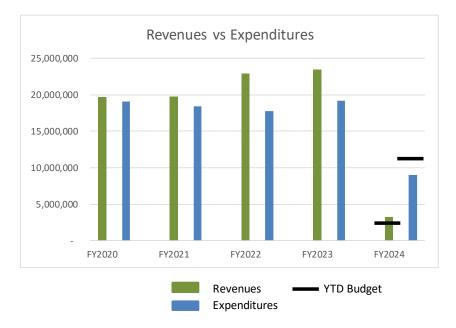


MEETING DATE:	January 9, 2024
PROJECT:	Consent Agenda: Year-to-date Financial Report
PROJECT MANAGER:	Natalie Majorkiewicz, CGFO, Director of Finance & Administration

# **General Fund Financial Overview:**

The chart below shows the revenue collections and expenditures trend for the last four full years and FY2024 year-to-date (YTD) through November 2023. Revenues have been higher than expenditures for the last four full years.



FY2024 YTD through November shows General Fund revenues above the budgeted amount in all line items except for Property Taxes, MASC Telecommunications and Insurance Tax Collection, Service Revenues, and Miscellaneous revenues. YTD November expenditures are tracking below the budgeted amounts.

FY24 Gene	ral Fund Financia	l Overview
Revenues		Expenditures
\$3,255k	YTD	\$9 <i>,</i> 038k
118.5%	% of Budget	78.2%
\$2,748k	YTD Budget	\$11,551k

# ATTACHMENTS:

- 1. General Fund
- 2. Stormwater Fund
- 3. Capital Improvement Program Fund
- 4. Debt Service Fund
- 5. Special Revenue Funds
- 6. Business License Statistics
- 7. Grant Index



