that by accepting public funds, your organization may be subject to the South Carolina Freedom of Information Act.

By submitting this application, the organization certifies that it has read and understands the paragraph above. The organization additionally certifies that it does not discriminate in any manner on the basis of race, color, national origin, age, sex, disability, religion or language and that all funds that may be received by the applicant organization from the Town of Bluffton, South Carolina will be solely used for the purposes set forth in this application and will comply with all laws and statutes, including the South Carolina Code of Laws regarding Allocations of Accommodations Tax Revenues.

All applicants will be required to make a verbal presentation to the Accommodations Tax Advisory Committee and answer any and all questions when scheduled to do so.

By typing your name below, you are signing this application electronically. You agree that your electronic signature is the legal equivalent of your manual signature on this application.*



(Signature Box)*

Boys & Girls Club of Bluffton Board President

(Signatory's Title or Position)*



CINCINNATI OH 45999-0038

In reply refer to: 0248222395
Dec. 03, 2013 LTR 4168C 0
57-0811876 000000 00
00024095
BODC: TE

BOYS AND GIRLS CLUBS OF LOWCOUNTRY
INC
PO BOX 21909
HILTON HEAD SC 29925



069019

Employer Identification Number: 57-0811876
Person to Contact: MISS CONVERSE
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Nov. 21, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(03) of the Internal Revenue Code in a determination letter issued in July 1986.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248222395
Dec. 03, 2013 LTR 4168C 0
57-0811876 000000 00
00024096

BOYS AND GIRLS CLUBS OF LOWCOUNTRY
INC
PO BOX 21909
HILTON HEAD SC 29925

If you have any questions, please call us at the telephone number
shown in the heading of this letter.

Sincerely yours,



Richard McKee, Department Manager
Accounts Management Operations

TOWN OF BLUFFTON

March 07, 2023

DATE ISSUED

April 30, 2024

EXPIRES

LIC-03-23-048064

LICENSE NUMBER

12797

BUSINESS ID

Boys & Girls Club of Bluffton

COMPANY NAME

T.G.I.G. (Thank God It's Green)

DBA NAME

Non Profit - Fruit & Vegetable Markets

BUSINESS TYPE

NON PROFIT

DESCRIPTION/CONDITIONS

 100 HE MCCRACKEN CIR
 BLUFFTON SC 29910

BUSINESS LOCATION

 P.O. Box 1908
 BLUFFTON SC 29910

MAILING LOCATION

ALL BUSINESSES LOCATED IN THE TOWN OF BLUFFTON MUST POST THE BUSINESS LICENSE IN A VISIBLE LOCATION WITHIN THE BUSINESS LOCATION AS REFERENCED ABOVE AND IS VALID FOR THIS LOCATION ONLY. ALL BUSINESSES LOCATED OUTSIDE THE TOWN OF BLUFFTON MUST KEEP A CURRENT COPY WHILE CONDUCTING BUSINESS INSIDE THE TOWN OF BLUFFTON. CHANGE IN LOCATION OR OWNERSHIP REQUIRES A NEW LICENSE. IF THE BUSINESS IS CLOSED, CONTACT OUR OFFICE AT 843-706-4501 TO UPDATE ACCOUNT.

Section 6-21 Purpose and Duration of Business License

The business license levied by this ordinance is for the purpose of providing such regulation as may be required for the business subject thereto and for the purpose of raising revenue for the general fund through a privilege tax. Each license shall be issued for one (1) calendar year ending December 31. The provisions of this ordinance and the rates herein shall remain in effect from year to year as amended by Town Council.

Renewal Process

Renewal notices are mailed in January of each year to all active businesses.

Section 6-22-A License Tax

The required license tax shall be paid for each business subject hereto according to the applicable rate classification on or before the thirtieth (30th) day of April in each year.

T.G.I.G. (Thank God It's Green)

P.O. Box 1908

BLUFFTON SC 29910

Construction within the Town of Bluffton shall only occur during the hours of 7:00am - 7:00pm Monday thru Saturday and 12:00pm - 7:00pm on Sunday.

