
Director's Report – DRCI

September 2023

Entrepreneur Program Update

There are currently 15 *Program Companies* in the Don Ryan Center with several others in the pipeline

- STARTUP companies
 1. Wheeler Trucking (Hardeeville)
 2. Capital Chiropractic (Hardeeville)
 3. Prime IV Hydration
 4. Hardee Greens (Hardeeville)
 5. Gullah T's n Tings (BlacQuity graduate)
 6. ChangePoint Software
 7. Elite Support Americas
 8. ChangePoint
 9. Petitek
 10. Phytogenix
- GROWTH
 1. Barbers of the Lowcountry
 2. Universal Bookkeeper
 3. LoCone
 4. Custom Audio Visual
 5. Beachside Tire
- Standing meetings with every company at least 2 times per month
- Multiple screening calls with leads that are interested in learning about our Programs
- Meeting scheduled with James Labrot for prototyping
- Product Development meeting with James LaBrot
- Check-in with LoCone - Pete Savarese - ongoing delays in construction, partners dropped out
- Facilitated meeting with Bluffton Youth Theater, Cindy Ford and Mentor Lee Ann Kimak
- Diligence meeting with Kate Meyers – Brown & Meyers

- Second diligence meeting with Amy Dickson from LaSource
- Prime IV (DRCI STARTUP Program client) ribbon cutting
- Progress meeting with Scott Chandler – Scheduling marketing for next time
- Phytogenix Kickoff Meeting for STARTUP Program

Operations and Marketing

- DRCI Executive session regarding economic development initiatives and Buckwalter Parcel
- Follow up work based on executive session regarding Economic Development
- Evaluated 70+ Palmetto electric grants for Beaufort County school teachers
- Working on STARTUP Program refresh
- Paul attended his first SBAC Board meeting
- Hosted OneBlood blood drive
- Held a DRCI Lunch and Learn given by DRCI Mentor Dixon Gourley
- Attended various ribbon cuttings
- Working with Town of Bluffton to cross-pollinate social media sites DRCI/TOB Social Media
- Hosted Professional Women's Network of the Lowcountry at The HUB
- Internal meetings and prep in advance of TOB Strategic Planning sessions in November

Mentor Program

- 67 Mentors

Partnerships

Hardeeville

- Monthly Meeting with Hardeeville
- Working on rebranding the HDV program (logo, social media, web platform)
- Working with City of Hardeeville to cross-pollinate social media sites DRCI/HDV

BlacQuity

- New class started September 20th

Beaufort County Economic Development Corporation

- Working with them on multiple projects
- Attended Board Meeting

Greater Bluffton Chamber

- Hosted GBCC's Lunch and Learn at The HUB

BusinessATTRACT

- Attended BusinessAttract monthly meeting

Beaufort County School District

- Hosted and spoke at 2023 Michelin Junior Challenge Design Kick-off Session with Beaufort County teachers

Entrepreneurial Thought of the Month

