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Q-681956-45849DF

Issued: 07/11/2025



Quote Expiration: 07/31/2025

Estimated Contract Start Date: 10/01/2025

Account Number: 476210

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Bladensburg Police Dept. - MD 4910 Tilden Rd Bladensburg, MD 20710-1247 USA	Bladensburg Police Dept. - MD 4910 Tilden Rd Bladensburg MD 20710-1247 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Dave Finethy Phone: (602) 830-0397 Email: dfinethy@axon.com Fax:	Daniel Frishkorn Phone: (301) 864-6080 Email: dfrishkorn@bladensburgmd.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$141,178.14
ESTIMATED TOTAL W/ TAX	\$141,178.14

Discount Summary

Average Savings Per Year	\$11,457.09
TOTAL SAVINGS	\$57,285.45

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$24,948.38	\$0.00	\$24,948.38
Sep 2026	\$27,370.95	\$0.00	\$27,370.95
Sep 2027	\$28,465.79	\$0.00	\$28,465.79
Sep 2028	\$29,604.42	\$0.00	\$29,604.42
Sep 2029	\$30,788.60	\$0.00	\$30,788.60
Total	\$141,178.14	\$0.00	\$141,178.14

Quote Unbundled Price:	\$198,457.00
Quote List Price:	\$161,989.00
Quote Subtotal:	\$141,178.14

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$1,369.86)	(\$1,369.86)	\$0.00	(\$1,369.86)
C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	60	\$106.92	\$86.66	\$76.26	\$137,268.00	\$0.00	\$137,268.00
A la Carte Services									
20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1			\$6,000.00	\$5,280.00	\$5,280.00	\$0.00	\$5,280.00
Total							\$141,178.14	\$0.00	\$141,178.14

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	100126	AXON VR - TACTICAL BAG	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	30	2	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1	2	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100399	AXON TASER 10 - CARTRIDGE - LIVE	450	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	210	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100401	AXON TASER 10 - CARTRIDGE - INERT	20	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100591	AXON TASER - CLEANING KIT	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	30	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100748	AXON VR - CONTROLLER - TASER 10	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	30	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	30	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	6	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	20378	AXON VR - HEADSET - HTC FOCUS 3	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	09/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	09/01/2025
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	150	1	09/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	150	1	09/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	01/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	01/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	150	1	09/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	150	1	09/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	101180	AXON TASER - DATA SCIENCE PROGRAM	30	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	101703	AXON VR - USER ACCESS - TASER SKILLS	30	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	30	10/01/2025	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/01/2025	09/30/2030

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION STANDARD	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	30
BUNDLE - TASER 10 CERTIFICATION STANDARD	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	100197	AXON VR - EXT WARRANTY - HEADSET	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	30	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	6	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	30	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	1	09/01/2026	09/30/2030
BUNDLE - TASER 10 CERTIFICATION STANDARD	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	09/01/2026	09/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4910 Tilden Rd	Bladensburg	MD	20710-1247	USA
2	4910 Tilden Rd	Bladensburg	MD	20710-1247	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1	\$974.83	\$0.00	\$974.83
Year 1	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	\$25,343.41	\$0.00	\$25,343.41
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$1,369.86)	\$0.00	(\$1,369.86)
Total				\$24,948.38	\$0.00	\$24,948.38

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1	\$1,013.82	\$0.00	\$1,013.82
Year 2	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	\$26,357.13	\$0.00	\$26,357.13
Total				\$27,370.95	\$0.00	\$27,370.95

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1	\$1,054.38	\$0.00	\$1,054.38
Year 3	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	\$27,411.41	\$0.00	\$27,411.41
Total				\$28,465.79	\$0.00	\$28,465.79

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1	\$1,096.55	\$0.00	\$1,096.55
Year 4	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	\$28,507.87	\$0.00	\$28,507.87
Total				\$29,604.42	\$0.00	\$29,604.42

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20379	AXON VR - PSO - FULL INSTALLATION - INSIDE SALES	1	\$1,140.41	\$0.00	\$1,140.41
Year 5	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	30	\$29,648.19	\$0.00	\$29,648.19
Total				\$30,788.60	\$0.00	\$30,788.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.


Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-309038, Q-452857

Agency is terminating those contracts effective 10/1/2025 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Credit of -\$1,369.86

 LT. Freshkand #373

Signature

7/11/2025

Date Signed

7/11/2025

