

Town of Bladensburg

TITLE: REQUEST FOR QUALIFICATIONS FOR RED LIGHT AND SPEED CAMERAS (with Parking Enforcement Alternative)

RFQ NO: FY 2024-004

FROM: Altumint, Inc.
Holly Cooper
4600 Forbes Boulevard, Suite 203
Lanham, MD 20706

DATE SUBMITTED: January 19, 2024

SUBMIT TO: clerk@bladensburgmd.gov

This proposal includes information and data that shall not be disclosed outside the recipient and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to Altumint, Inc. because of—or in connection with—the submission of this proposal, The recipient shall have the right to duplicate, use, or disclose the proposal to the extent provided in the resulting contract. This restriction does not limit the recipient's right to use information and data contained in this proposal if it is obtained from another source without restriction. The information and data subject to this restriction is contained on the pages marked Confidential and Proprietary – use or disclosure of information contained on this page is subject to the restriction on the title page of this proposal.

Pricing

Altumint is pleased to offer the Town of Bladensburg two different cost proposals and would welcome the opportunity to discuss further with the Town which one will provide the most benefits.

1.1 Cost Neutrality

With the appropriate language included in the contract and if Altumint is selected to provide both speed and red light enforcement, Altumint can offer either pricing option with cost neutrality.

1.2 Option 1

Photo Speed Enforcement

Service Location: Photo Speed enforcement zones as directed by Town and mutually agreed to by Altumint.

1. **Fee due to Altumint:** For the provisioning, deployment, maintenance & service of each Photo Speed Enforcement System, along with our full suite of back-office services such as printing, mailing, payment processing, court docket preparation, registration holds, call center, reporting, etc. Town shall pay Altumint Fees as follows:

Fixed Preliminary Event Processing Fee of \$12 per registration lookup*

2. **Collections Administrative Fee:** Town shall pay Altumint an additional Processing and Administrative Fee of \$10 per Violation for each payment of Violation made through a collections process.

*Town will not be charged for registration look ups made in error by Altumint.

Photo Red-Light Enforcement

Service Location: Photo Red-Light enforcement zones as directed by Town and mutually agreed to by Altumint.

1. **Fee due to Altumint:** For the provisioning, deployment, maintenance & service of each Photo Red-Light Monitoring System, along with our full suite of back-office processing services such as printing, mailing, payment processing, court docket preparation, registration holds, call center, reporting etc. Town shall pay Altumint Fees as follows:

30% of revenue resulting from payments of Red-Light Citations and related fees. Related fees include MVA flagging, late payment, returned check, and any other fee imposed by Town, "Related Fees"

2. **Collections Administrative Fee:** Town shall pay Altumint an additional Processing and Administrative Fee of \$10 per violation for each payment of violation made through a collections process.



1.3 Option 2

Photo Speed Enforcement

Service Location: Photo Speed enforcement zones as directed by Town.

1. **Fee due to Altumint:** For the provisioning, deployment, maintenance & service of each Photo Speed Enforcement System, along with our full suite of back-office services such as printing, mailing, payment processing, court docket preparation, registration holds, call center, reporting, etc. Town shall pay Altumint Fees as follows:

Monthly Rental Fee for Each Monitoring System: \$3,499

Fixed Preliminary Event Processing Fee of \$8 per registration lookup*

2. **Collections Administrative Fee:** Town shall pay Altumint an additional Processing and Administrative Fee of \$10 per Violation for each payment of Violation made through a collections process.

*Town will not be charged for registration look ups made in error by Altumint.

Photo Red-Light Enforcement

Service Location: Photo Red-Light enforcement zones as directed by Town.

2. **Fee due to Altumint:** For the provisioning, deployment, maintenance & service of each Photo Red-Light Monitoring System, along with our full suite of back-office processing services such as printing, mailing, payment processing, court docket preparation, registration holds, call center, reporting etc. Town shall pay Altumint Fees as follows:

Monthly Rental Fee for Each Monitoring System: \$3,199

3. **Collections Administrative Fee:** Town shall pay Altumint an additional Processing and Administrative Fee of \$10 per violation for each payment of violation made through a collections process.

