

Original

Request for Proposals
Prepared for
The City of Belle Isle, FL

Request for Proposals for Intergovernmental Consultant Services

Re: 2026-03

Proposer
PITTMAN LAW GROUP, P.L.

Contact Information:
Sean Pittman
sean@pittman-law.com
850-216-1002

April 1, 2026

Tallahassee
1028 E. Park Ave.
Tallahassee, FL 32301

Riviera Beach
2655 N. Ocean Dr., Ste 303
Riviera Beach, FL 33404

Washington D.C.
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SHIP DATE: 31MAR26
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TALLAHASSEE, FL 32301
UNITED STATES US

BILL SENDER

TO **ATTN: YOLANDA QUICENO, CITY CLERK**
CITY OF BELLE ISLE
1600 NELA AVENUE

BELLE ISLE FL 32809

REF: (407) 851-7730

PO:

DEPT:



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TRK# 8701 7548 4643

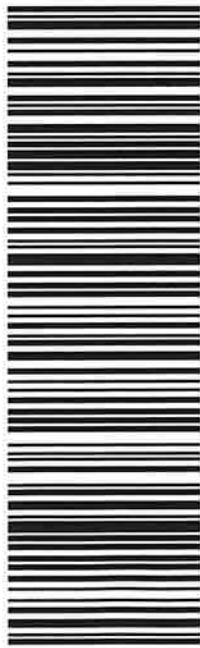
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I. PROPOSAL LETTER

PROPOSAL LETTER

**FAILURE TO INCLUDE THIS SIGNED PROPOSAL LETTER AND
PROPOSAL CERTIFICATION MAY RESULT IN THE REJECTION OF YOUR PROPOSAL.**


We propose to furnish and deliver any and all of the deliverables and services named in the attached Lobbying and Intergovernmental Consultant Services Request for Proposal ("RFP") for the City of Belle Isle ("City") for which prices have been set. The price(s) offered herein shall apply for the period of time stated in the RFP.

It is understood and agreed that this proposal constitutes a good-faith offer. As such, if accepted in writing by the City Council of Belle Isle, the two parties will negotiate a contract in accordance with the terms and conditions outlined in the proposal.

It is understood and agreed that we have read the City's specifications shown or referenced in the RFP and that this proposal is made in accordance with the provisions of such specifications. By our written signature on this proposal, we guarantee and certify that all items included in this proposal meet or exceed any and all such City specifications described in this RFP. We further agree that, if awarded a contract, we will deliver goods and services that meet or exceed the specifications. The City reserves the right to reject any or all proposals, waive technicalities and informalities, and to make an award in the best interest of the City.

PROPOSAL SIGNATURE AND CERTIFICATION

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal ("Proposer") for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal on behalf of the Proposer.

Authorized Signature of Proposer	
Print or Type Proposer's Name	Sean Pittman
Print or Type Name of Company	Pittman Law Group, P.L.
Date	March 30, 2026

II. SCOPE OF WORK

Scope of Work (Section 3.1)

Pittman Law Group (PLG) employs a structured, data-driven approach to legislative analysis, strategic advising, and direct advocacy to ensure the City of Belle Isle is positioned to effectively influence policy outcomes. Our team conducts continuous, real-time tracking and analysis of all relevant legislation, including bills, amendments, committee activity, fiscal notes, and budget proposals impacting municipal governance, with particular focus on appropriations, land use, taxation, and home rule authority. Utilizing proprietary tracking systems and established relationships with legislative leadership, committee staff, and executive agencies, PLG provides early identification of risks and opportunities, allowing the City to take proactive positions. We deliver concise, actionable intelligence through weekly reports, bill summaries, and rapid-response alerts, supplemented by strategic recommendations tailored to the City's priorities. PLG develops and deploys targeted advocacy materials, including legislative agendas, briefing books, and talking points, and directly represents the City before the Florida Legislature, state agencies, and key stakeholder organizations to advance policy objectives and secure favorable outcomes. (3.1.1)

PLG provides high-level intergovernmental coordination and facilitation services designed to maximize the City of Belle Isle's engagement with decision-makers and enhance advocacy effectiveness. We strategically plan, schedule, and manage meetings with members of the Florida Legislature, executive branch officials, and agency leadership to ensure consistent and purposeful communication of the City's priorities. Our team coordinates and prepares City officials for legislative delegation meetings, committee appearances, and agency briefings, including developing messaging, materials, and engagement strategies. PLG also identifies and activates strategic partnerships and coalition-leveraging relationships with organizations such as the Florida League of Cities and regional stakeholders—to amplify the City's voice on shared policy interests. Through disciplined coordination and stakeholder alignment, we ensure Belle Isle is consistently represented, well-prepared, and positioned as a credible and influential participant in the legislative process. (3.1.2)

Our firm delivers comprehensive, continuous monitoring of legislative, budgetary, and executive activities to provide the City of Belle Isle with timely, decision-ready intelligence. Our team systematically tracks the progression of all relevant legislation, including rollover bills, committee actions, and agency rulemaking, while maintaining detailed oversight of the state budget development process to evaluate both projected and realized fiscal impacts on the City. We monitor gubernatorial actions, including vetoes, executive orders, and special sessions, and assess their implications for municipal operations and funding. PLG provides structured reporting, including weekly legislative updates, budget analyses, session summaries, and real-time alerts on critical developments. This proactive monitoring framework ensures the City maintains situational awareness, can respond quickly to emerging issues, and is strategically positioned to protect its interests throughout the legislative cycle. (3.1.3)

Proposer Qualifications and Expertise (Section 4.2.1.A)

Founded in 2001, the Pittman Law Group (PLG) is a full-service legal and government affairs firm based in Tallahassee, Florida. Owned by Attorney and Managing Partner Sean Pittman, PLG is a nationally recognized government affairs firm known for its deep legislative expertise, strong relationships, and results-driven approach on behalf of its clients. PLG represents some of Florida's top interests, and our clients are committed to achieving their objectives and building long-lasting relationships with key political players. Our Tallahassee headquarters enables strategic oversight of government activities and direct access to state legislators, agency officials, and their staff. Ultimately, we help our clients meet their goals through a proven, effective strategy.

Since its founding, PLG has prioritized securing essential funding and shaping complex legislation for our clients. Over the past three years alone, PLG has helped secure millions in state appropriations for local governments and has led some of the most significant policy debates here in the Sunshine State. With offices in Tallahassee, Orlando, Washington, D.C., and Miami, PLG combines Florida roots with a broad national reach. The firm has built a reputation as one of Florida's most effective government affairs practices by providing timely, strategic, and results-driven advocacy for municipalities and other public entities.