### Town of Bluffton Actual Versus Budget For Period Ending November 30, 2023

Children Chi		Moi	nth of November	2023			Year-to-D	ate thru Novembe	er 30, 2023	
	FY 2023	FY 2024	More/(Less)	Budget	Over / (Under)	FY 2023	FY 2024	More/(Less)	Budget	Over / (Unde
evenues Property Taxes	\$ 157,320	\$ 171,113	\$ 13,793 \$	\$ 180,058	\$ 1,773	\$ 450,011	\$ 492,577	\$ 42,566 \$	514,874	\$ (22,2
	φ 157,520	φ 1/1,113	. , .	. ,	۶ 1,773 176,611	φ 450,011	\$ 492,577	φ 42,500 Φ	514,074	φ (22,2
Licenses & Permits	100.004	04.000	108,061	124,885		200 074	404 660	404 700	201 050	100 7
Business Licenses	102,664	84,068	(18,596)	103,378	355,917	386,871	491,660	104,789	381,959	109,7
MASC Telecommunications	-	-	-	-	-	121	-	(121)	105	(*
MASC Insurance Tax Collection	-	-	-	-	-	23,567	-	(23,567)	22,179	(22,7
Franchise Fees	287,587	-	(287,587)	307,267	(307,267)	440,538	501,353	60,815	470,684	30,
Building Safety Permits	181,519	132,278	(49,241)	103,889	28,389	1,150,146	953,741	(196,405)	719,947	233,
Application Fees	5,195	7,900	2,705	3,962	3,938	27,650	34,700	7,050	21,088	13,
Administrative Fees	-	-	-	-		-	-	-	-	
Total Licenses & Permits	576,965	224,246	(352,719)	518,496	(294,250)	2,028,892	1,981,454	(47,438)	1,615,962	365,4
Grants and Entitlements	162,387	-	(162,387)	77,583	(77,583)	162,387	341,014	178,627	77,583	263,
Intergovernmental	100,000	10,845	(89,155)	-	10,845	100,000	43,380	(56,620)	-	43,
Service Revenues	68,539	6,900	(61,639)	83,046	(76,146)	254,422	153,781	(100,641)	254,791	(101,
Fines & Fees	6,358	9,804	3,446	7,156	2,648	49,487	56,757	7,270	55,727	1,
Interest Income	15,127	16,855	1,728	11,900	4,955	58,245	140,625	82,380	45,818	94,
Miscellaneous Revenues	9,531	12,943	3,412	4,042	8,901	127,006	45,527	(81,479)	73,394	(27,
Total Revenues	1,096,227	452,706	(643,521)	882,281	(418,857)	3,230,451	3,255,116	24,665	2,638,149	616,
Other Financing Sources	-	-	-	-	-	-	-	-	-	
Transfers In	79,879	-	(79,879)	109,471	(109,471)	79,879	-	(79,879)	109,471	(109
Total Other Financing Sources & Tranfers In	79,879	-	(79,879)	109,471	(109,471)	79,879	-	(79,879)	109,471	(109
tal Revenues and Other Financing Sources	\$ 1,176,106	\$ 452,706	\$ (723,400) \$	\$ 991,752	\$ (539,046)	\$ 3,310,330	\$ 3,255,116	\$ (55,214) \$	2,747,620	\$ 507
penditures										
Town Council	\$ 9,432	\$ 9,749	\$ 317 \$	\$ 15,714	\$ (5,965)	\$ 51,162	\$ 43,875	\$ (7,287) \$	66,215	\$ (22,
Executive	107,997	102,973	(5,024)	297,572	(194,599)	491,846	509,344	17,498	552,505	(43,
Economic Development	27,760	29,567	1,807	41,515	(11,948)	130,280	195,318	65,038	259,582	(43,
Human Resources	64,678	39,166	(25,512)	94,463	(55,297)	185,653	216,262	30,609	306,526	(04,
Communications and Community Outreach	29,578	32,663	3,085	58,652	(25,989)	190,594	238,493	47,899	325,941	(90,
Police	691,369	764,349	72,980	1,082,213	(317,864)	3,158,548	3,280,389	121,841	4,330,905	(1,050
Municipal Judges	2,739	5,792	3,053	8,070	(2,278)	14,141	31,973	17,832	45,428	(1,030
Municipal Gudges Municipal Court	2,739	27,664	4,660	28,146	(2,278) (482)	211,281	138,495	(72,786)	45,428	(13)
	,				. ,			,		
Finance	65,806	77,771 91,727	11,965	73,458	4,313	282,850	359,165 923,228	76,315	511,585 1,328,592	(152
Information Technology	214,832	,	(123,105)	384,549	(292,822)	906,371	,	16,857		(405)
Customer Service	16,004	21,433	5,429	20,524	909	87,442	97,132	9,690	122,417	(25)
Planning & Community Development	75,672	103,671	27,999	76,750	26,921	460,539	599,981	139,442	687,108	(87
Building Safety	62,950	77,461	14,511	95,961	(18,500)	309,630	425,362	115,732	513,565	(88)
Project Management	67,374	70,160	2,786	86,203	(16,043)	339,071	322,449	(16,622)	395,884	(73
Public Works	264,017	152,878	(111,139)	324,063	(171,185)	813,034	775,545	(37,489)	815,729	(40
Town Wide	91,102	258,954	167,852	120,122	138,832	1,569,586	880,995	(688,591)	1,125,240	(244
tal Expenditures	1,814,314	1,865,978	51,664	2,807,975	(941,997)	9,202,029	9,038,005	(164,024)	11,550,722	(2,512
her Financing Uses										
Transfers Out to Capital Improvements Program Fund	-	-	-	-	-	-	-	-	-	
Total Transfers	-	-	-	-	-	-	-	-	-	

