

**Quote 042823B**

28-Apr-23

<b>Name</b>	Bluffton Town Hall Genset Turnkey				
Pricing good for 30 days Net 0 payment terms					
<b>Item</b>					
Genset	Cummins 175D6D, 208vac, 72 hour full load tank, Sound Attn LVII housing, Color is Green, PMG, 600a 100% breaker, 125 deg alt, Block heater battery charger, 5 year warr			Qty	Total Cost
				1	\$78,778.00
ATS	600a, 208vac , 208vac, 3R, 3 pole			1	included
Start up	with battery and 4 hour load bank at full load (NFPA 110)			1	\$3,000.00
Assy	Remote Annunciator			1	included
Assy	Remote Estop			1	included
Turnkey	All conduit, wire, concete pad,genst set on pad and installed				\$66,722.00
Tax					\$6,302.20
				<b>Total</b>	<b>\$154,802.20</b>
Note	No fuel included - tank is 1055 gals				

(check appropriate action):

RELEASE \_\_\_\_\_ Hold for Submittal Approval \_\_\_\_\_ Submittals are Electronic only

I, \_\_\_\_\_ (printed name) accept the above terms and conditions on behalf of \_\_\_\_\_ (printed company name) and authorize Emergency Power System LLC to order the equipment detailed in this Proposal as per approved submittals and as described in the above Proposal. Quote is for Equipment only to include shipping to Savannah Branch for Customer pick up. No installation, pipes regs or connections included. Restock fees will apply if order is canceled for any reason

Accepted By:

\_\_\_\_\_  
Authorized Signature\_\_\_\_\_  
Date

**Emergency Power Systems LLC**  
140 Retreat Plantation  
Beaufort SC 29902

Estimator  
John Carper  
912-657-5510

April 19, 2023

Town of Bluffton  
20 Bridge St  
Bluffton, SC 29910

RE: Generator Request – Town Hall

Please accept for your consideration this proposal to install a new PowerSecure 151KW generator and ASCO ATS for your facility. This proposal includes all equipment, labor and incidental cost to provide and install the new equipment as described in scope of work and clarifications listed below.

## Scope of Work

- Complete work per plans (project #2332-MS-E1 dated 03-31-2023) provided by owner on April 11<sup>th</sup> via email using the following equipment.
- 151KW 120/208V PowerSecure diesel generator with the following features:
  1. EPA and UL certified, NFPA Compliant
  2. John Deere engine and Stamford generator
  3. Level 2 SA aluminum enclosure rated at 180MPH
  4. 600A 100% rated LSI trip mainline circuit breaker
  5. DeepSea genset controller
  6. Automatic voltage regulator with PMG exciter for better starting of motor loads
  7. Block heater with isolation valves
  8. Battery and charger
  9. 72-hour run time at full load 805-gal UL142 listed double-wall steel fuel tank per DEP codes: gallon spill / fill box high fuel level switch (90%) high fuel level alarm panel (mounted at fill) 2" risers for bottom of tank inspection overfill prevention valve (2) extra 2" npt fittings and regional labeling
  10. NFPA remote annunciator
  11. 5-year parts and 1-year labor 1000-hour extended warranty
  12. Factory authorized start-up by PowerSecure.
- Precast concrete pad by Oldcastle
- ASCO 600A SER N3R 120/208V ATS with 11BE (feature bundle), 44G (Strip heater) and 73CC1 (surge suppressor).
- PGL36060CU33A-MOLDED CASE CIRCUIT BREAKER 600V 600A PGL36060CU33A UL/CSA Rated PowerPact P Frame Termination: Lugs Line/Load Side 3 Pole Device 600 Amp Capacity 600 Vac Rated 100% Rated Interrupting Rating Micrologic Basic Trip Unit – LSI UL Rating Plug A

- Test all equipment for proper operation using building load.
- Schedule inspections; provide all close out documentation to customer.