The Pittman Law Group takes a bipartisan, strategic, and results-driven approach to advocating for our clients. We are uniquely able to provide direct, responsive, and personalized representation, and our team has a strong record of success in securing appropriations and advancing client interests before key decision-makers.

For nearly twenty-five years, the Pittman Law Group, P.L. has proudly represented the interests of numerous local governments, private corporations, and associations before the Florida Legislature, Executive Branch, and state agencies. With deep experience and trusted relationships at the regional and state levels, we are well-positioned to continue advancing the City's legislative priorities. Accordingly, we are pleased to submit our proposal for State Legislative and Executive Branch Lobbying Services.

For this engagement, I will serve as the primary representative and am authorized to bind our firm to any contractual agreement.

Furthermore, the following people are authorized to make representations on behalf of the Pittman Law Group:

- Dana Dudley, Chief Operating Officer
1028 E. Park Ave., Tallahassee, FL 32301
dana@pittman-law.com
850-216-1002
- Sam Peltier, Director of Governmental Affairs
1028 E. Park Ave., Tallahassee, FL 32301
sam@pittman-law.com
850-216-1002

- Kasey Denny, Regional Director of Governmental Affairs
2655 N. Ocean Dr., Suite 303, Riviera Beach, FL 33404
kasey@pittman-law.com
954-495-6333

This proposal is submitted in accordance with the terms outlined in the RFP and all related amendments and in good faith. We do not request any exceptions from services described in this RFP, nor do we foresee any conflicts if selected.

With over 55 years of combined experience, our teams have represented and assisted cities, counties, and public entities across Florida before the Legislature, the Executive Branch, and federal agencies. Since its founding, PLG has prioritized securing essential funding and shaping complex legislation for our clients. Over the past five years alone, PLG has helped secure millions in state and federal appropriations for local governments, while leading some of the most significant policy debates here in the Sunshine State and Washington, D.C. With offices in Tallahassee, Orlando, Washington, D.C., Riviera Beach, and Miami, PLG combines Florida roots with a broad national reach. The firm has built a reputation as one of Florida's most effective government affairs practices by providing timely, strategic, and results-driven advocacy for municipalities and other public entities. Additionally, as a full-service law firm with attorneys specializing in local government and administrative law, PLG is prepared to handle any issues beyond the expertise of our government affairs professionals.

Our firm has developed a deep understanding of the complexities and issues facing local government and large public organizations, such as the City. Below is a list of our legislative clients as of the time of this response.

- AT&T
- Bond Community Health Center
- Broward County
- City of Belle Glade
- City of Orlando
- City of Port Orange
- City of Riviera Beach
- Connections Education Center
- Crockett Foundation
- Florida Health Care Association
- Florida Power and Light
- Florida State University Student Government Association
- Gulfstream Goodwill Industries
- Leon County
- Leon County Sheriff's Office
- Miami-Dade County
- Palm Beach County

- Path to College
- Town of Loxahatchee Groves
- Town of Mangonia Park
- Uber
- Village of Royal Palm Beach

PLG's work with local governments has given us invaluable experience of crucial local government issues, including:

- Land Use & Zoning
- Home Rule Authority
- Transportation & Transit Issues
- State Budget & Appropriations
- City Charters
- State Agency Relationships
- Public Safety
- Environmental Initiatives
- Annexation
- State and Local Taxation Issues

In short, our team has:

- **A Proven Track Record** – Demonstrated success in securing multimillion-dollar investments for Florida municipalities.
- **Unique Relationships** – Personal and professional ties with the City's legislators, Orange County Delegation, as well as House and Senate legislative leadership, including House Speaker-Designate Sam Garrison and Senate President- Elect Jim Boyd.
- **Integrated Legal & Lobbying Expertise** – A team that includes attorneys and policy professionals who analyze the legal implications of state legislative actions while advancing strategic advocacy.
- **All-Hands Approach** – A boutique firm structure that guarantees direct access to senior staff, ensuring the City receives priority attention and measurable outcomes.

Pittman Law Group is a trusted intermediary between Florida's local governments, public agencies, and the complex Tallahassee policymaking system. Our government-relations professionals have secured more than \$100 million in appropriations, trust-fund allocations, and competitive grants for counties, municipalities, port authorities, and regional agencies whose missions align with Belle Isle's. Each achievement required the same skills the City seeks: early bill drafting, committee advocacy, agency budget negotiations, and diligent grant compliance. These successes, along with PLG's bipartisan, year-round presence in Florida's Capitol, enable our team to continue supporting infrastructure, public safety, environmental, and economic development goals while safeguarding the City's fiscal health.

Pittman Law Group is a boutique firm with a team of eleven professionals and offices throughout Florida, including Tallahassee, as well as in Washington, D.C. Pittman Law Group keeps an up-to-date list of fully registered and compliant lobbyists and lawyers with extensive expertise in both state and federal legislative processes. Our dedicated team includes:

Sean Pittman

Managing Partner & Senior Attorney

Role: Senior Strategic Advisor & Principal Contact to Senior Leadership

Sean@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee, FL, 32301

As PLG's Managing Partner and Senior Attorney, Sean Pittman provides strategic oversight and high-level advocacy for our federal clients. A seasoned expert in the legal and legislative fields, Sean brings over 25 years of experience representing public-sector clients, including cities, towns, counties, transit authorities, port commissions, and intergovernmental entities. He has held key roles within the Florida government, such as a staff attorney for the Florida House of Representatives, the Department of Business and Professional Regulation, and Governor Lawton Chiles.

Sean has consistently been recognized by Florida Trend, Florida 500, and INFLUENCE Magazine as one of Florida's most influential political figures. He regularly appears before legislative committees, state agencies, and legislative and executive offices to discuss funding, policy, and regulatory issues. For Belle Isle, Sean will act as the firm's senior strategic advisor—leading engagement with policymakers, advising on appropriations and agency positioning, and making sure Pittman Law Group's efforts maximize the City's influence in Tallahassee, FL.

Affiliations:

National Bar Association · Florida Bar · American Bar Association · Florida League of Cities · Florida Association of Counties · Leadership Florida · Leadership Tallahassee

Sam Peltier

Director of Government Affairs

Role: Strategic Advisor & Director of PLG Staff

Sam@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee, FL, 32301

Sam Peltier advocates cross-jurisdictional coordination and oversees the interface between local agencies and elected officials. A native of Tallahassee and former Senior Mayoral Fellow for the City of Tallahassee, Sam has a background in public administration, political advising, and municipal modernization. At PLG, Sam connects government operations, policy messaging, and community engagement to help clients build relationships and coordinate advocacy at the local and state levels.

