

INVOICE APPROVAL

VENDOR	
Flock Safety	

FISCAL YEAR	2023/2024
DEPARTMENT	521 - Police
DEPT. ASSIGNED NO.	PD2324-076

INVOICE #	DESCRIPTION OF SERVICE OR PRODUCT	BUDGET LINE #	BUDGET LINE DESCRIPTION	LINE AMOUNT	INVOICE TOTAL
PD2324-076	LPRs	001-521-00-3406	LPR/VIDEO MONITORING	\$ 53,500.00	
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INVOICE(S) TOTAL

\$ 53,500.00

APPROVAL	
Department: Drum Million	Date: 7/15/24
City Manager:	Date: 7/16/24

This form must be attached to all invoices except for contracts, utilities, professional services, and other recurring disbursements. This form must be signed by the department head or their designee and the City Manager before payment will be processed. The original invoice(s) and all applicable back-up documentation must be attached. If utilizing a new vendor, attach a copy of the vendor's W-9 form unless already submitted to Finance.

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INVOICE

Flock Group Inc dba Flock Safety

www.flocksafety.com

Invoice Number

INV-42135

Invoice Date:

6/25/2024

Due Date: Payment Terms: Net 30

7/25/2024

PO#:

Payment Remittance Information

Pay by Check:

Pay by ACH:

Payable to: Memo:

Mail to:

Flock Group Inc INV-42135

PO Box 121923

Dallas, TX 75312-1923

Account Legal Name: Account Number:

Flock Group Inc. 3302113966

Account Type:

Checking

Routing / SWIFT Code: 121140399 / SVBKUS6S

If paying by check, please include the remittance slip below.

If paying by ACH, please include your invoice number in the memo

section of the ACH transfer request.

By paying this invoice, I, the customer, agree to the terms and conditions listed at https://www.flocksafety.com/terms-and-conditions

Please be aware that failure to pay the invoice by the due date may result in an interest penalty or disconnection of service, as specified in your contract.

Detach and Return with Payment

Make Checks Payable to: Flock Group Inc

If sending via

Flock Group Inc

Account:

FL - Belle Isle PD

USPS:

PO Box 121923 Dallas, TX 75312-1923

Invoice #

INV-42135

Or

If sending via

Flock Group Inc

Amount Due:

\$53,500.00

UPS, FedEx or USPS:

891923 1501 North Plano Rd. ste 100

Richardson, TX 75081

Amount Enclosed:

frock safety

INVOICE

Flock Group Inc dba Flock Safety

www.flocksafety.com

Invoice Number

INV-42135

Invoice Date: Due Date:

6/25/2024 7/25/2024

Payment Terms:

Net 30

FL - Belle Isle PD 1521 Nela Ave

PO#:

Ship To:

Bill

FL - Belle Isle PD

To:

1521 Nela Ave

Orlando, Florida, 32809

Billing Company Name: FL - Belle Isle PD

Billing Contact Name:

Billing Email Address:

jmillis@belleislepolice.org

Payment Terms:

Net 30

Orlando, Florida 32809

Contracted Billing Structure:

Annual

FL - Belle Isle Police Department: Year 2 of 24 Month Term, 2024 - 2025 Notes:

ITEMS	QTY	UNIT PRICE	SALES TAX	TOTAL
Flock Safety Advanced Search	1	\$2,500.00	\$0.00	\$2,500.00
Flock Safety Falcon ®	17	\$3,000.00	\$0.00	\$51,000.00

Unless otherwise noted on the Order Form, the Term shall commence upon first installation and validation of Flock Hardware. Link to Location of Services: https://planner.flocksafety.com/public/269c320f-7285-42b1-ae5e-425e2d95ab91

Subtotal:

\$53,500.00

Sales Tax:

\$0.00

Credit:

\$0.00

Payments:

\$0.00

Balance Due:

\$53,500.00

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EXHIBIT A ORDER FORM

Customer: FL - Belle [sle PD
Legal Entity Name: FL - Belle Isle PD
Address: 1521 Nela Ave Orlando, Florida 32809

Initial Term: Renewal Term:

24 Months Net 30 Payment Terms:

24 Months

Billing Frequency:

Annual Plan - First Year Invoiced at Signing.

