


Due Date: November 5, 2026

# City of Belle Isle

## Request for Proposal 2026-06

## Modernizing the Audiovisual System for the Council Chambers

**Ford Audio Video Systems**
8034 Sunport Drive, Suite 408
Orlando, FL 32809

**Zach Tanner**
Division Sales Manager
tannz@fordav.com
(689) 310-8700

SUBMITTED BY

# City of Belle Isle

Modernizing the Audiovisual System for the Council Chambers

RFP No. 2026-06

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# LETTER OF INTENT

November 5, 2026

City of Belle Isle
Attn: Yolanda Quiceno, City Clerk
1600 Nela Avenue
Belle Isle, FL 32809

Re: RFP No. 2026-06 – Modernizing the Audiovisual System for the Council Chambers

Dear Selection Committee,

Ford Audio-Video Systems, LLC (Ford AV) is pleased to submit this proposal for Modernizing the Audiovisual System for the Council Chambers. With over 50 years of experience in the design, installation, and service of professional audiovisual systems, we are confident in our ability to deliver a solution that meets your technical requirements and exceeds your operational expectations.

Ford AV is a nationwide integrator with a local presence in Orlando, Florida, allowing us to provide responsive support and service. We have successfully completed similar projects for clients such as the City of Dacono and the City of Mount Belvieu, demonstrating our capability to handle complex AV deployments in government environments.

Our proposed solution focuses on:

- Reliability: Using proven technology from industry-leading manufacturers.
- Usability: Designing intuitive user interfaces for seamless operation.
- Support: Providing long-term service and maintenance options to protect your investment.

We understand the importance of this project to the City of Belle Isle and are committed to delivering a high-quality system on time and within budget. Ford AV acknowledges receipt of all addenda issued for this solicitation [Addendum No. 1 dated October 27, 2026 and Addendum No. 2 dated October 27, 2026]. This proposal shall remain valid for 120 days from the submission deadline Thank you for the opportunity to present our qualifications.

Sincerely,

Zach Tanner
Division Sales Manager
Ford Audio-Video Systems, LLC
(689) 310 -8700
tannz@fordav.com

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# FIRM'S OFFICIAL CONTACT AND BILLING INFORMAITON

| | |
|---|---|
| **Legal Name:** | Ford Audio-Video Systems, LLC (an Oklahoma LLC) |
| **Headquarters:** | 4800 West Interstate 40 Service Road, Oklahoma City, OK 73128 |
| **Local Office:** | 8034 Sunport Drive, Suite 408, Orlando, FL 32809 |
| **Primary Proposal Contact:** | Zach Tanner, Division Sales Manager, (689) 310-8700, tannz@fordav.com |
| **Billing Contact:** | Kobe Ramsey, Accounts Receivable, (405) 946-9966, ramsk@fordav.com |

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# INTRODUCTION, BACKGROUND AND OBJECTIVES STATEMENT

## INTRODUCTION

Ford Audio-Video Systems, LLC (Ford AV) is pleased to submit this proposal in response to the City of Belle Isle's RFP No. 2026-06, Modernizing the Audiovisual System for the Council Chambers. Ford AV understands that the City needs more than new equipment. The City needs a dependable, easy-to-use system that lets the City Clerk record official minutes without constantly monitoring or adjusting the technology, and that gives residents clear, reliable access to public meetings through the City's YouTube and Facebook channels. Ford AV proposes a complete, integrated replacement built on current-production, manufacturer-supported equipment and sized to fit the City's room, staff, and budget. Ford AV performs all of its own design, engineering, programming, installation, training, and service work, so the City will work with one accountable partner from the first design meeting through long-term support. Early in the project, a Ford AV User Interface (UI) and User Experience (UX) representative will meet with City staff to design a simple touch-panel interface. Ford AV will then configure and test the complete system in its shop before installation to reduce time and disruption in the Council Chambers. After the system is commissioned, Ford AV's full-service Orlando office and its 24/7/365 Customer Care Center will provide ongoing local support. One of Ford AV's core values is "keeping its promises." Ford AV is committed to delivering a system the City can rely on at every public meeting, within the 90-day completion schedule set by the RFP

## BACKGROUND

Ford AV is a communications technology design, installation, and service contractor. It was established in 1973 as an Oklahoma limited liability company and is headquartered in Oklahoma City. Ford AV is a privately held, Woman-Owned Business that has stayed under the same ownership and management team since it was founded. Ford AV is an engineering-based company with 550+ employees, including 80+ degreed engineers and two licensed Professional Engineers. Ford AV completes 700+ projects each year across the corporate, government, transportation, healthcare, and education markets. Ford AV performs all of its own design, engineering, programming, project management, installation, training, and service work. This gives the City of Belle Isle one accountable partner from the first design meeting through long-term support. Ford AV's full-service Orlando office will support the City with local project management, engineering, job site supervision, installation, and service staff. Ford AV holds AVIXA APEx certification, the highest designation available to an AV integrator.