For the City, Sam will play an integral role in strengthening the City's visibility and effectiveness statewide.

With three years of direct state lobbying experience in Florida, Sam will lead the development of strategic messaging that clearly conveys the City's priorities, project needs, and long-term vision, ensuring that the City's work resonates with policymakers and community stakeholders alike. Sam will also coordinate closely across jurisdictions—linking county, municipal, regional, and state partners—to streamline communication and build unified support around the City's initiatives.

In addition, he will help manage and deepen relationships with local governments, community organizations, and legislative offices, positioning Belle Isle as a collaborative and responsive statewide partner. Sam will support advocacy throughout committee weeks and the legislative session by tracking policy developments, preparing targeted messaging, and aligning legislative support around the City's goals. His work will also include facilitating interagency coordination for grant submissions, appropriations requests, and infrastructure priorities, ensuring they move efficiently through the proper channels.

Affiliations:

Leadership Tallahassee · Access Tallahassee

Kasey Denny

Regional Director of Government Affairs

Role: Strategic Advisor & Regional Coordinator

Kasey@pittman-law.com

954-495-6333

2655 N Ocean Drive, Suite 303, Riviera Beach, FL, 33404

Kasey Denny is the Regional Director of Government Affairs at Pittman Law Group, where she supports local governments and nonprofits in advancing policy priorities, securing funding, and building coalitions. She has over a decade of experience navigating Florida's legislative and regulatory landscape and five years of specific lobbying experience, with a strong understanding of public policy and a proven track record of results.

Kasey previously worked for Palm Beach County as Director of Intergovernmental Affairs, leading state and federal advocacy efforts and collaborating closely with the County's 39 municipalities. She has also served as a Government Relations Specialist at Lewis, Longman & Walker, P.A., and as a legislative aide in both chambers of the Florida Legislature. Kasey holds a bachelor's degree from the University of Florida and a master's in public administration and policy from American University.

For the City, Kasey will serve as a key connector between state-level engagement and on-the-ground local implementation. She will help translate statewide priorities into actionable local strategies, ensuring the City's initiatives align with community needs and progress efficiently through the appropriate government channels. Through consistent communication, targeted outreach, and coordination with local partners, Kasey will strengthen the bridge between Tallahassee decision-making and real-world applications across the City's footprint.

Affiliations:

Forum Club of the Palm Beaches

Opal McKinney-Williams

Senior Attorney

Role: Legal & Regulatory Advisor for Administrative, Compliance, and Rulemaking Issues

Opal@pittman-law.com

850-216-1002

1028 E. Park Avenue, Tallahassee, FL, 32301

Opal McKinney-Williams is an experienced attorney with over 16 years of advising public entities on legal, regulatory, and compliance issues.

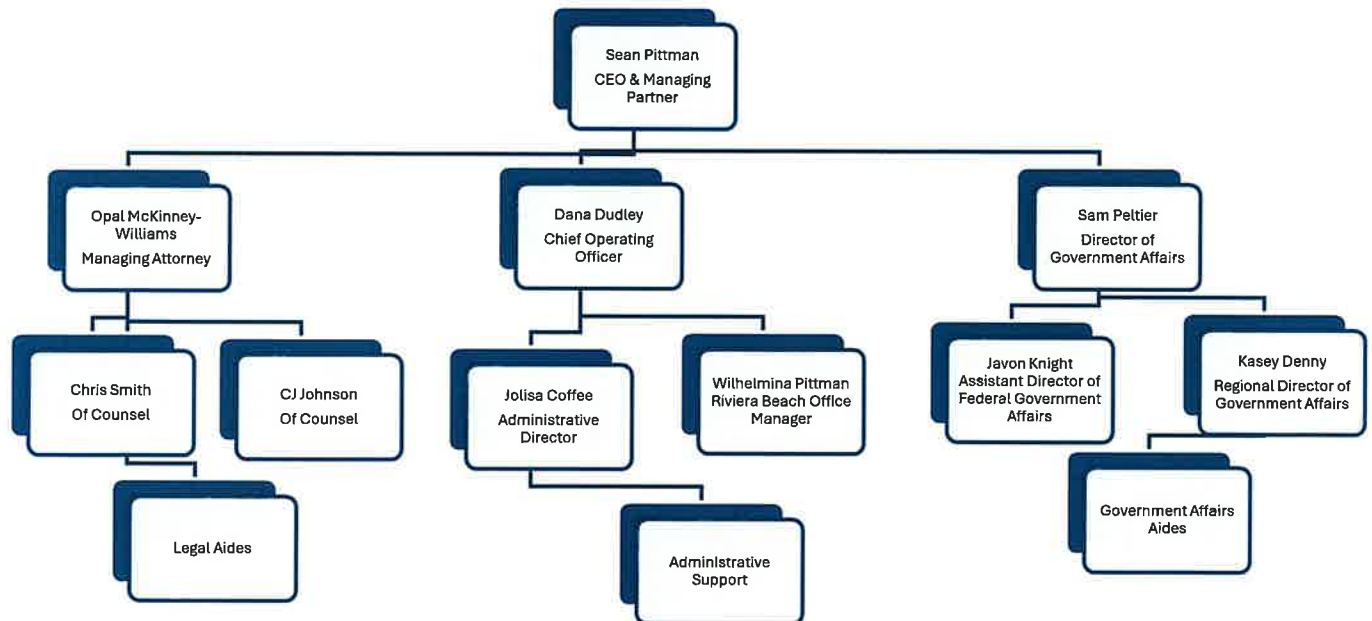
Her work includes administrative law, education law, and public governance—focusing specifically on rule challenges, legislative City, and constitutional compliance.

Opal has effectively represented local governments in redistricting litigation, public records disputes, and home rule issues, making her a vital legal resource for complex government-related advocacy. She is Board Certified in Education Law and holds degrees from Florida State University (J.D.) and Florida A&M University (B.S.). For this proposal, Opal will offer advisory support on regulatory compliance, administrative challenges, and legal interpretation of agency actions related to local governance.

Affiliations:

Florida Bar · Florida School Board Attorneys Association · Leadership Florida · Leadership Tallahassee

Organizational Chart



Resumes are included within the appendix.

Proposer Qualifications and Expertise (Section 4.2.1.B)

Below are some of the specific examples and achievements our firm has helped public organizations secure across the state:

Land Use and Zoning

Our firm represents clients in navigating complex land-use and zoning processes at the local and state levels, helping advance development projects from concept to approval. Our team works closely with city councils, county commissions, planning boards, and regulatory agencies to secure rezonings, comprehensive plan amendments, variances, and development orders. We provide strategic guidance on growth management policies, stakeholder engagement, and community outreach to ensure projects are aligned with local priorities while minimizing opposition. An example of our work in the zoning subject area would be in Orange County on behalf of the City of Orlando. Through the Florida Legislature, our firm helped pass legislation that expanded access to special alcoholic beverage licenses for restaurants in specific business districts within the municipality.