Retention Period:

Hardware and Software Products

Annual recurring amounts over subscription term

ltem	Cost	Quantity	Total
Flock Safety Platform		THE RESERVE	\$53,500.00
Flock Safety Flock OS			
FlockOS TM	Included	1	Included
Flock Safety LPR Products			r111
Flock Safety Falcon ®	Included	17	Included
Flock Safety FlockOS Add Ons			50 500 00
Flock Safety Advanced Search	\$2,500.00	()	\$2,500.00

Professional Services and One Time Purchases

Itent	Cost	Quantity	Total
One Time Fees	CAN ARREST	S. N. Astallanda	
Flock Safety Professional Services Professional Services - Standard Implementation Fee	\$650.00	17	\$11,050.00
		Subtotal Year 1: Annual Recurring Subtotal: Estimated Tax:	\$64,550.00 \$53,500.00 \$0.00
		Contract Total:	\$118,050.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

š, 24

Billing Schedule

Billing Schedule	Amount (USD)
Vear 1	
At Contract Signing	\$64,550.00
Annual Recurring after Year 1	\$53,500.00
Contract Total	\$118,050.00

^{*}Tax not included

Product and Services Description

Flack Safety Platform Items	Product Description	Terms
	An infrastructure-free license plate reader carnera that utilizes Vehicle	The Term shall commence upon first installation and validation of Flock
Flock Safety Falcon @	Fingerprint® technology to capture vehicular attributes.	Hardware.

One-Time Fees	Service Description		
Installation on existing One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in an infrastructure the Flock Safety Advanced Implementation Service Brief.			
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.		
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, carnera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.		

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the Master Services Agreement attached. The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.		Customer: FL - Belle Isle PD		
Ву:	Mark Smith	By: City of Belle Isle		
Name:	Mark Smith	Name: Travis Grimm		
Title:	General Counsel	Title: Chief		
Date:	5/19/2023	Date: 5/18/23		
		PO Number:		

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Sole Source Letter for Flock Safety™ ALPR Cameras and Solution

Flock Safety is the sole manufacturer and developer of the Flock Safety ALPR Camera. Flock Safety is also the sole provider of the comprehensive monitoring, processing, and machine vision services which integrate with the Flock Safety ALPR Camera.

The Flock Safety ALPR camera and devices are the only Law Enforcement Grade ALPR System to offer the following combination of proprietary features:

Vehicle Fingerprint Technology™:

- Patented proprietary machine vision to analyze vehicle license plate, state recognition, and vehicle attributes such as color, type, make and objects (roof rack, bumper stickers, etc.) based on image analytics (not car registration data)
- Machine vision to capture and identify characteristics of vehicles with a paper license plate and vehicles with the absence of a license plate
- Ability to 'Save Search' based on description of vehicles using our patented Vehicle Fingerprint Technology without the need for a license plate, and set up alerts based on vehicle description
- Only LPR provider with "Visual Search" which can transform digital images from any source into an investigative lead by finding matching vehicles based on the vehicle attributes in the uploaded photo
- Falcon Flex™: an infrastructure-free, location-flexible license plate reader camera that is easy to self install. Falcon Flex ties seamlessly into the Flock ecosystem with a small and lightweight camera with the ability to read up to 30,000 license plates and vehicle attributes on a single battery charge

Integrated Cloud-Software & Hardware Platform:

- Ability to capture two (2+) lanes of traffic simultaneously with a single camera from a vertical mass
- Best in class ability to capture and process up to 30,000 vehicles per day with a single camera powered exclusively by solar power
- Wireless deployment of solar powered license plate reading cameras with integrated cellular communication weighing less than 5lbs and able to be powered solely by a solar panel of 60W or less
- Web based footage retrieval tool with filtering capabilities such as vehicle color, vehicle type, vehicle manufacturer, partial or full license plate, state of license plate, and object detection
- Utilizes motion capture to start and stop recording without the need for a reflective plate

