



## Agenda Item Summary Report

**Meeting Date:**  
November 10, 2025

**Submitted by:**  
Michelle Bailey Hedgepeth, Town Administrator  
Jarryd Hawkins, Economic Development Consultant

**Item Title: Council Approval** | Approval for a contract with Fleur de Lis L.L.C. for on-call Commercial Real Estate Advisory Services for signature and execution by Town Administrator.

### Approval for a Contract with Fleur de Lis L.L.C. Commercial Real Estate Advisory Services for Commercial Real Estate Services

**Work Session Item** ☒ **Council Meeting Item** ☒

**Documentation Attached:**  
Contract

#### Recommended Action:

Staff recommends the passage of this on-call contract and asks that the Council approve the Town Administrator's signing of an agreement with Fleur de Lis L.L.C. for signature and execution by the Town Administrator.

**Summary:** The Town developed an RFP for commercial real Estate Services to aid in the economic development of the Town when seeking property. In the fall of 2024, the Town posted an RFP for services, and the attached is one of two bids received; the other realtor withdrew.

The Economic Development Team recommends hiring a firm to handle real estate transactions for the Town of Bladensburg. This will be an on-call contract.

The attached contract outlines the agreement for a one-year period with Fleur de Lis, LLC. Also, attached is the revised previous item that describes the two bidders,

The Town Administrator and Mr. Hawkins will be available to answer any questions on this matter.

**Budgeted Item:** Yes ☒ No ☐ NA  
**Budgeted Amount:** Percentage of Sale  
**One-Time Cost:** NA  
**Ongoing Cost:** NA

**Continued Date:**

**Council Priority:** Yes ☐ No ☐

**Approved Date:**