

CITY OF BELLE ISLE

RFP #2026-03

Lobbying and Intergovernmental Consultant Services

April 1, 2026

ORIGINAL

PREPARED BY

GRAYROBINSON

Christopher Dawson

Shareholder/Government Affairs Advisor

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APR 01 2026

2:11 pm 

RFP #2026-03

**Lobbying and Intergovernmental
Consultant Services**

Submitted By: GrayRobinson, P.A.

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PROPOSAL LETTER

**FAILURE TO INCLUDE THIS SIGNED PROPOSAL LETTER AND
PROPOSAL CERTIFICATION MAY RESULT IN THE REJECTION OF YOUR PROPOSAL.**


We propose to furnish and deliver any and all of the deliverables and services named in the attached Lobbying and Intergovernmental Consultant Services Request for Proposal (“RFP”) for the City of Belle Isle (“City”) for which prices have been set. The price(s) offered herein shall apply for the period of time stated in the RFP.

It is understood and agreed that this proposal constitutes a good-faith offer. As such, if accepted in writing by the City Council of Belle Isle, the two parties will negotiate a contract in accordance with the terms and conditions outlined in the proposal.

It is understood and agreed that we have read the City’s specifications shown or referenced in the RFP and that this proposal is made in accordance with the provisions of such specifications. By our written signature on this proposal, we guarantee and certify that all items included in this proposal meet or exceed any and all such City specifications described in this RFP. We further agree that, if awarded a contract, we will deliver goods and services that meet or exceed the specifications. The City reserves the right to reject any or all proposals, waive technicalities and informalities, and to make an award in the best interest of the City.

PROPOSAL SIGNATURE AND CERTIFICATION

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal (“Proposer”) for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal on behalf of the Proposer.

Authorized Signature of Proposer	
Print or Type Proposer’s Name	Christopher Dawson
Print or Type Name of Company	GrayRobinson, P.A.
Date	April 1, 2026

Rick Rudometkin, City Manager
The City of Belle Isle, Florida
1600 Nela Avenue
Belle Isle, FL 32809

April 1, 2026

Dear City Manager Rudometkin and Members of the City Evaluation Committee,

On behalf of GrayRobinson, I am pleased to submit this proposal to continue providing lobbying services to the City of Belle Isle (the City). We present the enclosed examples of our experience, accomplishments, and capabilities, proving we are exceptionally and uniquely qualified to both continue and build on our representation of the City.

Since 2021, GrayRobinson has been honored to serve as the City's state lobbying team. In that time, we have gained a strong understanding of your goals, challenges, and opportunities. Supporting Florida's great cities is central to our firm's culture. From our founding partner Charlie Gray's early service as Orlando City Solicitor and Orange County Attorney, to today's representation of more than 50 local government entities before Florida's state government, GrayRobinson was established on the premise that strengthening our communities strengthens our firm, and we are committed to ensuring that Florida's legislative and budget processes directly benefit Florida's local government entities and citizens. We remain passionate about the growth and betterment of our state, including the fortitude of the communities where we live and work, and the platforms and people so nobly dedicated to helping bring prosperity to its citizens.

Our team brings a proven record of success in guiding clients through the legislative, regulatory, amendatory, and appropriations processes. Our established knowledge of the City's priorities and decades of experience navigating Florida's political and policy environment will provide the City with a rare combination of institutional knowledge, strategic relationships, and practical advocacy skills.

I would be personally honored to continue leading the GrayRobinson team in our representation of the City. Thank you for the opportunity to submit this proposal; we look forward to serving the City of Belle Isle with a sharpened focus and a strengthened commitment.

Sincerely,

Chris Dawson
Shareholder and Government Affairs Advisor
GrayRobinson

II. SCOPE OF WORK

Proposer shall respond comprehensively and clearly to the requirements of Sections 3 and 4 and shall include all documents, information, exceptions, clarifications, etc., as requested therein. Number the responses so they are keyed to the paragraph of the RFP that the response addresses.

Section 3. Scope of Work

3.1 SCOPE OF WORK

- GrayRobinson will, in accordance with the highest legal, ethical, and professional standards, provide at the direction of the City Manager, lobbying services to the City of Belle Isle. The GrayRobinson team will assist the City in preparing its annual legislative priorities and plan; advise, counsel, and represent the City in legislative matters; further the City's legislative priorities; and may be called upon to pursue funding for municipal projects at the county, state, and federal levels of government.
- GrayRobinson will be contracted on an as-needed/as-required basis in accordance with the Statement of Work contained in the City's RFP. The firm shall be compensated by an annual flat fee, inclusive of all reasonable and customary costs and expenses associated with providing the services described herein, unless otherwise specifically approved in writing by the City. The annual fee shall be payable in twelve (12) equal monthly installments. GrayRobinson will submit a monthly invoice reflecting one-twelfth (1/12) of the annual fee, and payment will be due within thirty (30) days of receipt of a properly submitted invoice, in accordance with the agreed-upon Pricing Sheet incorporated into the final contract.
- Professional services to be provided by GrayRobinson will include, but not be limited to, analysis, advice, advocacy, facilitation, and monitoring as outlined in the following statement of work:

3.1.1 ANALYSIS, ADVICE AND ADVOCACY

Identify, review, and analyze any and all relevant state legislative bills, resolutions, ballot issues, ballot questions, journals, votes, fiscal notes, and all relevant discourse pertaining to the Legislative Sessions of the Legislature of the State of Florida in a timely manner to assist the City in determining its policy positions. This work effort includes detecting the introduction of pertinent legislation and regulations that may affect the City of Belle Isle.

GrayRobinson will work collaboratively at the local government level, the legislative and executive branches, and with the Cabinet in Tallahassee year-round. By leveraging our statewide presence and our decades of experience, GrayRobinson will maintain an ongoing, thorough knowledge of what is happening in the legislative and executive branches of state government at all times.

We will work with City leadership to ensure we understand the immediate and long-term goals vital to advancing the City's strategic plan. The team will schedule a legislative workshop to develop a legislative agenda for the upcoming session. For the City, and for us, the agenda should provide a clear articulation of goals and expectations that will serve as a roadmap in our representation when combined with the City's scope of services. The moment these agendas and strategies are set, our team will begin advocating on behalf of the City and developing special or general legislation to support this strategic plan and legislative program.

Regularly communicate with key legislative committee chairs, members, and staff to inform them of Belle Isle’s interests and learn about potential legislative developments before they occur.

Throughout this engagement, GrayRobinson will provide direct advocacy efforts in Tallahassee, with a constant presence in the Capitol and Florida’s legislative districts. During the months leading up to the legislative session, GrayRobinson team members will engage in regular meetings and work together with the House and Senate leadership to keep issues of importance to the City at the forefront of the upcoming legislative session. This ongoing effort will include regular meetings with the House Speaker and Senate President leadership teams and key House and Senate committee chairs. Concurrently, the team will work with Florida’s Governor and key staff to ensure their understanding and support of the City’s legislative agenda and educate the members of the Legislature and key agencies on the City’s priorities.

We will secure sponsors as needed and additional support from the appropriate committees to advance the interests identified in the City’s legislative agenda. We will amend or oppose identified legislation as required by the City. We will work to achieve early support for any policy or appropriation issues as they are developed by the Legislature.

Track progress of pertinent legislation that has been introduced. The primary state subject areas include: (1) State financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning, and land use issues, (3) State-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers, and duties.

GrayRobinson will obtain and monitor all bills, resolutions, files, journals, histories, etc., that may impact the legislative, financial, or regulatory interests of the City including, (1) state financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning, and land use issues, (3) state-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers and duties.

We will continuously monitor all legislative bill filings, appropriations requests, and amendment filings throughout our representation. We subscribe to LobbyTools and use this as our primary bill tracking and monitoring system. LobbyTools enables us to research bills, PCBs, statutes, legislators, committees, calendars for executive agencies and licensing boards, Florida and national news, press releases, and other essential information affecting the City. We also monitor agency rulemaking through a state tracking system. Additionally, we enjoy strong relationships with staff and various members of Florida’s state agencies and will utilize these relationships to assist in monitoring all activity relevant to the identified subject areas.

Communicate on a regular basis with the City concerning the status, prospects, movement, opposition, support, etc., of pertinent legislation or proposed regulations. Upon request of the City Manager, coordinate and participate in scheduled conference calls or meetings with officials from the City Manager’s Office, Mayor and Council, or the City Attorney to provide updates on contacts and advocacy efforts made on behalf of the City. The successful Proposer will be available for such consultation on a regular basis as requested, and in accordance with the ebb and flow of legislative work over the course of the Legislative Sessions.

To help ensure a successful relationship, we propose an approach that includes frequent and ongoing communication with City leadership including coordinating and participating in scheduled conference calls or meetings with officials from the City Manager’s Office, Mayor and Council, or the City Attorney at the request of the City Manager, to provide updates on contacts and advocacy efforts made on behalf of the City.

GrayRobinson is prepared to notify the City immediately of any bills or amendments that are determined to impact the legislative and regulatory interests of the City. We will also modify the LobbyTools system described above to generate customized reports specific to the City to provide the most targeted, up-to-date information available.

We will provide regular written briefing reports during committee weeks and legislative sessions to the City Manager or designee. We will communicate the status of these reports regularly so the City will know when to expect delivery and will tailor these reports specifically to the City's needs and requests. The team will also provide the City with a Legislative Session Summary Report at the end of session, summarizing legislative activity and the effect that approved legislation will have on the City. The City also will be invited to attend pre- and post- "Session Wrap-Up" events we host across the state.

Our goal is to continue providing the City with exemplary legislative and client service. Team lead Chris Dawson will be on call and available for consultation, advice, and other services as requested by leadership and staff.

Provide advice and recommendations and assist with the development of support materials, including, but not limited to, correspondence, briefing papers, talking points, written summaries, and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze, and respond to legislative matters.

GrayRobinson will develop support materials including, but not limited to, correspondence, briefing papers, talking points, written summaries, and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze, and respond to legislative matters.

Our team has the knowledge and long-term experience essential to prepare and introduce legislation, both general bills and amendments, in favor of the City's activities and services through the House, Senate, and Governor's office. Our lobbyists and attorneys draft all manner of legislation ranging from major pieces of legislation to small but important amendments and everything in-between. We approach this task as early as possible to ensure we have time to achieve the desired results. Our team also has tremendous experience preparing, submitting, and securing timely approval of legislative budget requests, grant applications, and reviewing documents related to these funding request applications.

In addition to the various written summary mechanisms described above, GrayRobinson also publishes a weekly newsletter, *Capitol Beats*, recapping impactful political and legislative stories occurring at the federal, state, and local levels of government throughout the previous week. This communication product is suitable for forwarding as you see fit, and we are happy to tailor any other specific communication pieces and reports for the City based on identified strategic needs.

Represent and advocate, as designated, the City's position on legislative matters to elected members of the Florida Legislature, state organizations (FDOT, FWC, FDEP, etc.), policymakers, legislative support staff, other lobbyists, the Governor and staff, other municipal leaders, Florida League of Cities (FLC), community groups or any other designated entity engaging in efforts that may impact the operations or success of the City of Belle Isle.

Our team serves as a direct extension of the City of Belle Isle, representing and advancing the City's legislative priorities across all relevant state and local forums. We engage regularly with members of the Florida Legislature, their staff, and key decision-makers within the Governor's Office to ensure the City's interests are clearly communicated and well-positioned throughout the policymaking process. This includes proactive outreach, development of tailored messaging, and coordination of meetings and briefings to support the City's objectives.