## UNDERSTANDING OF THE CITY'S OBJECTIVES

Ford AV understands that the City of Belle Isle seeks to replace its existing Council Chambers system with a completely new, integrated, manufacturer-supported solution. The existing system includes Blackmagic Design components, a projector-based presentation system, and Facebook streaming that depends on an iPad. The City's documented concerns include:

1. Inconsistent audio and microphone dropouts

2. Aging or unsupported components
3. Incomplete integration
4. Device-dependent streaming
5. Excessive manual monitoring and limited automation

The City Clerk records official minutes while simultaneously operating the AV system. Ford AV's objective is therefore a system that is as hands-free as possible. Ford AV's proposed objectives for this project are to:

1. **Deliver reliable, intelligible audio** for 12 gooseneck microphones, 1 wireless lavalier, and 2 wireless handhelds. The system will use automatic DSP level management and mix-minus processing to prevent feedback and echo.
2. **Provide two-camera PTZ coverage** (front and rear) with presets for the dais, podium, staff, presenters, and audience. Automatic camera switching based on active microphones will be included as an option.
3. **Provide integrated, single-interface streaming** to the City-owned YouTube and Facebook accounts, with redundant local or network recording.
4. **Provide one-touch "Start Meeting" and "End Meeting"** operation from the City Clerk workstation, with clear status indicators.
5. **Right-size the system** for a 35' x 25' room with a 9' ceiling and 88 audience seats, avoiding unnecessary enterprise-scale complexity.
6. **Complete the installation within 90 calendar days** of Notice to Proceed, while working around the City's first, third, and fourth Tuesday meeting schedule.
7. **Support the system** with a three-year maintenance program and optional Years 4 and 5.

# CORPORATE PROFILE




Ford AV provides design engineering, installation and service of sound, video and lighting systems including commercial training centers, corporate boardrooms, government, house of worship, education, entertainment, airports and sporting venues. Established in 1973, Ford is America's leading *low-risk* AV technology provider.

Ford is known in the industry for successfully executing projects of any size and scale for customers with the most aggressive timelines, budget and job site conditions. At the core of this is a Job Center focused on providing an exceptional customer experience by executing each project with excellence. Each project is assigned its own team which may include a Project Engineer, Network Administrator, Programmer, Project Manager, Job Superintendent, Installation Technicians, Training and Service Technicians.

Ford carries the APEx Certification - which is the highest AV integrator status by AVIXA. It is awarded to select integrators that have achieved the highest standards for system procedures and customer satisfaction.

When it comes to commercial AV systems, Ford is focused on providing a quality experience throughout the entire process, from system design and engineering to project management, installation, commissioning and testing through training and support.

## GENERAL INFORMATION

- **$185** Million Annual Sales
- **700** Projects Annually
- **Coverage Throughout The U.S. & Abroad**
- **Woman-Owned Business**
- **Full-Service Locations** | Oklahoma City (HQ), Atlanta, Austin, Dallas, Denver, Honolulu, Houston, Las Vegas, New York City, Orlando, Phoenix, Salt Lake City, San Antonio, San Francisco, Tulsa, Washington, D.C.
- **Support Offices** | Boston, Charlotte, Cheyenne, Chicago, Fresno, Harrisburg, Jacksonville, Kansas City, Seattle

## CAPABILITY

- **Contractor Licenses in 24 States**
- **$50 Million** Bonding Capacity
- **IndustryCertifications** | CTS,CTS-D,CTS-I,CCNA,CCNP,PMP & Licensed Professional Engineers
- **Manufacturer Certifications** | Crestron, AMX, Cisco, Polycom, AtlasIED, and more

## PERSONNEL

- **540+** Full-Time Employees
- **60+** Degreed Engineers
- **52+** Project Managers
- **35+** Job Superintendents
- **100+** Installation Technicians
- **12+** Dedicated Service Technicians

**fordav.com** | **800.654.6744**

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# QUALIFICATIONS AND EXPERIENCE

**Firm**

Ford AV is an Oklahoma LLC established in 1973. It is a privately held, Woman-Owned Business under the same ownership and management since its inception.

**Principal Individuals (Leadership)**

- Claire Ford, Chairman of the Board
- James Ford, Corporate CEO
- David Allen, President
- Ryan Campbell, Orlando Division Manager
- Zach Tanner, Orlando Division Sales Manager

**Sub-Consultants**

Ford AV typically does not utilize subcontractors. Ford AV self-performs all work, including design, engineering, network design and administration, programming, project management, installation, training, and service. By self-performing the work, Ford AV maintains complete control of quality and scheduling.

No sub-consultants are anticipated for this project.

**Comparable Projects**

See below for details and pictures from comparable projects.

# Project Profile

City of Dacono
Dacono, CO

Scan QR code to view related video.













## System Features

The city of Dacono is located in one of Colorado's fastest growing counties. Their rapid expanse has given way to a new city hall, featuring the latest in technology to accommodate demand for remote access to the hybrid municipal court/city council meetings.

- Individual council stations with audio and video reinforcement
- Presentation displays for meeting attendees and multiple confidence monitors for the council members and support staff
- Digital signage in the welcome areas
- Streaming AV system to provide access to remote meeting attendees
- Video conference room system with beamforming microphone, video conference camera, displays and integrated control

## Participants

**Owner**
City of Dacono

**Architects**
ZP Architects and Engineering

**General Contractor**
JANUS

**AV Design-Build Contractor**
Ford Audio-Video Systems

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# Project Profile

City of Englewood
Englewood, CO












## System Features

Located just south of Denver, the City of Englewood serves a community of just over 30,000. Their City Council Chambers required a technology update to modernize their presentation and voting capabilities and improve the community's access to public meetings.

