



YELLOWSTONE
LANDSCAPE

Excellence
IN COMMERCIAL LANDSCAPING



Landscape Maintenance Services Proposal
prepared for

CITY OF BELLE ISLE RFP 2024-03

Phil Price
Public Works Supervisor
City of Belle Isle

July 29th, 2024

Phil Price
City of Belle Isle, Public Works Supervisor
1600 Nela Avenue
Belle Isle, FL 32809

Re: Landscape Maintenance Services Proposal for **City of Belle Isle RFP 2024-03**

Thank you for considering a partnership with **Yellowstone Landscape** as your landscape maintenance service provider. Our proposal has been created to address the specific needs and expectations you have expressed for **City of Belle Isle RFP 2024-03**. We call this your Plan for Success because our integrated service plan has been designed to give you a landscape that you can be proud of.

Within your Plan for Success please make special note of the following sections:

- **Startup Plan:** This section discusses our transition plan and the actions we will take in the first 30, 60, and 90 days of service to improve both your specific areas of concern and your landscape's overall appearance.
- **Scope of Services Summary:** This section outlines your scope of work outlined in your request for proposal. We've also included sample irrigation, fert/chem, and manager reports.
- **About Us/References:** This section includes information about our company, project pages of some of our local projects and a list of references. Please feel free to reach out to any of our references.
- **Licenses/Certifications:** This section includes copies of our licenses and certifications. We've also included copies of the irrigation and fert/chem reports.
- **Your Investments:** Pricing for the services we'll provide to your property and a draft of our landscape maintenance agreement.

If you have any questions after reviewing our proposal, please contact me at any time. I welcome the opportunity to provide you any further details about our firm's commitment to delivering a landscape that you will be proud of.

Sincerely,
Landon Pyle
Yellowstone Landscape

Lpyle@yellowstonelandscape.com



407.814.2400 tel
2908 Forysth Rd.
Winter Park, FL 32792

www.yellowstonelandscape.com

July 29, 2024

City of Belle Isle, RFP 2024-03 Landscape Maintenance
City Clerk's Office
1600 Nela Avenue
Belle Isle, FL 32809

Re: Approach to Landscape Maintenance Services for City of Belle Isle

Dear Sir/Madam,

In the following document we will break down our landscape approach to services for the City of Belle Isle. We want you to understand how our crews work, who is responsible for what within our company, and how we will service all the sections identified within the RFP. Yellowstone Landscape's extensive experience in production planning allows our teams to develop a program that will ensure that all tasks outlined in the RFP will be performed timely and consistently. All the tasks and teams will be managed by our account manager who will be your main point of contact within Yellowstone Landscape. This account manager will make sure outstanding quality and customer service are delivered to you utilizing the facilities and roadways. You will see from our references that we have a great deal of experience in maintaining this type of work for several cities and counties throughout the state of Florida. We urge you to reach out and speak with the contacts listed. We want you to feel more than confident when making your decision and feel comfortable that you have chosen a company with an incredible track record and one that is more than capable of enhancing your beautiful landscape.

1. Project Approach Breakdown

- a. Mow/detail team – Crews will fluctuate in size from 2-3 people depending on the sites they will be visiting and the time of the year. We will typically run 2–3-man crews for 2 days. If additional crew members are needed during certain times we will make the adjustments. All properties will be serviced on Monday through Friday between 7:30 am and 5pm. All roadways maintenance areas will be serviced in a way where the safety of our employees and residents are of utmost importance. MOT signs will be utilized to let commuters know where our teams are working by breaking roadway areas into smaller sections. We will finish a section of medians and ROWs and then move onto the next section in sequence. A well sequenced plan will ensure our success with these properties.

i. Mowing

1. Edging, mowing, string trimming, and blowing off all turf and

- a. 52" & 60" walk behind mowers will be utilized to perform mowing functions.
 - b. Mechanical edging of all areas where turf meets hardscape will be done weekly during growing season and bi-weekly during slower season.
 - c. All areas requiring string trimming will be done with each mow.
 - d. All areas will be blown off with each mow.
 - e. Litter removal will be done on each visit.
 - ii. Detail/Pruning/Weed Control
 - 1. Hand-pruning and shearing will be done to prune all areas monthly. We will break down areas into sections where we prune a section each week with the intention of completing a full rotation 1x per month.
 - 2. Crape Myrtle Pruning as needed when requested.
 - 3. Hand-pulling of weeds.
 - 4. Non-selective weed control with round-up.
 - a. All our account managers, crew leaders, and crew leads have spray licenses and have gone through training to perform these functions.
 - 5. Pruning of palms will be done when requested.
 - 6. Elevation pruning will be performed on all hardwood trees so they don't interfere with pedestrians or vehicles. Up to 12'.
 - 7. Blowing off property after trimming.
 - 8. Leaf and acorn removal.
 - 9. Litter removal.
- b. Account Manager.
- i. Supervising and overseeing all aspects of maintenance by our crew members
 - ii. Main point of contact for City of Belle Isle to communicate with
 - iii. Will communicate any issues with the property and any scheduling conflicts.
 - 1. We are utilizing a tool called Site Audit which we can take pictures, make notes, and assign tasks to specific people within our company. It has been a highly effective tool, and our customers are raving how much this improves communication and takes a pro-active approach.
 - 2. Account managers meet weekly with our branch manager to go over scheduling and adjustments that may be needed. We work together as a team to make sure our customers receive the best service, and our crews stay on task.
 - 3. Will make recommendations for fertilization and pest control treatments pro-actively and will also communicate when any pest issues arise that need addressed immediately.
 - 4. Will provide weekly checklist of maintenance activities completed.
 - 5. Will communicate any irrigation issues witnessed out in the field back to the City Manager.
- c. Fert/Disease/Pest Control
- i. NOT NEEDED IN THIS CONTRACT

Please let us know if you have any questions about our scope of services or landscape approach. We are very excited about the potential opportunity to beautify your properties!

Sincerely,

Landon Pyle
Business Development Manager
Lpyle@yellowstonelandscape.com
407-625-7822



Landon Pyle
Yellowstone Landscape

CITY OF BELLE ISLE

Wednesday, April 17, 2024

17 Issues Identified



**ONLY MOW UP TO THE
YELLOW POWERLINE
CABLE**

Hoffer Avenue and
Wilkes Avenue ROW



**HOFFER AND OAK
AVENUE**



**HOFFNER AVENUE
ROW**



**HOFFNER AVENUE
ROW**



**HOFFNER AVENUE
ROW**



**HOFFNER AVENUE
ROW**



**HOFFNER AVENUE
ROW**



**STOP AT THE WALL ON
HOFFNER AVENUE.
BEFORE RILEY AUTO
PARTS.**



COVE DRIVE ROW- NOT RESPONSIBLE TO PRUNE THE CRÊPE MYRTLES



INCLUDE MOWING AT THE END OF COVE DRIVE ROW. LAST HOUSE ON THE CORNER

House number 5663
cove dr



**JUDGE ROAD ROW. -
STOP AT THE BELL ISLE
SIGN**

Triangle parcel on the
corner of Judge and
Conway



**CORNER OF MCCOY
AND DAETWYLER**

Maintain both triangular
parcels



**CORNER OF MCCOY
AND DAETWYLER**



**MCCOY ROW-
MAINTAIN AROUND
POWER BOX**

Corner of McCoy and Via
Flora



**MCCOY ROW -
MAINTAIN BOTH SIDES
OF THE SIDEWALK**

OUR STARTUP PLAN

This checklist is provided as an outline of the initial tasks that our Landscape Maintenance teams will perform as we begin serving your property. **Together, we will check off the tasks as they are completed over the first 30, 60, and 90 days** of service, as a way for you to measure our team's performance.

FIRST 30 DAYS

- Meet with Property Manager to review 30 – 60 – 90 Day Plan
- Discuss with Property Manager our "Approach to Services" and "Service Map"
- Begin maintenance – mowing, trimming, cutbacks, blowing and edging
- Spend significant amount of time cleaning up the areas that have been neglected (weeding beds and entrance features and detail work)
- Walk Property with Property Manager to identify other areas of concern

DAYS 30-60

- Walk property with Property Manager to evaluate improvements
- Evaluate our "Approach to Services" and make any necessary adjustments
- Continue routine maintenance – mowing, trimming, blowing and edging
- Discuss options to improve "curb appeal" in high profile areas

DAYS 60-90

- Walk property with Property Manager to evaluate improvements
- Assess results from actions taken in 30 day and 60 day plans
- Continue routine maintenance – mowing, trimming, blowing and edging

THE UNIVERSITY OF CHICAGO LIBRARY



City of Belle Isle

1600 Nela Avenue, Belle Isle, FL 32809

Telephone: (407) 851-7730 * Fax: (407) 240-2222

REQUEST FOR PROPOSAL - 2024-03 LANDSCAPE MAINTENANCE

Solicitation Schedule

Event	Date
Publish on Vendor Bid System – Demand Star	JULY 6, 2024
Pre-Bid Meeting on Site (mandatory) Location	JULY 17, 2024 - 10 am City Hall (1600 Nela Avenue)
Deadline for Questions	JULY 22, 2024 – 10 days before the RFP due date pprice@belleislefl.gov
Bid Submission Date Either mailed or delivered to the City Clerk’s address. Bids are opened on the due date at 3 pm.	AUGUST 1, 2024 – 3 pm City Hall (1600 Nela Avenue)
Anticipated Award Date	AUGUST 22, 2024 (unless otherwise posted)

If you have any questions or need additional information, please email the City Clerk’s Office at yquiceno@belleislefl.gov with RFP 2024-03 on the subject line.

Submit Bids (sealed) to:
City of Belle Isle – City Clerk’s Office
1600 Nela Avenue
Belle Isle, FL 32809

Bids (one (1) original and one (1) copy) must be sealed and mailed or delivered. Write the Bid Number above and the Bid Opening Date in the lower left corner outside the Bid envelope. No faxed or emailed Bids will be considered. Barring certain circumstances (Section III-5), Bids received after the stated date and time will not be accepted and will be returned to the Bidder unopened.

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Advertisement for bids

Section 00030

The City of Belle Isle, Florida, requests sealed bids for completing the LANDSCAPE MAINTENANCE REQUEST FOR PROPOSAL (RFP), including all labor, materials, and equipment. The expected start date for this contract will be on or about June 10, 2024. The bids will be received at the Office of the City Clerk, City Hall, 1600 Nela Avenue, Belle Isle, Florida, 32809, until **AUGUST 1, 2024, no later than 3:00 pm (EST)**. At that time, bids will be opened in the Council Chambers Room, 1600 Nela Avenue, Belle Isle, FL 32809, and publicly read aloud. Bids received after the above time and date will be returned unopened.