In addition to legislative advocacy, we maintain strong working relationships with state agencies such as FDOT, FDEP, and FWC, allowing us to effectively navigate both policy and regulatory considerations that may affect the City. We also collaborate with statewide organizations, including the Florida League of Cities, as well as other municipal leaders and stakeholders, to build alignment and, where beneficial, develop coalition-based support for shared priorities.

Our approach is both strategic and responsive. We not only advocate on designated matters but also anticipate where engagement is needed, ensuring the City has a consistent and credible presence in discussions that may impact its operations, funding opportunities, and long-term success.

3.1.2 FACILITATION

As needed, the successful Proposer, on behalf of the City, shall arrange meetings and meet with Florida state executive officials, legislative officials, and other parties to convey, advocate for, and engage in lobbying for the interests of the City.

We commit to identifying and coordinating relevant appointments and meetings with key state agencies, officers of the state government, and members of the Florida Legislature related to specific funding sources and policy objectives. We will propose and implement lobbying and advocacy strategies for gaining their support for City projects. In addition to the capabilities of a team that collectively has served and advocated under five Governors, we maintain excellent working relationships with all agency heads and strong relationships with the current Cabinet as well as all candidates in the upcoming 2026 elections.

We will provide important advocacy in advising and informing members of the Legislature and their staff of City priorities and objectives. We will focus on the House and Senate leadership, beginning with the Speaker and the President. We will spend considerable time and effort educating each chamber's respective chairs and their staff to ensure they know and fully understand the importance of the City's priorities. Lastly, we will educate the chairs and members of the subcommittees with jurisdiction over specific budget requests.

These steps are essential to achieving success, and GrayRobinson has critical relationships in both the executive and legislative branches of Florida's state government that will benefit the City and its priorities. In addition, we will be proactive in identifying funding opportunities throughout session.

When appropriate to advance the City's interests, the Proposer shall coordinate the attendance of elected officers, appointed officers, or employees of the City at the meetings at the County and/or State level. Organize and schedule visits and testimony by the City Manager and staff, the Mayor and Council, or City Attorney when in the best interest of Belle Isle.

We commit to identifying and coordinating the attendance of elected officers, appointed officers, or employees of the City at the meetings at the County and/or State level to promote the funding of City projects or discuss legislative issues affecting the City.

We will notify you and prepare you for when City representatives may be requested or recommended in Tallahassee to address issues of interest. On an as-needed basis and consistent with the City's legislative strategy, GrayRobinson will secure opportunities for the City Manager and staff, the Mayor and Council, or City Attorney to testify at appropriate committee hearings and briefings before legislative and executive branch leadership on the impacts of its priorities. The timing for these meetings would begin with interim legislative committee meetings and continue through the legislative session.

GrayRobinson will prepare testimony and provide personal counsel to any City representatives who testify before a committee at any point during committee weeks and the legislative session. We will draft key talking points consistent with the City's strategy, discuss the committee's composition, tendencies, and legislative members, and be prepared to personally testify at a hearing as necessary and advisable to advance the City's position.

We will also work with the City to identify opportunities for its leadership to meet with state officials and legislators and speak on matters affecting local government to position City representatives as thought-leaders on issues impacting local governments.

Recommend development of appropriate coalitions and participation in joint associations with other cities on common interests and of benefit to the City of Belle Isle. Attend key regional city meetings as needed.

The GrayRobinson team has a long history of working with third-party groups and like-minded coalitions to advocate for or against a legislative agenda that meets the needs of all parties involved. Further, we have an outstanding record of accomplishment for bringing opposing interests to the table for negotiations. This will include, but not be limited to, representing the City at meetings and conferences and coordinating legislative activities with advocacy groups.

Historically, key issues that have broad-based support from other organizations and associations have a better chance of being placed on a committee meeting agenda, ultimately passed by committees, approved by the Legislature, and signed by the Governor. City leadership will have the opportunity to discern, discuss, and vet their issues with other stakeholder groups. For example, GrayRobinson team members are registered state lobbyists for the Florida League of Cities. We regularly work in conjunction with the FLC in support or opposition of legislation, and we look forward to continuing our collaboration with the League on behalf of the City. GrayRobinson proposed team members are also registered lobbyists for the Florida Association of Counties. Cooperation with these associations can be extraordinarily helpful when developing and ultimately advocating for success in the Legislature. Especially when it comes to home rule and funding issues, these two groups are powerful allies and consistently help drive successful outcomes.

GrayRobinson professionals also maintain membership in and represent several Florida associations in their lobbying efforts that may help serve the City's interests. In addition to the Florida League of Cities and the Florida Association of Counties, these include Associated Builders and Contractors of Florida, Central Florida Hotel and Lodging Association, Florida Association for Media in Education (FAME), Florida Chamber of Commerce, Florida Library Association, Florida Redevelopment Association, Florida Sheriff's Association, and NAIOP.

In addition, with nearly 300 attorneys and consultants throughout the GrayRobinson footprint, we are members of dozens of additional trade organizations, nearly all local chambers throughout the state, and support dozens of community nonprofit organizations.

3.1.3 MONITORING

- **The successful Proposer will monitor the status of any pertinent rollover bills and any key studies being conducted by executive officials, legislative officials, or other state employees concerning any proposed action that may impact the City of Belle Isle.**
- **The Proposer shall monitor the progress of the state budget to determine the potential and final fiscal impacts of the state budget on the City.**
- **The Proposer shall monitor gubernatorial vetoes and special sessions of the Florida Legislature to determine their impact on the City.**

The GrayRobinson team has an established process for continuously monitoring legislative and executive activity that may affect the City, and we integrate that monitoring into a broader strategic advisory role. Our team tracks the status of rollover legislation from prior sessions, as well as relevant interim studies, agency reports, and policy initiatives under consideration by legislative committees, the Governor's Office, and state agencies. Beyond simply identifying activity, we assess the practical implications for the City, flag emerging risks or opportunities early, and provide timely, actionable guidance on potential engagement strategies where appropriate.

With respect to the state budget, we provide ongoing analysis throughout the entire appropriations cycle, from initial agency requests and legislative budget proposals through conference negotiations and final passage. This includes evaluating both direct and indirect fiscal impacts on the City, identifying funding opportunities, and advising on positioning strategies to protect or advance the City's priorities. Our team maintains close coordination with legislative leadership offices, appropriations committee staff, and key agency personnel to ensure the City has real-time insight into developments that may affect funding or policy outcomes.

We also closely monitor gubernatorial actions following session, including line-item vetoes, bill approvals, and any special sessions that may be convened. Our approach includes immediate review and analysis of veto decisions and special session agendas to determine their potential impact on the City, followed by prompt communication outlining any necessary next steps. Where warranted, we assist in developing response strategies, including engagement with executive and legislative stakeholders, to help mitigate adverse impacts or capitalize on additional opportunities.

Section 4. Proposer Qualifications/Services

4.1 CITY'S RIGHT TO INVESTIGATE

GrayRobinson acknowledges the City's right to conduct such investigations as deemed necessary to determine the firm's ability to perform the services specified.

4.2 PROPOSAL FORMAT AND REQUIRED CONTENT

Proposals shall include the following components:

- 1. Proposer Qualifications and Expertise**
 - 2. Engagement Approach/Proposer Resources**
 - 3. Proposed rate of compensation in a separate sealed envelope marked "Fee Proposal."**
 - 4. Appendices: Requirements and directions for preparation of each section are outlined as follows:**
-

4.2.1 PROPOSER QUALIFICATION AND EXPERTISE

- GrayRobinson maintains the demonstrated skills to effectively advocate on behalf of the City as well as a commitment to maintain a reputation that will advance the recognition of the City as a fiscally responsible contemporary city that serves the interest of its residents.
- Each member of the GrayRobinson team has at least five years of recent experience in providing legislative and intergovernmental services before legislative and executive branches of government within the state of Florida.
- GrayRobinson agrees to comply with all applicable Florida Statutes regarding lobbyist registration, reporting, and related activities including but not limited to obtaining any and all required licenses, permits, certificates of registration, or other approvals necessary or required by law or necessary to provide the Services.
- GrayRobinson maintains the staff support and administrative resources to comply with all applicable laws, rules, regulations, ordinances, and policies of the State of Florida and any rules of the Florida Legislature.

- GrayRobinson will submit an annual report of accomplishments to the City Manager for use in determining the cost effectiveness of lobbying efforts.
- GrayRobinson confirms we are not currently aware of any actual or potential conflict of interest and knows of no potential conflict that may arise throughout the term of a resulting contract. Should any new or evolving conflict come to light, GrayRobinson will immediately notify the City in writing of the new or evolving conflict. We acknowledge that failure to disclose a conflict of interest may result in disqualification, termination for cause, or other remedies available to the City.

4.2.1A SPECIFIC INFORMATION

Describe the nature and scope of the Proposer’s experience in providing the Services described in Section 3 (Scope of Work).

Thriving where opportunity and risk converge.

GrayRobinson is a multidimensional team of professionals providing integrated legal, lobbying, and regulatory services to leading and emerging businesses, state and local governments, industry stakeholders, and entrepreneurs nationwide. We are agile, adaptable, and fully embedded to deliver results at the local, state, and federal levels.

We thrive where opportunity and risk converge. For us, growing and protecting your enterprise is a collective endeavor that requires a diverse network of talent and a clarity of ideas to overcome constraints and harness forward momentum. Our strategies and approach go beyond the conventional. We’re focused on outcomes – not barriers – to help create possibilities, cultivate conditions for optimal growth, and build resilience to rapid change.

Informed by the past, with our eyes on your future.

Grounded by more than fifty years of service and advocacy, we are intimately connected to Florida’s dynamic economy. Our people have helped transform commerce and communities across the Sunshine State, and our growing ecosystem of resources and relationships has expanded to our nation’s capital and beyond. We collaborate with clients nationally from 16 key markets in Florida and Washington, D.C.

Built on individual instincts, shaped by shared experiences.

Built on individual instincts and shaped by our shared experience, we support and develop professionals who collaborate across service lines to strengthen strategic alliances, tap meaningful spheres of influence, and reframe critical conversations. We evolve alongside our clients in pursuit of new and different ways to help rewrite the future of business.

GOVERNMENT AFFAIRS AND LOBBYING

Throughout the last several decades, GrayRobinson professionals have served as counsel to the State of Florida, the Florida House of Representatives, governors, legislators, cities, and counties. Due in large part to our strong relationships with elected and appointed officials at local and state levels, we have successfully represented public sector clients before Florida governmental entities on everything from legislative appropriations and procurement to utility projects, economic development, and tax incentives. GrayRobinson professionals are highly involved in Florida’s government and political processes, and we understand how state and local government truly work.

Our success in helping our clients navigate their way to victory is evident by the recognition of GrayRobinson as the 2019, 2021, and 2023 “Legal-Lobbying Firm of the Year” by Influence Magazine and our consistent ranking as one

of Florida's top lobbying firms by Florida Politics. With registered state and federal lobbyists, GrayRobinson professionals are members of countless organizations and recipients of multiple awards and accolades, including:

- *Best Lawyers in America*, Government Relations Practice
- *Best Lawyers in America*, Lawyer of the Year, Government Relations Practice
- *City & State Florida*, The Florida Power 100
- Florida League of Cities, Home Rule Hero Award
- *Florida Politics*, 30 Under 30 Rising Star
- *Florida Politics*, Florida Politician of the Decade
- *Florida Trend*, Legal Elite, Government and Administrative Law
- *Florida Trend*, Florida's 500: Florida's Most Influential Business Leaders
- *The Hill*, Top Lobbyist
- *The Hill*, DC's Top Hired Guns
- *Influence Magazine*, Lobbying Industry's Rising Star
- *Influence Magazine*, The Influence 150: The Most Influential People in Florida Politic

Not only do members of the GrayRobinson team represent the interests of our clients, but many of our advisors and attorneys have devoted portions of their careers to serving Floridians in the Legislature, the Governor's Office, and state agencies. The GrayRobinson Government Affairs and Lobbying Section includes three former Speakers of the Florida House of Representatives, a former U.S. Congressman, a former State Senator, a former Secretary of the Florida Department of Environmental Protection, a former Chief of Staff at the Florida Department of Business and Professional Regulation, a former Florida House and Senate General Counsel, a former counsel to the Speaker of the Florida House, multiple local government finance and policy experts, and former political consultants. This inside experience enables us to provide clients with a unique perspective on the most efficient means of meeting their goals and objectives within the halls of government. We know how the government makes decisions in Tallahassee, who makes them, and the tactical steps necessary to achieve our clients' goals.

