CITY OF BELLE SLE, FLORIDA
CITY COUNCIL AGENDA ITEM COVER SHEET

Meeting Date: November 5, 2026
To: Honorable Mayor and City Council Members
From: Rick J. Rudometkin, City Manager
Subject: RFP No. 2026-06 – Council Chambers Audiovisual System: Evaluation Results and Direction to Proceed

This memorandum presents the evaluation results for RFP No. 2026-06 and requests Council direction on whether the City should continue with the procurement in light of the Current spending pause and the available project budget. No contract award is requested at this meeting. Before formally inviting the vendors to present, staff requests Council direction regarding whether it wishes to continue with the purchase in light of the spending pause following Amendment 3 and the fact that the proposals exceed the current project budget.

The current budget includes $50,000 for the Council Chambers audiovisual-system project. All proposals exceeded the budgeted amount because of equipment, installation, programming, system integration, training, warranty, maintenance, and support requirements. Four evaluators independently reviewed and scored the proposals using the evaluation criteria established in RFP No. 2026-06. The three highest-ranked firms recommended for further consideration are:

Infinity AV & Security	327	81.75%	$71,972.00
Third Coast Tech	324	81.00%	$68,839.75
Ford Audio Video Systems	313	78.25%	$125,402.00

The evaluation results were relatively close, particularly between Infinity AV and Third Coast Tech, which were separated by only three combined points. Staff recommends inviting Infinity AV & Security, Third Coast Tech, and Ford Audio Video Systems to make brief presentations to the City Council. These firms offer the strongest combination of technical capability, system right-sizing, and long-term value to the City.

Each of the three recommended firms committed to completing the project within 90 calendar days after the City issues a written Notice to Proceed, subject to approved scheduling adjustments and equipment availability. All three firms acknowledged the need to coordinate installation around the City's public-meeting schedule.

If Council directs staff to proceed, the three recommended firms will be notified and invited to present at the December 15, 2026, City Council meeting. The presentations will allow Council to compare overall value to the City. Each vendor will receive the same presentation instructions and time allocation. Presentations will be limited to clarification of the proposals already submitted and will not permit material revisions unless the City requests the same additional information from all three firms.

Staff Recommendation: Staff recommends that Council determine whether to continue with the procurement process and, if Council wishes to proceed, authorize staff to invite Infinity AV & Security, Third Coast Tech, and Ford Audio Video Systems to present at the December 15, 2026, City Council meeting.

Suggested Motion: Move to authorize staff to continue the procurement process for RFP No. 2026-06 and invite Infinity AV & Security, Third Coast Tech, and Ford Audio Video Systems to present their proposed Council Chambers audiovisual systems at the December 15, 2026, City Council meeting, with any funding adjustments to return to Council for separate consideration.

Alternatives: Do not proceed.
Fiscal Impact: Contracted amounts proposed
Attachments: RFP submittals