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- Motion detection allows for unique cases such as bicycle capture, ATV, motorcycle, etc.
- On device machine processing to limit LTE bandwidth consumption
- Cloud storage of footage
- o Covert industrial design for minimizing visual pollution

3. Transparency & Ethical Product Design:

- One-of-a-kind "Transparency Portal" public-facing dashboard that details the policies in place by the purchaser, as well as automatically updated metrics from the Flock system
- o Built-in integration with NCMEC to receive AMBER Alerts to find missing children
- o Privacy controls to enable certain vehicles to "opt-out" of being captured

4. Integrated Audio & Gunshot Detection:

 Natively integrated audio detection capabilities utilizing machine learning to recognize audio signatures typical of crimes in progress (e.g., gunshots

Live Video Integration:

- Ability to apply computer vision to third-party cameras using Wing™ LPR, transforming them to evidence capture devices using the same Vehicle Fingerprint technology offered on the Flock Safety Falcon™ ALPR cameras
- Wing™ Livestream integrates live stream traffic cameras, publicly or privately owned livestream security cameras into one cloud-based situational awareness dashboard to increase response time in mission-critical incidents
- Manage various government intelligence including ALPR, livestream cameras,
 CAD, automatic vehicle location (AVL) on Flock Safety's Wing™ Suite
- Access Wing[™] Replay to unlock enhanced situational awareness with 7-day footage retention, Hot List Live Video Instant Replay, and downloadable MP4

6. Partnerships:

- Flock Safety is the only LPR provider to officially partner with AXON to be natively and directly integrated into Evidence.com
- Flock Safety is the only LPR provider to be fully integrated into a dynamic network of Axon's Fleet 3 mobile ALPR cameras for patrol cars and Flock Safety's Falcon cameras
- Access to additional cameras purchased by our HOA and private business partners, means an ever-increasing amount of cameras and data at no additional cost

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7. Warranty & Service:

- o Lifetime maintenance and support included in subscription price
- Flock Safety is the only fully integrated ALPR one-stop solution from production of the camera to delivery and installation
- Performance monitoring software to predict potential failures, obstructions, tilts, and other critical or minor issues

Thank you

Garrett Langley CEO, Flock Safety

Flock Safety + FL - Belle Isle PD

Flock Group Inc. 1170 Howell Mill Rd, Suite 210 Atlanta, GA 30318

MAIN CONTACT: Todd Troutman todd.troutman@flocksafety.com 7703102987

frock safety

Company Overview

At Flock Safety, technology unites law enforcement and the communities they serve to eliminate crime and shape a safer future, together. We created the first public safety operating system to enable neighborhoods, schools, businesses, and law enforcement to work together to collect visual, audio, and situational evidence across an entire city to solve and prevent crime.

Our connected platform, comprised of License Plate Recognition (LPR), live video, audio detection, and a suite of integrations (AVL, CAD & more), alerts law enforcement when an incident occurs and turns unbiased data into objective answers that increase case clearance, maximize resources, and reduce crime — all without compromising transparency or human privacy.

Join thousands of agencies reducing crime with Flock Safety's public safety operating system

2000+	120	18+	<60%*
communities with private-	incident alerts / minute	1B+ vehicles detected /	<60% local crime reduction
public partnerships		month	in Flock cities

^{*}According to a 2019 study conducted by Cobb County Police Department

Introduction

Layer Intelligence to Solve More Crime

The pathway to a safer future looks different for every community. As such, this proposal presents a combination of products that specifically addresses your public safety needs, geographical layout, sworn officer count, and budget. These components make up your custom public safety operating system, a connected device network and software platform designed to transform real-time data into a panoramic view of your jurisdiction and help you zero in on the leads that solve more cases, prevent future crimes, and foster trust in the communities you serve.