The team has represented local government clients on a wide range of issues, from land use to appropriations, economic development to utilities, and everything in between. We are active in the political process, maintaining close and meaningful relationships with legislators, statewide and local political leaders. We have earned a reputation for providing exceptional advocacy through a proactive and organized team approach. We take pride in selecting the team best suited to meet our clients' needs, entrenching ourselves in the issues, and creating a proactive plan tailored to their objectives. We are in constant contact with our clients to discuss the ever-changing political environment and advise whether we stay on course or alter our path to success.

GrayRobinson differentiates itself from others in our field through the seamless connection of legal experience and lobbying capability. Lobbyists and attorneys work collaboratively at the local government level, the legislative and executive branches, and the Governor's Office in Tallahassee year-round. As a full-service lobbying and law firm, we are able to understand the implications legislation has on our clients in ways most lobbying firms are not as well-equipped to do. We know what steps to take when our clients prove a fundamental need for change in Florida law. We know where to go to find funding for projects. Where it makes sense to do so, we are able to help our clients overcome legal obstacles through the development and amendment of policy. We serve our clients where they find the most value in our representation - *at the intersection of law and politics*.

At GrayRobinson, we are *unrelenting* in our commitment to serving our clients' needs, *undeterred* by the complexity of the issues we face, and *unwavering* in our support of the communities where we live and work.

Provide registration, certificates and other information related to adherence with Florida Lobbyist Requirements.

The following documentation is from floralobbyist.com and shows the confirmed registered lobbyists assigned to represent the City in Tallahassee.

LEGISLATIVE BRANCH

03/30/26
 06:00:06

2026 LEGISLATIVE LOBBYING FIRMS

GrayRobinson PA (850) 577-9090
 301 East Pine Street, Ste 1400, Orlando, Florida 32801
Allen, David B
 333 SE 2nd Ave, Suite 3200, Miami, Florida 33131
Anzieto, Kylee H.
 301 E Pine Street, 1400, Orlando, FL 32801
Cannon, Roy Dean Jr.
 301 S Bronough St, Ste 600, Tallahassee, FL 32301
Carmody, Christopher L.
 301 E Pine St, 301 E Pine St Ste 1400, Orlando, FL 32801-2741
Collins, Carlecia
 301 South Bronough Street, Suite 600, Tallahassee, FL 32301
Collins, Leonard
 301 S Bronough St., Ste 600, Tallahassee, FL 32301
Cretul, Larry
 301 S Bronough St, Ste 600, Tallahassee, FL 32301
Dawson, Christopher T.
 GrayRobinson PA, 301 S. Bronough Street, Suite 600, Tallahassee, FL 32301

Drzewiecki, Angela M.
 301 S Bronough St, Suite 500, Tallahassee, FL 32301
Levesque, George
 301 S Bronough St, 600, Tallahassee, FL 32301
Love, Jessica F.
 301 S Bronough St, 301 S Bronough St Ste 600, Tallahassee, FL 32301-1724
Matthews, Ryan E.
 301 S. Bronough Street, Suite 500, Tallahassee, FL 32301
Pepper, Kirk
 301 S Bronough St, Ste 600, Tallahassee, FL 32301
Philpot, Thomas R.
 301 S. Bronough Street, Suite 600, Tallahassee, Florida 32301
Salzberg, Joseph R.
 301 S Bronough St, Suite 600, Tallahassee, FL 32301
Stuart, Robert F. Jr.
 GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301
Unger, Jason L.
 GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301

EXECUTIVE BRANCH

03/30/26
 06:00:08

2026 EXECUTIVE LOBBYING FIRMS

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Love, Jessica F.
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Matthews, Ryan E.
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Pepper, Kirk
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Philpot, Thomas R.
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Unger, Jason L.
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FLORIDA SUNBIZ REGISTRATION



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Previous On List	Next On List	Return to List	<input type="text" value="Grayrobinson, P.A."/>
			<input type="button" value="Search"/>
Events	Name History		
Detail by Entity Name			
Florida Profit Corporation GRAYROBINSON, P.A.			
<u>Filing Information</u>			
Document Number	602357		
FEI/EIN Number	59-1300132		
Date Filed	08/26/1970		
State	FL		
Status	ACTIVE		
Last Event	NAME CHANGE AMENDMENT		
Event Date Filed	11/10/2003		
Event Effective Date	NONE		
<u>Principal Address</u>			
301 E. PINE STREET, SUITE 1400 ORLANDO, FL 32801			
Changed: 01/11/2001			
<u>Mailing Address</u>			
P.O. BOX 3068 ORLANDO, FL 32802-3068			
Changed: 10/13/2016			
<u>Registered Agent Name & Address</u>			
CANNON, R. DEAN 301 S. BRONOUGH STREET, SUITE 600 TALLAHASSEE, FL 32301			
Name Changed: 02/02/2026			
Address Changed: 09/26/2019			

Officer/Director Detail

Name & Address

Title Director, Chairman

MARSHALL, BYRD F., Jr.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Chairman Emeritus

GRAY, J. CHARLES
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Treasurer

NEUKAMM, MICHAEL E.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, President & CEO

CANNON, R. DEAN
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Secretary

SCHELLHASE, MARK D.
ONE BOCA PLACE
2255 GLADES ROAD
SUITE 301E
BOCA RATON, FL 33431

Title Director, Assistant Treasurer



UNGER, JASON
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Assistant Secretary

MARCHMAN, STEPHANIE
643 SW 4TH AVENUE, SUITE 110
GAINESVILLE, FL 32601

FLORIDA BAR MEMBERS IN GOOD STANDING

Christopher Thomas Dawson

	Member in Good Standing	Eligible to Practice Law in Florida
Bar Number:	105841	
Mail Address:	GrayRobinson, P.A. 301 E Pine St Ste 1400 Orlando, FL 32801-2741 Office: 407-843-8880 Fax: 407-244-5690	
Email:	chris.dawson@gray-robinson.com 	
Personal Bar URL:	https://www.floridabar.org/mybarprofile/105841	
vCard:		
County:	Orange	
Circuit:	09	
Admitted:	10/01/2013	
10-Year Discipline History:	None	

Name and business address of the entity(s) or individual(s) that will be the party to the proposed contract and the Proposer's business telephone number, and e-mail address.

CHRIS DAWSON - TEAM LEAD

Shareholder/Government Affairs Advisor
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Orlando, Florida 32801
Phone: 407.244.5682
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robert.stuart@gray-robinson.com

CARLECIA COLLINS

Government Affairs Advisor
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Tallahassee, Florida 32301
Phone: 850.577.5496
carlecia.collins@gray-robinson.com

Number of years that Proposer has served as a lobbyist (please include former firm names and year established, if applicable).

GrayRobinson professionals have provided lobbying services to our clients for more than 30 years. The firm was founded in Orlando and incorporated in the State of Florida in 1970 as Gray, Harris, Adams & Robinson, P.A. In 1981, the name changed to Gray, Harris & Robinson, P.A. and in 2003, it changed to its present name, GrayRobinson, P.A.

Type of ownership (sole proprietorship, partnership, corporation, joint venture, or limited liability company—list state in which incorporated) and parent company, if any.

GrayRobinson, P.A. is a corporation of which all equity shareholders own equal shares yielding less than 1% per shareholder.

Disclose whether the proposing entity(s), or any shareholder, member, partner, or officer or employee thereof, is presently a party to any pending litigation or has received notice of any threatened litigation or claim; provided, however, that Proposer need not disclose minor traffic matters.

There will inevitably be an occasional dispute between the firm and a client in any firm with hundreds of clients and nearly 300 attorneys and advisors throughout 16 offices. GrayRobinson and its professionals have a few disputes involving matters that would be entirely irrelevant to the City's operational and legislative needs. GrayRobinson is contesting each of the disputes vigorously and expects to prevail on each or, in the worst case, settle on reasonable terms that will not jeopardize the firm's financial viability. The firm is also fully insured with respect to any pending claims. The GrayRobinson team is proud of its reputation for honest, straightforward,

ethical dealings with its respective clients. That is our culture, and we will be pleased to bring that culture to the table in the course of representing the City.

Proposals shall be signed by a person with actual authority to bind the Proposer. If it is made by a partnership, it shall be signed with the partnership name and by a general partner, and the full name and address of the general partner shall be given. If it is made by a joint venture or limited liability company, it shall be signed with the full name and address of each member thereof.

Proposed team lead and firm Shareholder Christopher Dawson has signed this proposal and provided his full name and address as requested.

Explanation of any exceptions to this RFP requested by the Proposer. If exceptions are requested, cite the activity involved, the exception taken, and the alternate language. If no exceptions are requested, please state so.

GrayRobinson does not request any exceptions to the RFP.

While it is understood that the Proposer may represent other entities, provide a copy of the Proposer's current client list and a discussion of current or former clients represented by the Proposer whose interests may either coincide or conflict with the interests of the City. All proposers are advised that the City intends that any and all legislative agenda, priorities, actions, and needs of the City shall take precedence over any other obligations (contractual or otherwise, direct or indirect) of the Proposer. The City expects that the successful Proposer shall refrain from undertaking any representation of other parties concerning any legislative matter whose interests are adverse to the interests of the City. The City reserves the right, in its sole discretion, to determine whether a conflict of interest or a potential conflict of interest exists.

GrayRobinson is not aware of any current potential conflict of interest that might arise from our representation of the City. The firm will take the necessary steps to avoid conflicts of interest in the future. If a potential conflict arises, we will seek a waiver from one or both parties. If we cannot obtain a waiver or agreement for some reason, we will address the issue and withdraw if that is necessary. The honor of representing the City is one that we take seriously. We will do all that is necessary to ensure our concurrent representation of other clients does not malign the City's interests.

Members of the GrayRobinson Government Affairs and Lobbying Group provide state legislative and/or executive branch lobbying services to all entities listed below.

