

STACEY L. KIFOLO

Winter Park, Florida 32792 | 570-768-7586 | staceykifolo@gmail.com | [linkedin.com/in/stacey-kifolo](https://www.linkedin.com/in/stacey-kifolo)

February 28, 2023

Bob Francis, City Manager
City of Belle Isle, Florida
1600 Nela Avenue
Belle Isle, FL 32809

Dear Mr. Francis:

It has come to my attention that you will be retiring from the City Manager post effective March 21, 2023. Congratulations on your service to the City of Belle Isle community and on your impending retirement. At this time, I would like to express my interest in serving as the City's next City Manager.

I am confident that my education, and professional experience, including 10 years in municipal government, will allow me to make immediate contributions. My career has centered on improving communities and providing opportunities to enable all individuals to reach their potential. Performing in top-level municipal management, I have played key roles in influencing public policy, spearheading innovative programs to strengthen infrastructure, improving intergovernmental cooperation, enhancing parks and recreation, streamlining operations, improving communications, and increasing transparency. By leveraging my financial and business acumen, I have significantly improved capital reserves and operating fund balances, limited benefits cost increases, and consistently maintained tax rates.

The following are a few highlights of my accomplishments:

- Successfully managed numerous federal and state grants, including a major public-private partnership that transformed 42 acres of brownfield into a job-creating commercial zone.
- Established an investment account that will meet future needs for a previously unfunded \$3.3M pension liability.
- Secured \$1.75M through grants from the Department of Transportation; the Department of Environmental Protection; and the Department of Conservation and Natural Resources.
- Excelled as project manager and owner representative of a \$3.5M municipal building and public works facility construction project, closely monitoring costs and delivering the project with <1% cost overruns.

Thank you for taking the time to review my resume. I genuinely believe that my experience and education would make me a valuable asset to the City and allow me to continue its successes and meet new challenges. I look forward to scheduling time with you at your earliest convenience. Thank you for your consideration.

Sincerely,
Stacey L. Kifolo