## Town of Bluffton Actual Versus Budget For Period Ending November 30, 2023

				Mor	nth o	f November	2023						Year-to-Da	ate tł	nru Novembe	r 30, 2023		
	F	Y 2023		FY 2024	Мо	ore/(Less)	Budge	: C	Over / (Under)		FY 2023	F	TY 2024	Мо	ore/(Less)	Budget	Ove	er / (Under)
_																		
Revenues					•					•				•			•	
Stormwater Utility Fee	\$	1,967	\$	15,414	\$	13,447 \$	· · ·	19 \$	, -	\$	5,548	\$	21,103	\$	15,555 \$	5,977	\$	15,126
Licenses & Permits						108,061	124,8		176,611									
NPDES Plan Review Fee		4,700		2,750		(1,950)	2,8	809	355,917		51,050		43,725		(7,325)	30,512		13,213
NPDES Inspection Fee		23,150		16,600		(6,550)	18,5	515	(1,915)		199,050		128,150		(70,900)	159,197		(31,047)
Total Licenses & Permits		27,850		19,350		(8,500)	21,3	324	(1,974)		250,100		171,875		(78,225)	189,709		(17,834)
Total Revenues		29,817		34,764		4,947	23,4	44	11,320		255,648		192,978		(62,670)	195,686		(2,708)
Total Revenues and Other Financing Sources	\$	29,817	\$	34,764	\$	4,947	5 23,4	44 \$	11,320	\$	255,648	\$	192,978	\$	(62,670) \$	195,686	\$	(2,708)
Expenditures																		
Watershed Management	¢	92,158	¢	84,749	\$	(7,409) \$	154	69 \$	(69,420)	\$	382,977	\$	421,184	¢	38,207 \$	640,678	¢	(219,494)
	φ	-	φ		φ		-			φ		φ	,	φ			φ	
Total Expenditures		92,158		84,749		(7,409)	154,′	69	(69,420)		382,977		421,184		38,207	640,678		(219,494)
Other Financing Uses																		
Transfers Out to Capital Improvements Program Fund		-		-		-			-		-		-		-	-		-
Transfers Out to General Fund		-		-		-			-		-		-		-	-		-
Transfer Out to Debt Service		73,150		-		(73,150)	280,3	84	(280,384)		73,150		-		(73,150)	280,384		(280,384)
Contribution to Fund Balance		-		-		,	,		-		-		-		/	-		-
Total Transfers		73,150		-		(73,150)	280,3	84	(280,384)		73,150		-		(73,150)	280,384		(280,384)
Total Expenditures and Other Financing Uses	\$	165,308	\$	84,749	\$	(80,559) \$	6 434,5	54 \$	(349,805)	\$	456,127	\$	421,184	\$	(34,943) \$	921,062	\$	(499,878)