## Clarifications

- Additional charges may apply if the local AHJ requires upgrades, additional, different equipment specifications or labor not specifically offered in this proposal.
- This proposal includes all freight for equipment supplied.
- There is no allowance for fuel is included. All fuel by owner included as needed for testing.
- There is no allowance for “screening from view” any of the systems components.
- All work is to be performed during normal business hours except ATS installation.
- There is no allowance for replacement landscaping or irrigation that may be damaged during installation.
- No modifications to the electrical system are included except as noted in scope.
- No utility costs have been included. This will be the responsibility of the customer if required.
- An allowance of \$2,500.00 is included for permitting; any portion not used will not be billed and any additional costs will be billed at completion of the process. No engineering is included.
- It is assumed existing soil conditions are suitable for required trenching and backfill. There is no inclusion of shoring or dewatering for excavation and backfill in this proposal.
- All existing dirt material will be utilized for trenching backfill. No additional backfill material has been included in this proposal.
- Estimated lead time generator: ~10-12 weeks ATS: ~20 weeks Breaker: ~50 weeks (alternate options may be available sooner, can explore if awarded job)
- Exceptions to plans:
  1. **No PE stamps for precast pad. \$5,000.00 adder**
  2. **No spring isolators included, not recommended by manufacturer. \$3,021.00 adder**
  3. **No frame-base drip pan included. Typically, not included except in rooftop/mounted applications where spillage can cause damage. \$2,409.00 adder**

## Proposal Price Summary

**Total** **\$ 179,974.85**

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
PO #

Estimated taxes are **NOT** included however may be applicable. Terms of this proposal 50% deposit due at time of approval, balance due 30 days after delivery. Proposal price is firm for 30 days.

Payment of deposit constitutes acceptance of equipment submitted, full payment is due upon delivery of equipment (net 30 or as agreed). Any cancelation by owner does not relieve purchaser from balance of contract due for equipment released and any services rendered or obligated to by PS prior to notification (notification must be made by registered mail).

Bobby Hughes  
Electrical Projects Estimation Manager  
PowerSecure  
Cell # (813) 373-1612  
[BHughes@powersecure.com](mailto:BHughes@powersecure.com)

Florida - Georgia - Alabama - Louisiana - Mississippi - Texas - Oklahoma - Arkansas -  
Tennessee - Kentucky - West Virginia - Maryland - Virginia - North Carolina - South Carolina

TOLL FREE: 1-800-437-4474



Quote No.: 31195882R1

Rev No.: 0

Issue Date: 5/16/23

Project Name: Town of Bluffton – City Hall SOURCEWELL

Validity: 30 days

Project Location: Bluffton

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<b>QTY</b>	<b>Sourcewell Member Number: 114240, CAT Contract:092222-CAT</b>
<b>1</b>	<b>DIESEL GENERATOR SET</b>
	<ul style="list-style-type: none"><li>· Caterpillar</li><li>· 175 kW Standby Rating</li><li>· EPA Stationary Emergency</li><li>· 120/208V Volt, Phase, Wire, 60 Hz)</li><li>· UL 2200 certified, NFPA 110 compliant</li><li>· IBC Seismic certification</li><li>· GCCP 1.2 Control Panel Control Panel, Local Annunciator</li><li>· Remote Annunciator</li><li>· 12 lead Alternator, 130 degree temp rise, Permanent Magnet Excitation</li><li>· 600 amp Circuit Breaker, SUSE, Auxiliary Contacts, LSI, 100% rated, adjustable trip</li><li>· CAT Maintenance Free Lead Acid Battery, 10 amp Battery Charger</li><li>· Jacket Water Heater</li><li>· Factory test @ .8 Power Factor</li><li>· Aluminum Sound Attenuated Enclosure, CAT White Color<ul style="list-style-type: none"><li>○ Sound level at full load: 75 dBA at 23' (in free field environment)</li><li>○ 180 MPH wind load design</li><li>○ Internally mounted, critical grade, exhaust system</li></ul></li><li>· 777 total gallon sub base Fuel Tank, double wall, UL-142<ul style="list-style-type: none"><li>○ 771 Usable Gallon usable capacity, 57 hours at 100% load</li><li>○ High level, low level, and rupture basin alarms</li><li>○ Fuel level gauge</li><li>○ Normal &amp; emergency vents</li></ul></li><li>· 5 Year warranty</li></ul>
<b>1</b>	<b>AUTOMATIC TRANSFER SWITCH</b>
	<ul style="list-style-type: none"><li>· 600 Amp</li><li>· 120/208 Volt, 3 Phase, 4 Wire, 60 Hz</li><li>· 3 Pole</li><li>· Open Delayed Transition</li><li>· NEMA 3R</li><li>· Programmable Exerciser</li><li>· Modbus communication</li></ul>
<b>1</b>	<b>ECB (Enclosed Circuit Breaker)</b>
	<ul style="list-style-type: none"><li>· 600 Amps</li><li>· Square D P Frame</li><li>· Nema 3R Enclosure</li><li>· PGL36060CU33A-MOLDED CASE CIRCUIT BREAKER</li></ul>