Contact Information

City of Orlando

Contact: Kyle Shephard, Director of Intergovernmental Relations

Kyle.shephard@orlando.gov

407-246-2295

Home Rule Authority

Having worked with local governments since our inception, PLG has a strong track record of helping clients protect and preserve home rule authority by actively opposing state-level preemption efforts that would limit local control. Our team works closely with municipalities to identify potential threats early, develop strategic responses, and engage directly with legislators to communicate the real-world impacts of preemptive policies. A key example of this work includes PLG's advocacy on behalf of the City of Orlando, where we successfully fought efforts to preempt local regulation of vacation rental units over the past several years. By coordinating with city leadership, building legislative awareness, and reinforcing the importance of local decision-making, PLG helped protect Orlando's ability to manage short-term rentals in a way that reflects community needs, safeguards neighborhood integrity, and maintains appropriate oversight of local housing and tourism dynamics.

Contact Information

City of Orlando

Contact: Kyle Shephard, Director of Intergovernmental Relations

Kyle.shephard@orlando.gov

407-246-2295

Transportation/Transit Initiatives

Over the years, through legislative advocacy and strategic funding, PLG has secured millions in grants for projects that improve roadway infrastructure, stormwater systems, and multimodal connectivity. For example, the firm helped obtain over \$9 million for state and local road improvements in Palm Beach County and \$2.5 million for hurricane evacuation routes in Port Orange—highlighting its expertise in aligning transportation needs with legislative and budget opportunities. Our proactive engagement with the Florida Department of Transportation, regional planning councils, and legislative committees has helped clients advance key projects, stay compliant with state regulations, and support long-term growth goals. Beyond securing funding, we have proven our ability to navigate and influence complex policy frameworks affecting transportation and infrastructure deployment. Our leadership team, including Managing Partner Sean Pittman, Director of Governmental Affairs Sam Peltier, and Regional Director Kasey Denny, leverages strong relationships with state legislators, executive agencies, and transportation stakeholders to advocate for client priorities at every stage, from bill drafting to final budget negotiations.

Contact Information

City Port Orange

Contact: Wayne Clark, City Manager

wclark@port-orange.org

386-214-3338

State Budget/Appropriations

Below are examples of some of the appropriation wins our firm has secured for clients over the past five years, along with contact information for the listed entities.

Transportation Funding Secured:

- **\$2,500,000** - Dunlawton Avenue Construction to build operable and dependable hurricane evacuation routes (City of Port Orange)
- **\$1,250,000** - Dunlawton Avenue Road Improvements secured during a legislative year where funding for local road projects was not favorable (City of Port Orange)
- **\$100,000** - Mill and Repaving Program (Town of Mangonia Park)
- **\$9,000,000** - Small City/Small County Road Funding (Palm Beach County/City of Belle Glade)
- **\$1,185,000** - Roadway Project (City of Belle Glade)

Economic Development Funding Secured:

- **\$1,400,000** - Workforce Development at West Tech Academy (Palm Beach County)
- **\$375,000** - Senior Home Rehabilitation Grant Program (City of Belle Glade)
- **\$3,000,000** - South-Dade Trail (Miami-Dade County)

Environmental Mitigation Funding Secured:

- **\$1,250,000** - Canal Flood Control and Integrated Water Resources Project (City of Port Orange)
- **\$350,000** - Stormwater System Rehabilitation Pipeline (City of Port Orange)
- **\$750,000** - Flooding Mitigation Project (City of Port Orange)
- **\$1,500,000** - Lake Region Water Treatment Plant Project (Palm Beach County)
- **\$2,237,000** - Maintenance of Title V: Air Quality Permitting Program (Broward County)
- **\$1,800,000** - Osborne Reef Tire Removal Project (Broward County)
- **\$1,000,000** - Coral Reef Disease Water Quality Monitoring Program (Broward County)

Infrastructure Improvements Funding Secured:

- **\$750,000** - White Acres Utility Project (City of Port Orange)
- **\$1,000,000** - Water Main Replacement (City of Port Orange)
- **\$2,500,000** - Sewer Force Main River Crossing (City of Port Orange)
- **\$350,000** - Stormwater System Rehabilitation Pipeline (City of Port Orange)
- **\$650,000** - Cambridge Canal Improvement Project (City of Port Orange)
- **\$500,000** - Cambridge Canal Improvement Project (City of Port Orange)
- **\$1,500,000** - Glades Water Infrastructure Improvements (Palm Beach County)
- **\$2,000,000** - Resilient Hardening of Lake Shore Multi-Use Resource Center (City of Belle Glade)

Other Funding Secured:

- **\$125,000** - License Plate Readers (City of Port Orange)
- **\$1,000,000** - Senior Congregate Meals (Miami-Dade County)
- **\$125,000** - Pop-Up Satellite Storefront Pet Adoption Center (Miami-Dade County)
- **\$1,400,000** - Purchase and Revitalization of the Glades Senior Center (City of Belle Glade)
- **\$3,000,000** - Florida Network of Children's Advocacy Centers (Broward County)
- **\$200,000** - Nancy J. Cotterman Child Advocacy and Rape Crisis Center (Broward County)

Contact Information

Broward County

Contact: Marty Cassini, Director of Intergovernmental Affairs

954-357-7575

mcassini@broward.org

City of Belle Glade

Contact: Zayteck Marin, City Clerk

561-996-0100

zmarin@belleglade-fl.com

City Port Orange

Contact: Wayne Clark, City Manager
wclark@port-orange.org
386-214-3338

Miami-Dade County

Contact: Jess McCarty, Executive Assistant County Attorney
jmm2@miamidade.gov
305-375-1634

Palm Beach County

Contact: Alessandro Marchesani, Director of Legislative Affairs
amarchesani@pbc.gov
305-308-2104

Town of Mangonia Park

Contact: Ken Metcalf, Town Manager
kmetcalf@tompfl.com
910-578-7317

City Charters

Our legal team partnered with the City of Pensacola to support its Charter Review Committee in a comprehensive effort to modernize and strengthen the City's governing framework. Our team provided strategic guidance throughout the review process, evaluating existing charter provisions, identifying areas for clarification or improvement, and ensuring alignment with current legal standards and best practices in municipal governance. PLG facilitated discussions among committee members, City leadership, and stakeholders to build consensus around proposed updates, while also helping to translate complex policy considerations into clear, actionable language. Through this collaborative approach, we helped the City to adopt thoughtful, forward-looking charter revisions that enhance transparency, efficiency, and long-term governance stability.