Software Platform

Flock Safety's out-of-box software platform collects and makes sense of visual, audio, and situational evidence across your entire network of devices.

Out-of-Box Software Features		
Simplified Search	Get a complete view of all activity tied to one vehicle in your network of privately and publicly owned cameras. The user-friendly search experience allows officers to filter hours of footage in seconds based on time, location, and detailed vehicle criteria using patented Vehicle Fingerprint ** technology. Search filters include: Vehicle make Body type Color License plates O Partial tags O Missing tags O Temporary tags O State recognition Decals Bumper stickers Back racks Top racks	
National and Local Sharing	Access 1B+ additional plate reads each month without purchasing more cameras. Solve cross-jurisdiction crimes by opting into Flock Safety's sharing networks, including one-to-one, national, and statewide search networks. Users can also receive alerts from several external LPR databases: California SVS FDLE FL Expired Licenses FL Expired Tags FL Sanctioned Drivers FL Sex Offenders Georgia DOR IL SOS Illinois Leads NCIC NCMEC Amber Alert REJIS CCIC FBI	
Real-time Alerts	Receive SMS, email, and in-app notifications for custom Ho Lists, NCIC wanted lists, AMBER alerts, Silver alerts, Vehicle Fingerprint matches, and more.	
Interactive ESRI Map	View your AVL, CAD, traffic, and LPR alerts alongside live or scene video from a single interactive map for a birdseye vie of activity in your jurisdiction.	
Vehicle Location Analysis	Visualize sequential Hot List alerts and the direction of trav to guide officers to find suspect vehicles faster.	

Out-of-Box Saftware Features (Continued)		
Transparency Portal	Establish community trust with a public-facing dashboard that shares policies, usage, and public safety outcomes related to your policing technology.	
Insights Dashboard	Access at-a-glance reporting to easily prove ROI, discover crime and traffic patterns and prioritize changes to your public safety strategy by using data to determine the most significant impact.	
Native MDT Application	Download FlockOS to your MDTs to ensure officers never miss a Hot List alert while out on patrol.	
Hot List Attachments	Attach relevant information to Custom Hot List alerts. Give simple, digestible context to Dispatchers and Patrol Officers responding to Hot List alerts so they can act confidently and drive better outcomes. When you create a custom Hot List Alert, add case notes, photos, reports, and other relevant case Information.	
Single Sign On (SSO)	Increase your login speed and information security with Okta or Azure Single Sign On (SSO). Quickly access critical information you need to do your job by eliminating the need for password resets and steps in the log-in process.	

License Plate Recognition

The Flock Safety Falcon® LPR camera uses Vehicle Fingerprint™ technology to transform hours of footage into actionable evidence, even when a license plate isn't visible, and sends Hot List alerts to law enforcement users when a suspect vehicle is detected. The Falcon has fixed and location-flexible deployment options with 30% more accurate reads than leading LPR.*

*Results from the 2019 side-by-side comparison test conducted by LA County Sheriff's Department

Flock Safety Falcon®LPR Camera	Flock Safety Falcon® Flex	Flock Safety Falcon® LR
Fixed, infrastructure-free LPR camera designed for permanent placement.	Location-flexible LPR camera designed for fast, easy self-installation, which is ideal for your ever-changing	Long-range, high-speed LPR camera that captures license plates and Vehicle Fingerprint data for increasing
V 1 Standard LPR Camera	investigative needs. v 1 LPR Camera	investigative leads on high-volume roadways like highways and interstates
√ Unlimited LTE data service + Flock OS platform licenses	√ Unlimited LTE data service + software	v 1 Long-Rage LPR Camera
v 1 DOT breakaway pole	V 1 portable mount with varying-sized	V Computing device in protective poly case
V Dual solar panels	band clamps	√ AC Power
V Permitting, installation, and ongoing maintenance	v 1 Charger for internal battery v 1 hardshell carrying case	v Permitting, installation, and ongoing maintenance

Your Flock Safety Team

Flock Safety is more than a technology vendor; we are a partner in your mission to build a safer future. We work with thousands of law enforcement agencies across the US to build stronger, safer communities that celebrate the hard work of those who serve and protect. We don't disappear after contracts are signed; we pride ourselves on becoming an extension of your hard-working team as part of our subscription service.