Attachment 3

### Town of Bluffton Budget and Actual - Capital Improvement Program Fund For Period Ending November 30, 2023

		YTD	Adopted		Budget Amendments		Revised		Actual vs Budget	Actual as % of
		Actual	Budget	а	nd Transfers		Budget		Difference	Budget
Stormwater and Sewer										
Buck Island Sewer Phase 5	\$	2,337	\$ 2,400,000	\$	108,061	\$	2,508,061	\$	2,505,724	0.1%
Sewer Connections Policy		208,033	384,000		753,776		1,137,776		929,743	18.3%
Historic District Sewer Extension Phase 2		113,327	-		323,446		323,446		210,119	35.0%
Historic District Sewer Extension Phase 3		118,653	-		199,124		199,124		80,471	59.6%
Historic District Sewer Extension Phase 4		1,116	520,140		38,823		558,963		557,847	0.2%
Historic District Sewer Extension Phase 5		912	468,480		35,034		503,514		502,602	0.2%
Historic District Sewer Extension Phase 6		1,555	579,600		42,037		621,637		620,082	0.3%
Bridge Street Streetscape		116,668	110,490		565,927		676,417		559,749	17.2%
Comprehensive Drainage Plan Improvements		-	228,100		59,417		287,517		287,517	0.0%
Stoney Crest Campground/Old Palmetto Bluff Rd		-	419,099		-		419,099		419,099	0.0%
May River Action Plan Impervious Restoration/Water Quality Project		15,420	459,000		-		459,000		443,580	3.4%
Pritchard Street Drainage Improvements		-	1,442,706		9,990		1,452,696		1,452,696	0.0%
Total Stormwater and Sewer		578,021	 7,011,615		2,135,635		9,147,250		8,569,229	6.3%
Roads										
Calhoun Street Streetscape		30,800	447,837		229,680		677,517		646,717	4.5%
Historic District Streetscape and Drainage Improvements		-	378,121		282,250		660,371		660,371	0.0%
BIS Neighborhood Sidewalks & Lighting		56,507	-		186,263		186,263		129,756	0.0%
Goethe-Shultz Neighborhood Sidewalks & Lighting		6,915	-		297,500		297,500		290,585	2.3%
Wharf Street Lighting			185,750		58,810		244,560		244,560	0.0%
Boundary Street Lighting		-	-		44,403		44,403		44,403	0.0%
Ghost Roads		284	376,000		12,177		388,177		387,893	0.1%
Boundary Street Streetscape		605	893,050		43,731		936,781		936,176	0.1%
Townwide Wayfinding Signage System			40,000				40,000		40,000	0.0%
Total Roads		95,111	 2,320,758		1,154,814		3,475,572		3,380,461	2.7%
Facilities										
Squire Pope Carriage House		196.973	1,035,586		585,858		1,621,444		1,424,471	12.1%
Law Enforcement Center Facility Improvements		3,937	156,500		38,485		194,985		191,048	2.0%
					50,405					2.3%
Town Hall Improvements		66,928	250,000		/		300,000 364,432		233,072 364,432	22.3%
Sarah Riley Hooks Cottage Total Facilities		267,838	 345,217 1,787,303		19,215 693,558		2,480,861		2,213,023	10.8%
Land										
		0.000	2 000 475		005 045		4 000 000		4 000 04 4	0.40/
Land Acquisition Total Land		2,606 2,606	 3,998,175 3,998,175		995,045 995,045		4,993,220 4,993,220		4,990,614 4,990,614	0.1% 0.1%
Housing										
Affordable Housing Project			1,708,672		(32,628)		1,676,044		1,676,044	0.0%
Total Housing		-	 1,708,672	_	(32,628)	-	1,676,044		1,676,044	0.0%
Total Housing		-	1,708,672		(32,626)		1,070,044		1,070,044	0.0%
Economic Development Buckwalter Place Multi-County Commerce Park Phase 2			3,327,940		176,480		3,504,420		3,504,420	0.0%
Total Economic Development			 3,327,940		176,480	_	3,504,420		3,504,420	0.0%
Ded										
Parks		454.000	4 044 440		400 400		4 447 040		4 000 000	10 70
Oyster Factory Park		154,309	1,041,110		406,132		1,447,242		1,292,933	10.7%
Oscar Frazier Park		340,288	1,030,000		85,419		1,115,419		775,131	30.5%
New Riverside Park/Barn Site		522,169	4,880,693		1,095,323		5,976,016		5,453,847	8.7%
Park Improvements		59,451	354,700		145,438		500,138		440,687	11.9%
New River Trail		34,792	28,195		2,075,555		2,103,750		2,068,958	1.7%
New Riverside Village Park		-	288,000		-		288,000		288,000	0.0%
Public Art Total Parks		- 1,111,009	 7,622,698		100,000 3,907,867		100,000 11,530,565		100,000 10,419,556	0.0% 9.6%
		, .,	,,		.,,		,,		., .,	/0
Information Technology Infrastructure Community Safety Cameras Phase 6			68,500		-		68,500		68,500	0.0%
Network Improvements		36,855	130,000		9,971		139,971		103,116	26.3%
Document Management - Phase 2			290,000		(290,000)		-		-	N/A
Total Parks	-	36,855	 488,500		(290,000)		208,471		171,616	17.7%
Total CIP Expenditures	\$	2,091,440	\$ 28,265,661	\$	8,750,742	\$	37,016,403	\$	34,924,963	5.7%
	-		 			-		-		