There will be a mandatory pre-proposal meeting and tour. Before submitting a bid, each bidder shall have the opportunity to examine the Project thoroughly and fully understand the conditions that may affect the work proposed. Failure to inspect the Sites will in no way relieve the successful contractor from the necessity of furnishing any materials or performing any labor necessary for the satisfactory completion of the work.

The mandatory meeting and project tour date is JULY 17, 2024, at 10:00 am. All bidders are invited to tour the property at that time. Each bidder will be allowed to ask questions and receive property information. Inquiries for specific information will not be entertained before the aforementioned tours.

As outlined in this document, the work consists of performing landscape maintenance, including all labor, materials, and equipment. Specific components of the project include, but are not limited to, site preparation, pruning, mowing, edging, weeding, and removal of grass clippings, trash, and debris.

Copies of the RFP are available for public inspection at the office of the City Clerk in City Hall 1600 Nela Avenue, Belle Isle, Florida, 32809; 407-851-7730.

No bid may be withdrawn sixty (60) days after the scheduled closing time for receiving bids.

It is the City's intent to award the project to the lowest qualified Bidder. However, the City reserves the right to waive all informalities in any bid, reject any and all bids or any part of any bid with or without cause, re-advertise for all or any part of the work contemplated, and/or accept the bid that, in its judgment, will be in the best interests of the City.

Bids must be submitted using the Bid Form provided in this document. No facsimile, telegraphic, or e-mail submissions will be accepted.

Instructions to bidders

Section 00100

Defined Participants.

The Owner of this project is the City of Belle Isle, 1600 Nela Avenue, Belle Isle, Florida 32809.
The CONTRACTOR for the project is listed as the qualified, responsible bidder to whom OWNER makes an award.

Examination of Contract Documents and Site.

Before submitting a Bid, each Bidder must (a) examine the Contract Documents thoroughly, (b) visit the site to familiarize themselves with local conditions that may in any manner affect cost, progress or performance of the work, (c) familiarize themselves with federal, state and local laws, ordinances, rules and regulations that may affect cost, progress or performance of the work, (d) study and carefully correlate Bidder's observations with the Contract Documents.

The submission of a Bid will constitute an incontrovertible representation by the Bidder that the Contract Documents are sufficient in scope and detail to indicate and convey an understanding of all terms and conditions for the performance of the work.

Bid Form.

- All Bids shall be submitted on standard forms furnished in this document.
- Bid Forms must be completed in ink or by typewriter. All blank spaces must be filled in. Where indicated on the Form, the Bid price of each item must be stated in numerals.
- The Bid shall contain an acknowledgment of receipt of all Addenda, if any.

Submission of Bids.

- All Bids shall be submitted in sealed envelopes marked RFP# 2024-03: LANDSCAPE MAINTENANCE RFP for the City of Belle Isle, Florida. The bidder's name and address shall be shown outside the sealed envelope. Facsimile or e-mail submittals will not be accepted.
- Bids should be mailed or delivered to the Office of the City Clerk, 1600 Nela Avenue, Belle Isle, Florida, 32809, or hand-delivered to the Office of the City Clerk, 1600 Nela Avenue, Belle Isle, Florida, 32809.
- The City of Belle Isle is not responsible for the U.S. Mail or private couriers regarding mail being delivered by the specified time so that a bid can be considered. Proposals by telephone, telegraph, FAX, or e-mail will not be accepted.

The following documents must be attached to the Bid Form:

- a) Drug-Free Workplace Certificate
- b) Insurance Certificates (see Section 00700 General Conditions)
- c) Public Entity Crimes- Sworn Statement
- d) List of References
- e) Equipment and Personnel List
- f) Orange County Fertilizer Applicator License

Mandatory Pre-Bid Meeting

There will be a mandatory pre-bid meeting and tour for the project on JULY 17, 2024, at 10:00 am. The meeting will be held at the City Hall Council Chambers at 1600 Nela Avenue, Belle Isle, FL. Each site will be visited for bidding purposes.

Bid Opening

Bids received will be accepted until AUGUST 1, 2024, no later than 3:00 pm (EST), at which time they will be opened in the Council Chambers Room and publicly read aloud. The Council Chambers Room is located in City Hall, 1600 Nela Avenue, Belle Isle, Florida. Bids received after the above time and date will be returned unopened.

Bids to Remain Open

All bids shall remain open for sixty (60) days after the day of the Bid Opening.

Award of Contract

It is the City's intent to award the project to the lowest qualified, responsible Bidder. However, the City reserves the right to waive all informalities in any bid, to reject any and all bids or any part of any bid with or without cause, re-advertise for all or any part of the work contemplated, and/or accept the bid that in its best judgment will be in the best interests of the City. **The expected start date for this contract will be on or about OCTOBER 1, 2024.**

Discrepancies between words and figures will be resolved in favor of words. Discrepancies between the indicated product of quantities and unit prices and the correct product thereof will be resolved in favor of the correct product. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum.

Signing of Agreement

When the City gives a Notice of Award to the Successful Bidder, it will be accompanied by at least two (2) unsigned copies of the Agreement and all other Contract Documents. Within ten (10) days thereafter, the CONTRACTOR shall sign all and deliver at least two (2) copies of the Agreement to the City with the other Contract Documents attached. Within ten (10) days thereafter, the City will deliver fully signed counterparts to the CONTRACTOR.

Interpretations

All questions about the meaning or intent of the Contract Documents shall be submitted to the City Manager. Replies will be issued by Addenda mailed or delivered to all parties recorded by the OWNER as having received the Bidding Documents. Only questions answered by formal written Addenda will be binding. Oral and other interpretations or classifications will be without legal effect.

Public Entity Crimes

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with a public entity, and may not transact business with any public entity in excess of a period of 36 months from the date of being placed on the convicted vendor list.

Pursuant to Section 287.134(2)(a), Florida Statutes, an entity or affiliate who has been placed on the discriminatory vendor list may not submit a bid on a contract to provide any goods or services to a public entity.

A proposed Bidder must sign and submit the Public Entity Crimes Statement, supplied with the Bid Form.

Insurance Requirements

The CONTRACTOR shall purchase and maintain insurance for the project's entire life that meets the requirements stated in Section 00700-Article 4 of this Document.

Bid Forms

Section 00300

Contractors Name: Yellowstone Landscape
Project Identification: **Bid # 2024-03 LANDSCAPE MAINTENANCE**
Owner: **CITY OF BELLE ISLE**

1. The undersigned Bidder proposes and agrees, if this Bid is accepted, to enter into an Agreement with the City in the form included in this document to complete all work as specified or indicated in the Project Manual for the Contract Price and within the Contract Time indicated in this Bid and in accordance with the document.
2. The Bidder certifies that they have investigated the requirements to do business in the project jurisdiction and that they are either qualified to do business or will obtain such pre-qualification before the contract is awarded.
3. The Bidder accepts all the terms and conditions in this document, including, without limitation, those dealing with the disposition of Bid Security (if applicable). This Bid will remain open for 60 days after the day of the Bid Opening. The Bidder will sign the Agreement and other documents required by the Contract Documents within ten days after the City's Notice of Award date.
4. In submitting this Bid, the Bidder represents, as more fully set forth in the Agreement, that:
 - a) The Bidder has examined copies of all Contract Documents and the following addenda:

Date: 7/29/24

Number: RFP 2024-03

- b) The Bidder has examined the site and locality where the work is to be performed and the conditions affecting the cost, progress, or performance of the work and has made such independent investigations as the Bidder deems necessary.
 - c) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm, or corporation or solicited any other Bidder to submit a false or sham Bid, and the Bidder has not sought by collusion to obtain for themselves any advantage over any other Bidder or the City.
5. **BIDDER will complete the Work for the following prices:**

The terms of the contract will be for one (1) year from the date of the agreement. The City has the option to exercise five (5) one-year renewals on the same terms and conditions of the original contract, with the exception of the contract price, which will be adjusted by 90% of the Consumer Price Index of the Southern States.

The undersigned hereby declares that they have carefully examined the individual sites listed on the bid form and will complete the LANDSCAPE MAINTENANCE according to the specifications herein.

The terms used in this Bid were submitted to the City of Belle Isle on the 29th of July, 2024.

By: 
Individual's Name - Signature

Landon Pyle
Individual's Name - Printed

doing business as Yellowstone Landscape (business name)

Business Address: 2809 Forsyth Rd. Winter Park, FL 32792

Business Phone No.: 407.814.2400

Business Fax No.: N/A

Email: Lpyle@yellowstonelandscape.com

Communications to the BIDDER concerning this Bid shall be addressed to:

Mailing Address: 3235 N. State St. Bunnell, FL 32110

Street Address: Same as Above

City, State and Zip: _____

Telephone No.: _____

Fax No.: _____

Email: _____

Drug-Free Workplace Certification

Section 00300

Identical or "Tie" Bids:

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more proposals that are equal in respect to price, quality, and service are received by the State or by any political subdivision for procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. To have a drug-free workplace program, a business shall:

1. Publish and pass out to each employee a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace.
2. Inform employees about the dangers of drug abuse in the workplace and the penalties that may be imposed upon employees for drug abuse violations.
3. Inform employees that the employer must be notified of a workplace violation no later than five (5) calendar days after a conviction.
4. Impose sanctions on or require satisfactory participation in a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
5. By implementing this section, Make a good-faith effort to maintain a drug-free workplace.



7/29/24

Name (signature)

Date

Landon Pyle

Name (printed)

Business Development Manager

Title

Public Entity Crimes – Sworn Statement

Section 00300

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with a public entity, and may not transact business with any public entity in excess of a period of 36 months from the date of being placed on the convicted vendor list.

Pursuant to Section 287.134(2) (a), Florida Statutes, an entity or affiliate placed on the discriminatory vendor list may not submit a bid on a contract to provide goods or services to a public entity.

This sworn statement by London Ryle - Business Development manager
Name and title of business representative

who is authorized to represent Yellowstone Landscape
Business name

hereby specifies that neither the entity submitting this statement nor any officers, directors, executives, partners, employees, shareholders who are active in the management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

London Ryle
Signature

7-30-24
Date

STATE OF FLORIDA
COUNTY OF ORANGE

Personally appeared before me, the undersigned authority, on this 30th day of

July, 2024.