- The video production system includes HD cameras with PTZ control for live streaming and recorded video capture
- Large-format video projection and multiple presentation displays
- Voice Lift System provides each council member with a voting station, mic, and speaker
- Digital sound reinforcement system ensures even sound in all chamber areas

## Participants

**Owner**
City of Englewood

**AV Design-Build Contractor**
Ford Audio-Video Systems

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# Project Profile

City of Mont Belvieu
Mont Belvieu, TX











## System Features

The City of Mont Belvieu exists to serve its citizens with honesty, diligence, courage, and sacrifice. To ensure their mission is met, the council chambers and courtroom had an extensive technology upgrade providing remote participation, operation and streaming.

- Council Chambers | A video wall, portable display, sound system, and integrated touch panels combined to provide high-end functionality for public meetings
- Production Booth | Audio and video control systems with recording and streaming capabilities of the main council chambers
- Courtroom | Sound and display systems paired to provide quality proceedings for legal matters

## Participants

**Owner**
City of Mont Belvieu

**Architects**
BRW Architects

**General Contractor**
Purcell Construction

**AV Build-Design Contractor**
Ford Audio-Video Systems

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# Project Profile

City of Grand Prairie - Emergency Operations Center
Grand Prairie, TX










## System Features

The City of Grand Prairie Emergency Operations Center houses multiple monitoring and communication systems to coordinate and maintain city services during any emergency situation.

- The video system features video projection with the ability to simultaneously view 10 different video sources including local and national news, traffic cameras, and weather terminal feeds
- Integrated videoconferencing systems assist EOC personnel in planning as well as communicating during any scenario
- A custom touch panel control system allows officials to adjust volumes, switch between news programs or video feeds, and operate the videoconferencing system

## Participants

**Owner**
City of Grand Prairie

**AV Contractor**
Ford Audio-Video Systems

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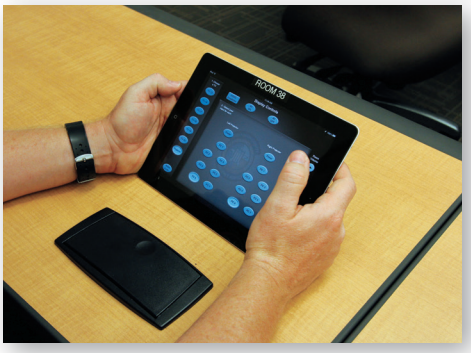
*Helping People Communicate!*

*Revised 09/25*

# Project Profile

Williamson County Emergency Services Operation Center
Georgetown, TX









## System Features

It is essential for the Williamson County ESOC to have technology that allows officials to effectively communicate during emergency operations.

- The 911 Call Center has wall-mounted displays for monitoring visual information necessary to operators receiving emergency calls, and audio distributed overhead
- The EOC, which serves as the primary meeting space in emergency situations, has a projection system, touchpanel control system, overhead audio for unified monitoring, and wireless mics for special announcements
- As the secondary meeting space, the EEOC includes a projection system, additional displays, touchpanel control system, and wireless mics

## Participants

**Owner**
Williamson County

**General Contractor**
Vaughn Construction

**Architect**
Parsons

**AV Contractor**
Ford Audio-Video Systems

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*Revised 06/25*

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# PROPOSED PROJECT APPROACH

Ford AV's approach emphasizes in-shop preparation to minimize disruption in the Council Chambers. Ford AV performs much of the assembly, pre-packaging, configuration, and testing in its in-shop facilities. This allows issues to be identified before equipment arrives on site and reduces on-site troubleshooting time.

All job items are tracked through Ford AV's Job Item Control (JIC) and AV Asset Management (AVAM) systems. Equipment is individually barcoded and tracked in real time, from receipt through staging, shipment, and installation.

Ford AV acknowledges that installation must not exceed 90 calendar days from NTP.

All installation will avoid disruptive work on the first, third, and fourth Tuesday of each month. Evening and weekend work will be requested in writing as needed. For Ford AV to meet the completion schedule, the City must ensure the job site is available to Ford AV personnel without interruption. Ford AV schedules its workforce weeks in advance.

See Ford AV’s project Methodology below.

# PROJECT METHODOLOGY

Perhaps the greatest strength of Ford AV lies with its Job Center - a collection of technology specialists including Engineers, Project Managers, Fabrication Technicians, Job Superintendents, Installation Technicians, Network Specialists, and Programmers. This team routinely designs and deploys some of the largest AV systems in the world. Their commitment to customer satisfaction from design to deployment has achieved the APEx Certification from AVIXA. Ford is licensed to perform engineering and employs licensed Professional Engineers (PE).

## DESIGN TO DEPLOYMENT

Whether it is a busy international airport or corporate boardroom, at the start of a project, a Ford team is assigned that may include Engineers, Programmers, Network specialists, and Project Managers. This team brings decades of experience and works hand-in-hand with the owner's architect, consultant, and construction representative during each phase. Field Engineers, Project Managers, Job Superintendents, and Installation Technicians use IOS and Android devices to connect wirelessly to the Job Center so that engineering drawings, photographs, and documentation are current at all times. This allows a collaborative approach to the project installation from both an architectural perspective, as well as a technical one. It also allows for design changes to be made early in the process before they become much more costly.