### Town of Bluffton Actual Versus Budget For Period Ending November 30, 2023

			Mont	h of	November	202	23					,	Year-to-Da	te th	ru Novembe	er 30,	2023		
	FY 2023		FY 2024	Мо	ore/(Less)		Budget	Ove	er / (Under)	I	FY 2023	I	FY 2024	Мо	ore/(Less)	Bu	dget	Over	/ (Undei
Revenues								•	4 770										
Property Taxes		•						\$	1,773	•	( . <b></b>			•					
Real & Personal Property Tax (TIF)	\$ 142	\$	1,917	\$	108,061	\$	124,885	\$	176,611	\$	(178)	\$	3,732	\$	3,910	\$	(161)	\$	3,893
GO Bond Debt Service Property Tax	 7,267		7,905		638		6,773		355,917		20,781		22,741		1,960		19,367		3,374
Total Property Tax	7,409		9,822		108,699		131,658		534,301		20,604		26,473		5,869		19,206		7,267
Licenses & Permits					()				( )						()				<i>(</i>
Municipal Improvement District Fee	2,427		2,135		(292)		2,481		(346)		2,877		2,210		(667)		2,941		(73
Interest Income	23,836		9,061		(14,775)		367		8,694		23,836		48,784		24,948		991		47,793
Miscellaneous Revenues	 -		-		-		-		-		-		-		-		-		-
Total Revenues	 33,672		21,018		93,631		134,506		542,649		47,317		77,467		30,150		23,138		54,329
Other Financing Sources	-		-		-		-		-		-		-		-		-		-
Transfers In	73,150		-		(73,150)		72,533		(72,533)		73,150		-		(73,150)		72,533		(72,533
Total Other Financing Sources & Tranfers In	 73,150		-		(73,150)		72,533		(72,533)		73,150		-		(73,150)		72,533		(72,53
otal Revenues and Other Financing Sources	\$ 106,822	\$	21,018	\$	20,481	\$	207,039	\$	470,116	\$	120,467	\$	77,467	\$	(43,000)	\$	95,671	\$	(18,204
xpenditures Series 2014 TIF Bonds Debt Service Principal Interest	\$ 851,304 45,680	\$	873,554 34,698	\$	22,250 (10,982)	\$	873,554 33,034	\$	- 1,664	\$	851,304 45,680	\$	873,554 34,698	\$	22,250 (10,982)	\$8	373,554 33,034	\$	- 1,66
Series 2022 TIF Bonds Debt Service																			
Principal	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Interest	-		-		-		-		-		-		-		-		-		-
Series 2020 GO Bonds Debt Service																			
Principal	-		-		-		-		-		-		-		-		-		-
Interest	-		-		-		-		-		72,900		67,150		(5,750)		67,150		-
Series 2020A GO Bonds Debt Service																			
Principal	-		-		-		-		-		-		-		-		-		-
Interest	73,150		69,400		(3,750)		69,400		-		73,150		69,400		(3,750)		69,400		-
Miscellaneous	 -		-		-		-		-		-		-		-		-		-
otal Expenditures	 970,134		977,652		7,518		975,988		1,664		1,043,034		1,044,802		1,768	1,(	043,138		1,66
ther Financing Uses																			
Transfers Out to Capital Improvements Program Fund	 -		-		-		-		-		-		-		-		-		-
Total Transfers	 -		-		-		-		-		-		-		-		-		-
otal Expenditures and Other Financing Uses	\$ 970,134	\$	977,652	\$	7,518	\$	975,988	\$	1,664	\$	1.043.034	\$	1,044,802	\$	1.768	\$ 1.0	043,138	\$	1,66