Sherry Lynn Folda
Notary Public

JUNE 17, 2024
Commission Date





Form of Agreement

Section 00500

THIS AGREEMENT made and entered into on the _____ day of August, 2024, by and between Yellowstone Landscape, party of the first part and the City of Belle Isle, Florida, party of the second part.

WITNESS:

That the first party, for the consideration hereinafter fully set out, hereby agrees with the second party as follows:

That the first party shall furnish all material and perform all the work for
LANDSCAPE MAINTENANCE CONTRACT NO. 2024-03
in full part and complete accord with Contract Documents contained herein.

IN WITNESS WHEREOF THE PARTIES HERETO HAVE EXECUTED THIS agreement on the day and date first above written in two (2) counterparts, each of which shall, without proof or accounting for the other counterpart, be deemed an original contract.

This Agreement will be effective on the _____ day of _____, 20____. OWNER:

OWNER

Signature

Name (Print)

Title

ADDRESS

ATTEST

Name (Print)

CONTRACTOR

Landon Pyle

Signature

Landon Pyle

Name (Print)

Business Development Manager

Title

ADDRESS
2809 Forsyth Rd

Winter Park, FL 32792

ATTEST

Name (Print)

Site Location and Description of Scheduled Service Areas For Landscape Maintenance Proposal

Cove Drive ROW	Northside ROW of Cove Dr from the corner of Conway Rd to the corner of Cove Dr and Cove Dr.
Judge Road ROW	Southside ROW of Judge Road from the corner of Conway Rd going west to the start of the brick wall. Northside ROW at the corner of Judge Rd and Conway Rd- Small triangle area.
Judge Road and Daetwyler Drive ROW	Northside of Judge Rd goes from Conway Lakes Dr going west to the corner of Daetwyler Dr on the west side going south to Warren Park Rd.
Daetwyler Drive and McCoy Road ROW	Westside of Daetwyler Dr ROW from the Sunoco gas station going south to McCoy Rd and west on Mccoy Rd northside ROW to Via Flora. There is a small triangle section on the east side of Daetwyler Dr at McCoy Rd.
Wilkes Avenue ROW	A small strip of land at the west end of Wilkes Ave and Woodbine Dr.
Hoffner Ave and LaBelle Street / Wilkes Avenue ROW	Small triangle is located at the corner of Hoffner Ave, LaBelle St, and Wilkes Ave.
Hoffner Ave (westside) ROW	Starting at LaBelle St. - The entire ROW on the southside of Hoffner Ave. all the way to the Hoffner Bridge.
Hoffner Ave (eastside) ROW	Starting on the eastside of the bridge, the entire ROW on both the North and Southside of Hoffner Ave to the end of the brick wall on the north and south sides
Windsor Place Ponds	Rothbury Dr-enter between 3654 and 3660 Rothbury Dr. Chiswick Cir-enter between 5272 and 5278 Chiswick Cir.

General Conditions

Section 00700

ARTICLE 1- PRIOR TO START OF SERVICES

- 1.1 CONTRACTOR shall start to perform the work on the date when the contract time commences to run.
- 1.2 A pre-START meeting will be held immediately prior to the time the contract commences to run. The selected contractor will meet with City officials at this time to discuss the order of maintenance and exchange contact information.

ARTICLE 2- CONTRACTOR'S RESPONSIBILITIES

- 2.1 CONTRACTOR shall supervise and direct the work competently and efficiently, devoting such attention thereto and applying such skills and expertise as may be necessary to perform the work in accordance with the contract documents. CONTRACTOR shall be solely responsible for the means, methods, techniques, sequences, and construction procedures. CONTRACTOR shall ensure that the finished work complies accurately with the contract documents.
- 2.2 The CONTRACTOR shall keep a competent resident superintendent on the job site at all times during its progress, who shall not be replaced without written notice to OWNER except under extraordinary circumstances. The superintendent will be the CONTRACTOR's representative at the site and shall have the authority to act on behalf of the CONTRACTOR.
- 2.3 The CONTRACTOR shall submit with his Bid in writing the names, mailing addresses, and work items to be completed by all Subcontractors proposed for the work. List all proposed Subcontractors for the work to ensure the Bid is accepted as complete.
- 2.4 The CONTRACTOR shall be fully responsible for all acts and omissions of his Subcontractors and persons and organizations directly or indirectly employed by them. Nothing in the contract documents shall create any contractual relationship between OWNER and Subcontractor, nor shall it create any obligation on the part of the OWNER to pay or to see to the payment of any money due any Subcontractor or other organization, except as required by law.
- 2.5 The CONTRACTOR shall always exercise precautions to protect all persons, including employees and property. The CONTRACTOR shall comply with all laws, regulations, or ordinances related to safety and health. The OWNER may order work to be stopped if conditions present an immediate danger to persons or property. A stoppage of work stipulated by the OWNER due to safety concerns will not constitute grounds for a contract time extension to complete the work.
- 2.6 The OWNER and its agents, employees, and officials, elected and appointed, shall be indemnified and held harmless by the CONTRACTOR from any and all claims resulting in liabilities, damages, losses, and costs. Additionally, the OWNER expressly retains all rights, benefits, privileges, and immunities provided to municipalities by Sovereign Immunity. The CONTRACTOR agrees to pay the cost of the OWNER's legal defense, as may be selected by the OWNER, for all claims described in this paragraph.

- 2.7 The contract price may only be changed by a Change Order. Any claim for an increase in the Contract Price shall be based on written notice delivered to the OWNER within fifteen days after the occurrence of the event giving rise to the claim.
- 2.8 The CONTRACTOR is responsible for all maintenance of traffic as required to route traffic through the work area safely. If a road must be closed to through traffic, the CONTRACTOR shall notify the OWNER and submit the maintenance of the traffic plan for approval before the actual closing.

ARTICLE 3- OWNER'S RESPONSIBILITIES

- 3.1 The OWNER will have the authority to disapprove or reject work that is defective and will also have the authority to require special inspection or testing of the work, whether or not the work is fabricated, installed, or completed.
- 3.2 The OWNER may, at any time, order deletions, additions, or revisions in the work; these will be authorized by written Change Orders. If any change order causes an increase or decrease in the contract price or an extension or shortening of the contract time, an equitable adjustment will be made as provided.
- 3.3 If the work is defective, or CONTRACTOR fails to supply sufficient skilled workmen or suitable materials or equipment, OWNER may order CONTRACTOR to stop the work until the cause of such order has been eliminated.
- 3.4 If the work is defective, or the CONTRACTOR fails to supply sufficient skilled workmen or suitable materials or equipment, the OWNER may do the work and deduct any and all costs to do the work from the next invoice.
- 3.5 The OWNER will make a final inspection and will notify the CONTRACTOR in writing of all particulars in which this inspection reveals that the work is incomplete or defective. After the CONTRACTOR has completed all such corrections to the satisfaction of the OWNER, the CONTRACTOR can make an application for final payment.
- 3.6 The OWNER may terminate the CONTRACTOR if the CONTRACTOR is adjudged bankrupt; repeatedly fails to supply sufficient skilled workers or suitable materials and equipment; repeatedly fails to make prompt payments to subcontractors; violates any laws; disregards the authority of the OWNER.

ARTICLE 4 - INSURANCE REQUIREMENTS

- 4.1 The CONTRACTOR shall purchase and maintain for the entire life of the project, until its final acceptance by the City, such insurance as will protect the CONTRACTOR from claims under Worker Compensation, disability benefit; from claims for damages due to bodily injury, disease or death; from claims insured by usual and unusual liability coverage and from claims insured by usual Commercial General Liability coverage. This includes loss of use resulting therefrom, any or all of which may arise out of the CONTRACTOR's operations, be by the CONTRACTOR, subcontractor, or by anyone employed by any of them.
- 4.2 These certificates and policies shall contain a provision that the coverage will not be canceled, non-renewed, or materially changed until at least sixty (60) days prior written notice of such change has been given to the City. The contractor will be required to replace any expired or canceled policies in like amount to the City's satisfaction. The Certificate of Insurance shall be the ACORD FORM 25-S (7/90), or its successor form, and shall be part of the contract documents.
- 4.3 The City shall be listed as a named insured on all insurance policies and certificates thereof.
- 4.4 The insurance required herein shall be written for not less than the limits of liability specified below based on the bid total of an annual contract (i.e., cost per service of all areas times the number of services in a year) or as required by law, whichever is greater, and shall include the following:
- (a) Workers Compensation Insurance shall be written for not less than any limits for the State of Florida with Coverage B - Employer's Liability limits of not less than:
- \$100,000 Each Accident Bodily Injury by Accident
 - \$100,000 Each Employee Bodily Injury by Disease
 - \$500,000 Policy Limit Bodily Injury by Disease
- (b) Commercial General Liability Insurance shall be written on a coverage form as broad as Insurance Services Office (ISO) Form CG 00 01 11 88 or its successor form, including but not limited to the following coverage (any deviation shall be noted on the Certificates of Insurance):
- Premises and Operations
 - Owners & Contractors Protective
 - Products & Completed Operation
 - Explosion, Collapse & Underground Conditions
 - Blanket Contractual Liability
 - Personal Injury Liability
 - Broad Form Property Damage Endorsement, including Completed Operations
 - Independent Contractors
 - Watercraft - Owned and Non-Owned
 - Pollution Liability (if applicable)

Certain coverages outlined above may not be required if they do not relate to the project, as may be determined at the sole discretion of the City. Commercial General Liability Coverage shall be written on an occurrence basis, and the limits shall be no less than the following amounts for all tiers of contractors and subcontractors:

<u>Contract Value</u>	<u>Limits (not less than)</u>
0- \$25,000	\$300,000 Each Occurrence \$300,000 General Aggregate* \$300,000 Aggregate Product & Complete Operation \$25,000 Fire Damage (any one fire)
\$25,001 - \$250,000	\$500,000 Each Occurrence \$1 Million General Aggregate* \$1 Million Aggregate Product & Comp. Operation \$50,000 Fire Damage (any one fire)
\$250,001 -over	\$1 Million Each Occurrence \$1 Million General Aggregate* \$1 Million Aggregate Product & Comp. Operation \$50,000 Fire Damage (any one fire)

**Note: Commercial General Liability Coverage must be purchased on a project basis.*

(c) Automobile Liability Insurance for the operation, use, maintenance, loading, or unloading of automobiles—ISO Symbol 1 (any auto) or a combination of Symbol 2 (owned autos), Symbol 8 (hired autos), and Symbol 9 (non-owned autos).