BIKE BLUFFTON ACTUAL VERSES BUDGET - FINAL RESULTS					11/15/2022	BB 2023		
REVENUE:	BUDGET	ACTUAL	VARIANCE	COMMENTS		BUDGET	+/- 2022	COMMENTS
SPONSORSHIPS	10,000	31,050	21,050			35,000	3,950	
ATAH GRANT	10,000	10,000	0	5,000 rec'd		20,000	10,000	
PARTICIPATION	17,500	20,343	2,843	includes 17 B4K riders		26,600	6,257	380 @ \$70
BIKE 4 A KID	6,000		-6,000			6,000	6,000	20 B4K
DONATIONS	3,000	19,966	16,966	8106 online, 11860 rec'd in LC office		20,000	34	
OTHER	0	1,275	1,275	Jersey sales		500	(775)	
TOTAL REVENUE	46,500	82,634	36,134			108,100	25,466	
EXPENSES:							-	
							-	
							-	
BB TEE SHIRTS	3,000	2,848	-152	300 TEES		4,000	1,152	400 @ \$10
BIKE 4 A KID JERSEYS	900	1,640	740	5 samples, 17 B4K, 19 purchased		2,100	460	30 @ \$70
LIBBY O MARKETING	12,300	12,300	0	Agreement		9,000	(3,300)	
ADVERTISING	4,000	2,098	-1,902	Details provided		6,550	4,452	
SPONSORS FLAGS	0	2,600	2,600			1,500	(1,100)	
FOOD & BEVERAGE	1,000	2565	1,565	Food trucks, SAB provided rest stops food		3,500	935	
OTHER	0	1482	1,482	AA 454,	Route signs 1028	3,000	1,518	
TOTAL EXPENSES	\$21,200	\$25,533	4,333			29,650	4,117	
NET INCOME	\$25,300	\$57,101	31,801			78,450.00	21,349.00	
PERFORMANCE BONUS FOR LIBBY		2,350						
DJ TIP		50						
NET RESULTS		54,701						

**B&GC BLUFFTON
FINANCIAL SUMMARY
5/31/2023
Final**

\$000's

Cash	<u>5/31/2023</u>
Reserve	103.1
Operating	173.1
Restricted	<u>238.0</u>
Total Cash	<u>514.2</u>

	Month <u>May Actual</u>	Month <u>May Budget</u>	<u>Fav (Unfav)</u>	YTD <u>May Actual</u>	YTD <u>May Budget</u>	YTD <u>Fav (Unfav)</u>	YTD <u>May 2022</u>	Full Year 2022/2023 <u>Budget</u>	Full Year 2021/2022 <u>Actual</u>
Income									
General Donations	17.3	7.0	10.3	228.1	323.3	(95.2)	391.8	381.9	186.7
Special Events	34.2	0.0	34.2	97.4	170.0	(72.6)	40.7	260.0	140.1
General Appeals	0.0	20.0	(20.0)	61.7	104.0	(42.3)	87.0	149.0	104.6
Trusts, Foundations & Gov't	0.0	3.0	(3.0)	46.2	92.5	(46.3)	83.1	104.5	36.7
United way	0.0	0.0	0.0	3.9	0.0	3.9	7.6	0.0	13.8
Miscellaneous	1.3	3.5	(2.2)	2.1	5.4	(3.3)	13.5	6.1	198.2
Program & Membership	82.8	23.2	59.6	279.6	184.0	95.6	192.3	285.4	254.4
Total Income	<u>135.6</u>	<u>56.7</u>	<u>78.9</u>	<u>719.0</u>	<u>879.2</u>	<u>(160.2)</u>	<u>816.0</u>	<u>1,186.9</u>	<u>934.5</u>
Cost of Goods Sold	0.3	1.0	0.7	21.1	34.2	13.1	9.0	64.8	36.4
Gross Profit	<u>135.3</u>	<u>55.7</u>	<u>79.6</u>	<u>697.9</u>	<u>845.0</u>	<u>(147.1)</u>	<u>807.0</u>	<u>1,122.1</u>	<u>898.1</u>
Expenses									
Operating Expenses	62.3	67.2	4.9	516.3	573.5	57.2	489.0	866.0	795.4
Shared Services Allocation	21.3	21.3	0.0	170.7	170.7	0.0	90.0	256.1	129.9
Total Expenses	<u>83.6</u>	<u>88.5</u>	<u>4.9</u>	<u>687.0</u>	<u>744.2</u>	<u>57.2</u>	<u>579.0</u>	<u>1,122.1</u>	<u>925.3</u>
Net Ordinary Income (Loss)	<u>51.7</u>	<u>(32.8)</u>	<u>84.5</u>	<u>10.9</u>	<u>100.8</u>	<u>(89.9)</u>	<u>228.0</u>	<u>0.0</u>	<u>(27.2)</u>