- Academy of Adoption and Assisted Reproduction Attorneys (AAAA)
- Alliance for Safety and Justice
- ALS Education, Inc.
- Amateur Athletic Union of the United States, Inc.
- American Beverage Association
- Appalachian Material Service, Inc.
- Aramark Educational Services, LLC
- Arnold & Winnie Palmer Foundation, Inc.
- A-S Medication Solutions, LLC
- Associated Builders & Contractors of Florida, Inc
- Atlantic Housing Partners, LLLP
- Automated Health Systems, Inc
- Beacon College
- Beazer East, Inc.
- BlueTerra, LLC
- Borden Institute of Higher Learning
- Brightfund
- Brown & Brown, Inc.
- Brown and Caldwell
- Buc-ee's Limited
- Came to Believe Recovery
- Camelot Community Care Inc
- CarMax
- Casa Valentina, Inc.
- Cassidy Holdings, LLC

- Cavnue, LLC
- Centene Corporation on behalf of its affiliates and subsidiaries
- Central Florida Council, Boy Scouts of America
- Central Florida Hotel & Lodging Association
- Central Florida Regional Workforce Development Board, Inc.
- Central Florida Zoo & Botanical Gardens
- Champions for Children, Inc.
- Chief Executive Officers of Management Companies
- Childcare Network
- ChildNet, Inc.
- City of Belle Isle
- City of Clearwater
- City of Clermont
- City of Fort Myers
- City of Fort Pierce
- City of Greenacres
- City of Groveland
- City of Hollywood
- City of Kissimmee
- City of Lake Wales
- City of Leesburg
- City of Maitland
- City of Mount Dora
- City of Naples
- City of Newberry
- City of Orlando
- City of Oviedo
- City of Port St. Lucie
- City of Rockledge
- City of South Pasadena
- City of St. Cloud
- City of Tallahassee
- City of Tampa
- City of Temple Terrace
- City of Vero Beach
- City of West Palm Beach
- City of Winter Park
- Clay County Utility Authority
- CMI
- College of Central Florida Foundation, Inc
- Community Legal Services of Mid-Florida
- Coreview
- Crystal Lagoons U.S. Corp.
- DDER Holdings, LLC dba Birdsong Housing Partners
- Devereux Foundation, Inc.
- Dewberry Engineers, Inc.
- DigiCred Holdings, Inc.
- Diligent Waste & Recycling, LLC
- Dosal Tobacco Corporation
- Dr. Phillips Center for the Performing Arts
- Eagles, Benefits by Design, Inc
- Edna Guettler, LLC
- Escambia County
- Florida Association for Media in Education
- Florida Association of Counties
- Florida Association of Free & Charitable Clinics
- Florida Association of Insurance Agents
- Florida Association of the American Institute of Architects
- Florida Association of The American Institute of Architects, The
- Florida Beverage Association
- Florida Chamber of Commerce, Inc.
- Florida Keys Educational Foundation, Inc.
- Florida League of Cities, Inc
- Florida Makes
- Florida Municipal Broadband Alliance
- Florida Municipal Electric Association
- Florida Municipal Insurance Trust
- Florida Municipal Natural Gas Association
- Florida Municipal Power Agency
- Florida Outdoor Advertising Association
- Florida Redevelopment Association
- Florida Roofing & Sheet Metal Contractors Association, Inc.
- Florida Sheriffs Association
- Florida Society of Health System Pharmacists, Inc
- Florida Society of Oral and Maxillofacial Surgeons
- FloridaMakes
- Folds of Honor Foundation
- FRSA Self Insurers Fund, Inc.
- Goodwill Industries of North Florida
- Greater Tampa Bay Area Council, Boy Scouts of America
- Guardian Angels Medical Service Dogs, Inc.
- Gulf Coast Council, Boy Scouts of America
- Gulf County
- Gulf Stream Council, Boy Scouts of America
- Habitat for Humanity Greater Orlando and Osceola County
- Habitat for Humanity Greater Palm Beach County
- Habitat for Humanity of Florida, Inc
- Habitat for Humanity of Hillsborough County
- Habitat for Humanity of Lake-Sumter

- Hartley Blunt Strategies, LLC
- Heart of Florida United Way
- Hendry County Board of County Commissioners
- Here Tomorrow
- Hillsborough Clerk of the Court and Comptroller
- Hillsborough County Aviation Authority
- Hillsborough County Clerk of Court and Comptroller
- Hillsborough County Public Schools
- Inspire Placemaking Collective, Inc.
- Islamorada Village of Islands
- JEA
- JPMorgan Chase Holdings LLC
- La Salle Educational Center, Homestead, Inc.
- Laboratory Corporation of America
- Lake County
- Lake County School Board
- Lenovo, Inc.
- LGM Pharma
- Lift Orlando
- Lockheed Martin Corporation
- Lumen
- Management & Training Corporation
- Marion County Board of County Commissioners
- Martin Aquatic Design & Engineering
- Meta Platforms, Inc.
- Metroplan Orlando
- Miami Downtown Development Authority
- Miami-Dade County
- Moffitt Cancer Center
- Monroe County Board of County Commissioners
- Moss
- National Association of Industrial & Office Properties
- National Lightning Protection Corporation
- National Stormwater Trust, Inc.
- Naval Continuing Care Retirement Foundation, Inc. d/b/a Fleet Landing
- Non-Profit Insurance Services, Inc
- North Brevard County Hospital District d/b/a Parrish Medical Center
- North Broward Hospital District (d/b/a Broward Health)
- North Florida Council, Boy Scouts of America
- NUVIEW, Inc.
- Ocean Rescue Alliance
- OKC USA Holding Inc.
- Olympia Compounding Pharmacy
- On Street Media Florida, Inc
- OneBlood, Inc.
- Open Gates, Inc
- Orange County Clerk of Courts
- Orange County Library District
- Orange County Sheriff
- Organon LLC
- Orlando Magic
- Orlando Utilities Commission
- Pensacola Habitat for Humanity
- PepsiCo
- PQ Pharmacy
- Project Opioid Initiative, Inc.
- Promising People
- Public Consulting Group LLC
- Ronald McDonald House Charities of Tampa Bay
- SAS Institute, Inc
- Savory Sun VA LLC
- School Board of Broward County, Florida
- School Board of Volusia County
- Seavin, Inc
- Serve Robotics Inc.
- Shalom Orlando
- Shands Teaching Hospital and Clinics Inc.
- SKNV
- South Broward Hospital District d/b/a Memorial Healthcare System
- South Central Florida Express, Inc
- South Florida Council, Boy Scouts of America
- Southern Gardens Citrus Groves Corporation
- Southern Gardens Citrus Holding Corporation
- Southern Gardens Citrus Nursery Corporation
- Southwest Florida Council, Boy Scouts of America
- St. Lucie County
- STEPS, Inc.
- Sunrise Community, Inc.
- Sunrun, Inc.
- Suwannee River Area Council, Boy Scouts of America
- SYNAGRO-WWT, INC.
- Synthetic Turf Council
- Sysco Corporation
- Tallahassee State College Foundation
- Tampa Port Authority
- Target Corporation
- The Housing Authority of the City of Key West, Florida
- The Lifeboat Project, Inc
- The Tox Franchising Group, LLC
- The Trust for Public Land Action Fund
- ToHo Water Authority
- Transition House, Inc, The

- Transparency-Rx
- Travel + Leisure Co.
- Twin Creeks Development Associates, LLC, a Florida limited liability company
- Uber Technologies, Inc. and Affiliates
- UF Health Corporation
- United States Sugar Corporation
- University of Central Florida Foundation, Inc
- University of Central Florida Student Government Association
- Upward Communities, LLC
- Vapor Technology Association
- Varsity Tutors for Schools LLC
- Village Center Community Development District
- Village of Palmetto Bay
- Villages, The
- Walt Disney Parks and Resorts, U.S.
- Washington County Board of County Commissioners
- Wells Pharmacy Network, LLC
- WeWould REIT, LLC
- Woodard & Curran, Inc.
- WSP USA INC.

4.2.1.B EXPERTISE SUMMARY

Complete in the following outline format a summary of the Proposer’s expertise. The same reference may be listed for more than one area of expertise, if applicable. The format that must be used is shown below. The City reserves the right to contact Proposer’s references, including references not provided by the Proposer.

The following descriptions and references are representative of the services and successes the GrayRobinson team regularly delivers for our clients. Below the formatted table, we have provided additional exemplary successes the team has achieved for public sector clients.

In addition to the following examples, the GrayRobinson team has helped achieve the following successes on behalf of the City of Belle Isle:

- Helped secure \$800,000 for the Belle Isle Municipal Land Planning and Building Design Project to help start the process of land planning and building design for a future municipal facility to house Police, City Hall, and Public Works. (2025)
- Helped secure \$1.5 million for the Hoffner Ave Traffic Improvements Project to fund curbs, gutters, and landscape changes, creating vertical friction and helping reduce speeding. (2023)
- Helped secure \$80,000 in grant funding for a city-wide vulnerability assessment. (2023)
- Helped secure \$1.75 million for the City’s Emergency Operations Center and Public Safety Facility. (2022)
- Helped secure more than \$10 million through the Resilient Florida Grant Program to enhance efforts to protect communities from storm damage and prepare for the impacts of sea-level rise and flooding. (2021)
- Helped facilitate direct and regular access to central office and regional leadership of FWC related to issues affecting the Conway Chain of Lakes.
- Helped provide direct connectivity to City of Belle Isle to the entirety of the Orange County legislative delegation, as well as surrounding delegations (Lake, Seminole, Osceola), in order to grow the City’s profile locally and in Tallahassee. We have also provided direct access to the City to legislative leadership from across the state.
- Helped provide direct access to GOAA and the MCO CEO in order to discuss issues affecting Belle Isle resident related to flight paths and operations at MCO.

Area of Expertise	Description <i>Summary of the work performed and final outcome.</i>	Reference <i>Name of entity, contact person, address, phone, and email.</i>
Land Use and Zoning	Helped secure passage of local alcohol licensing bill to allow restaurants in both City’s downtown entertainment districts to provide liquor service without having to obtain a full liquor license.	City of St. Cloud Veronica Miller, City Manager 1300 9th St St Cloud FL 34769 PH: 407.957.7301 veronica.miller@stcloudfl.gov City of Kissimmee Mike Steigerwald, City Manager 101 Church Street Kissimmee, FL 34741 PH: 407.518.2310 mike.steigerwald@kissimmee.gov
Land Use and Zoning	Prevented a costly Waters of the United States (WOTUS) determination for a Chickasaw Road project permit. By navigating regulatory complexities, we avoided delays, safeguarded resources, and demonstrated our proactive approach to mitigating legal risks.	City of Greenacres Andrea McCue, City Manager 5800 Melaleuca Lane Greenacres, FL 33463 PH: 561.642.2017 amccue@greenacresfl.gov
Home Rule Authority	Negotiated a legislative compromise that avoided full Public Service Commission (PSC) regulation of electric cooperatives providing rural broadband. Imposing PSC oversight would have materially slowed expansion efforts and jeopardized the County’s rural broadband infrastructure plans. The final outcome preserved the operational flexibility of co-op-led deployments and protected critical connectivity expansion in underserved communities.	Escambia County Wes Moreno, County Administrator Alison Rogers, County Attorney 221 S Palafox St #420 Pensacola, FL 32502 PH: 850.595.4900 wjmoreno@myescambia.com arogers@myescambia.com
Home Rule Authority	Amended legislation to preserve local control over building design standards within Community Redevelopment Areas (CRAs), ensuring municipalities could maintain architectural standards and community character.	City of Winter Park Randy Knight, City Manager 401 South Park Ave. Winter Park, FL 32789 PH: 407.599.3236 rknight@cityofwinterpark.org
Transportation/ Transit Initiatives	Successfully lobbied FDOT to accelerate funding for the realignment of SR 50 around downtown. Originally scheduled for 2029–2030, the project was advanced to 2025–2026 through targeted engagement with FDOT, the local legislative delegation, and the Governor’s leadership team. The expedited timeline will improve regional transportation infrastructure and support downtown redevelopment efforts.	City of Groveland Michael Hein, City Manager 156 S. Lake Ave. Groveland, FL 34736 PH: (352) 429-2141 ext. 250 michael.hein@groveland-fl.gov