## PROJECT ENGINEERING

Ford has become well-known for their large engineering staff, which produces comprehensive information for field construction documentation. From conduit risers to complicated schematic diagrams to basic projector mounting details to complex, multi-driver loudspeaker arrays; our highly-trained engineering team creates the drawings and documents that become the permanent record for each phase of the installation process. These drawings can include equipment rack fabrication, AV millwork, speaker cluster assemblies, custom plates and panels, customized electronic assemblies, wire and cable pulling documentation, field device installation requirements, and GUI designed AV control system layout and software.

## PROJECT MANAGEMENT

Ford's Project Management team has a comprehensive understanding of the construction process. All of the building infrastructure requirements are carefully documented and organized via the submittal drawing process and reviewed with the General Contractor, Electrician, and related trades by our field management personnel. This process ensures the design concept implemented by the Architect, Consultants, and the construction representatives are precise. Project Managers are responsible for all aspects of a project's deployment, including photo documentation, coordination with the owner and other construction trades, as well as all on-site communication with our Job Superintendent and Installation Technicians. They confirm that materials are ordered and that in-house assembling/fabrication is accurate and on time.

# PROJECT METHODOLOGY

## JOB & COST ACCOUNTING

Ford maintains a full-time Job Cost Accounting Center that provides daily job cost and report services for all projects. The job accounting staff uses world-class construction accounting software which provides real-time accounting and analysis of Ford's project costs on an ongoing basis. For projects that use cost-plus basis, the system provides detailed accounting information, down to the purchase order line level for the acquisition of materials, and to the man-hours for accounting of labor related costs.

## JOB SCHEDULING MANAGEMENT

Ford's Job Center personnel manage project scheduling in Primavera 3P or Microsoft Project. This includes management of staff, vehicles, tools, and equipment. Larger projects that involve a highly coordinated construction process are individually planned and updated on a weekly basis. Ford routinely provides integrated scheduling coordination if required by the project's General Conditions.

## PURCHASING & MATERIALS MANAGEMENT

Ford employs a full-time purchasing staff. Ford strives to provide concise materials acquisition at the most competitive prices and to complete schedule-driven ordering requirements expeditiously to maintain the project timeline. Ford's 50,000-square-foot Corporate Headquarters in Oklahoma City is equipped with a full CCTV surveillance infrastructure and includes 20,000 square feet of dedicated materials storage and a staging area. Job specific material hold cages are powered by access card readers for inventory security and access control.



**Apple Headquarters**
Cupertino, CA



**Fannie Mae**
Plano, TX

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# EXHIBIT A OBJECTIVES

***FULL SYSTEM REPLACEMENT AND EXISTING SITE CONDITIONS***

**Ford AV Response**

**All New Audiovisual Equipment** - All principal components will be new, current-production, and manufacturer-supported. No existing AV equipment will be incorporated.

**Existing AV Non-AV Infrastructure Proposed to Remain –** Ford AV does not plan to re-use any existing AV infrastructure.

**Existing AV Equipment to be Removed** - All removed City-owned AV equipment will be returned to the City. No City-owned equipment will be discarded, retained, or removed without prior written authorization. A disposition inventory will be provided.

**Any Optional Feature or Value-Engineering Alternatives** – None. Ford AV kept the system as inexpensive as possible while still meeting specifications.

***LIVE STREAMING AND RECORDING REQUIREMENTS***

**Ford AV Response**

The system shall include integrated live streaming and recording capabilities meeting the listed minimum requirements. Please refer to the **Streaming Integration, User Interface Design, and System Architecture Strategy** section of this proposal for more information.

***PREVENTATIVE MAINTENANCE AND SYSTEM WARRANTY***

**Ford AV Response**

**Warranty**:

- Ford AV provides a one-year warranty commencing on the date of substantial completion or first beneficial use, whichever occurs first.
- Manufacturer equipment warranties are passed through.
- Extended warranties of years 2–5 are available.

**Support Hours:** Ford AV's Customer Care Center (CCC) is staffed from 8:00 AM EST to 5:00 PM PST, Monday through Friday.

**Maintenance Program Inclusions:**

- Two preventive maintenance visits per year
- An annual firmware, software, and streaming-settings review
- Remote diagnostics
- Unlimited business-hours telephone support
- Removal, reinstallation, configuration, testing, and alignment of repaired equipment
- Emergency support

Pricing is provided in Bidder's Checklist #11.

***DELIVERABLES***

*Within two weeks of final adjustments and training, provide final documentation in searchable, nonproprietary formats, plus one printed operations binder. Include an Excel equipment schedule, as-builts, a disposition inventory project-specific source code, configuration files, and credentials, with the City holding perpetual rights.*

**Ford AV Response**

- **Final Equipment Schedule:** Ford AV's AVAM database records the make, model, serial number, MAC/IP address, firmware version, and location for each device. It can be exported as a data file to produce the Excel schedule, including warranty information, expected replacement life, and maintenance responsibilities.
- **Documentation Package:** As-built drawings, rack elevations, cable schedules, signal-flow drawings, network/IP information, manuals, training materials, the disposition inventory, and the printed operations binder.
- **Credentials:** Final administrative credentials will be transferred through a secure process.
- **Source Code and Configuration Files:** Ford AV control system programs follow standard documentation formats and can be returned to the City.