Boys & Girls Clubs of the Lowcountry, Inc.
Bluffton - Statement of Support, Revenue & Expenses

Modified Cash Basis

	May 23	Budget	\$ Over Budget	Oct '22 - May 23	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Raised Revenues from Donations							
4001 · Donations							
4005 · Donations - General	16,782.94	5,500.00	11,282.94	210,157.13	148,000.00	62,157.13	180,000.00
4010 · Donations - Civic Clubs	0.00	0.00	0.00	0.00	45,000.00	-45,000.00	49,600.00
4015 · Donations - Church Groups	500.00	1,500.00	-1,000.00	7,909.68	8,000.00	-90.32	10,000.00
4063 · Planned Giving	0.00	0.00	0.00	0.00	29,000.00	-29,000.00	29,000.00
4065 · Memorials & Bequests	0.00	0.00	0.00	10,075.00	93,300.00	-83,225.00	113,300.00
Total 4001 · Donations	17,282.94	7,000.00	10,282.94	228,141.81	323,300.00	-95,158.19	381,900.00
Total 4000 · Raised Revenues from Donations	17,282.94	7,000.00	10,282.94	228,141.81	323,300.00	-95,158.19	381,900.00
4030 · Special Events Revenue							
4030.1 · Special Event Revenue - Golf	0.00	0.00	0.00	5,900.00	0.00	5,900.00	65,000.00
4032 · Special Event Income - Golf	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
4032.1 · Special Event Raffle - Golf	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4030.1 · Special Event Revenue - Golf	0.00	0.00	0.00	5,900.00	0.00	5,900.00	75,000.00
4034 · Special Events - Sporting	0.00	0.00	0.00	47,893.59	0.00	47,893.59	0.00
4035 · Special Events - Unrestricted	0.00	0.00	0.00	9,412.45	25,000.00	-15,587.55	25,000.00
4036.1 · Special Event Revenue - Spring	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4036 · Special Events-Spring Fundraise	33,182.44	0.00	33,182.44	33,182.44	0.00	33,182.44	0.00
4036.2 · Special Event -Gala Fund a Need	1,000.00	0.00	1,000.00	1,000.00	0.00	1,000.00	0.00
4036.1 · Special Event Revenue - Spring - Other	0.00	0.00	0.00	0.00	145,000.00	-145,000.00	160,000.00
Total 4036.1 · Special Event Revenue - Spring	34,182.44	0.00	34,182.44	34,182.44	145,000.00	-110,817.56	160,000.00
Total 4030 · Special Events Revenue	34,182.44	0.00	34,182.44	97,388.48	170,000.00	-72,611.52	260,000.00
4045 · General Appeals	0.00	20,000.00	-20,000.00	61,733.52	104,000.00	-42,266.48	149,000.00
4050 · Trusts, Foundations & Government	0.00	3,000.00	-3,000.00	46,192.54	92,500.00	-46,307.46	104,500.00
Total 4045 · General Appeals	0.00	20,000.00	-20,000.00	61,733.52	104,000.00	-42,266.48	149,000.00
Total 4050 · Trusts, Foundations & Government	0.00	3,000.00	-3,000.00	46,192.54	92,500.00	-46,307.46	104,500.00
4099 · Program & Membership Revenue							
4100 · Membership Dues & Fees	90.00	375.00	-285.00	1,505.00	1,375.00	130.00	1,375.00
4110 · Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4100 · Membership Dues & Fees - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4100 · Membership Dues & Fees	90.00	375.00	-285.00	1,505.00	1,375.00	130.00	1,375.00
4120 · Program Fees	82,067.59	22,833.33	59,234.26	276,099.09	182,666.64	93,432.45	274,000.00
4130 · Activity Fees Collected	600.00	0.00	600.00	1,944.00	0.00	1,944.00	10,000.00
Total 4099 · Program & Membership Revenue	82,757.59	23,208.33	59,549.26	279,548.09	184,041.64	95,506.45	285,375.00
4500 · Miscellaneous Income							
4150 · Club Merchandising Income	1,355.00	2,000.00	-645.00	2,068.00	2,180.00	-112.00	2,890.00
4500 · Miscellaneous Income - Other	0.00	1,500.00	-1,500.00	-4.03	3,200.00	-3,204.03	3,200.00
Total 4500 · Miscellaneous Income	1,355.00	3,500.00	-2,145.00	2,063.97	5,380.00	-3,316.03	6,090.00
4995 · Income from United Way	0.00	0.00	0.00	3,917.22	0.00	3,917.22	0.00