Contact Information

City of Pensacola

Contact: Ericka Burnett, City Clerk
eburnett@cityofpensacola.com
850-435-1606

FWC Issues

Given our work with coastal and local government entities that manage waterways, our firm has worked closely with FWC since our inception. One such example from this year's session is Miami-Dade's work on boating issues and environmental concerns in Biscayne Bay. During Dade Days at the Capitol, our firm worked to engage FWC stakeholders, including FWC Legislative Director Jess Mulkin and the Department's Chief of Staff, to discuss the issues faced by the County and to seek FWC's feedback on potential legislative remedies, as well as technical support from the agency for the department.

Contact Information

Miami-Dade County

Contact: Jess McCarty, Executive Assistant County Attorney
jmm2@miamidade.gov
305-375-1634

Public Safety

Our experience with local government, law enforcement agencies, emergency management services, and other public-facing entities has allowed us to develop an in-depth understanding of law enforcement and public safety concerns, including risk assessment, liability, and regulatory compliance. We have worked with organizations such as the Leon County Sheriff's Office for years, securing millions of dollars in appropriation projects for equipment, training, and additional officers, and shaping critical policies that directly impact the Sheriff's Office.

Contact Information

Leon County Sheriff's Office

Contact: Ron Cave, Undersheriff
caver@leoncountyfl.gov
850-606-3343

Environmental Initiatives

Our firm has secured millions of dollars in funding for water treatment plant upgrades, wastewater infrastructure, and environmental mitigation projects across Florida. Recently, this included over \$5 million for Riviera Beach's water system modernization and \$1.5 million for Palm Beach County's Lake Region Water Treatment Plant. PLG has also promoted policies that enhance environmental resilience, successfully navigating programs such as Resilient Florida and the State Revolving Fund to finance shoreline protection, flood mitigation, and sustainable infrastructure projects. By leveraging strong relationships with the Department of Environmental Protection, water management districts, and legislative budget committees, PLG ensures our clients are well positioned to meet the growing demand for clean water, renewable energy, and climate adaptation, while safeguarding the natural resources that support Florida's communities and economy.

Along with our government affairs and environmental wins, the Pittman Law Group has played a vital role in securing funding through the national PFAS settlement, ensuring the community's access to clean, safe drinking water for future generations. As trusted advisors to the city, the firm worked closely with municipal leaders, utility staff, and environmental consultants to identify eligible projects, prepare documentation, and advocate for the city's inclusion in the nationwide settlement framework created to address contamination from per- and polyfluoroalkyl substances (PFAS).

Contact Information

City of Riviera Beach

Contact: Jonathan Evans, City Manager
jevans@rivierabeach.org
561-812-6601

Annexation

For years, our team has been at the forefront of defending local governments' home rule authority and preserving their ability to govern effectively. Pittman Law Group successfully opposed legislative proposals that would have preempted local control over redevelopment and zoning decisions impacting the Port of Palm Beach and the City of Riviera Beach—protecting the community's authority over critical mobility planning and associated funding streams. Our advocacy ensured that local leaders retained the flexibility needed to make decisions aligned with regional priorities and economic development goals. Today, we continue to proactively monitor legislative activity and maintain regular engagement with the Palm Beach County Legislative Delegation, reinforcing the potential impacts of proposed policies and ensuring that any threats to local control are addressed early and effectively.

Contact Information

City of Riviera Beach

Contact: Jonathan Evans, City Manager

jevans@rivierabeach.org

561-812-6601

Introduction of Legislation

The firm has extensive experience drafting, advancing, and securing passage of legislation on behalf of its clients at both the state and local levels. Our team works closely with clients to translate policy goals into effective legislative language, while coordinating directly with bill sponsors, legislative staff, and key stakeholders to build support throughout the process. A specific example includes PLG's work with the Leon County Sheriff's Office to successfully pass two local bills during the last legislative session—one updating hiring practices to improve recruitment and operational efficiency, and another establishing a cap on Medicaid reimbursements for jail vendors to better manage costs. Through strategic advocacy, relationship-driven engagement, and a deep understanding of the legislative process, PLG consistently delivers results that align policy objectives with practical outcomes.

Leon County Sheriff's Office

Contact: Ron Cave, Undersheriff

caver@leoncountyfl.gov

850-606-3343

Resources (Section 4.2.2)

The firm's familiarity with Central Florida and Orange County's operational landscape runs deep. Living and working in Tallahassee enables us to regularly travel to meet with local delegation members, House and Senate budget leaders, agency project reviewers, and regional funding partners, both before the 60-day session begins and throughout the year. These longstanding relationships ensure that when the City faces an urgent need, such as a statutory change to expedite a transportation project or a proviso clause to protect budget flexibility, our team already has trusted channels in place to address it.

The Pittman Law Group maintains open-door relationships with every member of the Florida Legislature, across both sides of the aisle, as well as strong connections with the executive branch and state agencies. This includes the Orange County Legislative Delegation, which features Senator LaVon Bracy Davis, Representative Leonard Spencer, Representative Rita Harris, Senator Jason Brodeur, Senator Keith Truenow, Senator Carlos Guillermo Smith, Senator Kristen Arrington, Representative Erika Booth, Representative Susan Plasencia, Representative Doug Bankson, Representative Rashon Young, Representative Bruce Antone, Representative Johanna Lopez, and Representative Paula Stark, well as House and Senate legislative leadership, including House Speaker-Designate Sam Garrison and Senate President-Elect Jim Boyd. Furthermore, having worked on local government priorities for years, we have close ties with key members, budget chiefs, and executive-level staff who lead agencies such as the Department of Commerce, the Department of Environmental Protection, and the Department of Transportation. These relationships allow us to contact these individuals to request information, address problems, or provide help on behalf of the City. Specifically, within the Orange County Delegation, our firm has great working relationships with both Representative Eskamani and Senator Smith, both of whom are municipal officials in the respective legislative chambers.

In addition to our bureaucratic connections, we are proud to maintain strong relationships with relevant associations and their leadership, including the Florida League of Cities, the National League of Cities, the Florida Association of Counties, and the National Conference of State Legislatures, among others. While the organizations and individuals named do not represent the full scope of Pittman Law Group's Florida network, we believe they provide a glimpse of our contact list, which spans both sides of the aisle and extends into the three branches of government.