### Town of Bluffton Special Revenue Accounts For Period Ending November 30, 2023

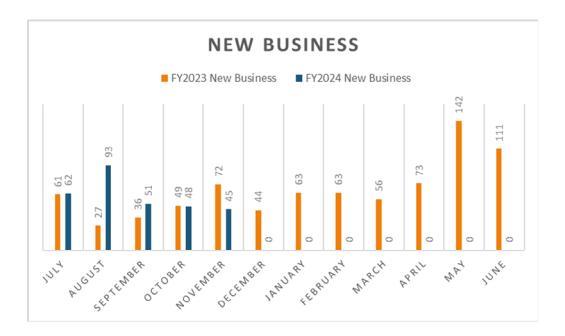
Month of Nov	/ember 2023					Year-to-Date	e thru Novem	ber 30, 2023						
					FY2024									Original
JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Period 13	YTD	Estimate
1,533	1,721	1,963	237,553	1,773									244,543	1,175,700
5,269	151,068	108,061	124,885	176,611									565,894	1,577,800
55,957	340,329	282,100	283,047	355,917									1,317,350	2,730,300
62,759	493,118	392,124	645,485	534,301	-	-	-	-	-	-	-	-	2,127,787	5,483,800
	JUL 1,533 5,269 55,957	JUL         AUG           1,533         1,721           5,269         151,068           55,957         340,329	1,533 1,721 1,963 5,269 151,068 108,061 55,957 340,329 282,100	JUL         AUG         SEP         OCT           1,533         1,721         1,963         237,553           5,269         151,068         108,061         124,885           55,957         340,329         282,100         283,047	JUL         AUG         SEP         OCT         NOV           1,533         1,721         1,963         237,553         1,773           5,269         151,068         108,061         124,885         176,611           55,957         340,329         282,100         283,047         355,917	JUL         AUG         SEP         OCT         NOV         DEC           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917	JUL         AUG         SEP         OCT         NOV         DEC         JAN           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         55,917         56,917 </td <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         55,917         5,269         151,068         108,061         124,885         176,611         55,917         5,917</td> <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR           1,533         1,721         1,963         237,553         1,773  <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         5<!--</td--><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN           1,533         1,721         1,963         237,553         1,773  &lt;</td><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13           1,533         1,721         1,963         237,553         1,773</td><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13         YTD           1,533         1,721         1,963         237,553         1,773         244,543         244,543           5,269         151,068         108,061         124,885         176,611         565,894         565,894         565,957         340,329         282,100         283,047         355,917         1,317,350         1,317,350         1,317,350</td></td></td>	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         55,917         5,269         151,068         108,061         124,885         176,611         55,917         5,917	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR           1,533         1,721         1,963         237,553         1,773 <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         5<!--</td--><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN           1,533         1,721         1,963         237,553         1,773  &lt;</td><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13           1,533         1,721         1,963         237,553         1,773</td><td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13         YTD           1,533         1,721         1,963         237,553         1,773         244,543         244,543           5,269         151,068         108,061         124,885         176,611         565,894         565,894         565,957         340,329         282,100         283,047         355,917         1,317,350         1,317,350         1,317,350</td></td>	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY           1,533         1,721         1,963         237,553         1,773         5,269         151,068         108,061         124,885         176,611         55,957         340,329         282,100         283,047         355,917         5 </td <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN           1,533         1,721         1,963         237,553         1,773  &lt;</td> <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13           1,533         1,721         1,963         237,553         1,773</td> <td>JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13         YTD           1,533         1,721         1,963         237,553         1,773         244,543         244,543           5,269         151,068         108,061         124,885         176,611         565,894         565,894         565,957         340,329         282,100         283,047         355,917         1,317,350         1,317,350         1,317,350</td>	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN           1,533         1,721         1,963         237,553         1,773  <	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13           1,533         1,721         1,963         237,553         1,773	JUL         AUG         SEP         OCT         NOV         DEC         JAN         FEB         MAR         APR         MAY         JUN         Period 13         YTD           1,533         1,721         1,963         237,553         1,773         244,543         244,543           5,269         151,068         108,061         124,885         176,611         565,894         565,894         565,957         340,329         282,100         283,047         355,917         1,317,350         1,317,350         1,317,350

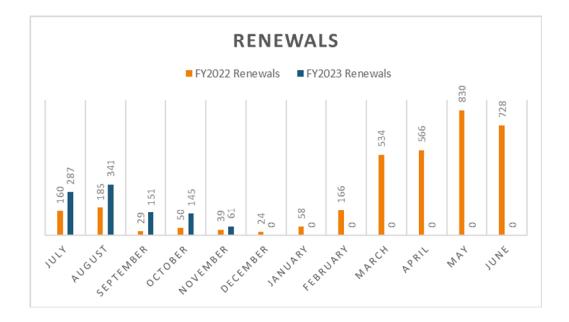
						FY2023									Original
	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Period 13	YTD	Estimate
Revenues															
State Accommodations Tax	400	468	509	256,141	783	897	229,281	916	1,155	145,283	1,388	1,466	484,835	1,123,522	1,175,700
Local Accommodations Tax	614	173,603	126,868	137,517	152,941	158,074	114,639	63,354	83,215	24,975	331,683	187,863	176,431	1,731,778	1,577,800
Hospitality Tax	4,685	255,181	281,079	312,591	335,754	307,857	291,337	235,565	310,100	87,619	491,342	352,679	405,875	3,671,664	2,730,300
Total Revenues	5,699	429,252	408,456	706,249	489,478	466,828	635,257	299,835	394,471	257,876	824,412	542,009	1,067,141	6,526,963	5,483,800