<u>Contract Value</u>	<u>Limits (not less than)</u>
0- \$25,000	\$300,000 Combined Single Limit
\$25,001 - \$250,000	\$500,000 Combined Single Limit
\$250,001 -over	\$1 Million Combined Single Limit

ARTICLE 5- TERMINATION / CANCELLATION OF CONTRACT

5.1 General

- A. Termination or cancellation of the contract will not relieve the bidder of any obligations for any deliverables entered into prior to the termination of the contract (i.e., reports, statements of accounts, etc., required and not received).
- B. Termination or cancellation of the contract will not relieve the bidder of any obligations or liabilities resulting from any acts committed by the bidder prior to the termination of the contract.
- C. The bidder may cancel the resulting contract with ninety (90) days' written notice to the City. Failure to give said notice may result in the vendor being barred from bidding on future City Contracts.

5.2 Termination for Default

- A. The City shall notify, in writing, the bidder of deficiencies or default in the performance of its duties under the Contract, and the bidder shall have five (5) calendar days to correct same. Failure of the bidder to remedy said specified items of deficiency or default in the notice by the decision of the (City Manager or the City Manager's designee) within five (5) calendar days of receipt of such notice of such decisions, shall result in the termination of the contract, and the City shall be relieved of any and all responsibilities and liabilities under the terms and provisions of the Contract. In such event, the bidder shall have the right to seek a judicial review of such action within thirty (30) calendar days of same. Bidder shall not be found in default for events arising due to acts of God.

5.3 Termination for City's Convenience

- A. The performance of work under this contract may be terminated in accordance with this clause in whole or from the time in part whenever the City shall determine that such termination is in the best interest of the City. Any such termination shall be effected by the delivery to the bidder of a Notice of Termination specifying the extent to which the performance of work under the contract is terminated and the date upon which such termination becomes effective. Upon such termination for convenience, the bidder shall be entitled to payment, in accordance with the payment provisions, for services rendered up to the termination date, and the City shall have no other obligations to the bidder. Bidder shall be obligated to continue the performance of contract services, in accordance with this contract, until the termination date and shall have no further obligation to perform services after the termination date.

ARTICLE 6- PAYMENT

- A. The City will remit full payment on all undisputed invoices within thirty (30) days from receipt by the appropriate person(s) (to be designated at the time of contract) of the invoice(s) and proof of acceptance of all services ordered. As consideration for the Contractor's satisfactorily performing the Scope of Services set forth in the solicitation and complying with other terms of the resulting Purchase Order or Price Agreement, the City shall pay the Contractor according to the tasks identified in the Scope of Work. Furthermore, Contractor invoices shall be submitted or paid once acceptance from the Project Manager has been received by the Contractor. The Project Manager's acceptance notification shall be attached to the Contractor's invoice.

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Scope of Work and Responsibilities

Section 01100

1.0 SCOPE OF WORK

- A. The Contractor shall provide all labor, materials, and equipment to meet all requirements and specifications while under contract with the City of Belle Isle.
- B. **Service will be on four (4) cuts per month from April through November, with a maximum of seven (7) days between cuts. Should a Contractor exceed the seven (7) day maximum, the City shall charge the Contractor the actual cost of the Contractor's costs per cut or the cost to have the City or another Contractor provide the service, whichever is greater. Exceptions to this policy may be made for circumstances beyond the control of the Contractor, such as uninterrupted rain. Service shall be provided once per month, with a minimum of fourteen days (14) between cuts, during the months of December through March. At no time will the common areas be allowed to become overgrown or not be mowed within the appropriate time period and become less than satisfactory to the area inspector. Cutting height on the mowing machinery should be adjusted to maintain the uniform height of three inches (3") to three and one-half inches (3 1/2 "). The Project Manager shall approve any deviations in writing.**
- C. Locations with security fences open only during normal operating hours must be serviced during these hours.
- D. The City shall notify the Contractor of any events where and when the Contractor shall not service a particular site.
- E. **Damage to public and private property—The Contractor shall take extreme care to safeguard and protect against existing facilities, site amenities, sprinkler systems, windows, vehicles, and personnel on and around the job site. Any damage caused by the contractor to public and/or private property shall be the contractor's responsibility, and the contractor shall pay for said damages at no cost or obligation to the City of Belle Isle.**
- F. The Contractor shall work closely with the public works director and public works foreman for each site at all times.
- G. **Non-conformance—Nonconformance to the specifications contained herein has specific monetary consequences. Payment will not be made for services that do not comply 100% with the bid specifications. Failure by a contractor to perform the quality of work required under this Bid shall be grounds for termination of the resulting contract.**

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1.1 CONTRACTOR'S RESPONSIBILITIES

A. **Site Preparation** - Prior to servicing any location, all trash, including, but not limited to, paper, bottles, cans, branches, limbs, palm fronds, rocks, etc., shall be picked up and removed from the service area. All leaves and pine needles on the sidewalks, driveways, parking areas, and roadways shall be blown on the grass and mulched during mowing.

B. **Mowing** - The Mower shall be equipped with mulching blades and shall be kept sharp to ensure a smooth, clean cut of grass blades. All litter that may be cut up and/or discharged by the mower must be removed prior to mowing. Grass clipping shall not be bagged, they are to be mulched and left. Mulched grass clippings shall be evenly spread, with no piles of grass left. Grass clippings shall not be blown into landscaped beds, sidewalks, or roadways. All turf areas shall be mowed to maintain an attractive appearance at all times. Grass will be cut to the height specified elsewhere in this solicitation. Mowing shall be done to prevent any damage to existing turf. Any lawn areas damaged by the contractor shall be restored at the contractor's expense. Mowing next to buildings shall be far enough away to prevent scraping of the mower against the building. Refer to the University of Florida Extension Service brochures for detailed lawn maintenance specifications.

- ENH-5 Maintenance of St. Augustine grass Lawns
- OH-19 Bermuda grasses for Florida Lawns
- OH-77 Bahia grass Lawn Maintenance Calendar

C. **Weeding**- Removal of all weeds from the landscaped areas and external planters shall be accomplished by hand for each service. Remove all vines growing on other vegetation, such as bushes, trees, etc. Weeds are defined as any vegetation growth that is present that has not been planted for the specific purpose of landscaping. All storm drain areas shall be kept free of weeds and miscellaneous debris. Bedded areas shall be kept free of weeds and grass clippings by appropriate means. Weed eating around trees shall be done as required, with care not to damage the city's property.

D. **Edging**- All sidewalks, landscaping beds, curbs, driveways, parking areas, and asphalt roadways shall be edged every time an area is serviced. All walkways, dumpster pads, curbs, asphalt roadways, and streets shall be edged mechanically to maintain a uniform appearance during the growing season. All clippings shall be blown off curbs and walkways. Extreme care shall be taken not to blow clippings and lawn debris into the waterways, landscaped beds, or roadways. Edging of all plant beds shall be done in order to maintain a uniform appearance during the growing season.

E. **Trimming** - Trim around the perimeter of all buildings, structures, posts, signs, fences, or other objects every time an area is serviced. Trim all tree branches to a height of eight (8) feet above the ground over all sidewalks, walkways, and parking areas in parking lots and roadways. Trim and remove all dead fronds from palm trees. Plants, trees, and shrubs located at intersections and parking lot accesses shall be trimmed in accordance with Department of Transportation, Sight Distance at Intersections Standards. All trimmings shall be picked up and removed from the property.

F. Landscaped Area Weeding - All landscaped areas shall have trash, including but not limited to cigarette butts, litter, foreign growth, limbs, branches, and dead plants, removed by hand every time the location is serviced. Remove all vines. All trash material may be placed in the location dumpster only; all vegetation material shall be removed from the property and disposed of in accordance with Federal, State, and Local laws.

G. Landscaped Area Trimming—All landscaped area plants shall be trimmed monthly. Trimming should maintain the growth pattern of existing plants and prevent growth beyond the boundaries of the planted area onto sidewalks, roadways, and parking areas. All trimmings shall be picked up and removed from the property.

H. Fences—Trim along the base of all fences. Remove vines and other vegetation from all fences. Herbicides may be used only in areas approved personally by the City Manager or Public Works Director to prevent vegetation growth on fence lines. All trimmings shall be picked up and removed from the property.

I. Exterior Planters - Remove all weeds from planters and trim plants to maintain a neat, professional appearance.

J. Clean Up—All trimmings shall be picked up and removed from the property. Blow all walkways, cement areas, roadways, and parking areas clean of vegetation. Normal debris generated in the regular service shall be hauled from the site and included in the bid proposal price. All debris removed from all locations shall be disposed of in a licensed landfill in accordance with local, state, and federal regulations.

K. Herbicide—Defoliant, herbicide, or growth retardant shall not be used in any landscaped area at any time or in other areas without prior written approval by the City Manager or Public Works Director. Herbicides can be used to prevent growth in walkways, parking areas, fences, and hard surface areas only if approved personally by the City Manager or Public Works Director. The fenced areas around A/C units shall be treated with herbicide to prevent vegetation growth. Treat walkways, curb areas, and parking areas to prevent growth in cracks and expansion joints.

L. Pruning - All plants shall be pruned or sheared as required for proper bud development and foliage growth. Pruning of all woody ornamentals and tree branches less than eight (8) feet in height to balance infiltrating light, remove dead wood, and promote maximum health and growth shall be done as required.

M. Leaf removal - All leaves shall be picked up from parking lot areas, sidewalks, and cement areas and removed from the location.

N. On-site meetings shall be scheduled on an as-required basis as determined by the City and/or City Manager or Public Works Director.

O. Appropriately dressed employees shall professionally perform all work. Uniforms that identify the Contractor's firm shall be worn at all times. Appropriate safety equipment shall be available and worn by every employee.

P. The Contractor shall bid on every site within the specified zone. The award will be made by zone total.

Q. The City reserves the right to add or delete sites within this zone. Any requirement for adding additional sites may be negotiated with the successful respondent without going through the bid process as long as the City and the successful respondent come to terms on a fair price based on other similar sites.

R. The next day, after all the work has been completed at all the service locations, the Contractor will send a representative to meet with the owner's staff and visit each location. Both parties will sign off on the inspection sheet to approve or deny the performed work. Upon the owner's inspection with the Contractor's representative, the City will notify the contractor in writing of all particulars in which the inspection reveals that the work is incomplete or defective. The Contractor will have five (5) days to make the needed corrections. Both the City and the contractor will agree on the time to meet.