<p>State Budget/ Appropriations</p>	<ul style="list-style-type: none"> ▪ Helped secure \$2.5 million for the Westport Wastewater Treatment Facility Nutrient Reduction Improvement Project to help fund facility improvements needed for Advanced Waste Treatment standards and BMAP compliance, as well as reuse water to help reduce the formation of harmful algal blooms in the St. Lucie River estuary basin, a tributary to the Indian River Lagoon. ▪ Helped secure \$3 million for the Tom Mackie Boulevard Project for the construction of the fourth extension of Tom Mackie, which serves as the main north-south spine road of the Tradition Center for Commerce. ▪ Helped secure \$3.5 million from the Florida Job Growth Grant Fund for infrastructure improvements to Tradition Commerce Park. ▪ Helped secure \$2 million through the Job Growth Grant Fund for the Hegener Driver Extension. 	<p>City of Port St. Lucie Kate Parmelee, Dep City Manager 121 SW Port St. Lucie Blvd. Port St. Lucie, FL 34984 PH: 772.281.9986 kparmelee@cityofpsl.com</p>
<p>City Charters</p>	<p>Working in close partnership with our client and the Hillsborough County Legislative Delegation, the GrayRobinson team successfully helped pass the Authority’s decennial local bill to reconstitute the legislative charter and update the charter to comport with changes in state and federal regulation occurring since the last reauthorization. The bill first required passage by the local delegation (which it was, unanimously) and thereafter was filed as a bill by Rep. Lawrence McClure. It passed unanimously through three House committees before unanimously passing through the full House, followed by the Florida Senate in another unanimous vote, and ultimately signed by the governor.</p>	<p>Hillsborough Cty Aviation Authority Gina Dew, Dir of Govt Affairs 4160 George J. Bean Parkway Suite 2400 Tampa, FL 33607 PH: 813.870.7892 gdew@tampaairport.com</p>
<p>FWC Issues</p>	<p>Worked with the Florida Fish and Wildlife Conservation Commission to secure additional patrols and expedited processing for derelict vessels.</p>	<p>Escambia County Wes Moreno, County Administrator Alison Rogers, County Attorney 221 S Palafox St #420 Pensacola, FL 32502 PH: 850.595.4900 wjmoreno@myescambia.com aarogers@myescambia.com</p>

<p>Public Safety</p>	<ul style="list-style-type: none"> ▪ Helped secure \$1 million for the Public Safety Training Center Project to help fund a new facility providing enhanced training and better response time for the Oviedo Fire Department. ▪ Helped secure \$1.5 million for the West Mitchell Hammock Road Corridor Safety Improvements Project to help complete safety improvements along a major corridor related to the flow of the state’s commerce, consistent with the Vision Zero Action Plan to eliminate traffic-related fatalities for pedestrians and bicyclists. 	<p>City of Oviedo Patrick Kelly, Asst City Manager 400 Alexandria Blvd Oviedo FL 32765 PH: 407.971.5508 pkelly@cityofoviedo.net</p>
<p>Environmental Initiatives</p>	<ul style="list-style-type: none"> ▪ Helped secure \$1 million for the North Side Alternate Water Storage Project to help fund the provision of reclaimed water for Clermont residents to use for irrigation in lieu of potable drinking water. ▪ Helped secure \$500,000 for the Highland Ranch Reclaim Water Storage Project to build a 3-million-gallon storage tank as part of a new reclaim system. ▪ Helped secure \$1 million for the Lower Floridian Well and Wastewater Treatment Plant Expansion Project to help fund construction of a two-million-gallon water tank and outfit two new Lower Floridian aquifer wells. ▪ Helped secure \$1 million for the Wastewater Treatment Plant Expansion Phase 2 Project to help fund wastewater treatment plant expansion from 4 million gallons per day to 6.5 million per day, allowing Clermont to update a 20-year-old facility to meet the continued unexpected growth in the area. 	<p>City of Clermont Rick Van Wagner, City Manager 685 W Montrose St, 3rd FL Clermont, FL 34711 PH: 352.241.7358 rwanwagner@clermontfl.org</p>
<p>Annexation</p>	<p>Facilitated the conveyance of several parcels of land and right of ways from the Florida DOT, necessary for the City’s revamp of historic Currie Park (formerly Bethesda Park) and golf course.</p>	<p>City of West Palm Beach Kimberly L. Rothenburg, City Attorney 401 Clematis Street West Palm Beach, FL 33401 PH: 561.822.1350 krothenburg@wpb.org</p>
<p>Sunshine Laws</p>	<p>n/a</p>	<p>n/a</p>
<p>Election Laws</p>	<p>n/a</p>	<p>n/a</p>

<p>Introduction of Legislation</p>	<p>After numerous incidents alleging protestors harassing Floridians at their homes, the Orange County Sheriff’s Office requested the Legislature outlaw protests or picketing at or about the dwelling of a person with specified intent. The GrayRobinson team successfully helped move this bill through the process in partnership with sponsors Sen. Keith Perry and Rep. Maggard.</p>	<p>Orange County Sheriff Matt Butler, Captain 2500 West Colonial Dr. Orlando, FL 32804 PH: 321.229.9064 matt.butler@ocfl.net</p>
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CITY OF OVIEDO

- Helped secure \$500,000 for a regional stormwater pond that both alleviated flooding issues within the City and assisted in reducing the TMDL into Lake Jessup.
- Helped defeat legislation aimed at reclassifying rural settlement districts located within three miles of State University System Institutions that could have undercut local control of land use classifications and regulations.

CITY OF GROVELAND

- Helped secure \$750,000 for the Groveland Regional Wastewater Treatment Facility Upgrade and Expansion Project to help fund the upgrade of a regional WWTF to accommodate immediate economic and growth demands while eliminating the need for future septic tanks and improving surface water quality.
- Helped secure \$950,000 for the Groveland Downtown Stormwater Facility for improvements to an existing stormwater facility to accommodate major downtown redevelopment.
- Helped secure \$900,000 for the City's Drinking Water System Improvements and Quantity Demand Expansion Projects.

CITY OF ST. CLOUD

- Helped secure \$170,000 for the Fire Rescue Boat Project to help fund equipment to enhance safety by enabling faster response to emergency calls for service at East Lake Toho, a popular spot for recreation and the site of numerous events throughout the year, such as fishing tournaments and speed boat races.
- Helped secure \$500,000 for the Hopkins Park Community Center Project to help fund the construction of Phase 1 of the Hopkins Park Masterplan. Phase 1 consists of building a new Community Center that houses an important after-school program in a historically disadvantaged area of the City.
- Helped secure \$300,000 for the City of St. Cloud Stormwater Dam System Project. The funds will help the City purchase a rapid-deployment stormwater management dam for use during heavy rain events. The water-filled dam system can be rapidly deployed, enabling the City to respond proactively when water levels are expected to rise during hurricanes, tropical storms, or other heavy rainfall events.
- Helped secure \$300,000 for the Downtown Revitalization Project, an appropriation to support the upgraded pipe infrastructure for the City's downtown district, as well as streetscape improvements.

As a full-service lobbying and law firm, GrayRobinson brings unmatched vision, experience, and strategic acumen to help our clients navigate the complexities of proposed laws and administrative regulations. Our ability to anticipate and address the legal implications of legislation sets us apart, enabling us to protect and advance our

clients' interests in ways that other lobbying firms may not. Whether identifying funding opportunities, overcoming legal obstacles through policy development, or safeguarding our clients from adverse legislative impacts, we deliver results that align with your long-term goals.

Our unique understanding of the intersection between law and politics empowers us to deliver solutions tailored to our clients' needs. Below are select examples of how we have helped clients navigate the legal and regulatory challenges of proposed laws, ensuring their ability to govern, grow, and succeed:

Canaveral Port Authority: Successfully guided HB 755 (2024), a once-in-a-decade charter reauthorization, through unanimous legislative approval. This effort required a deep understanding of existing legal frameworks and future business opportunities. Our work ensured that the Port could meet current and future demands, cementing its role as an economic driver for Florida.

City of Key West: Protected the judicial system's accessibility by successfully opposing legislation to decertify a Monroe County judge. Our advocacy preserved court operations and minimized burdens on residents, showcasing our ability to analyze and address broader legislative consequences.

City of Kissimmee: Defeated sweeping preemption legislation that would have curtailed local authority to regulate professions and levy business taxes, safeguarding municipal governance and revenue streams.

Hillsborough County Aviation Authority: Prevented legislation mandating cash payments, preserving flexibility for innovative, cashless parking solutions, and supporting operational efficiency.

Our track record demonstrates a thorough understanding of the legal implications of proposed laws and policies on Florida municipalities and a commitment to crafting strategies that position our clients for success. By addressing complex challenges with precision, we provide value-driven, forward-thinking representation that prepares our clients for both immediate needs and long-term opportunities.

4.2.2 RESOURCES

Describe the resources you will bring to this project. Include: A description of strategic relationships with other organizations (e.g., Florida League of Cities, etc.); a description of specific relationships with state elected officials demonstrating bipartisanship; and other special, relevant resources.

Strategic Relationships with Organizations

As GrayRobinson is the state lobbying firm for the Florida League of Cities, we will work in conjunction with the League and the City to support mutually beneficial budget appropriations, legislation, and agency rules or regulations. In addition, GrayRobinson's Tallahassee office is in the same building as the League, so our Tallahassee lobbyists have direct access for in-person communication at any time and regularly interact with League officers, directors, and staff.

In addition, GrayRobinson is a founding member of Floridians for Better Transportation and has a long-held gubernatorial-appointed seat on the board of Enterprise Florida, Inc. (the state's public-private-partnership economic development arm). The firm represents and is very active with the Florida Association of Counties and partners and obtains an active membership with the Florida Airports Council.

GrayRobinson also represents several Florida associations in their lobbying efforts that may help serve the City's interests. These include Associated Builders and Contractors of Florida, Central Florida Hotel and Lodging

Association, Florida Association of Agencies Serving the Blind, Florida Association of American Institute of Architects, Florida Association of Blood Banks, Florida Association of Counties, Florida Association of Insurance Agents, Florida Craft Distillers Guild, Florida League of Cities, Florida Library Association, Florida Municipal Electrical Association, Florida Rural Water Association, Florida Solar Energy Industries Association, and NAIOP.

SPECIFIC RELATIONSHIPS WITH STATE ELECTED OFFICIALS

The GrayRobinson team goes to great lengths to build long and lasting relationships with decision-makers. With 15 offices throughout Florida and an office in Washington, D.C., we get to know legislators at the local, state, and federal levels of government - including agency heads, staff, and other elected officials - in their hometowns. We support their causes and are involved in the same civic organizations - we are their neighbors and friends. Given the size and scope of GrayRobinson, along with the firm's growth strategy over the years, a local leader rarely ascends to a role in state or federal government without significant familiarity with GrayRobinson as a leading Florida firm or a direct relationship with one or more of our professionals throughout the state.

Our team has deep relationships with leadership in both the House and Senate, and we know their priorities and leadership styles. In the Florida House, we were early supporters of **HOUSE SPEAKER DANIEL PEREZ**. Our team has been working closely with **SENATE PRESIDENT BEN ALBRITTON** since well before he was named to lead his chamber. Our team has also sustained excellent relationships with those likely to preside over the House and Senate next year's legislative session, **REPRESENTATIVE SAM GARRISON** and **SENATOR JIM BOYD**. GrayRobinson President and CEO Dean Cannon forged strong relationships with dozens of legislators while serving alongside many of them in the Florida House, including Senators Albritton and Boyd. We have diligently built these relationships based on common interests, trust, and reliability.

It is often said that all politics are local, which is never more accurate than in the legislative process. The proposed GrayRobinson team members have long-term relationships with the Orange County Legislative Delegation, including **REPRESENTATIVE ANNA ESKAMANI** and **SENATOR CARLOS GUILLERMO SMITH**. Further, spanning both chambers and crossing party lines, we have had successful working relationships with **HOUSE MINORITY LEADER FENTRICE DRISKELL** and incoming **SENATE MINORITY LEADER LORI BERMAN**, as well as **HOUSE MINORITY LEADER-DESIGNATE CHRISTINE HUNSCHOFSKY** and **SENATE MINORITY LEADER-DESIGNATE TRACIE DAVIS**.