Not only does PLG maintain strong relationships with the Legislature, the Executive Branch, and related bodies, but we also have connections with key private-sector companies, including Amazon and Uber. These ties can be leveraged to promote business development and growth in the region. Pittman Law Group's state practice is built on more than twenty years of continuous engagement with the regional, state, and federal legislative and executive branches, as well as associated organizations. Some of our state legislative relationships were mentioned earlier, and these trusted connections provide access, credibility, and results.

Pittman Law Group has extensive experience analyzing, interpreting, and advising municipal clients on the legal implications of proposed state legislation and administrative agency actions. Our team, composed of seasoned attorneys and policy professionals, closely monitors the Florida Administrative Register, agency rulemakings, and legislative proposals to anticipate and mitigate potential impacts on client priorities.

III. APPENDIX

CITY OF BELLE ISLE

ADDENDUM NO. 1

RFP #26-03 Lobbying and Intergovernmental Consultant Services

Date Issued: March 9, 2026

NOTICE TO ALL PROPOSERS

This Addendum forms a part of RFP #26-03 and modifies the original solicitation document issued March 2, 2026. All proposers shall acknowledge receipt of this Addendum by signing below and including a copy of this Addendum with their proposal submission. Except as expressly modified herein, all other terms, conditions, and specifications of the RFP remain unchanged.

PURPOSE OF ADDENDUM

The purpose of this Addendum is to incorporate additional statutory compliance requirements into the RFP, including:

1. E-Verify Employment Eligibility Verification
2. Scrutinized Companies Certification
3. Public Entity Crimes Statement
4. Conflict of Interest Disclosure (Form 8B, if applicable)

1. E-VERIFY REQUIREMENT (Section Added) The following provision is hereby incorporated into the RFP and shall be included in any resulting contract:

E-Verify Employment Eligibility Verification.

In accordance with Section 448.095, Florida Statutes, the successful Proposer shall register with and use the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of all newly hired employees. The Proposer shall require all subcontractors to comply with the same requirements and shall provide documentation of compliance upon the City's request. Failure to comply with this provision may result in termination of the contract.

2. SCRUTINIZED COMPANIES CERTIFICATION (Section Added) The following certification is required and shall be deemed incorporated into the RFP:

Scrutinized Companies Certification.

By submitting a proposal, the Proposer certifies that it is not listed on the Scrutinized Companies that Boycott Israel List, the Scrutinized Companies with Activities in Iran List, or the Scrutinized Companies with Activities in North Korea List, pursuant to Section 287.135, Florida Statutes. The Proposer further certifies that it is not engaged in a boycott of Israel and is not engaged in business operations in Cuba or Syria, as defined by Florida law. The Proposer shall notify the City immediately if it becomes listed on any such list during the term of any resulting contract. Failure to comply may result in the termination of the contract.

3. PUBLIC ENTITY CRIMES STATEMENT (Section Added) The following statement is hereby incorporated into the RFP:

Public Entity Crimes.

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity. By submitting a proposal, the Proposer certifies that neither it nor its affiliates are currently on the convicted vendor list maintained by the Florida Department of Management Services pursuant to Section 287.133, Florida Statutes.

4. CONFLICT OF INTEREST DISCLOSURE (Form 8B) The following requirement is added:

Conflict of Interest Disclosure.

Proposers shall disclose any existing or potential conflicts of interest involving any City official, officer, or employee. If applicable, the Proposer shall submit Florida Commission on Ethics Form 8B (Memorandum of Voting Conflict) in accordance with Florida law and City policy. Failure to disclose conflicts may result in disqualification or termination of any resulting contract.

ACKNOWLEDGMENT OF RECEIPT

Proposer acknowledges receipt of Addendum No. 1 and agrees that it is incorporated into its proposal submission.

Company Name: Pittman Law Group, P.L.

Authorized Signature:  _____

Printed Name: Sean Pittman

Date: March 30, 2026

END OF ADDENDUM NO. 1

Yolanda Quicno, City Clerk

Fee Proposal (4.2.3)

For the work described herein and the requests from the City of Belle Isle outlined in RFP #2026-03, the Pittman Law Group proposes an annual fee of \$40,000 for services. The annual fee is inclusive of all reasonable and customary costs and expenses associated with providing the outlined services.

Insurance Requirements (4.2.3.A)

Resumes (Cited in Response to Section 4.2.1.A)



SEAN PITTMAN

OWNER, CEO

P: (850) 216-1002

E: sean@pittman-law.com



EDUCATION

FLORIDA STATE UNIVERSITY

College of Social Science
College of Law

○ **BACHELOR OF SCIENCE**
Political Science, 1990

○ **JURIS DOCTOR**
1994

EXPERIENCE

OWNER & MANAGING PARTNER

FOUNDER & GENERAL CONSULTANT

STAFF ATTORNEY

SENIOR EXECUTIVE ASSISTANT TO THE SECRETARY

REGIONAL DIRECTOR

LAW CLERK

LAW CLERK

○ **PITTMAN LAW GROUP**
2000-Present

○ **ESPMEDIA PRODUCTION CO.**
2007-Present

○ **FL HOUSE OF REPRESENTATIVES**
1998-1999

○ **FL DEPARTMENT OF BUSINESS & PROFESSIONAL REGULATION**
1995-1998

○ **OFFICE OF FL GOVERNOR LAWTON CHILES**
1994-1995

○ **KATZ, KUTTER, HAIGLER, ALDERMAN, DAVIS & MARKS**
1993-1994

○ **FLORIDA HOUSE OF REPRESENTATIVES, RULES COMMITTEE**
1992-1993

MEMBER

○ **FLORIDA BOARD OF REGENTS**
1992-1993

EXECUTIVE DIRECTOR

○ **FLORIDA STUDENT ASSOCIATION**
1992-1993

STUDENT BODY PRESIDENT

○ **FLORIDA STATE UNIVERSITY**
1989-1990

BIOGRAPHY

Sean Pittman represents a diverse client list of private citizens, local governments, small businesses, and Fortune 500 companies. Sean serves as trusted legal counsel to cities, counties, hospitals, banking institutions, aviation and port authorities, universities, industries, corporations, and various professional associations. As a local government lawyer, Sean represents Florida counties and municipalities before the Florida Cabinet, Florida Legislature, and other tribunals. As an administrative lawyer, Sean has a strong understanding of the Florida Administrative Procedures Act, advising clients on matters before the Department of Administrative Hearings and various State of Florida boards and agencies.

In compilation of his many years of work and service, in 2021 Sean was selected to interview and ultimately became a semi-finalist for the Presidency at Florida State University. In 2022 Pittman Law Group was awarded the Seminole 100 award in recognition as one of the fastest-growing alumni owned businesses by the Florida State University Alumni Association. During the Spring 2022 Alumni Awards ceremony, Sean received the FSU Alumni Association and Omicron Delta Kappa's Grads Made Good Award.