S. Payment will only be made for services that comply 100% with the bid specifications. The contractor's invoices shall not be submitted or paid until the Contractor has received acceptance from the City that the work has been satisfactorily performed as specified in the contract. All locations not brought back into compliance shall be documented for non-performance as per Section 1.0, letter G. To comply with the communication requirements for this project, the successful vendor shall have a computer with Microsoft Word, a fax machine, and access to an e-mail account.

T. Vehicles shall have the company name and phone number on each side, legible from a distance of fifty (50) feet.

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Listing of Equipment

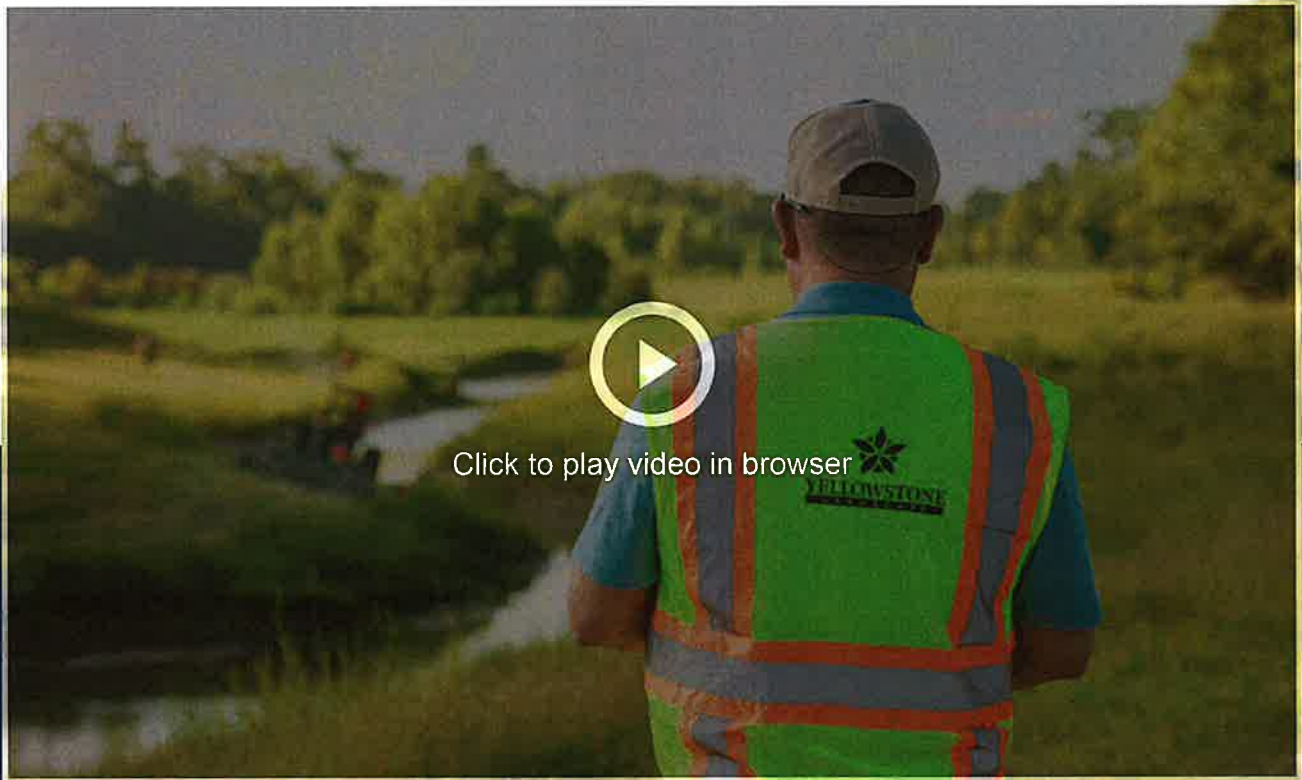


Below is a summary listing of fleet vehicles and major equipment that will be utilized for City of Belle Isle

- (1) Crew Trucks
- (1) Dump Trucks
- (1) 16' Trailers
- (2) 60" Zero-turn Riding Mowers
 - (1) 52" Standard Mowers
 - (1) 36" Standard Mowers
- (2) Backpack Blowers
 - (2) Edgers
- (2) String Trimmers
- (1) Hedge Trimmers
 - (1) Pole Saws
 - (1) Gators

ABOUT YELLOWSTONE LANDSCAPE

Your property's appearance means a lot. It has the power to delight visitors, tenants, residents, customers, and more. Your choice of landscape service partner can mean reduced liability, better profits, and lasting impressions. There's a lot on the line. This is serious business. You have people to answer to and it's our job to make you and your property look its absolute best. We're in this together.



Click to play video in browser

To look your best, it takes a strong team of commercial landscaping experts. Since 2008, our company has grown because of our team's commitment to excellence. Thousands of companies and organizations across the country have trusted us. We don't take that lightly. They deserve the best and so do you. We wouldn't offer anything less.

Your choice in the best commercial landscaping company could be the difference between a property that reflects excellence or one that falls short of your expectations and needs. When you're investing in professional services, you deserve to get the best. By making the wise choice, that's exactly what you can count on.

“ You will be hard-pressed to find a better landscape maintenance company than Yellowstone Landscape. Being a relatively new community, we were in need of a reliable, trusting, "one-stop shop" company that could handle our turf, flower beds, trees, and irrigation maintenance needs; and we found that in Yellowstone.

Mike Vaccaro
President/Secretary
Clover Creek Community



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Capabilities Statement

Commercial Landscaping Services



CORPORATE OVERVIEW

Yellowstone Landscape began in 2008 with the unification of established, independently successful regional landscape companies. Since then, we've been linked by a common goal to better serve our clients, sharing decades of experience in landscape maintenance, landscape design and installation, tree care, irrigation, and snow & ice management services.

As the landscape industry's largest privately held company, we are proud to serve more than three thousand client properties from over 50 local branch facilities, across the South, Southwest, and Midwest.

We offer a uniquely comprehensive suite of services and expertise, allowing us to partner with our clients at any stage in their landscape's life cycle. From a landscape design idea on a computer screen, to a mature and thriving landscape in the ground, Yellowstone Landscape is the only commercial landscaping partner you'll ever need.

COMPANY DATA

Business Entity Name: Yellowstone Landscape - Southeast LLC
Headquarters Address: 3235 N State St, Bunnell, FL 32110
FEI/EIN Number: 20-2993503
Incorporation Date: 01.28.2008 (Delaware)

SERVICES OFFERED



Landscape Maintenance



Landscape Enhancements



Landscape Installation



Commercial Tree Care



Irrigation & Water Management



Snow & Ice Management

Our Place in Our Industry



2021 RANK	COMPANY	2020 RANK	2020 REVENUE	HEADQUARTERS	EMPLOYEES	% CHANGE FROM 2019	% CHANGE EXPECTED FOR 2021
1	BrightView Landscapes	1	\$2,348,000,000	Thee Ball, Pa.	21,000	-3%	N/A
2	TruGreen	2	\$1,408,000,000	Memphis, Tenn.	13,570	1%	N/A
3	The Davey Tree Expert Co.	3	\$1,267,852,000	Kent, Ohio	18,300	13%	5%
4	Yellowstone Landscape	5	\$358,000,000	Bunnell, Fla.	4,270	34%	10%
5	Barlett Tree Experts	4	\$352,000,000	Stamford, Conn.	2,200	8%	7%
6	Gorham Landscape	6	\$230,000,000	Valencia, Calif.	2,500	0%	9%
7	Outwerks Group	8	\$225,191,000	Westbury, N.Y.	4,299	8%	12%
8	Ruppert Landscape	7	\$213,165,000	Laytonville, Md.	1,820	2%	18%
9	Weed Man	8	\$212,928,856	Groves, Ontario	3,569	14%	9%
10	LandCare	10	\$208,000,000	Frederick, Md.	3,590	12%	15%
11	Divisions Maintenance Group	9	\$184,961,302	Newport, Ky.	457	31%	8%
12	Heartland	14th	\$184,000,000	Kansas City, Mo.	2,100	19%	4%
13	SavAire	13	\$182,500,000	Bedford Hills, N.Y.	1,430	4%	6%
14 (1)	Park West	11	\$180,000,000	Rancho Santa Margarita, Calif.	1,600	-3%	
14 (2)	U.S. Lawnz	12	\$180,000,000	Orlando, Fla.	2,453	N/A	
16	Lawn Doctor	16	\$182,000,000	Holmdel, N.J.	2,000	12%	



Each year the lawn and landscape industry’s leading trade publications rank the largest firms in lawn care, tree care, and landscaping services. Among the largest “green industry” companies in North America, **Yellowstone Landscape** is pleased to have been in the top 10 for each of the past four previous years.

We attribute our tremendous growth and staying power at the top of our industry to two very important groups of people. First, to the thousands of customers, and the properties and projects they allow us to create and maintain for them.

Second, to the more than four thousand **Yellowstone Landscape Professionals** who wear our uniform and take care of the valuable relationships we’ve built with our clients.

Without the trust of our customers or the dedication of our employees **Yellowstone Landscape** would not exist as it is today.

As we look forward to continued opportunities to serve new clients and to bring more talented individuals into our company, we vow to never lose sight of the people who made us one of our industry’s most successful and respected firms.

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Trusted by Clients
Across the Country



Yellowstone Landscape serves our clients from local branch locations across the South, Southwest, and Midwest United States.

Our talented Landscape Professionals are experts in their local areas, delivering excellence in commercial landscape maintenance, installations and enhancements, tree care, and snow & ice services.

These local operating teams are supported by the collective strength of a national leader in commercial landscaping services.

And we empower our local leadership to make decisions in the best interest of our clients and their properties. No excuses, no calling headquarters for approval, no corporate red tape. Just do what's right.

Working safely. Providing great service to our clients. Taking pride in our work. Building lasting partnerships with our clients.

That's how we've become the trusted commercial landscaping partner of choice to our valued clients across the country.

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Committed to Safety



Yellowstone Landscape has made safety our number one priority. We know that we are equally responsible for the safety of our employees, and our clients' residents, employees, guests and their property.

Our commitment to safety includes providing a safe, healthy work environment, kept free from hazards. Whether starting or ending the day at one of our branch locations, traveling over the area's roadways, or at a client's work site, all Yellowstone Landscape employees are trained to behave professionally and remain alert to all potential safety hazards they may encounter.