Total Income	135,577.97	56,708.33	78,869.64	718,985.63	879,221.64	-160,236.01	1,186,865.00
Cost of Goods Sold							
5182 · Activity Fees Paid Out	215.63	0.00	215.63	215.63	0.00	215.63	10,000.00
5359 · Expenses - Special Events	0.00	0.00	0.00	0.00	0.00	0.00	15,600.00
5460 · Event Expense - Golf	0.00	0.00	0.00	500.00	0.00	500.00	0.00
5461 · Event Expense - Spring Event	0.00	0.00	0.00	17,221.15	0.00	17,221.15	0.00
5465 · Event Expense - Sporting Events	0.00	0.00	0.00	0.00	25,000.00	-25,000.00	25,000.00
5665 · Event Expense-Misc Unrestricted	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5359 · Expenses - Special Events	0.00	0.00	0.00	17,721.15	25,000.00	-7,278.85	40,600.00
5470 · SAC Direct Expenses	0.00	0.00	0.00	0.00	200.00	-200.00	1,700.00
5475 · Donor Relations & Stewardship	100.14	1,000.00	-899.86	3,162.94	7,000.00	-3,837.06	10,000.00
5480 · Club Merchandising Expense	0.00	0.00	0.00	0.00	2,000.00	-2,000.00	2,500.00
Total COGS	315.77	1,000.00	-684.23	21,099.72	34,200.00	-13,100.28	64,800.00
Gross Profit	135,262.20	55,708.33	79,553.87	697,885.91	845,021.64	-147,135.73	1,122,065.00
Expense							
5000 · Payroll Expenses							
5005 · Compensation - Full Time	28,595.41	33,754.44	-5,159.03	255,000.07	286,204.65	-31,204.58	433,099.63
5010 · Compensation - Part Time	8,458.77	10,774.40	-2,315.63	86,403.53	87,159.84	-756.31	144,764.80
5019 · Employee Costs							
5020 · Health Benefits	3,258.34	4,025.33	-766.99	29,119.87	32,202.64	-3,082.77	48,303.96
5025 · Workers Comp Exp	495.31	630.47	-135.16	3,768.30	5,043.76	-1,275.46	7,565.64
5030 · Retirement/Pension	0.00	0.00	0.00	7,098.91	19,714.47	-12,615.56	26,285.96
5050 · Payroll Taxes	-406.75	3,406.46	-3,813.21	17,743.18	28,562.40	-10,819.22	44,206.65
5055 · SUTA Taxes	0.00	175.45	-175.45	553.88	1,974.58	-1,420.70	2,546.16
5019 · Employee Costs - Other	3,031.06	0.00	3,031.06	3,031.06	0.00	3,031.06	0.00
Total 5019 · Employee Costs	6,377.96	8,237.71	-1,859.75	61,315.20	87,497.85	-26,182.65	128,908.37
Total 5000 · Payroll Expenses	43,432.14	52,766.55	-9,334.41	402,718.80	460,862.34	-58,143.54	706,772.80
5113 · Advertising, Marketing & Promo	21.20	0.00	21.20	712.20	4,200.00	-3,487.80	5,600.00
5115 · Operating Supplies							
5120 · Office supplies	0.00	200.00	-200.00	732.70	1,600.00	-867.30	2,300.00
5130 · Housekeeping Supplies	1,088.60	300.00	788.60	2,968.61	5,000.00	-2,031.39	5,900.00
5140 · Medical Supplies	9.31	300.00	-290.69	21.29	900.00	-878.71	1,200.00
5150 · Program Supplies	739.26	500.00	239.26	2,325.12	2,200.00	125.12	3,000.00
5160 · Food Supplies	55.72	0.00	55.72	120.32	800.00	-679.68	1,100.00
5170 · Meeting Refreshments	0.00	500.00	-500.00	779.80	1,400.00	-620.20	1,550.00
5175 · Snack Expense	0.00	25.00	-25.00	740.92	200.00	540.92	300.00
5180 · Printing	490.43	500.00	-9.57	4,865.23	3,750.00	1,115.23	5,500.00
5184 · Awards	0.00	100.00	-100.00	25.00	800.00	-775.00	1,200.00
5185 · Postage	181.05	100.00	81.05	637.18	950.00	-312.82	1,350.00
Total 5115 · Operating Supplies	2,564.37	2,525.00	39.37	13,216.17	17,600.00	-4,383.83	23,400.00
5200 · Utilities							
5210 · Telephone	1,819.20	2,000.00	-180.80	12,285.25	11,450.00	835.25	15,950.00
5230 · Electric & Gas	2,675.92	2,000.00	675.92	19,577.11	14,575.00	5,002.11	22,900.00
5232 · Security	0.00	115.00	-115.00	2,353.36	7,240.00	-4,886.64	7,700.00
5235 · Water & Sewer	717.06	1,500.00	-782.94	5,410.32	4,400.00	1,010.32	5,550.00
Total 5200 · Utilities	5,212.18	5,615.00	-402.82	39,626.04	37,665.00	1,961.04	52,100.00