# EXHIBIT A RFP DELIVERABLES

***ITEM A***
*Provide a single line drawing of the new audio, video, and sound systems to the city.*

**Ford AV Response**
See line drawings below.

***ITEM B***
*Provide a listing of all labor and materials to install the complete audio, video, and sound systems, including interface and mounting components, cabling, connectors, and installation materials.*

**Ford AV Response**
See Section 11 “Components and Ongoing Support Costs”.

***ITEM C***
*Provide testing and adjustments after installation; assist with programming and commissioning; the City will observe and sign off on testing completion.*

**Ford AV Response**
Testing will be performed with the City representative, the Ford AV project engineer, and the Ford AV project manager. The City will be present to observe and sign off on testing completion.

***ITEM D***
*Provide operational, administrator, and mock-meeting training for thee City staff, with an allowance of up to 16 hours. Written operating instructions and quick reference materials are required.*

**Ford AV Response**
Ford AV has a dedicated trainer who designs and manages customer training. Ford AV's policy is to contact the customer early in the project to design a training program that meets the customer's requirements. The trainer creates the agenda and schedule with the City, writes and produces the training materials, and fully documents all training. The following materials will be provided: quick start guides, written operating instructions, and an operations binder with system diagrams and equipment manuals.

***ITEM E***
*Provide manufacturer warranty support during the warranty period and service support labor rates. Detail repair costs, including trip charges, hourly rates, and equipment replacement costs, and explain how costs will be handled over the term.*

**Ford AV Response**

As a leading national integrator, Ford AV can facilitate warranty and non-warranty repairs for all major manufacturers of audio-video equipment. Due to its high volume of purchasing, Ford AV has preferred status with many manufacturers, which may benefit the support process.
For defective equipment, Ford AV will work with the manufacturer to secure a replacement as quickly as possible and will pursue advanced replacement.

| | |
|---|---|
| Service Technician: | $125.00 per hour |
| Engineer: | $165.00 per hour |
| Programmer: | $165.00 per hour |

Overtime is charged at one and one-half times the standard hourly rate. Double time is charged at two times the standard hourly rate.

Overtime is time worked outside the normal business work hours. Double time is time worked after 12:00 AM, on Saturdays or Sunday, and holidays.

***ITEM F***

*Quick Response Support. Detail your commitment to providing a quick response in the even of a significant system failure during a City public meeting, including the guaranteed response time and it's cost.*

**Ford AV Response**

Ford AV maintains a 24/7/365 Customer Care Center (CCC). The CCC staff document each request, evaluate the problem, and attempt to resolve it by phone or remotely. If an on-site visit is necessary, CCC dispatches the most appropriate personnel from the closest office, which is Orlando.

The primary objective of Ford AV's Customer Care Center is to restore service as soon as possible.

Ford AV can tailor an SLA to the City's requirements. The following options may support meeting-critical reliability:

- Remote system access by Ford AV engineers
- Remote monitoring of system status
- Critical on-site spares
- Dedicated on-site operator support

***ITEM G***

*Escalation Procedure. Provide an outline of the escalation procedure and a commitment to provide management cell phone numbers during contract negotiations.*

**Ford AV Response**

Escalation of project or service issues can begin at any customer touch point. These include account managers, job teams, the Ford AV Customer Care Center website application, and any inbound phone call, email, or online chat. The escalation path depends on the customer's need:

- **Project Manager** for open jobs
- **Service Manager** for all warranty and service issues
- **Division Manager** for all other needs or concerns

These managers stay in continuous contact with the customer until all issues are resolved. Ford AV's corporate structure is flat and open, and customers are welcome to contact any member of the leadership team directly, including the President, Vice Presidents, and Directors.

Ford AV commits to providing management cell phone numbers during the contract negotiation process.

***ITEM H***

*Provide all operating manuals and formal system documentation, including wiring paths and diagrams, default settings, and component manuals.*

**Ford AV Response**

The standard program includes:

- Owner's manuals
- Labeled as-built drawings
- A binder with system diagrams and equipment manuals, furnished at no cost

All audio/video wiring is numbered and labeled, and system diagrams include the wire numbers.

After project completion, Ford AV makes the job inventory database available to the customer, both as a data file and through the Customer Service Portal. The database includes:

- A list of all equipment
- As-built drawings in PDF format
- Vendor equipment manuals in PDF format

***ITEM I***

*Provide one qualified system engineer on site for the first live City Council meeting, and recommend the support hours needed*

**Ford AV Response**

Ford AV has included 8 hours of engineering time to be present on site 2 hours prior to the first City Council Meeting and to remain on site until the end of the meeting and all equipment is shut down.

***ITEM J***

*The room must be cleaned and left in a usable condition for scheduled meetings and training.*

**Ford AV Response**

Ford AV removes all trash and debris associated with the AV installation from the site daily. Ford AV uses just-in-time deliveries to keep the site clear and to minimize the risk of theft. Ford AV will coordinate with the City's meeting schedule so that the Council Chambers remain clean, safe, and usable for scheduled activities.