				I	FY2024 VS F	Y2023 (md	ore / (less)							
	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	Period 13	YTD
Revenues														
State Accommodations Tax	1,133	1,253	1,454	(18,588)	990									(13,758)
Local Accommodations Tax	4,655	(22,535)	(18,807)	(12,632)	23,670									(25,649)
Hospitality Tax	51,272	85,148	1,021	(29,544)	20,163									128,060
Total Revenues	57,060	63,866	(16,332)	(60,764)	44,823	-	-	-	-	-	-	-	-	88,653

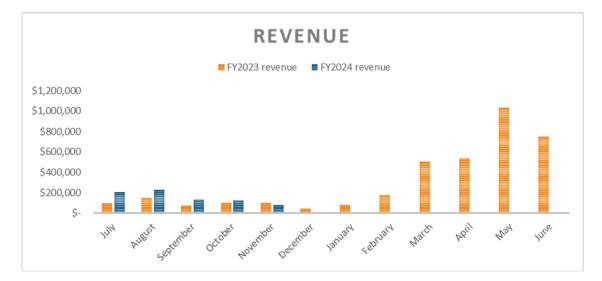
**Business License Statistics:** 

Business License applications for FY2024 through November total 1,284 (299 new business and 985 renewals) compared to FY2023's total of 708 (245 new business and 463 renewals).





Business license renewals reflect an increase of 56% or 22 licenses while revenue collections show a decrease of 23% or \$24,697 for the month of November when comparing to last year. The decrease in revenue is in large part due to the reduction in permit revenue. Business license revenue through permits for November is \$30,102 which is a decrease of 30% or \$13,160 when comparing to last year.



The amended ordinance that went into effect January 1<sup>st</sup>, 2019 included additional incentives for new businesses and businesses with multiple locations within the Town. For the 2023 business license renewals through June, three hundred, eleven (311) business have qualified for the Town's incentives for a total revenue reduction of \$331,978.87.

	Number of	Gross Income	Total Incentive
Incentive	Businesses	Deducted	Amount
10%	65	\$ 14,478,076	\$ 16,384
20%	104	10,335,598	13,150
40%	126	8,733,358	12,821
CAP	14	234,448,335	289,488
2+	2	71,607	136
Grand Total	311	\$ 268,066,974	\$ 331,979

	Number of	Total Incentive
Rate Class	Businesses	Amount
1	45	\$ 104,649
2	3	613
3	51	70,924
4	30	4,422
5	35	4,864
6	0	0
7	126	10,897
8.1	20	110,480
9.3	1	25,130
Grand Total	311	\$ 331,979

Included in the Business License Revenue are permits for both Mobile Vending and Short-Term Rental.

- Mobile Vending Permit (MVP): \$400 for a calendar year
  - Two (2) new MVPs issued in November
  - Sixteen (16) are compliant
  - Two (2) are non-compliant
  - None are pending
  - There are 18 identified Mobile Vending businesses
- Short-Term Rental Permit (STRP): \$325 for a calendar year
  - o Thirty-two (32) STRPs issued in November
  - One hundred and ninety-two (192) 2023 STRPs are compliant with a permit
  - o Seventy-five (75) are non-compliant
  - Six (6) are in-process
  - o There are two hundred and seventy-three (273) properties identified