Our Commitment to Safety includes:

- New Employee Training on Safe Operating Procedures
- Strict Compliance to All OSHA Regulations
- Weekly Tailgate Talks Conducted with All Field Service Teams
- Annual Safety Rodeos with Industry Safety Experts
- Dedicated Safety Officers in Each Branch Location
- Mandatory Use of Appropriate Personal Protective Equipment (PPE) at All Times

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Our Fleet Vehicles and Equipment



Yellowstone Landscape takes great pride in the maintenance our fleet vehicles and the specialized service equipment and tools we use. Our branch locations employ dedicated mechanics, experienced in working with the equipment we use. Their sole responsibility to keep our fleet and equipment in good working order, many times working overnight to keep equipment in service during the day.

We know how important it is that our service teams have the tools they need to get their jobs done. That's why we strive to keep all our vehicles and equipment in good repair, appearance, and in sanitary clean condition at all times.

All vehicles are appropriately registered and insured, clearly marked with our company identification, regularly inspected for safety and cleanliness, and only operated by licensed, approved drivers.

Our Company Owned Fleet Vehicle and Equipment Listing Includes:

- Over 1000 Trucks, Vans and Utility Vehicles
- Wide Area Mowing Tractors
- Tree Care Trucks with Trailer Chippers
- Assorted Heavy Duty Caterpillar Equipment
- Motorized Work Carts
- Open Bed and Enclosed Trailers
- Motorized Edgers and Trimmers

Environmental Stewardship



As a leader in the landscaping industry we have an added responsibility to be good stewards of our natural resources. We also understand that many clients have become keenly aware of the need to reduce their environmental impact.

Our initiatives toward responsible environmental stewardship include:

Integrated Pest Management: IPM Programs use a combination management tools to create an environment where it is less likely that the pest will return.

Innovation Irrigation: This includes smart controllers, rain sensors, micro irrigation

and drip irrigation to eliminate water waste, integrating recycled water intakes where natural sources are available.

Reducing Carbon Emissions: EFI equipment used by our service personnel reduces our fuel consumption by 25% compared with traditional outdoor power equipment.

Organic Options: We offer organic alternatives to all traditional management solutions.

Drought-Tolerant Plants & Trees: Installing the right plant material for your property's environment reduces the water consumption necessary for your plants and trees to thrive.

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Our Technology at Work for You



Technology in the landscape industry is rapidly evolving. Yellowstone Landscape is taking advantage of this innovation to improve our communication, tracking, and billing systems, allowing us to offer more efficient service visits and faster response times for our clients.

Over a decade ago, we began issuing smart phones to all our field service supervisors and technical specialists, but as new products have come to market, Yellowstone has continued to improve our technological capabilities.

All Yellowstone Landscape fleet vehicles are equipped with GPS tracking devices, enabling us to see where our vehicles are at any given time,

and how long our service crews spend at each property. GPS tracking also enables our Safety teams to make sure our drivers are obeying speed limits and traffic laws.

In addition to field level improvements, Yellowstone continues to lead the industry with real time reporting on costs and labor utilization, enabling us to produce monthly service billings at **greater than 99% accuracy**. We even integrate with most major accounting systems, to help you automate your procurement system's payment processes.

We will remain technological leaders in our industry and as technology improves, so will we.

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Irrigation Installation & Management



There is **nothing more essential to the success of your landscape** than regular access to the right amount of water.

Commercial irrigation systems are sophisticated technology that require special certification to install and operate.

Our Irrigation Installation and Management Professionals are **experts in all major commercial irrigation systems**. From older systems in need of frequent repairs and updates, to the most modern and innovative water-wise systems available, our Irrigation Teams are **dedicated to protecting your valuable water resources**. Once installed, we always adhere

to local ordinances governing water use and have implemented the principles of the leading industry groups. These **guidelines govern how we design, install, and maintain your irrigation system**.

Professional irrigation management is an essential service to eliminate waste in your water consumption and reduce your water usage.

Yellowstone Landscape provides you with the most experienced team of Irrigation Professionals in the industry.

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Seasonal Color Installations



If you want to make a big impact and create dramatic curb appeal for your community or commercial property, there is no better way than a professionally designed seasonal color display.

Our landscape designers and color bed installation experts will “bring the wow” to your entrances and feature areas with stunning seasonal color displays using only the highest quality, locally sourced plant materials.

Your color bed installations begin with a custom design proposal tailored to your preferences, incorporating seasonally appropriate flowers. We begin with bed preparation, the most critical part of the installation process, removing the

previous rotation’s plants and groundcover materials, bedline trenching, tilling of the soil and adding high quality fertilizers as needed.

We recommend installations with tighter spacing to create more vibrant color and instant impact. As conditions warrant, we can provide hand-watering and additional fertilization of seasonal flowers to promote healthy growth and prolong bloom times.

Regular maintenance of your seasonal color installation during service visits includes removal of withering plants and monitoring of the soil quality and checking that the plants’ watering requirements are being met.

Landscape Design



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You need your landscape to look its best, but you're not quite sure where to get started.

Whether you need a landscape design plan for a new development or just want to enhance a few feature areas in your existing landscape, our Landscape Designers are ready to help you see your landscape's full potential.

Our Designers are specially trained, creative professionals. They're knowledgeable about all the latest concepts in landscape design and they're also familiar with your area's local plant materials. This ensures that what they select to plant will thrive once it's in the ground.

The last thing you want is to invest in a landscape installation project, only to see the plants fail within the first year.

Working with a Landscape Designer starts with a meeting to find out what your goals are for your project. They'll create **photo renderings** so you can actually see what your new landscape will look like, before it's planted. You'll be a part of the process from beginning to end.

And best of all, we offer Landscape Design as a complimentary service to current Landscape Maintenance clients when we install your landscape enhancement.

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Principal Officers



Our Leadership Team is committed to making Yellowstone Landscape the premier commercial landscape service company in the United States. We bring that excellence to bear on behalf of our clients through industry-leading investments in safety, training, and information systems.



Harry Lamberton was named President and CEO of Yellowstone Landscape in May of 2023, after joining Yellowstone in January of 2022 as President. As CEO, Harry leads and drives Yellowstone's strategy, continued growth, quality service, focus on safety, and maintaining a great place to work for all employees, applying expertise gained from over 20 years of leading environmental and sustainability businesses at Waste Management. Harry continues to be active in broadly supporting sustainability and the environment by serving on the Conference Board's Global Sustainability Centre's Advisory Board, the Board of Directors of the Sustainability Institute at the University of New Hampshire and the Board of Directors of Friends of the Chicago River. Harry holds a BA from the University of New Hampshire and an MBA from the Goizueta School of Business at Emory University.



Timothy (Timo) Sherman serves as Chief Financial Officer of Yellowstone Landscape with oversight over all Finance, Accounting, IT, and Procurement functions. He has led the financial analysis team since 2018, focusing on excellence in planning, forecasting, budgeting, analysis, acquisition planning, due diligence, closing and initial integration management, and any other areas requiring financial evaluation and insight. He first worked in landscaping as a construction project manager, then account manager and branch manager for Cornerstone Landscape, which was acquired by Yellowstone in 2012. Timo holds a BS from the Fisher School of Accounting at the University of Florida and an MBA from Jacksonville University and has experience in Staff and Cost Accounting.



Tim Portland has led Yellowstone Landscape to record safety, customer satisfaction, growth, and overall business performance since joining the company in 2012 as CEO. In May of 2023, he moved to Executive Chairman, where he is highly active and engaged within the company and supporting the company's executive leadership. Prior to joining Yellowstone, Tim was the CEO of United Subcontractors, a leading installer of building products. Over a ten-year period, he was the President of several divisions of Scotts Miracle-Gro, including the Ortho and Roundup brands, Scotts LawnService, and Scott's International Professional business. Tim holds an MBA from the University of Virginia's Darden Business School and an undergraduate degree from Dartmouth College.



Jim Herth became Yellowstone Landscape's Vice President of Business Development in 2014, after joining the company in 2011 as a Branch Manager. "Coach" Jim is responsible for Yellowstone's industry-leading sales team, a critical component of Yellowstone's superior growth and track record with customers. A twenty-five-year industry veteran with a track record of managing multiple branches, delighting customers, and delivering profitable growth, Jim is a licensed Arborist and holds a Bachelor's degree from Siena Heights University.

Brian Wester, *Regional Vice President*

	<p>As the Regional Vice President of Yellowstone Landscape, Brian is responsible for overseeing the region's daily operations. Having played a key role in establishing the Central Florida district of the company, he previously managed the district from 2004 until 2010, when he assumed his present role leading the Southern region.</p>
Education	<p><i>University of Florida, Gainesville, FL</i> Master of Business Administration</p> <p><i>University of Phoenix, Phoenix, AZ</i> Bachelor of Science, Business and Finance Major</p> <p><i>Lake City Community College, Lake City, FL</i> Associate of Science, Golf Course Operations</p>
Relevant Experience	<p><i>Regional Vice President, Yellowstone Landscape – Jacksonville FL</i> 2011 - present Responsible for all landscape operations within the Yellowstone Landscape Southern region, including Florida, Georgia, and South Carolina. Oversees all branch operations and employees, builds operational strategies that improve company-wide quality, and manages operations training and leads continuous improvement efforts.</p> <p><i>District Manager, Austin Outdoor, LLC – Orlando, FL</i> 2003-2010 Responsible for landscape construction and maintenance operations, worked with all plans, blueprints, and specifications for each project, hired and coordinated construction crews, balanced the workload and materials for each project, maintained up-to-date roster of all personnel and job activities, identified equipment and resources needed for each project, assured preventative maintenance on all equipment, conducted regular inspections of in-progress projects, and identified training needed for personnel.</p>

Josh Cochran, *Branch Manager*



As the branch manager of our Orlando-North branch, Josh is responsible for overseeing the location's current and upcoming projects. He coordinates operations, which includes personnel, equipment, safety regulations, plant material and other resources. He works with each project to maintain the highest quality projects and services.

Josh brings several years of green industry experience to the Orlando-North location of Yellowstone Landscape.

Education

Seminole State College, Sanford, FL
 Associate of Science, Drafting and Design, CAD Specialization

Relevant Experience

Branch Manager, Yellowstone Landscape – Orlando, FL

2019 - present

Responsible for landscape maintenance and installation operations, works with all plans and specifications for each project and has extensive knowledge of the budget and service expectations, hires and coordinates landscape management crews, balances the workload and materials needed for each project, maintains up-to-date roster of all personnel and job activities, identifies equipment and resources needed for each project, assures that preventive maintenance is performed on all equipment, and conducts regular inspections of in-progress projects.