See accompanying Note 1 to these financial statements.

Boys & Girls Clubs of the Lowcountry, Inc.
Bluffton - Statement of Support, Revenue & Expenses

Modified Cash Basis

	May 23	Budget	\$ Over Budget	Oct '22 - May 23	YTD Budget	\$ Over Budget	Annual Budget
5239 · Building & Ground Maintenance							
5240 · Grounds Maintenance	0.00	800.00	-800.00	1,050.00	6,400.00	-5,350.00	9,600.00
5241 · Outside Cleaning&Other Services	106.99	0.00	106.99	703.98	0.00	703.98	0.00
5250 · Equipment Repairs	0.00	200.00	-200.00	0.00	825.00	-825.00	1,125.00
5260 · Building Repairs	4,704.00	0.00	4,704.00	10,196.30	0.00	10,196.30	0.00
5239 · Building & Ground Maintenance - Other	0.00			343.41			
Total 5239 · Building & Ground Maintenance	4,810.99	1,000.00	3,810.99	12,293.69	7,225.00	5,068.69	10,725.00
5300 · Insurance							
5309 · Insurance - Commercial Property	844.45	795.00	49.45	4,986.70	4,770.00	216.70	7,950.00
5310 · Insurance - General & Liability	0.00	0.00	0.00	2,929.88	3,047.00	-117.12	3,047.00
5311 · Insurance - Auto	717.34	895.00	-177.66	4,987.34	5,367.00	-379.66	8,947.00
5314 · Insurance - Umbrella	503.63	479.00	24.63	2,979.01	2,875.00	104.01	4,791.00
Total 5300 · Insurance	2,065.42	2,169.00	-103.58	15,882.93	16,059.00	-176.07	24,735.00
5420 · Travel Expense							
5048 · Conferences & Training	1,727.29	500.00	1,227.29	3,727.29	1,700.00	2,027.29	5,200.00
5421 · Mileage	0.00	200.00	-200.00	290.86	775.00	-484.14	1,075.00
5430 · Gas & Oil - Vehicles	0.00	200.00	-200.00	532.77	1,225.00	-692.23	1,925.00
Total 5420 · Travel Expense	1,727.29	900.00	827.29	4,550.92	3,700.00	850.92	8,200.00
5600 · Other Operating Expenses							
5049 · Staff Apparel	0.00	0.00	0.00	0.00	650.00	-650.00	1,150.00
5110 · Professional Fees	1,480.85	1,500.00	-19.15	13,895.70	14,650.00	-754.30	20,650.00
5340 · Property Tax	0.00	0.00	0.00	242.14	0.00	242.14	300.00
5425 · Recruiting Expenses	88.80	0.00	88.80	852.98	150.00	702.98	500.00
5440 · Licenses	0.00	0.00	0.00	51.85	1,300.00	-1,248.15	1,350.00
5450 · Vehicle Repairs	76.75	500.00	-423.25	76.75	800.00	-723.25	800.00
5500 · Dues & Licenses							
5510 · National Dues - Programs	0.00	0.00	0.00	3,534.62	3,900.00	-365.38	3,900.00
5520 · Civic Club Dues	0.00	65.00	-65.00	0.00	471.00	-471.00	731.00
5531 · Membership & Subscription Fees	0.00	0.00	0.00	2,546.00	300.00	2,246.00	300.00
Total 5500 · Dues & Licenses	0.00	65.00	-65.00	6,080.62	4,671.00	1,409.62	4,931.00
5625 · Bank Service Charges	0.00			60.00	0.00	60.00	0.00
5627 · Credit Card Fees	314.96	100.00	214.96	2,032.48	3,940.00	-1,907.52	4,740.00
5628 · Late Fees	0.00			39.00			
5629 · Finance Charges	0.00			5.99			
5640 · Club Merchandising Expense	506.25			506.25			
5660 · Miscellaneous Expense	0.00			3,439.13			
5720 · New Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5600 · Other Operating Expenses	2,467.61	2,165.00	302.61	27,282.89	26,161.00	1,121.89	34,421.00
