

JOHN J. DRAGO

Management and Leadership Style

Innovation is a hallmark of my management and leadership style. Upon assuming the duties of a new organization I develop a clear vision of strategies and possibilities, and a clear understanding of what can drive the organization to create and implement ideas. I am most comfortable devising a general structure and working with key stakeholders to establish strategies to achieve their stated goals. I evolved my management and leadership style to provide a value-added perspective to the work of staff. Leading the effort to collegially develop organizational building blocks and measuring performance against those factors empowers staff to apply the job skills and knowledge they possess in a secure, comfortable yet highly productive manner. The collective intelligence of the organization is then unleashed to the benefit of the public. The number one tenet I have instilled in organizations I have managed has always been the requirement for the organization to serve its customers instead of its customers serving the organization.

Many of my accomplishments required the recruitment and subsequent training of qualified, motivated people. I emphasize teamwork while developing individual managers and employees' confidence to empower their staff to make decisions appropriate to their work. Any organization is only as good as its people and I believe that we do our customers a disservice if we are not pro-active in maximizing our employee's abilities to serve our customers in a timely and effective manner.

What I also bring to your organization is an ability to solve problems rapidly should they occur, to foresee potential problems and implement strategies to avoid them. I bring the ability to interact effectively with people from a wide variety of ethnic and socioeconomic backgrounds as well as the ability to work effectively with the media.

My management and technical skills obtained from my life experience can easily transcend any one industry or business. I have developed work environments that demand openness, approachability and transparency while engaging customers with respect.

The demands imposed upon me over my 30 year career managing public/private organizations have sharpened and honed my managerial skills and abilities to accomplish my employer's goals. This experience has given me a firm foundation for obtaining optimum results within the cost, operating constraints and pressures of "produce or perish" environments common upon managers today.