Grant Program / Name	Federal/ State/ Other	Town Project Description	Department	Status	Amo	ount Funded by Grant	Town	's Match	Total Project Amount	Date of Award	Grant Start Date	Grant Expiration
South Carolina Infrastructure Investment Program (SCIIP)	Federal	Stoney Crest area septic to sewer; local match split equally among Town, Beauf.Co, and BJWSA.	Stormwater	AWARDED TO BJWSA	\$	5,925,000.00	divideo amon Coun	975,000 d equally ng Town, nty, and WSA	\$ 7,900,000.00	04/27/23	04/24/23	6/1/2026
American Rescue Plan Act (ARPA) grant from the State and Local Fiscal Recovery Fund (SLFRF)	Federal	coronavirus recovery, Entitlement community with Tier 5 reporting	Finance	Active	\$	1,982,471.00	n	none	\$ 1,982,471.00	05/27/21	03/03/21	obligated by 12/31/2024 expended by 12/31/2026
Community Development Block Grant (CDBG)	Federal	BIS sanitary sewer, Phase 5	CIP	Active	\$	500,000.00	\$ 3,0	02,282.00	\$ 3,502,282.00	10/14/19	10/14/19	12/30/2023
Land and Water Conservation Fund	Federal	New Riverside Barn Park	CIP	Active	\$	500,000.00	\$ 5	500,000.00	Phase I > \$1M	10/18/21	10/19/21	10/31/2023; extended to 7/31/2024
Bureau of Justice Assistance Office Programs Bulletproof Vest Partnership - 2021	Federal	Bulletproof Vests for Police Officers	Police	closing out	\$	1,637.10	\$	1,637.10	\$ 3,274.20	04/28/22	09/30/21	8/31/2023
Section 319(h) Nonpoint Source Pollution, Assistance Program	Federal	May River Watershed Action Plan Phase IV; sewer connections (Poseys Court, Pritchard Street, Bridge Street)	Stormwater / CIP	Active	\$	365,558.36	\$2	243,830.00	\$ 609,388.36	06/21/19	09/25/19	7/24/2023; extended to 9/30/2024
Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act	Federal	May River Watershed Action Plan, Phase V - stormwater retrofit (Bridge St)	Stormwater / CIP	Active	\$	228,165.15	\$ 1	152,110.10	\$ 380,275.25	10/01/20	12/04/20	12/3/2023
FFY 2023 Justice Assistance Grant (JAG)	Federal	Domestic Violence Investigator and Community Mental Heath Officer	Police	closing out	\$	141,404.40	\$	15,711.60	\$ 157,116.00	10/14/22	10/01/22	9/30/2023
Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act	Federal	May River Watershed Action Plan, Phase VI - stormwater retrofit (Pritchard St)	Stormwater / CIP	Active	\$	124,577.00	\$	83,398.00	\$ 207,975.00	11/16/22	11/16/22	11/15/2025

FY24 Park and Recreation Development Fund (PARD)	State	New River Trail Restroom Shelter	CIP	Active	\$ 26,000.00	\$ 6,500.00	\$ 32,500.00	05/08/23	05/08/23	5/8/2026
School Safety Program FY24 (School Resource Officer)	State	SRO funding for six officers	Police	Active	\$ 893,422.29	none	\$ 893,422.29	6/16/2023	7/1/2023	6/30/2024
FY24 State Appropriation Act	State	New River Linear Trail	CIP	Active	\$ 2,000,000.00	\$ 705,172.00	\$ 2,705,172.00	10/16/2023	10/16/2023	10/16/2026
FY24 State Appropriation Act	State	Agility Course	Police	Active	\$ 50,000.00	none	\$ 50,000.00	9/8/2023	9/8/2023	6/15/2024

### \$ 6,813,235.30

Sen Graham appropriation / COPS Law Enforcement Technology	Federal	equipment for PD	Police	pending Federal budget approval and grant agreement from Dept of Justice	\$ 1,348,178.00	\$ 337,045.00	\$ 1,685,223.00		9/30/2024
Nonpoint Source Implementation Program - Section 319(h) - Clean Water Act	Federal	May River Phase VII	CIP	submitted 6/26	\$ 629,850.00	\$ 432,893.00	\$ 1,062,743.00		9/30/2026
National Opioid Guaranteed Political Subdivision Subfund	State	Opioid settlement money	Police	writing application with PD	\$ 25,915.25	none	\$ 25,915.25		6/30/2024
Building Resilient Infrastructure and Communities (BRIC)	Federal	Historic District drainage	Watershed	submitted 12/14	\$ 278,550.00	\$ 30,950.00	\$ 309,500.00		36 months from date of award
StimulateSC	State	DRCI Artificial Intelligence Training Program	DRCI	submitted 11/28	\$ 10,450.00	\$ 10,450.00	\$ 20,900.00		45580