5900 · Allocation to Executive Office	21,342.60	21,342.60	0.00	170,740.80	170,740.80	0.00	256,111.20
Total Expense	83,643.80	88,483.15	-4,839.35	687,024.44	744,213.14	-57,188.70	1,122,065.00
Net Ordinary Income	51,618.40	-32,774.82	84,393.22	10,861.47	100,808.50	-89,947.03	0.00
Other Income/Expense							
Other Income							
4300 · Investment Income							
4996 · Interest Income	8.76			68.65			
Total 4300 · Investment Income	8.76			68.65			
4990 · Income Released From Restricted							
4991 · Restricted Income							
4132 · Explorer - Restricted	0.00			0.00			
4510 · Other Income - Restricted	0.00			1,184.00			
4809 · Scholarship - Restricted	0.00			0.00			
4818 · Keystone Club	0.00			109.00			
4819 · Torch Club	0.00			0.00			
4901 · Reading Program - Restricted	0.00			0.00			
Total 4991 · Restricted Income	0.00			1,293.00			
4990 · Income Released From Restricted - Other	12,725.03	2,420.00	10,305.03	98,424.35	15,723.00	82,701.35	26,613.00
Total 4990 · Income Released From Restricted	12,725.03	2,420.00	10,305.03	99,717.35	15,723.00	83,994.35	26,613.00
Total Other Income	12,733.79	2,420.00	10,313.79	99,786.00	15,723.00	84,063.00	26,613.00
Other Expense							
5700 · Depreciation Expense	8,110.03			64,880.24			
5800 · Restricted Fund Expenses							
5011 · Payroll Wages - Restricted	1,402.00	2,226.00	-824.00	11,483.75	14,469.00	-2,985.25	24,486.00
5051 · Payroll Taxes - Restricted	0.00	194.00	-194.00	90.98	1,254.00	-1,163.02	2,127.00
5801 · Direct Costs - Restricted							
5809 · Scholarship - Restricted	0.00			20,170.00			
5818 · Keystone Club Expenses	555.34			2,108.06			
5819 · Torch Club Expenses	0.00			26.96			
5873 · Restricted for Summer	0.00			19.34			
5877 · Explorer Program	59.02			86.34			
Total 5801 · Direct Costs - Restricted	614.36			22,410.70			
5800 · Restricted Fund Expenses - Other	10,708.67			64,438.92			
Total 5800 · Restricted Fund Expenses	12,725.03	2,420.00	10,305.03	98,424.35	15,723.00	82,701.35	26,613.00
9900 · Suspense	0.00			119.99			
Total Other Expense	20,835.06	2,420.00	18,415.06	163,424.58	15,723.00	147,701.58	26,613.00
Net Other Income	-8,101.27	0.00	-8,101.27	-63,638.58	0.00	-63,638.58	0.00
Net Income	43,517.13	-32,774.82	76,291.95	-52,777.11	100,808.50	-153,585.61	0.00



Minutes of Board of Directors Meeting March 21, 2023

Motion to Approve Fund-Raising Event – Bike Bluffton

The Board of Directors of the Boys and Girls Club of Bluffton approves the fund-raising event “Bike Bluffton” to be held Sunday, November 5, 2023

Approved Unanimously,

Mollie Sandman, Board President

The mission of the Boys & Girls Club of Bluffton is to enable all young people, especially those who need us most to reach their full potential as productive, caring, responsible citizens.