For his philanthropic endeavors, Sean was presented the 2016 Heman Sweatt Award by the National Bar Association, the Tallahassee Servant Leadership Award by the Greater Tallahassee Chamber of Commerce, and the Founders Award in 2014 from the Big Bend Minority Chamber of Commerce. Sean donated \$100,000 to the Smokey Hollow Historic Neighborhood and in 2010, Sean contributed \$100,000 to the Florida State University College of Law to fund the Sean Pittman Scholarship for minority students.

The Tallahassee Democrat named Sean one of the "Top Twenty-Five Most Influential People in Tallahassee" and featured him in the article, "Capitol Clout" for being a significant political insider within the constantly changing environs of Florida's State Capitol. Sean has been ranked annually as one of the "Top 100 Most Influential People in Florida Politics" by Influence magazine. Florida Trend magazine says Sean is "one to look for" in the new wave of politics in Florida and lists him as a "Must Know Contact" in Tallahassee. He has also been included in Florida Trend's "Top 500 Business Leaders in Florida."

Sean is a co-host of the popular television talk show "The Usual Suspects," airing

on one of the highest watched CBS affiliates in the country. On the show, he analyzes and provides commentary on the latest happenings in state and national politics. Sean also hosts his own radio show and podcast series, "The Sean Pittman Show," which is widely acclaimed for its meritorious guests and significant insights into politics, business, sports, and more. In recent years, Sean has also made appearances on MSNBC, CNN and Fox News, while also being published in USA Today, Tallahassee Democrat, the Palm Beach Post, and more.

Sean and his wife, Dr. Audra Pittman, reside in Tallahassee, Florida where they are raising their three wonderful daughters Paloma, Pilar, and Phoebe.

AFFILIATIONS

PROFESSIONAL & CIVIC

- Founder & Chairman, Big Bend Minority Chamber of Commerce
- Founder, Wilhelmina Foundation
- Founder & Member, FSU Burning Spear
- Past-President, Orange Bowl Committee
- Former General Counsel, National Bar Association
- Board Member, Florida State University Foundation Board of Trustees
- Board Member, Florida State University Jim Moran Advisory Board
- Board Member, Florida State University Law School Board of Visitors
- Board Member, Orange Bowl Committee
- Board Member, American Diabetes Association
- Board Member, National Football Foundation College Hall of Fame
- Member, Big Ten Conference Anti-Hate and Anti-Racism Coalition
- Member, Leon County Schools Re-Opening Task Force
- Leadership Tallahassee, Class 15
- Leadership Florida, Class 21
- Former Chairman, Children's Home Society, North Florida Division
- Former Board Director, Hancock Whitney Bank of Florida
- Former Board Member, Capital City Chamber of Commerce
- Former Board Member, Florida State University Center Club
- Former Board Director & Chair, Seminole Torchbearers
- Former Board Member, Children's Home Society of Florida
- Former Board Member, Leon County Civic Center Authority
- Former Board Member, United Way of the Big Bend
- Former Board Member, Apalachee Center
- Former Board Director, Seminole Boosters
- Former Board Director, Brogan Museum
- Life Member, Kappa Alpha Psi Fraternity Incorporated
- Life Member, National Association for the Advancement of Colored People
- Brawley Legacy Awardee Member, Sigma Pi Phi Boule
- National Board of Directors, American Diabetes Association
- Member, Florida Bar Association

- Member, American Bar Association
 - Member, National Bar Association
 - Member, Tallahassee Barristers Association
 - Member, Florida Administrative Law Section
 - Member, Tallahassee Chamber of Commerce
 - Member, Florida State University Black Alumni Association
-

AWARDS

- Florida Trend Magazine, 2023 Top 500 Business Leaders in Florida
 - Johnnie L. Cochran Attorney of the Year, National Bar Association, 2022
 - Florida State University Alumni Association Grad Made Good Honoree, 2022
 - Florida State University Seminole 100 Award, 2022
 - Florida Conference of Black State Legislators Joe Lang Kershaw Award, 2022
 - Florida State University Foundation Legacy Donor Recognition, 2020
 - Tallahassee Community College President's Award, 2019
 - Florida State University Faculty Senate Vires Torch Award, 2019
 - Palm Beach County Sports Hall of Fame, 2019 Special Recognition
 - Florida Trend Magazine, 2019 Top 500 Business Leaders in Florida
 - INFLUENCE Magazine, 2015, 2018, and 2020 Top 100 Most Influential People in Florida Politics
 - Tallahassee Barristers Association, 2017 Hall of Fame Inductee
 - National Bar Association, 2016 Heman Marion Sweatt Award
 - Leadership Florida, 2015 Distinguished Member of the Year
 - Big Bend Minority Chamber of Commerce, 2013 Chairman's Award
 - Black Education Caucus, 2011 Community Service Award
 - Boulé Journal, 2010 Champion
-

PUBLICATIONS

- 2020, "An open letter to County Commissioners" – Capitol Outlook
- 2020, "Lots of Qualified Black Women could be Biden's VP. Picking one will turn out Democrats" – South Florida Sun-Sentinel
- 2020, "Colorblind COVID-19 Should Open our Eyes to Racial Disparities" – South Florida Sun-Sentinel
- 2019, "Big Bend Minority Chamber of Commerce Charts an Aggressive Course for 2019" – Tallahassee Democate

- 2019, "Florida's Latest Iteration of Voter Suppression—Parking on College Campuses" — South Florida Sun Sentinel
- 2019, "Not Just Felons Who Need Second Chance at Voting" — Pensacola News Journals
- 2018, "Amendment 4 Offers Second Chances & Sensible Additions to the Constitution" — South Florida Times
- 2018, "Far-Left Labels Don't Apply to Andrew Gillum" — FlaPol, Florida Politics
- 2018, "I Ask the NRA to Take Stand on Stand Your Ground" — News-Press, USA Today
- 2018, "Dems Can't Forget Black Voters in 2018" – Seanpittman.com
- 2018, "Immigration v. Incarceration? Lock 'Em Up Usually Wins" – West-side Gazette
- 2018, "Dems Face a Big Choice in 2018" – SeanPittman.com
- 2018, "Dems Must Get Out of Their Own Way" – Pensacola News Journal
- 2018, "Gun Violence: Explaining the Inexplicable" – Capital Outlook
- 2017, "Florida Shouldn't Waste Its Teachable Moments" – South Florida