**1 GENERAL**

- Start-up, testing, and Customer Training
- Includes 4-hour resistive load bank test on site
- Offloading, setting, installation, and fueling are not included.

**Total Price:** \$158,609.00.00 (applicable taxes not included)

**Total Quote** \$ **158,609**

<b>Cat Generator</b>	<b>C7.1PGABR</b>
Generator List Price	\$ 96,671
SW Member Discount %	35%
SW Member Discount \$	\$ 33,835
<b>Sub-Total</b>	<b>\$ 62,836</b>
Net Priced items*	\$ 1,682.00
<b>Sub-Total</b>	<b>\$ 64,518</b>

*\*Net Priced Items are subject to no further discounts (see Price Lists).*

<b>Services / Source Goods</b>	<b>List Price</b>
Freight to Blanchard	\$ 3,289
Freight to job site	\$ 3,289
Start up	\$ 4,954
Contingency	\$ 1,316
600A Molded Case CB	\$ 9,923
600A ATS ASCO	\$ 9,448
Delta Industrial Electric Install	\$ 66,824
0	\$ -
<b>Sub Total</b>	<b>\$ 99,043</b>
SW Member Discount	5%
SW Member Discount	\$ 4,952
<b>Services Total</b>	<b>\$ 94,091</b>

**Estimated Shipment (from submittal approval):**

- Genset: 26-30 weeks
- ATS: 21-23 weeks
- ECB (Enclosed Circuit Breaker): 4-6 weeks

**Options and Adders:**

- NOTE: A rental generator may be required. Under separate contract if required.

**Exclusions and Deviations:**

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**Blanchard Machinery**  
153 Farmington Road  
Summerville, SC 29483



**Pete Vainoris**  
Sales Representative  
Cell (843) 955-0250  
pvainoris@blanchardmachinery.com

**General Notes:**

1. THIS QUOTATION INCLUDES AND IS SUBJECT TO ALL THE PROVISIONS ON THE REVERSE HEREOF. PRICES QUOTED ARE GUARANTEED FOR 30 DAYS FROM THE DATE OF THE PROPOSAL.
2. PLEASE REVIEW YOUR SPECIFICATIONS TO BE SURE THAT THE APPARATUS DESCRIBED ABOVE MEETS YOUR REQUIREMENTS.
3. This quotation covers such apparatus as described herein and does not constitute a job proposal.
4. Reference herein to a job name or a job number does not institute a representation or warranty that such apparatus meets any particular specification. Thank you for your request and for your consideration of this quotation.
5. Plus, all applicable state and local taxes.
6. Telephone and verbal orders are to be confirmed in writing.
7. We reserve the right to correct stenographic or clerical errors.
8. Deliveries are subject to occurrences beyond our control.

### Terms and Conditions

Blanchard Machinery Company, a corporation having its principal office at 3151 Charleston Highway, West Columbia, SC 29172 with a mailing address of P.O. Box 7517, Columbia, SC 29202 (hereinafter called "SELLER") hereby sales to the identified CUSTOMER and the CUSTOMER hereby purchases from the SELLER the personal property described and in consideration of which SELLER and CUSTOMER do hereby covenant and agree in this Order Acknowledgement as follows:

#### COMPLIANCE WITH LAWS

This order shall be governed by the laws of the state of South Carolina. Buyer shall fully comply with all applicable federal, state or local laws, rules, regulations, or ordinances and shall hold Buyer harmless from any liability resulting from failure of such compliance.

#### CONTINGENCIES

This order is contingent upon credit approval. This order acknowledgement is conditioned upon and subject to the Customer maintaining the financial creditworthiness required for payment.

#### PAYMENT TERMS

Unless otherwise specified herein, payment of an undisputed amount of an invoice shall be made within thirty (30) days after the invoice.