Operations Manager, Yellowstone Landscape– Orlando, FL

2015-2017

Responsible for landscape maintenance and installation operations, scheduled crews routes for entire branch, interviewed and hired all employees, worked with mechanic to ensure all equipment remained in servable and working manner, identified training needed for personnel, and worked with Safety team to ensure all safety guidelines and standards were being followed.

Senior Account Manager, Yellowstone Landscape- Orlando, FL

2017-2018

Arranges, schedules, and directs daily landscape services, ensures peak

Josh Cochran, *Branch Manager*

efficiency of each project, ensures delivery of high-quality projects and services to clients, establishes long-term relationships with clients, identifies opportunities to enhance client properties, conducts field-safety training and encourages safety procedures, conducts ongoing operation training, and maintains regular communications with clients.

Route Manager, TruGreen– Orlando, FL
2009-2014

Applied fertilization, herbicide, insecticide, and fungicide on all properties in accordance with the State of Florida Department of Agriculture and Florida Best Management Practices standards, gained extensive knowledge of how plants and turf grasses grow and what they need in order to thrive in the Central Florida climate.

Operations Manager, Kelli Green Landscape– Casselberry, FL
2005-2009

Oversaw all payroll and employee issues, created routes for multiple landscape maintenance crews, worked directly with owner and gained knowledge on company finances and how to better understand how a business is ran.

Lathan Smith, Account Manager

	<p>As an Account Manager of Yellowstone Landscape, Lathan is responsible for coordinating, implementing, and maintaining landscape maintenance and installation projects and keeping clients updated on properties and projects.</p>
<p>Education and Certifications</p>	<p><i>University of Central Florida</i>, Orlando, FL Business Management <i>South Florida Community College</i>, Avon Park, FL Associate in Arts</p>
<p>Relevant Experience</p>	<p><i>Account Manager</i>, Yellowstone Landscape – Orlando, FL 2019-present Planning and scheduling field operations, management mow and detail crews, communicating with clients, selling enhancement services, assisting in training and employee development, ensuring a safe work environment for employees. Experience in HOA, resort, and CDD landscaping.</p> <p><i>Landscape Department Manager</i>, SiteOne Landscape Supply – Orlando, FL 2002-2019 Maintained inventory, stocking, and assisting customers in correcting problems in their landscape, trained in horticulture and agronomics for commercial and residential properties, gained extensive knowledge of plants and turf grasses and what they need in order to thrive in Central Florida.</p> <p><i>Operations Manager</i>, Jerry Davis Landscaping – Orlando, FL 1998-2002 Managed maintenance routes and scheduling, worked with upper management to ensure complete care of customer needs, managed multiple job sites and crews, and over saw completion of work weekly.</p>

References



Project Name: Sun Rail Stations, Libraries, Osceola County (contract over \$450k)
Client Since: 2019
Services Provided: Landscape Maintenance and Landscape Enhancements
Client Contact Information: Forrest Osborne, *Mowing & Landscaping Supervisor*
407.908.1843
Forrest.osborne@osceola.org

Project Name: City of Daytona Beach (contract over \$600k)
Client Since: 2017
Services Provided: Landscape Design & Installation, Landscape Maintenance
Client Contact Information: Cordel Dietzig, *Contracts and Renovations Supervisor*
386.956.8634
Dietzigcordel@codb.us

Project Name: The City of Ormond Beach (contract over \$2.5 million)
Client Since: 2012
Services Provided: Landscape Design & Maintenance, Landscape Enhancements, and Athletic Field Maintenance of the City's Sports Complexes
Client Contact Information: Mike Demchak, *Contract Manager*
386.676.3286
michael.demchak@ormondbeach.org

Project Name: City of Orlando ROW (contract over \$450k)
Client Since: 2020
Services Provided: Landscape Maintenance, Landscape Design & Installation
Client Contact Information: Stephen Bailiff, *Right of Way Supervisor*
407.246.2494
stephen.bailiff@cityoforlando.net

References



Project Name: Creative Village, City of Orlando (contract over \$300k)
Client Since: 2020
Services Provided: Landscape Maintenance, Landscape Design & Installation
Client Contact Information: Martin Hudson, *Urban Project Manager*
407.246.3242
martin.hudson@cityoforlando.net

Project Name: Stormwater, Ponds, & Ditches, City of Casselberry
(Contract over \$70k)
Client Since: 2021
Services Provided: Landscape Maintenance, Landscape Design & Installation
Client Contact Information: Steve Spencer, *Streets & Stormwater Superintendent*
407.262.7749
Sspencer@casselberry.org

Services for Public Sector Clients



We are proud to serve Public Sector clients across the South, and to be a part of some tremendously successful projects beautifying our local communities. We understand the challenges that local governments and agencies face in managing their public green spaces.

Public parks, trails, and streetscapes create unique opportunities to enrich the lives of your community's residents. Investing in professional landscape services delivers a consistently high-quality appearance, and does so at a lower cost than in-house grounds maintenance services.

Our professional landscaping services offered to Public Sector clients include award-winning

Landscape Design and Installation teams, ready to deliver beautiful landscape enhancements and installations. When we continue to maintain the project for you, we can even extend our normal warranty on installed plant materials.

We'll also work with you to identify any possible liabilities or hazards in your community's public spaces. With services like raising tree canopies and making sure drains are kept clear of debris, our Landscape Professionals partner with you to keep your residents safe from hazards. And, in case of a natural disaster or extreme weather event, our crews will be there to assist with clean up after the storms have passed.

The City of Orlando Rights of Way



YELLOWSTONE
LANDSCAPE



LOCATION

Orlando, FL

CLIENT

The City of Orlando

PROPERTY TYPE

Easements & Rights of Way

SERVICES PROVIDED

Landscape Design
Landscape Enhancement
Landscape Maintenance

The City of Orlando is a world-renowned vacation destination. Known for the area's many tourist attractions and theme parks, the City's approach to their public landscaping standards are consistent with the many famous destinations that millions of tourists come to visit in Central Florida.

The City views its public spaces, roadways, and other elements of the public infrastructure as not only a functional necessity, but also an opportunity to showcase the beauty of the area, acting as gateways to the

destinations that guests have traveled to Orlando to enjoy.

The City of Orlando entrusts Yellowstone Landscape to maintain numerous, high profile sections of the public rights of way and easements, including the areas surrounding Universal Resorts, the American Way hotel district, and the upscale Mall at Millenia. Caring for these very visible parts of the public infrastructure requires heightened safety and careful planning for crews to be onsite servicing at off peak hours.

Creative Village for The City of Orlando



YELLOWSTONE
LANDSCAPE



LOCATION
Orlando, FL

CLIENT
The City of Orlando

PROPERTY TYPE
Mixed Use Development

SERVICES PROVIDED
Landscape Design
Landscape Enhancement
Landscape Maintenance

Creative Village is an Innovation District comprised of 68-acres of land owned by the City of Orlando. The City’s goal for the project is to capitalize on the region’s recent growth as a technology center, and is currently anchored by new construction for Electronic Arts, Valencia College, and the University of Central Florida.

Creative Village’s Phase I development was completed in 2022, representing an approximately \$700 million investment in the area as the future hub of creativity and learning in downtown Orlando.

The project’s landscape master plan is centered around Luminary Green Park, a 2.3-acre park that includes a 1-acre great lawn, feature trellis, and a tree-lined promenade. Future plans for the development include community festivals and events hosted by the park.

Yellowstone Landscape was awarded the initial landscape maintenance and grounds services agreement for Creative Village, largely due to the developer’s desire to see the area’s landscape maintained at a resort-level quality with high attention to detail.

The City of New Smyrna Beach



YELLOWSTONE
LANDSCAPE



LOCATION

New Smyrna Beach, Florida

CLIENT

The City of New Smyrna Beach

PROPERTY TYPE

Local Government

SERVICES PROVIDED

Landscape Maintenance

When *The City of New Smyrna Beach* launched an initiative to promote more tourism to the City, it also requested solicitations from the area's professional landscape firms to improve and maintain the appearance of City rights of way, including major state and county highways.

Yellowstone Landscape was selected to supply these services to the City in 2015 with an initial contract for a 3 year term.

Included in the contract, The City of New Smyrna Beach identified a total of

8 separate areas, including a 2.2 mile, paved multi-use trail, and specified unique maintenance standards for each area, placing special emphasis on the City's gateway areas located just off of the I-95 exit ramps and a major intersection leading to the City's business district.

Since the initial award, Yellowstone Landscape's quality of work has led the City to award additional areas, including the City's highly visible downtown corridor and retail districts.

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The City of Ormond Beach



YELLOWSTONE
LANDSCAPE



LOCATION

Ormond Beach, Florida

CLIENT

The City of Ormond Beach

PROPERTY TYPE

Local Government

SERVICES PROVIDED

- Landscape Design
- Landscape Enhancement
- Landscape Maintenance

The City of Ormond Beach, an upscale community located just north of Daytona Beach, Florida, is home to approximately 40,000 residents, nicknamed “The Birthplace of Speed”.

In 2012, multiple landscape service contracts were consolidated into one partner agreement with Yellowstone Landscape, resulting in a more uniform appearance across the city’s facilities, parks, and rights of way. High profile areas, most frequented by the city’s residents, are detailed each week to maintain their desired

appearance during the community’s active events schedule.

The grounds services agreement also includes irrigation system maintenance and repairs, trash and debris removal at parks and city facilities, maintenance of more than 50 manicured medians, and athletic field maintenance of the City’s sports field complexes.

In 2016, The City’s landscape was recognized by FNGLA, Florida’s state landscaping association, with an Award of Excellence.