Implementation	Meet with a Solutions Consultant (former LEO) to build a deployment plan based on your needs. Our Permitting Team and Installation Techniclans will work to get your device network approved, installed, and activated.
User Training + Support	Your designated Customer Success Manager will help train your power users and ensure you maximize the platform, while our customer support team will assist with needs as they arise.
Maintenance	We proactively monitor the health of your device network. If we detect that a device is offline, a full-time technician will service your device for no extra charge. Nate: Ongoing maintenance does not apply to Falcon Flex devices.
Public Relations	Government Affairs Get support educating your stakeholders, including city councils and other governing bodies. Media Relations Share crimes solved in the local media with the help of our Public Relations team.

FW: Flock Safety

Tracey Richardson < trichardson@belleislefl.gov>

Thu 7/18/2024 12:56 PM

To:Heidi Peacock <hpeacock@belleislefl.gov>

FYI. Please put with Flock Safety invoice.



Tracey Richardson

Finance Director

Phone: 407-851-7730 **Fax**: 407-240-2222

Email:

[trichardson@belleislefl.gov]trichardson@belleislefl.gov

1600 Nela Avenue Belle Isle, Fl 32809

www.belleislefl.gov





From: Rick Rudometkin < rickr@belleislefl.gov>

Sent: Thursday, July 18, 2024 12:54 PM

To: Tracey Richardson < trichardson@belleislefl.gov>

Subject: Re: Flock Safety

Hi Tracey,

Based on your information, this should go back to the council for approval before me signing off on it for payment. Only part of it was approved, and we need to have the other \$53,500 approved for payment.

We will talk with the Chief and put it on the August 6 agenda under consent.

Thank you,

Rick J Rudometkin, CPM, ICMA-CM

City Manager City of Belle Isle 407-851-7730



From: Tracey Richardson < trichardson@belleislefl.gov>

Sent: Thursday, July 18, 2024 12:25 PM **To:** Rick Rudometkin <<u>rickr@belleislefl.gov</u>>

Subject: Flock Safety

Rick,

Last fiscal year, Council approved the purchase of license plate readers for the Police Department from Flock Safety for \$64,550.00 using ARPA funds. Travis signed the contract with Flock Safety which actually has an initial term of 24 months with a renewal term of 24 months. Council only approved the \$64,550 and not the entire \$118,050 contract with an annual recurring fee of \$53,500. This was one of the contracts I expressed concern with in my email to you in June regarding contract management.

The year 2 payment is now due and I have received the invoice for \$53,500 with approval from PD and you. The \$53,500 was included in the current budget so there is no concern there; however, because of my concerns above regarding the contract and Council approval, I wanted to double check and make sure you were okay with paying this before issuing the check.

Please let me know.

Thank you.



Tracey Richardson

Finance Director

Phone: 407-851-7730 **Fax**: 407-240-2222

Email:

[trichardson@belleislefl.gov]trichardson@belleislefl.gov

1600 Nela Avenue Belle Isle, Fl 32809

www.belleislefl.gov





Tracey Richardson

From:

Tracey Richardson

Sent:

Thursday, July 18, 2024 12:26 PM

To: Subject: Rick Rudometkin Flock Safety Needs to go to Council Ang 6.

Rick,

Last fiscal year, Council approved the purchase of license plate readers for the Police Department from Flock Safety for \$64,550.00 using ARPA funds. Travis signed the contract with Flock Safety which actually has an initial term of 24 months with a renewal term of 24 months. Council only approved the \$64,550 and not the entire \$118,050 contract with an annual recurring fee of \$53,500. This was one of the contracts I expressed concern with in my email to you in June regarding contract management.