#### FINANCE CHARGE

Amounts payable, which are not paid within 30 days of the due date, shall be subject to a Finance Charge computed on such account balance by a "Periodic Rate" equal to 18% per annum or, if less, the highest rate permitted by law.

#### INSURANCE

CUSTOMER assumes and shall bear the entire risk of loss of and damage to the EQUIPMENT from any and every cause whatsoever as of the date the EQUIPMENT is delivered to CUSTOMER.

CUSTOMER shall indemnify and save Seller harmless from and against any and all damage or injury to or loss of EQUIPMENT or any part thereof and from and against any and all claims, damages, judgments, and liability whatsoever occasioned by or resulting from the use, operations, possession, or transportation of EQUIPMENT. The amount of damage for any loss of or injury to EQUIPMENT shall be based upon the then actual reasonable market value.

#### CONDITION UPON DELIVERY

CUSTOMER shall be conclusively presumed to have accepted the EQUIPMENT in the condition existing at the time of delivery hereunder unless within forty-eight (48) hours thereafter, CUSTOMER shall notify SELLER of any actual existing defects and of CUSTOMER'S refusal to accept the EQUIPMENT in its then condition. Thereupon, SELLER, if it shall so elect, without liability to CUSTOMER, may arrange to correct any such defect of the EQUIPMENT.

#### WARRANTIES DISCLAIMER OF WARRANTIES

BLANCHARD MACHINERY CO., THE SELLER, EXPRESSLY DISCLAIMS ANY REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE CONDITION OR PERFORMANCE OF THE EQUIPMENT, ITS MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR WITH RESPECT TO THE FREEDOM OF CLAIMS OF ANY PERSON BY WAY OF INFRINGEMENT OR THE LIKE. SELLER SHALL HAVE NO LIABILITY TO CUSTOMER FOR ANY CLAIM, LOSS OR DAMAGE OF ANY KIND OR NATURE WHATSOEVER, INCLUDING CLAIMS ARISING OUT OF OR IN CONNECTION WITH (i) ANY DEFICIENCY OR INADEQUACY OF THE EQUIPMENT FOR ANY PURPOSE (ii) ANY DEFICIENCY OR DEFECT IN THE EQUIPMENT, (iii) THE USE OR PERFORMANCE OF THE EQUIPMENT, OR (iv) ANY LOSS OF BUSINESS OR OTHER CONSEQUENTIAL LOSS OR DAMAGE.

#### INDEMNIFICATION

Except for the gross negligence or willful misconduct of the SELLER or its assignees, CUSTOMER, shall and does agree to indemnify, protect, defend, save and keep harmless SELLER and its assignee(s) from and against any and all liabilities, obligations, losses, damages, penalties, claims, actions, suits, costs, or expenses of any kind and nature whatsoever, including but not limited to attorney's fees, including without limitation, attorneys fees in connection with the enforcement of this indemnification, which may be imposed upon, incurred by or asserted against the SELLER or its assignee(s) in any way relating to or arising out of this sale, possession, use, taxation, condition or operation of, or any accident involving, the EQUIPMENT (including, without limitation, those claims based on latent and other defects, whether or not discoverable, or claims based on strict liability arising out of CUSTOMER's possession, use, condition or operation of the EQUIPMENT).

#### COMPLIANCE BY CUSTOMER UNDER LAWS RELATED TO GOVERNMENT CONTRACTS

The CUSTOMER agrees, that to the extent applicable to this Sale, unless exempted by federal law, regulation, or order, to comply with Federal statutes, Executive Orders, and implementing regulations, including the provisions of 29 CFR Part 470 relating to government contractors and subcontractors regarding equal employment opportunity, affirmative action, the employment of veterans and the handicapped and the utilization of minority or female-owned business enterprises.

#### NON-WAIVER

Failure of SELLER to insist on strict performance of any of the covenants or agreements set forth herein shall not be construed to be a waiver of any such or other covenants or agreements, and the same shall remain in full force and effect.

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ACCEPTED BY: \_\_\_\_\_ P.O. #: \_\_\_\_\_ DATE: \_\_\_\_\_

**Blanchard Machinery**  
153 Farmington Road  
Summerville, SC 29483



**Pete Vainoris**  
Sales Representative  
Cell (843) 955-0250  
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