Through our decades of experience, the team has developed close relationships with legislative leadership, influential committee chairs, and government staff throughout the state. In addition to our capabilities in the legislative branch, our team maintains excellent working relationships with all the agency heads in the current DeSantis administration and with the Governor himself. Former Office of Policy and Budget Director, now State Board of Administration Executive Director, Chris Spencer, was a state lobbyist at GrayRobinson prior to joining the DeSantis team, and the GrayRobinson civil litigation team in Tallahassee regularly represents the Governor and various state agencies in highly publicized and complex litigation. Multiple GrayRobinson attorneys and advisors have been appointed to various state boards by the Governor, including:

- Proposed Team Lead, Shareholder and Government Affairs Advisor Chris Dawson - Appointed to the Board of Professional Engineers.
- Senior Government Affairs Advisor Larry Cretul - Appointed to the Florida Housing Finance Corporation.
- Shareholder Rachael Crews - Appointed to the 9th Judicial Circuit Judicial Nominating Commission.
- Tallahassee Managing Shareholder George Levesque - Appointed to the Florida Delegation of the National Conference of Commissioners on Uniform State Laws.

- Shareholder and Litigation Deputy Section Chair Ashley Lukis - Appointed to the Board of Governors of the State University System.
- Shareholder Timothy Moore - Appointed to the 2nd Judicial Circuit Judicial Nominating Commission.
- Shareholder Joni Poitier - Appointed to the Florida Elections Commission.
- Shareholder Mike Randolph - Appointed to the 20th Judicial Circuit Judicial Nominating Commission.
- Shareholder Derek Rooney - Appointed to the Board of Osteopathic Medicine.
- Senior Associate Eric Yesner - Appointed to the 17th Judicial Circuit Judicial Nominating Commission.

Moreover, we have a long-standing, successful working relationship with **LIEUTENANT GOVERNOR JAY COLLINS** and take pride in our excellent relationships with **ATTORNEY GENERAL JAMES UTHMEIER**, **CHIEF FINANCIAL OFFICER BLAISE INGOGLIA**, and **AGRICULTURE COMMISSIONER WILTON SIMPSON**. The team's extensive network and active participation in "big picture" local government issues, notably the two ever-present issues: competition for the allocation of state resources and the natural tension that exists between local and state government, enable us to advise local government clients on economic and fiscal trends, expenditure expectations, and leadership priorities.

In addition, we have decades of experience successfully representing our clients before the regulatory agencies of Florida, including but not limited to the Department of Environmental Protection, the Department of Business and Professional Regulation, the Department of Children and Families, the Department of Education, the Division of Emergency Management, the Department of Health, the Department of Transportation, the Department of Commerce (formerly the Department of Economic Opportunity), the Department of Revenue, the Florida Building Commission, and the Fish and Wildlife Conservation Commission.

THE CITY OF BELLE ISLE TEAM

GrayRobinson will utilize a team approach designed to maximize communication and responsiveness to the City's needs. The team lead for all work done on behalf of the City will be Chris Dawson. Chris will direct the efforts of the group and be accountable for all work executed. In addition to Chris, Kylee Anzueto, Carlecia Collins, Angela Drzewiecki and Robert Stuart will serve as the primary team for the City's representation.

GrayRobinson is distinctive among lobbying firms in its approach to client service and staffing. Team members work together in a fully integrated dynamic to achieve a client's goals. This maximizes individual team member strengths, provides effective organizational communication, and amplifies our effectiveness on behalf of our clients. For that reason, with the City's approval, any member of our Government Affairs Group may be utilized as situations dictate. However, oversight of and accountability for the City's matters will rest with Chris.

Please see *Section 3. Appendix* for complete biographies for all team members.

4.2.3 FEE PROPOSAL

Please see the attached additional sealed envelope for the GrayRobinson fee proposal.

4.2.3 FEE PROPOSAL

The Proposer shall submit a proposed rate of compensation, marked as "Fee Proposal," setting forth the proposed annual flat fee for services. The annual flat fee shall be inclusive of all reasonable and customary costs and expenses associated with providing the services described herein, unless otherwise specifically approved in writing by the City.

The City may, at its sole discretion and subject to mutual written agreement, extend the contract term for up to four (4) additional one-year renewal periods.

The obligation of the City to make payments under any resulting contract shall be subject to annual appropriation by the City Commission. In the event sufficient funds are not appropriated for any fiscal year, the contract shall terminate at the end of the then-current fiscal year without penalty or further obligation to the City.

For state lobbying services, GrayRobinson proposes a flat annual fee of \$48,000 broken up into equal monthly increments of \$4,000.

Any additional out-of-pocket expenses incurred or advanced on behalf of the City will be itemized on our billing invoice and, in the aggregate, will not exceed \$500 per month without preapproval by the City.

4.2.3A INSURANCE REQUIREMENTS

Prior to execution of any contract, the successful Proposer shall provide certificates of insurance evidencing the following minimum coverage:

- **Commercial General Liability Insurance with limits not less than \$1,000,000 per occurrence and \$2,000,000 aggregate.**
- **Professional Liability (Errors & Omissions) Insurance with limits of not less than \$1,000,000 per claim.**
- **Workers' Compensation Insurance in accordance with Florida law.**

The City of Belle Isle shall be named as an additional insured on the Commercial General Liability policy where applicable. All insurance shall be issued by insurers authorized to do business in the State of Florida. Coverage shall remain in effect for the duration of the contract.

The successful Proposer shall indemnify, defend, and hold harmless the City of Belle Isle, its elected officials, officers, employees, and agents from and against any and all claims, damages, losses, liabilities, and expenses, including reasonable attorneys' fees, arising out of or resulting from the performance of services under any resulting contract, except to the extent caused by the negligence or willful misconduct of the City.

GrayRobinson maintains insurance coverage and limits as outlined in the current certificates of coverage found on the following pages. Upon award of work to GrayRobinson, custom certificate holder documents will be provided to the City of Belle Isle.



GRAYROB-01

DKRANTZ

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
 12/17/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hub International Florida 1560 Orange Avenue Suite 750 Winter Park, FL 32789	CONTACT NAME PHONE (A/C, No. Ext.): (407) 894-5431		FAX (A/C, No.): (407) 629-6378
	E-MAIL ADDRESS:		
INSURED Gray-Robinson P.A. PO Box 3068 Orlando, FL 32802-3068	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Endurance American Specialty Insurance Company		41718
	INSURER B: Aspen Specialty Insurance		10717
	INSURER C:		
	INSURER D:		
	INSURER E:		

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Per occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Per accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEC RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/ MEMBER EXCLUDED (Mandatory in FL) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				<input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER EL EACH ACCIDENT \$ EL DISEASE - EA EMPLOYEE \$ EL DISEASE - POLICY LIMIT \$
A	Prof. Liab./\$750k SI			LPW30014259904	12/21/2025	12/21/2026	Claim & Aggr. 20,000,000
B	Excess Prof. Liab.			0314-9589	12/21/2025	12/21/2026	Claim & Aggr. 10,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Lawyers Professional Liability Layered Program:
 SIR: \$750,000
 Primary \$20,000,000 Layer:
 Endurance American Specialty Ins., 12/21/25-26, NAIC # 41718, Policy # LPW30014259904
 Ascot Specialty Ins. Co., 12/21/25-26, NAIC # 45055, Policy # LPPL2510001218-01
 Eვაასton Ins. Co., 12/21/25-26, NAIC # 35378, Policy # MKLV2PLAD00337
 ME Transverse Ins. Co., 12/21/25-26, NAIC # 21075, Policy # MSTLPL-00373
 SEE ATTACHED ACORD 101

CERTIFICATE HOLDER **For Information Only** - Orlando 304 East Pine St., Ste. 1400 Orlando, FL 32801	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--

AGENCY CUSTOMER ID: GRAYROB-01

DKRANTZ

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Hub International Florida		NAME OF INSURED Gray-Robinson P.A. PO Box 3088 Orlando, FL 32802-3088	
POLICY NUMBER SEE PAGE 1			
CARRIER SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: SEE PAGE 1	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
 FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Description of Operations/Locations/Vehicles:

\$10M xa \$20M Layer:

Landmark American Ins. Co., 12/21/25-26, NAICS #33138, Policy # LQ5872594
 Allied World Surplus Lines Ins. Co., 12/21/25-26, NAICS #24319, Policy #0314-9569

\$10M xa \$30M Layer:

Fireman's Fund Indemnity Corp., 12/21/25-26, NAICS #11380, Policy # U5F00537425
 Great American Fidelity Ins. Co., 12/21/25-26, NAICS #41858, Policy # LAXE558802

\$5M xa \$40M Layer:

SiriusPoint Specialty Ins. Corp., 12/21/25-26, NAICS #16820, Policy #PROVXS-0000107-01

****For Information Only****

DESCRIPTIONS (Continued from Page 1)

contract per "Commerical Automobile Broad Form Endorsement" 16020292.
*** Workers Compensation *** Walver of Subrogation status is granted if requird by written contract per
"Waiver of Our Rights to Recover from Others Endorsement" form WC000313.
*** Umbrella *** Umbrella Is Follow Form providing excess liability over General Liability, Auto Liability
and Employer's Liability limits shown.

III. APPENDIX

Team Biographies



Christopher T. Dawson

**Shareholder/Government Affairs Advisor
 Orlando/Tampa**

chris.dawson@gray-robinson.com

407.843.8880

Focus

- Government Affairs and Lobbying
- Construction
- Environmental and Sustainability Law
- Land Use Law
- Transportation

Systems-focused government relations lawyer, lobbyist, and engineer collaborating with private and public clients to reimagine the future of Florida. Dedicated to building prosperity and resilience through smart development, adaptability, and innovation.

Chris Dawson is a lawyer and professional lobbyist serving private and public sector clients with government relations needs across Florida. A community-driven and future-focused advocate, he protects client interests at the executive and legislative levels of state government, as well as before political subdivisions of the state. He collaborates with utilities, developers, engineering firms, design professionals, contractors, local governments, and associations to help navigate change, plan for the future, and expand opportunities for sustainable growth.

Chris guides clients through the legislative process with a deep understanding of the regulatory and procedural hurdles that can accompany policymaking, funding, and appropriations, including complex litigation. He holds two degrees in civil engineering and draws on this technical training to provide unique value and insight for clients managing projects in the infrastructure, land use, environmental, social and economic development, transportation, and construction sectors, among others. He also represents several of the largest nonprofit organizations in the state, furthering veterans affairs, child welfare services, and environmental conservation priorities.

A sixth-generation Floridian, Chris is committed to the future of the state and helps clients engineer solutions to today's most disruptive challenges - from ecosystem restoration and disaster recovery to public infrastructure resilience and sea-level rise. His subject matter expertise and integrated approach help clients develop valuable road maps for new ways of operating by taking the long view. On the local level, he provides impact planning and regulatory advisory services involving new and emerging technologies driving change and innovation in building and construction, water quality and treatment, and transportation and mobility. A natural servant leader and collaborator, he frequently teams with GrayRobinson colleagues across the firm to provide the resources necessary for clients managing long-term, large-scale projects.