***ITEM K***

*Describe available closed captioning and transcription solutions and separately price any recommended service, including recurring costs.*

**Ford AV Response**

Ford AV has included a Link Electronics AI based captioning solution that will take the meeting audio feed and create a closed caption line at the bottom of the video image that can be adjusted as needed as to not cover up any lower third information

- One Time purchase
- Single channel – can send captions to multiple places, but would only caption one live event at one time
- Single langue – currently does not provide translations
- Transcription output files available

CITY CLERK POSITION

| OFE USER PC |
|---|
| HDMI |
| DISPLAY PORT |
| DISPLAY PORT |
| 1/8" AUDIO OUT |
| USB A 3.0 |
| USB A 3.0 |
| USB A 3.0 |
| LAN |
| AC IN |

| AV PROEDGE 4:4:4 EXTENDER - TX | |
|---|---|
| HDMI IN | HDBASET |
| IR IN | IR OUT |
| ETHERNET 1 | AUDIO L/R OUT |
| ETHERNET 2 | |
| RS232 | |
| USB | |
| 48V | |
| AVPR.ACEX70444X | |

| LG 22" MONITOR |
|---|
| HDMI IN |
| HDMI IN |
| 3/8" AUDIO IN |
| USB A 2.0 |
| RS-232 |
| LAN |
| AC IN |
| LG.22SM3G-B |

| LG 22" MONITOR |
|---|
| HDMI IN |
| HDMI IN |
| 3/8" AUDIO IN |
| USB A 2.0 |
| RS-232 |
| LAN |
| AC IN |
| LG.22SM3G-B |
| CHIE.K1D22HB8XH |

| AV PROEDGE 4:4:4 EXTENDER - RX | |
|---|---|
| HDBASET | HDMI OUT |
| IR IN | IR OUT |
| | ETHERNET 1 |
| | ETHERNET 2 |
| | RS232 |
| USB | AUDIO L/R OUT |
| 48V | |
| P/O AVPR ACEX70444X | |

FROM MULTIVIEW OUT

| AV PROEDGE 4:4:4 EXTENDER - TX | |
|---|---|
| HDMI IN | HDBASET |
| IR IN | IR OUT |
| ETHERNET 1 | AUDIO L/R OUT |
| RS232 | |
| USB | |
| 48V | |
| AVPR.ACEX70444X | |

| OFE USER LAPTOP |
|---|
| HDMI |
| 3/8" AUDIO |
| USB A 3.0 |
| USB C 3.0 |
| LAN |
| AC IN |

| AV PROEDGE 4:4:4 EXTENDER - TX | |
|---|---|
| HDMI IN | HDBASET |
| IR IN | IR OUT |
| ETHERNET 1 | AUDIO L/R OUT |
| ETHERNET 2 | |
| RS232 | |
| USB | |
| 48V | |
| AVPR.ACEX70444X | |

| AV PROEDGE 4:4:4 EXTENDER - RX | |
|---|---|
| HDBASET | HDMI OUT |
| IR IN | IR OUT |
| | ETHERNET 1 |
| | ETHERNET 2 |
| | RS232 |
| USB | AUDIO L/R OUT |
| 48V | |
| P/O AVPR ACEX70444X | |

| DATAVIDEO CONTROLLER |
|---|
| USB |
| RS-232 |
| DVIP |
| 12V DC PWR |
| DATA.TPC-700P |

| CITY CLERK | |
|---|---|
| QSC 10" TOUCHPANEL | |
| PoE + LAN | |
| USB [NA] | |
| 24V DC | QSC 7/11" TABLE TOP KIT |
| QSC.TSC-101-G3 | QSC.TSC-710T-G3 |

| MAYOR POSITION | |
|---|---|
| QSC 10" TOUCHPANEL | |
| PoE + LAN | |
| USB [NA] | |
| 24V DC | QSC 7/11" TABLE TOP KIT |
| QSC.TSC-101-G3 | QSC.TSC-710T-G3 |

| PODIUM LOCATION | |
|---|---|
| AVPR.ACCWPLPDH | |
| [AC-CKWP-LPDH]-KIT] | |
| AV PRO EDGE CONFERX WALL PLATE [TX/RX KIT] | |
| HDMI | HDBT OUT |
| USB-C | |
| | |
| | 48VDC |
| P/O AVPR ACCWPLPDH | |

| AV PRO EDGE CONFERX WALL PLATE [TX/RX KIT] | |
|---|---|
| HDBT IN | HDMI |
| | RS-232 |
| | USB-A |
| | USB-A |
| 48VDC [INCL] | |
| P/O AVPR.ACCWPLPDH | |