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Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Yellowstone Landscape - Southeast LLC

2 Business name/disregarded entity name, if different from above
dba Yellowstone Landscape

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
3235 N. State Street, PO BOX 849

6 City, state, and ZIP code
Bunnell, FL 32110

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number

			-					
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or

Employer identification number

2	0	-	2	9	9	3	5	0	3
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Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of U.S. person ▶ *Chris Adams*

Date ▶ 4/27/21

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



CERTIFICATE OF LIABILITY INSURANCE

4/1/2025

DATE (MM/DD/YYYY)
3/29/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lockton Companies 3280 Peachtree Road NE, Suite #1000 Atlanta GA 30305 (404) 460-3600	CONTACT NAME: _____	
	PHONE (A/C, No, Ext): _____	FAX (A/C, No): _____
INSURED 1528310 Yellowstone Landscape, Inc. and all Subsidiaries See Attached List 3235 N State Street P.O. Box 849 Bunnell FL 32110	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Safety National Casualty Corporation	
	INSURER B: ACE Property and Casualty Insurance Company	
	INSURER C:	
	INSURER D:	
	INSURER E:	

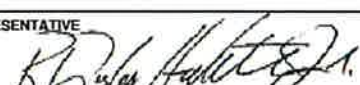
COVERAGES Main NI COI's **CERTIFICATE NUMBER:** 20448777 **REVISION NUMBER:** XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Pesticide & Herbicide <input checked="" type="checkbox"/> SIR \$250,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER: _____	N	N	GL6676218	4/1/2024	4/1/2025	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	N	N	CA6676217	4/1/2024	4/1/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED _____ RETENTION \$ _____	N	N	XOOG72569647 003	4/1/2024	4/1/2025	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$ XXXXXXXX
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	LDS4066360	4/1/2024	4/1/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER **CANCELLATION** See Attachments

SAMPLE	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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3125 LAWN CARE 2023 \$50.00 EXPIRES 9/30/2024 30 EMPLOYEES

3125-1048927

TOTAL TAX \$50.00
PREVIOUSLY PAID \$50.00
TOTAL DUE \$0.00

PORTLAND TIMOTHY - PRESIDENT

YELLOWSTONE LANDSCAPE SOUTHEAST LLC
PORTLAND TIMOTHY
2809 FORSYTH RD
WINTER PARK FL 32792

MOBILE FROM FLAGLER COUNTY
X - OUT OF COUNTY, 00000

PAID: \$50.00 0098-01133025 9/12/2023

This local Business Tax Receipt is in addition to and not in lieu of any other tax required by law or municipal ordinance. Businesses are subject to regulation of zoning, health and other lawful authorities. This receipt is valid from October 1 through September 30 of receipt year. Delinquent penalty is added October 1.

3125 LAWN CARE 2023 \$50.00 EXPIRES 9/30/2024 30 EMPLOYEES

3125-1048927

TOTAL TAX \$50.00
PREVIOUSLY PAID \$50.00
TOTAL DUE \$0.00



PORTLAND TIMOTHY - PRESIDENT

YELLOWSTONE LANDSCAPE SOUTHEAST LLC
PORTLAND TIMOTHY
2809 FORSYTH RD
WINTER PARK FL 32792

MOBILE FROM FLAGLER COUNTY
X - OUT OF COUNTY, 00000

PAID: \$50.00 0098-01133025 9/12/2023

This receipt is official when validated by the Tax Collector.

Orange County Code requires this local Business Tax Receipt to be displayed conspicuously at the place of business in public view. It is subject to inspection by all duly authorized officers of the County.

2023 EXPIRES 9/30/2024 3106-1048928
3106 LANDSCAPE \$50.00 30 EMPLOYEES

TOTAL TAX \$50.00
REGULATED WASTE \$50.00
PREVIOUSLY PAID \$100.00
TOTAL DUE \$0.00

PORTLAND TIMOTHY - PRESIDENT
YELLOWSTONE LANDSCAPE SOUTHEAST LLC
PORTLAND TIMOTHY - PRESIDENT
2809 FORSYTH RD
WINTER PARK FL 32792

MOBILE FROM FLAGLER COUNTY
X - OUT OF COUNTY, 00000

PAID: \$100.00 0098-01133026 9/12/2023

Tax Collector Scott Randolph

Local Business Tax Receipt

Orange County, Florida

This local Business Tax Receipt is in addition to and not in lieu of any other tax required by law or municipal ordinance. Businesses are subject to regulation of zoning, health and other lawful authorities. This receipt is valid from October 1 through September 30 of receipt year. Delinquent penalty is added October 1.

2023 EXPIRES 9/30/2024 3106-1048928
3106 LANDSCAPE \$50.00 30 EMPLOYEES

TOTAL TAX \$50.00
REGULATED WASTE \$50.00
PREVIOUSLY PAID \$100.00
TOTAL DUE \$0.00



PORTLAND TIMOTHY - PRESIDENT
YELLOWSTONE LANDSCAPE SOUTHEAST LLC
PORTLAND TIMOTHY - PRESIDENT
2809 FORSYTH RD
WINTER PARK FL 32792

MOBILE FROM FLAGLER COUNTY
X - OUT OF COUNTY, 00000

PAID: \$100.00 0098-01133026 9/12/2023

This receipt is official when validated by the Tax Collector.

Orange County Code requires this local Business Tax Receipt to be displayed conspicuously at the place of business in public view. It is subject to inspection by all duly authorized officers of the County.

2023
1812 REG IRRIGATION SPECIA \$30.00

EXPIRES 9/30/2024
1 EMPLOYEE

1812-1200565

TOTAL TAX \$30.00
PREVIOUSLY PAID \$30.00
TOTAL DUE \$0.00

SKWYRA PETER T

YELLOWSTONE LANDSCAPE
SOUTHEAST LLC
2809 FORSYTH RD
WINTER PARK FL 32792

8342 CRISTOBAL CIR (MOBILE)
U - ORLANDO, 32825

PAID: \$30.00 0098-01133027 9/12/2023

Tax Collector Scott Randolph

Local Business Tax Receipt

Orange County, Florida

This local Business Tax Receipt is in addition to and not in lieu of any other tax required by law or municipal ordinance. Businesses are subject to regulation of zoning, health and other lawful authorities. This receipt is valid from October 1 through September 30 of receipt year. Delinquent penalty is added October 1.

2023
1812 REG IRRIGATION SPECIA \$30.00

EXPIRES 9/30/2024
1 EMPLOYEE

1812-1200565

TOTAL TAX \$30.00
PREVIOUSLY PAID \$30.00
TOTAL DUE \$0.00



SKWYRA PETER T

YELLOWSTONE LANDSCAPE
SOUTHEAST LLC
2809 FORSYTH RD
WINTER PARK FL 32792

8342 CRISTOBAL CIR (MOBILE)
U - ORLANDO, 32825

PAID: \$30.00 0098-01133027 9/12/2023

This receipt is official when validated by the Tax Collector.

Orange County Code requires this local Business Tax Receipt to be displayed conspicuously at the place of business in public view. It is subject to inspection by all duly authorized officers of the County.

Certified Pest Control Operator



State of **Florida**
Department of Agriculture and Consumer Services
Bureau of Licensing and Enforcement

CERTIFIED PEST CONTROL OPERATOR

Number: JF235888

DAVID BOLDMAN

This is to Certify that the individual named above is a Certified Pest Control Operator and is privileged to practice

Lawn and Ornamental

in conformity with an Act of the Legislature of the State of Florida regulating the practice of Pest Control and imposing penalties for violations.




Adam H. Putnam
Commissioner of Agriculture

In Testimony Whereof, Witness this signature at Tallahassee, Florida on August 5, 2015


Chief, Bureau of Licensing and Enforcement

FDACS 1361R, 06/01



The International Society of Arboriculture

Hereby Announces That

Kyle Jordan Stoudenmire

Has Earned the Credential

ISA Certified Arborist ®

By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council

Caitlyn Pollihan

Caitlyn Pollihan
CEO & Executive Director

5 May 2018

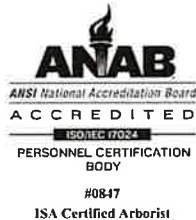
30 June 2024

FL-9365A

Issue Date

Expiration Date

Certification Number



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Site Location of Scheduled Service Areas For Landscape Maintenance Proposal

LOCATION NAME		COST PER LOCATION
1. Cove Drive ROW	See the attached sheet for the description of each individual location.	\$ 49.00
2. Judge Road ROW		\$ 49.00
3. Judge Road and Daetwyler Drive ROW		\$ 98.00
4. Daetwyler Drive and McCoy Road ROW		\$ 196.00
5. Wilkes Avenue ROW		\$ 75.00
6. Hoffner Avenue and LaBelle Street/Wilkes ROW		\$ 25.00
7. Hoffner Avenue (west side) ROW		\$ 100.00
8. Hoffner Avenue (east side) ROW		\$ 530.00
9. Windsor Place Ponds: Rothbury Drive		\$ 147.00
10. Windsor Place Ponds: Chiswick Circle		\$ 147.00
SUB-TOTAL		\$ 1,416.00

MOW SCHEDULE	MOW TIME FRAME	COST PER SERVICE
Mowing Four (4) Time Per Month (32 cycles) \$1,416.00 x 32 = \$45,312.00	April- November	\$ 45,312.00
Mowing one (1) Time Per Month (4 cycles) \$1,416.00 x 4 = \$5,664.00	December- March	\$ 5,664.00
SUB-TOTAL		\$ 50,976.00

Total		\$ 50,976.00
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CLIENT NAME: City Of Belle Isle

BILLING ADDRESS: 1600 Nela Ave. Belle Isle, FL 32809

PROPERTY CONTACT: Phil Price

PROPERTY CONTACT EMAIL: pprice@belleislefl.gov

PROPERTY CONTACT PHONE: 689-500-3473

CONTRACT EFFECTIVE DATE: 10/1/24

CONTRACT END DATE: 9/30/25

INITIAL TERM: 1 year

PROPERTY NAME: City of Belle Isle RFP 2024-03

PROPERTY ADDRESS: 1600 Nela Avenue, Belle Isle, FL 32809

CONTRACTOR: Yellowstone Landscape, PO Box 849, Bunnell, FL 32110

YELLOWSTONE CONTACT: Landon Pyle

YELLOWSTONE CONTACT EMAIL: Lpyle@yellowstonelandscape.com

YELLOWSTONE CONTACT PHONE: 407.625.7822

YELLOWSTONE SCOPE OF SERVICES: The Client agrees to engage Yellowstone Landscape to provide the services and work as described.

AGREEMENT

COMPENSATION SCHEDULE:

The Client agrees to pay Yellowstone Landscape **\$50,976.00** annually, in equal monthly installments billed in the amount of **\$4,248.00**. upon receipt of invoice.

Charges will increase at the commencement of each additional automatic twelve (12) month renewal term per the Agreement Renewal section on the following page of this agreement. The TERMS AND CONDITIONS following and the EXHIBITS attached hereto constitute part of this agreement.

Presented by: Yellowstone Landscape

Accepted by: City of Belle Isle



 SIGNATURE _____
Phil Price

Printed Name: Christopher Adornetti, Officer

Date: Not yet accepted

Printed Name: Phil Price

Date:





YELLOWSTONE
LANDSCAPE

Excellence
IN COMMERCIAL LANDSCAPING

THANK YOU FOR YOUR TRUST

We look forward to working with you!

YELLOWSTONELANDSCAPE.COM