Notable Work

- Legal and lobbying representation of Gulf County, Florida.
 - Recovery assistance prior to and during the landfall of Hurricane Michael, including liaising with County leadership, Division of Emergency Management, and the Governor's Office to pre-position and deploy recovery assets as quickly as possible.
 - On-the-ground aid in the immediate aftermath of Hurricane Michael, including engaging with Florida's Department of Economic Opportunity, Florida Department of Law Enforcement, and legislators to survey damage and engage with County leadership to expedite recovery efforts and mitigate long-term economic effects.
 - Ongoing support involving all aspects of recovery efforts following Hurricane Michael from a government relations perspective, including securing a critical match waiver from the Governor's Office and consideration of the County's top priorities through federal and state recovery programs (FEMA reimbursement and CDBG-Disaster Recovery and Mitigation funds).
- Assisted Dewberry Engineers in lobbying the state to implement a statewide topographic LiDAR mapping program and a statewide bathymetric coastal mapping program - one of the most comprehensive geospatial efforts in history. In partnership with federal agencies USGS and NOAA, this multi-year, \$100M+ effort will yield a full set of geospatial data for the entire landmass of Florida and its entire coastline for use in emergency planning, commerce and trade, and addressing sea level rise and environmental preservation issues.
- Assisted Clay County Utility Authority in lobbying the Florida Legislature to amend priority legislation from a 5-year implementation window to 10 years for utilities and municipalities statewide to cease the non-beneficial discharge of wastewater across the state.

Recognition

- *Best Lawyers in America, Ones to Watch, 2021-2024*
 - Administrative / Regulatory Law
 - Construction Law
 - Government Relations
 - Land Use and Zoning Law
- *City & State Florida, Florida Construction Power 100, 2023*
- *News Service of Florida, 40 Under 40: Rising Stars, 2024, 2026*
- *Orlando Business Journal, 40 Under 40, 2019*

Insights

- "Property Tax Relief, AI Regulation Emerge as Top Issues for '26 Legislative Sessions," *Florida Roofing Magazine*, January 6, 2025
- "Revenue Estimating Conference A Deeper Dive on Property Taxes," *Florida Roofing Magazine*, December 4, 2025
- "Planes, Trains, and Automobiles: The Future of Transportation in Tampa," Moderator, GrayRobinson Community Leader Forum, November 13, 2025
- "The Game of Musical Chairs," *Florida Roofing Magazine*, November 5, 2025
- "Appointments Shake Up Florida Political Landscape," *Florida Roofing Magazine*, October 6, 2025

- "GrayRobinson 2025 Virtual Legislative Session Wrap-Up," July 22, 2025
- "Governor Signs FRSA-Backed Legislation Enabling Roof-to-Wall Connections," *Florida Roofing Magazine*, July 7, 2025
- "GrayRobinson Construction Law Insight: Storm Season is Here - Is Your Roofing Contract Protected Under HB 715?" GrayRobinson Insight, June 25, 2025
- "2025 Legislative Forecast," Presenter, GrayRobinson Construction Law Seminar, February 12, 2025
- "Florida Senate Leadership Organizes for 2025," *Florida Roofing Magazine*, January 6, 2025
- "2024 Legislative Session Report," *Florida Roofing Magazine*, October 14, 2024
- "Florida Conducts Successful August Primary Election," *Florida Roofing Magazine*, September 17, 2024
- "Law Update: 2024 Legislative and Regulatory Update," FSHP Annual Meeting, July 26, 2024
- "Florida Votes 2024 - Part One: Florida Democrats Seeking a Comeback," *Florida Roofing Magazine*, July 22, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Dr. Phillips Rotary Club, June 26, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Clay County Utility Authority, June 17, 2024
- "2024 Election Preview," *Florida Roofing Magazine*, May 10, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Apopka Area Chamber of Commerce, April 29, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Pensacola Chamber of Commerce, April 24, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Orlando, April 2, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Tampa, April 2, 2024
- "FRSA Notches Major Victories in 2024 Legislative Session," *Florida Roofing Magazine*, April 2024
- "Roofing Day in Tallahassee," *Florida Roofing Magazine*, March 2024
- "Legislative Update," Construction Law Institute 2024 Legal Conference, March 22, 2024
- "2024 Legislative Priorities Emerge," *Florida Roofing Magazine*, February 2024
- "Tallahassee Tidbits," *Florida Roofing Magazine*, November 2023
- "Florida 2023 - Building Safety and Property Insurance - Update," ICRI Florida West Coast, October 4, 2023
- "Special Elections Preview 2024 Campaign Season," *Florida Roofing Magazine*, October 2, 2023
- "Special Elections Preview 2024 Campaign Season," *Florida Roofing Magazine*, August 2023
- "2023 Florida Legislative Session Wrap-Up," Clay County Utility Authority, July 18, 2023
- "2023 Florida Legislative Session Wrap-Up," ABC Planning Conference, July 14, 2023
- "GrayRobinson Government Affairs and Lobbying Section: Effects of SB 1718 as Passed by Florida Legislature," GrayRobinson Insight, June 20, 2023
- "Governor DeSantis Lands Long-Sought Immigration Reform Bill," *Florida Roofing Magazine*, June 2023
- "2023 Florida Legislative Session Wrap-Up," NAIOP Northwest Florida Chapter, June 7, 2023
- "2023 Florida Legislative Session Wrap-Up," NAIOP, June 6, 2023
- "Builders' Breakfast Legislative Session Impacts," Panelist, Associated Builders and Contractors Central Florida, June 6, 2023
- "GrayRobinson 2023 Legislative Session Wrap-Up," Tampa, May 23, 2023
- "GrayRobinson 2023 Legislative Session Wrap-Up," Orlando, May 16, 2023
- "GrayRobinson Government Affairs and Lobbying and Real Estate and Land Use Sections Insight: What Developers and Local Governments Should Know About New Affordable Housing Law," GrayRobinson Insight, April 27, 2023

Media

- "FRSA-PAC – The Voice of Florida’s Roofing Industry in Tallahassee," Florida Roofing and Sheet Metal Contractors Association, January 5, 2026
- "Keith Truenow’s manufacturing legislation takes a step forward," *Florida Politics*, March 11, 2025
- "Lawmaker wants to boost manufacturing with a 'Fresh from Florida' flavor," *Tallahassee Democrat*, March 11, 2025
- "Lobbyist File — Doing Business on the Fourth Floor, September 22, 2023," *News Service of Florida*, September 21, 2023
- "Exclusive: Leadership Tampa names class of 2024 members," *Tampa Bay Business Journal*, August 8, 2023
- "What to Look Forward to at This Year’s FRSA Annual Convention," *Roofers Coffee Shop*, June 22, 2023
- "Three New Members Join the Florida Board," *Florida Board of Professional Engineers*, April 2023
- "Class Notes," *Alabama Law Alumni*, December 21, 2022
- "Personnel File --- People on the Move, December 19, 2022," *News Service Florida*, December 19, 2022
- "Takeaways from Tallahassee — 12 days of Christmas scams," *Florida Politics*, December 17, 2022
- "Meet the Candidates’ Chamber event," *The Apopka Chief*, October 21, 2022
- "FRSA and ABC of Florida win big with tool time sales tax holiday," *Florida Politics*, April 6, 2022

Affiliations

- Alabama State Bar
 - Executive Council, Non-Resident Lawyers Section
- Associated Industries of Florida
 - Association Advisory Group
 - Environmental Sustainability & Agriculture Council
 - Workers’ Comp Coalition
- Florida Association of Professional Lobbyists
- The Florida Bar, Governmental and Public Policy Advocacy Committee
- Florida Board of Professional Engineers, Licensed Engineer in Training (EIT)
- Florida Chamber Political Institute
- Florida House on Capitol Hill, Young Ambassadors Council
- Leadership Tampa, Class of 2024
- University of Alabama Farrah Law Alumni Society

Credentials

- J.D./M.S. Eng., University of Alabama School of Law, 2013, *magna cum laude*
- B.S., University of Florida, 2010
- Designated Professional Lobbyist

Admissions

- Alabama
- Florida
- U.S. District Court for the Middle and Northern Districts of Florida



Kylee Anzueto*

Government Affairs Advisor

kylee.anzueto@gray-robinson.com

407.843.8880

Focus

- Government Affairs and Lobbying

Enthusiastic advocate representing clients in front of Florida legislative and executive branches of government. Leveraging strong relationships to drive impactful results.

Kylee Anzueto is a skilled Government Affairs Advisor specializing in policy and appropriations at both the Florida Capitol and local levels. Based in Orlando, she offers clients strategic insights, detailed summaries of state and local hearings, and tailored government affairs updates and reports. Kylee works diligently to strengthen relationships with elected officials across the state and represents GrayRobinson at key board meetings. She also delivers educational briefings to select groups, including college students pursuing careers in the legislative field.

Before joining GrayRobinson, Kylee contributed to the University of Central Florida's Government and Community Relations team, where she aided in the oversight of student interns placed in the Florida Senate, House, and statewide lobbying firms during legislative sessions. She honed her expertise in Florida's legislative processes through hands-on internships at various government levels. During her time with the Government Relations Department at Publix Super Market, Inc., Kylee focused on alcohol legislation and presented to the corporation's CEO, president, and executive members on pharmacy benefit manager regulations. Her experience also includes advocating for infrastructure and transportation issues in Tallahassee as part of the City of Orlando's Intergovernmental Relations Office. Additionally, she gained valuable insights into public policies and campaign data while providing clerical support and voter education at a nonprofit. Kylee's early career included serving in constituent services for U.S. Senator Marco Rubio, where she developed her understanding of federal issues such as social security, immigration, and veterans' affairs.

Recognition

- University of Central Florida, Panhellenic Scholar Award, 2022
- Initiative of the Year, University of Central Florida Student Government Day at the Capitol, 2021

Insights

- "Legislative Session Update," *Florida Roofing Magazine*, March 2, 2026
- "Session Started in January," *Florida Roofing Magazine*, February 3, 2026

**Denotes non-attorney professional.*

- "Advocacy 101," Florida Association for Media in Education (FAME), November 21, 2024
- "Dress for Success," UCF Government Relations Legislative Scholars Program, November 8, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Apopka Area Chamber of Commerce, April 29, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Orlando Magic, April 2, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Osceola Chamber, March 13, 2024
- "Committee Note-taking," UCF Government Relations Legislative Scholars Program, September 22, 2023
- "Florida Legislative Session Recap," Central Florida Hotel and Lodging Association, May 31, 2023

Media

- "Lake County And Clermont Leaders Travel To The Capitol," *South Lake Tablet*, February 11, 2026

Affiliations

- BusinessForce of Central Florida
- The Osceola Chamber
 - Co-Chair, Government Advisory Committee
 - Executive Committee
 - Voting Trustee
- University of Central Florida Legislative Scholars, Class of 2021
- University of Central Florida Young Alumni, Ambassador
- Delta Delta Delta, Beta Lambda Chapter
- Heart of Florida United Way, Emerging Leaders Advisory Board
- The Lifeboat Project
 - Board of Directors

Credentials

- MPA, University of Central Florida, 2024, *magna cum laude*
- B.A., University of Central Florida, 2022



Carlecia Collins*

Government Affairs Advisor

carlecia.collins@gray-robinson.com

850.577.9090

Focus

- Government Affairs and Lobbying

Former senior legislative assistant to the president of the Florida Senate. Helping clients advance priorities in Tallahassee through deep experience working within the Florida Legislature.

Carlecia Collins helps clients advance their legislative and business priorities with a focus on building and sustaining meaningful relationships. A veteran of Florida politics with more than a decade of in-depth experience, she is an invaluable ally in shaping and executing government relations strategies and navigating the legislative process. Carlecia collaborates with clients on a range of matters, including monitoring legislative and regulatory developments, liaising with key government representatives, and effectively communicating positions on critical policy matters.

Carlecia's experience includes serving as a special assistant to the Speaker of the Florida House of Representatives and in several leadership roles within the Florida Senate. In her most recent legislative position, she served as a senior legislative assistant for Florida Senate President Bill Galvano, handling statewide board, commission, and task force appointments. Previously, Carlecia served as the "gatekeeper" for House and Senate presiding officers to ensure their availability to legislators, lobbyists, and the public.