| BARCO CX-30 CLICKSHARE | |
|---|---|
| HDMI | |
| USB A | |
| USB C | |
| LAN | |
| DCV IN | |
| BARC.R9861613U5 | |

CLIENT LAN

MOUNT IN EQUIPMENT RACK

| AV PROEDGE 8X8 HDMI MATRIX | |
|---|---|
| HDMI 1 | HDMI OUT 1 |
| HDMI 2 | HDBASET 1 |
| HDMI 3 | HDMI OUT 2 |
| HDMI 4 | HDBASET 2 |
| HDMI 5 | HDMI OUT 3 |
| HDMI 6 | HDBASET 3 |
| HDMI 7 | HDMI OUT 4 |
| HDMI 8 | HDBASET 4 |
| | HDMI OUT 5 |
| | HDBASET 5 |
| HDBASET RS232 1 | HDMI OUT 6 |
| HDBASET RS232 2 | HDBASET 6 |
| HDBASET RS232 3 | HDMI OUT 7 |
| HDBASET RS232 4 | HDBASET 7 |
| HDBASET RS232 5 | HDMI OUT 8 |
| HDBASET RS232 6 | HDBASET 8 |
| HDBASET RS232 7 | AUDIO 1 |
| HDBASET RS232 8 | SPDIF 1 |
| | AUDIO 2 |
| | SPDIF 2 |
| | AUDIO 3 |
| | SPDIF 3 |
| | AUDIO 4 |
| | SPDIF 4 |
| | AUDIO 5 |
| | SPDIF 5 |
| | AUDIO 6 |
| | SPDIF 6 |
| | AUDIO 7 |
| | SPDIF 7 |
| | AUDIO 8 |
| | SPDIF 8 |
| IR 1 | IR 1 |
| IR 2 | IR 2 |
| IR 3 | IR 3 |
| IR 4 | IR 4 |
| IR 5 | IR 5 |
| IR 6 | IR 6 |
| IR 7 | IR 7 |
| IR 8 | IR 8 |
| MINI IR USB | RS-232 |
| 48V DC | LAN |
| AVPR.ACMX88HDBT | |

OPTIONAL DOCUMENT CAMERA FROM CAPTIONING SYSTEM

FROM DSP RS-232 PORT 1

OPTIONAL DAIS MONITORS

OPTIONAL CAPTIONING SYSTEM

TO CITY CLERK MONITOR

CLIENT LAN

| DATAVIDEO ICAST 10NDI MKII | |
|---|---|
| SDI IN | SDI LOOP OUT |
| HDMI 1 | HDMI PGM OUT |
| HDMI 2 | HDMI MV OUT |
| HDMI 3 | USB C LVC OUT |
| HDMI 4 | AUDIO OUT L |
| AUDIO IN CH1 | AUDIO OUT R |
| AUDIO IN CH 2 | RS-232 |
| USB A | WAN |
| 12V DC PWR | DVIP LAN |
| DATA.ICSTN5DMX | |

| DATAVIDEO VOICE TRX100 NDI | |
|---|---|
| USB A | HDMI OUT 1 |
| USB A | HDMI OUT 2 |
| | RS-232/422 1 |
| | RS-232/422 2 |
| 12V DC PWR | DVIP/POE LAN |
| DATA.VOICETRXCN | |

| (12) FAV.MISCSDATA |
|---|
| LEVI.49255-L24 [24 PORT PATCH PANEL] |
| NETGEAR SWITCH |
| PoE + 1 |
| PoE + 2 |
| PoE + 3 |
| PoE + 4 |
| PoE + 5 |
| PoE + 6 |
| PoE + 7 |
| PoE + 8 |
| PoE + 9 |
| PoE + 10 |
| PoE + 11 |
| PoE + 12 |
| PoE + 13 |
| PoE + 14 |
| PoE + 15 |
| PoE + 16 |
| PoE + 17 |
| PoE + 18 |
| PoE + 19 |
| PoE + 20 |
| PoE + 21 |
| PoE + 22 |
| PoE + 23 |
| PoE + 24 |
| LAN 25 |
| LAN 26 |
| NETG.AXM765S000 |
| NETG.AXM765S000 |
| NETG.AXM765S000 |
| UPLINK/SFP 4 |
| AC IN |
| NETG.GSM4230P10 |
| FAV.SSA |

CLIENT LAN

| AUDIO TECHNICA DISCUSSION CONTROL UNIT | |
|---|---|
| MIC/LINE 1 | BALANCED 1 |
| MIC/LINE 2 | BALANCED 2 |
| INTERP RET 1 | BALANCED 3 |
| INTERP RET 2 | BALANCED 4 |
| AUX L | LINK CHAIN DU A |
| AUX R | LINK CHAIN DU B |
| | LINK CHAIN CU A |
| | LINK CHAIN CU B |
| | DANTE PRI |
| 120V AC | DANTE SEC |
| AUDI.ATUC-50CU | |

| QSC DSP | |
|---|---|
| INPUT 1 | OUTPUT 1 |
| INPUT 2 | OUTPUT 2 |
| INPUT 3 | OUTPUT 3 |
| INPUT 4 | OUTPUT 4 |
| INPUT 5 | OUTPUT 5 |
| INPUT 6 | OUTPUT 6 |
| INPUT 7 | OUTPUT 7 |
| INPUT 8 | OUTPUT 8 |
| FLEX 1 | |
| FLEX 2 | |
| FLEX 3 | |
| FLEX 4 | |
| FLEX 5 | |
| FLEX 6 | |
| FLEX 7 | |
| FLEX 8 | |
| USB A 2.0 | USB C 2.0 |
| USB A 2.0 | LAN A |
| GPIO 1-8 IN | LAN B |
| GPIO 1-8 OUT | LAN C |
| | LAN D |
| | RS-232 #1 |
| AC IN | RS-232 #2 |
| QSC.CORE24F | |