SAM PELTIER

DIRECTOR OF GOVERNMENT AFFAIRS

📞: (850) 216-1002

✉: sam@pittman-law.com



EDUCATION

FLORIDA STATE UNIVERSITY
College of Communications

College of Social Sciences
& Public Policy

BACHELOR OF SCIENCE

Political Science & Media Communications Studies,
2017

MASTER OF SCIENCE

Media & Communication Studies, 2018

EXPERIENCE

**DIRECTOR OF GOVERNMENT
AFFAIRS**

**ASSOCIATE DIRECTOR OF
GOVERNMENT AFFAIRS**

POLITICAL CONSULTANT

POLITICAL CONSULTANT

PITTMAN LAW GROUP
2025-Present

PITTMAN LAW GROUP
2023-2025

NATIONAL BLACK JUSTICE COALITION
2021-2023

FORWARD FLORIDA
2018-2020

OFFICE OF THE MAYOR, CITY OF TALLAHASSEE
2015-2018

BIOGRAPHY

Sam Peltier is the Associate Director of Governmental Affairs for the Pittman Law Group. Sam provides a wealth of experience in legislative and advocacy work for our clients and stakeholders across Florida. Sam's political start began as the Senior Mayoral Fellow for the City of Tallahassee's Office of the Mayor. As the Senior Mayoral Fellow, Sam was responsible for constituent services, communication strategy, and several municipal initiatives, including the Longest Table and the 1,000 Mentors program. During his time in City Hall, Sam developed relationships with local government stakeholders and organizations while gaining a deep insight into the processes of local government, including procurement practices, legislative priorities, and regulatory policy. Sam then transitioned to the position of special assistant for Mayor Andrew Gillum, where he was tasked with advising the mayor and handling operations, messaging, and strategy following his 2018 gubernatorial run.

Before joining the Pittman Law Group, Sam was a political advisor for the National Black Justice Coalition. In this role, Sam created the Good Trouble Network- the first-ever nationwide elected official network for Black, LGBTQ+ elected officials. The network membership now consists of over seventy elected officials from across the country- ranging from local school boards to the United States House of Representatives.

AFFILIATIONS

PROFESSIONAL

- Tallahassee/Leon County Commission on the Status of Women and Girls
- Access Tallahassee
- Leadership Tallahassee, Class 42

CIVIC

- Rotary International
- Tallahassee Soccer Association
- Big Bothers Big Sisters of the Big Bend



KASEY DENNY

REGIONAL DIRECTOR OF
GOVERNMENT AFFAIRS

P: (954) 495-6333

E: kasey@pittman-law.com



EDUCATION

AMERICAN UNIVERSITY



MASTER

Public Policy and Administration, 2021

UNIVERSITY OF FLORIDA



BACHELOR OF ARTS

Political Science, 2015

EXPERIENCE

**REGIONAL DIRECTOR OF
GOVERNMENT AFFAIRS**



PITTMAN LAW GROUP

2025-Present

**INTERGOVERNMENTAL
AFFAIRS DIRECTOR**



PALM BEACH COUNTY

2025

**LEGISLATIVE AFFAIRS
DIRECTOR**



PALM BEACH COUNTY

2022-2025

**POLITICAL & PUBLIC AFFAIRS
CONSULTANT**



ENH INDUSTRIES

2021-2022

**GOVERNMENT RELATIONS
SPECIALIST**



LEWIS, LONGMAN & WALKER P.A.

2019-2021

LEGISLATIVE AIDE



FLORIDA SENATE

2018-2019

LEGISLATIVE AIDE



FLORIDA HOUSE OF REPRESENTATIVES

2015-2018

BIOGRAPHY

Kasey Denny is the Regional Director of Government Affairs at Pittman Law Group, where she helps local governments and nonprofit organizations navigate the legislative process, secure critical funding, and turn ideas into results. She supports clients with strategic planning, appropriations development, coalition-building, and policy advocacy, always with a focus on meaningful community impact.

Backed by over a decade of experience in Florida politics, Kasey knows how to navigate complex government systems and move priorities forward. Her strong relationships across Palm Beach County and South Florida have been built through years of collaboration with municipal leaders, chambers of commerce, state agencies, and elected officials at every level. She is recognized for her strategic focus, deep policy knowledge, and genuine commitment to public service.

Before joining Pittman Law Group, Kasey served as the Director of Intergovernmental Affairs for Palm Beach County, where she led the County's state and federal legislative efforts and served as a liaison to its 39 municipalities. She also worked as a Government Relations Specialist at Lewis, Longman & Walker, P.A., and as a legislative aide in both the Florida House of Representatives and the Florida Senate.

Kasey holds a bachelor's degree in Political Science from the University of Florida and a master's degree in Public Administration and Policy from American University.

She is guided by the belief that effective advocacy can strengthen communities and create lasting public impact, transforming bold ideas into real progress across South Florida and beyond.

AFFILIATIONS

PROFESSIONAL

- Forum Club of the Palm Beaches, Member

ACCOMPLISHMENTS

- "Rising Star in Florida Politics",
Influence Magazine, 2021



OPAL MCKINNEY WILLIAMS

ATTORNEY

P: (850) 216-1002

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EDUCATION

**FLORIDA AGRICULTURAL &
MECHANICAL UNIVERSITY**

**FLORIDA STATE
UNIVERSITY**

College of Law



BACHELOR OF SCIENCE

Criminal Justice, 1998

JURIS DOCTOR

2002

EXPERIENCE

**SENIOR
ATTORNEY**

SHAREHOLDER

**ASSOCIATE
ATTORNEY**



PITTMAN LAW GROUP

2020-Present

AUSLEY MCMULLEN

2009-2020

AUSLEY MCMULLEN

2002-2008

BIOGRAPHY

Opal McKinney-Williams is a highly qualified and accomplished legal professional with over 21 years' experience representing local governments and educational entities. Extensive knowledge of Government in the Sunshine Law and Public Records Act compliance, Administrative Procedures Act, employee termination and licensure, and general regulatory compliance. Detail oriented, organized and purpose-driven attorney with proven ability to effectively manage caseloads with a variety of District and Board-related matters.

AWARDS & ACCOLADES

- Florida Bar Board Certified Specialist (B.C.S.) in Education Law
 - Emeritus Member of the Florida School Board Attorneys Association
 - A/V rated attorney by Martindale-Hubbell-*highest rating*
 - Recognized by Florida Trend's Legal Elite
-

AFFILIATIONS

○ **PROFESSIONAL & CIVIC**

- Leadership Florida's Cornerstone Class 26
- Leadership Tallahassee, Class 24
- Licensed to practice in Northern District and Southern District Courts for the state of Florida