While attending Florida State University, Carlecia worked as a senior legislative assistant for Florida Senate District 16, coordinating budget priorities for the chair of the Senate Committee on Appropriations and serving as the liaison between the chair, constituents, and lobbyists. She is an integral member of the government affairs and lobbying practice and frequently teams with GrayRobinson colleagues across the firm to effectively address legislative issues for clients.

Recognition

- *The News Service of Florida, Above and Beyond: Women, 2024*

Insights

- "GrayRobinson 2024 Legislative Session Wrap-Up," Gainesville, April 4, 2024
- Florida School Boards Association Annual Day in the Legislature, January 17, 2024

**Denotes non-attorney professional.*

- "GrayRobinson 2023 Legislative Session Wrap-Up," Gainesville, May 24, 2023
- Florida School Boards Association Annual Day in the Legislature, March 15, 2023
- "GrayRobinson 2022 Legislative Session Wrap-Up," Gainesville, April 21, 2022
- Florida School Boards Association Annual Day in the Legislature, February 2, 2022
- "2021 Legislative Session Review," Florida School Boards Association/Florida Association of District School Superintendents Annual Summer Conference, June 11, 2021
- "Legislative Session Update," Institute of Politics at Florida State University, April 20, 2021
- "2021 GrayRobinson Florida Legislative Session Weekly Roundup," March 19, 2021
- Florida School Boards Association Annual Day in the Legislature, March 5, 2021
- "The Winners Circle: Covering Florida's Election Results," November 4, 2020

Affiliations

- Florida Education Legislative Liaisons
- Florida Association of Professional Lobbyists, 2020-2021
- Leadership Florida, Connect Class 11
- Tallahassee Community College Foundation, Board of Directors, 2021-2024
- Tree House of Tallahassee, Inc., Board Member

Credentials

- M.A., Florida State University, Applied American Politics and Policy, 2020
- B.S., Florida State University, Interdisciplinary Social Science, 2018
- A.A., Tallahassee Community College, Interdisciplinary Social Science, 2016

**Angela M. Drzewiecki***
Senior Government Affairs Advisor

angela.drzewiecki@gray-robinson.com

850.577.9090

Focus

- Government Affairs and Lobbying

Experienced advisor highly skilled in the legislative process, effective communications, and government operations.

Angela is a senior government affairs advisor in the GrayRobinson Tallahassee office, where she brings over a decade of experience in government relations. She successfully advocates for municipalities, trade associations, nonprofits, and businesses before Florida's executive and legislative branches of government. Angela focuses her practice on a myriad of issues, including local government matters, transportation, public safety, and legislative appropriations. She works with clients of all sizes to develop short-term and long-term strategies focused on achieving the client's goals, whether those goals require a statutory change, procurement objectives, or legislative appropriations. Angela works tirelessly to successfully advocate for her clients and has secured millions of dollars in the state budget on their behalf.

Angela began her political career working as the director of a gubernatorial campaign and further honed her skills in representing various clients and supporting their diverse needs by working as a lobbyist at other Florida lobbying firms early in her career.

** Denotes non-attorney professional*

Recognition

- *The News Service of Florida, Above and Beyond: Women, 2025*

Insights

- "GrayRobinson 2024 Legislative Session Wrap-Up," Miami, April 9, 2024
- "GrayRobinson 2022 Legislative Session Wrap-Up," Gainesville, April 21, 2022

Media

- "2025 News Service of Florida Above & Beyond," *News Service of Florida*, October 6, 2025
- "Lobbyist File — Doing Business on the Fourth Floor, September 22, 2023," *News Service of Florida*, September 21, 2023

- "Garrett Richter Joins Veterans Florida Board of Directors, Angela Drzewiecki, Lynda Weatherman Reappointed," *Veterans Florida*, June 20, 2023
- "Episode 80: Week 9 Legislative Recap/Sine Die Edition," Florida Sheriffs Association Podcast, May 4, 2023
- "A Message from the Mayor," *City of Mount Dora News*, September 2, 2022

Affiliations

- Veterans Florida, Board of Directors
- Florida State University Career Center, Professionole Mentors Program
- Last Hope Rescue, Founder
- Leadership Florida Connect, Class 12

Credentials

- M.S., Florida State University, Applied American Politics and Policy, 2009
- B.S., Florida State University, Political Science, 2006



Robert F. Stuart Jr.*

**Senior Government Affairs Advisor
 Orlando/Tallahassee**

robert.stuart@gray-robinson.com

407.843.8880

Focus

- Government Affairs and Lobbying
- Higher Education
- Environmental and Sustainability Law
- Alcohol Beverage
- Hospitality

Robert began his career as a legislative aide to the Florida House of Representatives for a district representing much of Orlando and Orange County. This "inside" experience in the halls of our state Capitol gives him a deep understanding of and a unique perspective on the inner workings of the legislative process and the strategy necessary to be successful in Tallahassee.

Now, more than 15 years in private practice with GrayRobinson, Robert is a senior government affairs advisor and has a leadership role in the strategic direction of the practice, the recruitment of new business, servicing existing firm clients, and building/maintaining strong personal and working relationships with elected officials throughout Florida. While the bulk of his practice is Tallahassee-centric (lobbying the Florida Legislature, Executive Office of the Governor, the Florida Cabinet, and the various state agencies), he also represents clients at the local level throughout the state on matters of procurement and policy. He has significant lobbying experience in the areas of economic development, education, finance and tax, transportation, insurance, alcohol, and local government issues.

Robert and his partners in the government affairs practice leverage the firm's statewide presence to ensure that elected leaders throughout the state trust the GrayRobinson team and their involvement in the communities that the firm calls home. These relationships serve to both grow the practice and better advocate for their clients.

Robert's familiarity with local and state-level policymaking stems from his personal experience and being part of a family steeped in public service. His family consists of a former state senator and city commissioner, a 30-year local chamber of commerce president, a current elected member of the Orlando City Council, and a recent congressional candidate. This alone gives Robert firsthand knowledge of the work and dedication required to create and implement good public policy.

Robert's lobbying experience includes representing clients of all shapes, sizes, and interests. From public sector clients, such as cities, law enforcement offices, and clerks of courts, to Fortune 500 companies, Robert interacts with every committee and every legislator in Tallahassee regardless of party affiliation.

**Denotes non-attorney professional.*

Insights

- Civic Leadership Discussion, Orlando Economic Partnership's (OEP) Public Leadership Institute (PLI), October 17, 2025
- AdventHealth University (AHU) Annual Colloquium Series, August 25, 2025
- "GrayRobinson 2025 Virtual Legislative Session Wrap-Up," July 22, 2025
- "GrayRobinson 2024 Legislative Session Wrap-Up," Jacksonville, April 3, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Orlando, April 2, 2024
- "GrayRobinson 2024 Legislative Session Wrap-Up," Tampa, April 2, 2024
- "GrayRobinson 2023 Legislative Session Wrap-Up," Jacksonville, June 13, 2023
- "GrayRobinson 2023 Legislative Session Wrap-Up," Gainesville, May 24, 2023
- "GrayRobinson 2023 Legislative Session Wrap-Up," Tampa, May 23, 2023
- "GrayRobinson 2023 Legislative Session Wrap-Up," Orlando, May 16, 2023
- "Changes in Florida Alcohol Laws Reflect America's Evolving Alcohol Industry," *SpecialtyRetailer*, February 27, 2023

Media

- "Florida Legislation To Watch In 2024," *Law360*, January 1, 2024
- "Hurricane recovery legislative requests discussed by school board," *Sanibel Captiva Islander*, December 13, 2022
- "Hurricane Ian recovery legislative requests discussed by School Board," *Lehigh Acres Citizen*, December 9, 2022

Affiliations

- Florida Association of Professional Lobbyists, Member
 - Designated Professional Lobbyist
- Central Florida Partnership, Young Professionals Advisory Board, Co-Founder
- First Tee-Central Florida, Board of Directors
- Florida Citrus Sports, Executive Board Member, 2014-present
- GrayRobinson Political Action Committee, Chair
- Habitat for Humanity Greater Orlando & Osceola County
 - Board of Directors, Chair
- Leadership West Orange Graduate, Class of 2009
- Leadership Orlando Graduate, Class 67
- Orlando Economic Partnership, Legislative Affairs Committee, Chair
- Princeton Elementary PTA, First Vice President, 2015
- Tiger Bay Club of Orlando
 - President
 - Board Member
 - Treasurer, 2015

Credentials

- B.A., University of Florida, political science, 2005
 - Sigma Chi Fraternity, President

Signed Addenda

CITY OF BELLE ISLE

ADDENDUM NO. 1

RFP #26-03 Lobbying and Intergovernmental Consultant Services

Date Issued: March 9, 2026

NOTICE TO ALL PROPOSERS

This Addendum forms a part of RFP #26-03 and modifies the original solicitation document issued March 2, 2026. All proposers shall acknowledge receipt of this Addendum by signing below and including a copy of this Addendum with their proposal submission. Except as expressly modified herein, all other terms, conditions, and specifications of the RFP remain unchanged.

PURPOSE OF ADDENDUM

The purpose of this Addendum is to incorporate additional statutory compliance requirements into the RFP, including:

1. E-Verify Employment Eligibility Verification
2. Scrutinized Companies Certification
3. Public Entity Crimes Statement
4. Conflict of Interest Disclosure (Form 8B, if applicable)

1. E-VERIFY REQUIREMENT (Section Added) The following provision is hereby incorporated into the RFP and shall be included in any resulting contract:

E-Verify Employment Eligibility Verification.

In accordance with Section 448.095, Florida Statutes, the successful Proposer shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all newly hired employees. The Proposer shall require all subcontractors to comply with the same requirements and shall provide documentation of compliance upon the City's request. Failure to comply with this provision may result in termination of the contract.

2. SCRUTINIZED COMPANIES CERTIFICATION (Section Added) The following certification is required and shall be deemed incorporated into the RFP:

Scrutinized Companies Certification.

By submitting a proposal, the Proposer certifies that it is not listed on the Scrutinized Companies that Boycott Israel List, the Scrutinized Companies with Activities in Iran List, or the Scrutinized Companies with Activities in North Korea List, pursuant to Section 287.135, Florida Statutes. The Proposer further certifies that it is not engaged in a boycott of Israel and is not engaged in business operations in Cuba or Syria, as defined by Florida law. The Proposer shall notify the City immediately if it becomes listed on any such list during the term of any resulting contract. Failure to comply may result in the termination of the contract.

3. PUBLIC ENTITY CRIMES STATEMENT (Section Added) The following statement is hereby incorporated into the RFP:

Public Entity Crimes.

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity. By submitting a proposal, the Proposer certifies that neither it nor its affiliates are currently on the convicted vendor list maintained by the Florida Department of Management Services pursuant to Section 287.133, Florida Statutes.

4. CONFLICT OF INTEREST DISCLOSURE (Form 8B) The following requirement is added:

Conflict of Interest Disclosure.

Proposers shall disclose any existing or potential conflicts of interest involving any City official, officer, or employee. If applicable, the Proposer shall submit Florida Commission on Ethics Form 8B (Memorandum of Voting Conflict) in accordance with Florida law and City policy. Failure to disclose conflicts may result in disqualification or termination of any resulting contract.

ACKNOWLEDGMENT OF RECEIPT

Proposer acknowledges receipt of Addendum No. 1 and agrees that it is incorporated into its proposal submission.

Company Name: GrayRobinson, P.A.

Authorized Signature: 

Printed Name: Christopher Dawson

Date: April 1, 2026

END OF ADDENDUM NO. 1

Yolanda Quicno, City Clerk