The year 2 payment is now due and I have received the invoice for \$53,500 with approval from PD and you. The \$53,500 was included in the current budget so there is no concern there; however, because of my concerns above regarding the contract and Council approval, I wanted to double check and make sure you were okay with paying this before issuing the check.

Please let me know.

Thank you.



Tracey Richardson

Finance Director

Phone: 407-851-7730 Fax: 407-240-2222

Email: trichardson@belleislefl.gov

1600 Nela Avenue Belle Isle, FI 32809

www.belleislefl.gov





Tracey Richardson

From:

Rick Rudometkin

Sent:

Wednesday, June 26, 2024 8:09 AM

To:

Tracey Richardson; Phil Price; Yolanda Quiceno; Travis Grimm; Raquel Lozano

Cc:

Heidi Peacock

Subject:

Re: Contract Management

Thank you, Tracey. I appreciate the list.

I will go through it, and we will discuss at our next staff meeting as well.

Rick J Rudometkin, CPM, ICMA-CM

City Manager City of Belle Isle 407-851-7730 rickr@belleislefl.gov



From: Tracey Richardson < trichardson@belleislefl.gov>

Sent: Tuesday, June 25, 2024 4:08 PM

To: Rick Rudometkin <rickr@belleislefl.gov>; Phil Price <pprice@belleislefl.gov>; Yolanda Quiceno

<yquiceno@belleislefl.gov>; Travis Grimm <tgrimm@belleislepolice.org>; Raquel Lozano <planner@belleislefl.gov>

Cc: Heidi Peacock < hpeacock@belleislefl.gov>

Subject: Contract Management

All-

I have compiled a list of the City's contracts to the best of my ability which should provide a starting point to managing them. We may want to add a column to track when their insurance expires if we don't already track.

I have listed below some things we need to look at.

- Airport Noise Consultant contract with Orlando Aviation Consultants I have a copy of the agreement but I
 don't know if it is still in place. We have never issued any payments under this contract.
- Boat Dock Lease with William H. Partin I have a copy of the agreement but I don't know if it is still in place. We have never issued any payments under this contract.
- Boat Use Agreement with Ryan Holihan I have a copy of the agreement but I don't know if it is still in place. We have never issued any payments under this contract.
- Audit Services contract with McDirmit Davis We need to put out a new RFQ ASAP as the last year that could be audited under this contract was FY 22/23.
- Body Worn Cameras and Tasers contract with Axon I think the entire contract needs Council approval as they only approved the cost of 1 year.

- IT Services contract with Eola Technology The initial contract was only for one year, expiring in May 2023. Do we have any documentation that this was extended?
- License Plate Readers contract with Flock Safety I think the entire contract needs Council approval as they only approved the cost of implementation and the first year of service.
- Lobbyist Service with GrayRobinson The initial contract was not to exceed one year, expiring in August 2022. Do we have any documentation that this was extended?
- Planning Service with Fisher Planning The only contract we have on file for April is for when she was acting as the City's planner. Do we have anything for the work she is currently doing for us?
- Police Dispatch Service with Orange County Sheriff Just wanted to note that the contract expires on 9/30/2024.
- Real Estate Advisory Service with Lloyd Commercial Advisors The initial contract was for one year, expiring in October 2020.
- Sidewalk Repair & Replacement with Groundwerks The initial agreement was not to exceed \$280,200. Do we have anything extending this and do we have an actual signed contract?
- Stormwater CIPP Pipe Lining and System Cleaning/CCTV Service We piggybacked these contracts and need to make sure they are still in effect.
- Traffic Signal Maintenance with Control Specialists We piggyback off City of Winter Garden. I didn't see a copy of the contract dated 1/28/2021.

I think we should discuss contracts at a future staff meeting to make sure we are all on the same page with things such as who should be managing them, who is ultimately responsible for ensuring we have a current contract in place, who can sign contracts, etc.

Thank you!



Tracey Richardson

Finance Director

Phone: 407-851-7730 Fax: 407-240-2222

Email: trichardson@belleislefl.gov

1600 Nela Avenue Belle Isle, FI 32809

www.belleislefl.gov