VIDEO MATRIX SWITCHER

| QSYS OUTPUT EXPANDER |
|---|
| [EACH RELAY-NO,C,NC] |
| RELAY OUT 1 |
| RELAY OUT 2 |
| RELAY OUT 3 |
| RELAY OUT 4 |
| POE LAN [QSYS] |
| THRU LAN [ADDL DEVICE] |
| 24VDC PWR THRU OUT |
| 24VDC PWR [NOT INCL] |
| QSC.QIO-LVN4 |

SCREEN UP

SCREEN DOWN

MOUNT ABOVE PROJECTOR

| AV PROEDGE HDBT RECEIVER | |
|---|---|
| HDBT | HDMI |
| | AUDIO |
| | IR |
| | RS-232 |
| AVPR.ACEX70444R | |

| EPSON L570U PROJECTOR |
|---|
| HDBASE-T |
| HDMI 1 INPUT |
| HDMI 2 INPUT |
| HDMI OUTPUT |
| VGA + AUDIO 1 INPUT |
| VGA + AUDIO 2 IN/OUT |
| VARIABLE AUDIO OUT |
| USB-A |
| USB-B |
| RS-232 |
| LAN |
| AC IN |
| EPSO.V11H988020 |
| CHIE.RPMAUW |
| FAV.MISCPROJHW |

Throw Distance 10'9" - 17'7" — 122fL

| PROJECTOR SCREEN | |
|---|---|
| RELAY UP | CNTRL PANEL |
| RELAY DN | RS-232 |
| DRAP.116469U | |
| 110" DiAG [5X4:5X] | |

| RELAY 2 |
|---|
| RELAY 1 |

MOUNT ON CENTER DISPLAY CART

| AV PROEDGE HDBT RECEIVER | |
|---|---|
| HDBT | HDMI |
| | AUDIO |
| | IR |
| | RS-232 |
| AVPR.ACEX70444R | |

| AVPRO EDGE 1x4 HDMI DA | |
|---|---|
| HDMI | HDMI 1 |
| | HDMI 2 |
| | HDMI 3 |
| POWER 5V DC | HDMI 4 |
| AVPR.ACDA14AUHD | |

| LG DISPLAY |
|---|
| HDMI 1 |
| HDMI 2 |
| HDMI 3 |
| 1/8" AUDIO OUT |
| USB A 2.0 |
| USB A 2.0 |
| RS-232 IN |
| RS-232 OUT |
| LAN |
| AC IN |
| LG.55UL3J-M |
| CHIE.PFQUB |

| LG DISPLAY |
|---|
| HDMI 1 |
| HDMI 2 |
| HDMI 3 |
| 1/8" AUDIO OUT |
| USB A 2.0 |
| USB A 2.0 |
| RS-232 IN |
| RS-232 OUT |
| LAN |
| AC IN |
| LG.55UL3J-M |
| CHIE.PFQUB |

| LG DISPLAY |
|---|
| HDMI 1 |
| HDMI 2 |
| HDMI 3 |
| 1/8" AUDIO OUT |
| USB A 2.0 |
| USB A 2.0 |
| RS-232 IN |
| RS-232 OUT |
| LAN |
| AC IN |
| LG.55UL3J-M |
| CHIE.PFQUB |

Confidence Monitor Carts

| (500) WIND.14-02-BLK |
|---|
| (3000) WIND.CAT6SPBLK |

RACK LAYOUT NOT REPRESENTATIVE OF ACTUAL

LOWELL

| | |
|---|---|
| 35 | FAV LOGO PANEL |
| 34 | MIDD.RLNK-920R |
| 33 | 33 |
| 32 | 32 |
| 31 | 31 |
| 30 | 30 |
| 29 | 29 |
| 28 | 28 |
| 27 | 27 |
| 26 | 26 |
| 25 | 25 |
| 24 | 24 |
| 23 | 23 |
| 22 | 22 |
| 21 | 21 |
| 20 | 20 |
| 19 | 19 |
| 18 | MIDD.RLNK-920R |
| 17 | 17 |
| 16 | 16 |
| 15 | 15 |
| 14 | 14 |
| 13 | 13 |
| 12 | 12 |
| 11 | 11 |
| 10 | 10 |
| 9 | 9 |
| 8 | 8 |
| 7 | 7 |
| 6 | 6 |
| 5 | 5 |
| 4 | 4 |
| 3 | 3 |
| 2 | 2 |
| 1 | 1 |

| LOWE.LER-3532 |
|---|
| (35) FAV.MISCRDHW |
| LOWE.LMB-32 |
| LOWE.FW4-7T |
| LDP-35FV |

| QSC 4 CHANNEL QSYS AMP | |
|---|---|
| FLEX 1 | 8Ω OUT 1 |
| FLEX 2 | 8Ω OUT 2 |
| | 8Ω OUT 3 |
| GPIO | 8Ω OUT 4 |
| QSYS LAN | 70V 1 |
| AC IN | 70V 2 |
| QSC.SPA-QF60X4 | |

| JBL IN-CEILING SPEAKER | |
|---|---|
| 70V | |
| 8Ω | |
| JBL.CONTROL26C1 | |
| FAV.MISCSMSPKR | |

Typical of 3

| JBL IN-CEILING SPEAKER |
|---|
| 70V |
| 8Ω |
| (2) JBL.CONTROL26C1 |
| (2) FAV.MISCSMSPKR |

| JBL IN-CEILING SPEAKER | |
|---|---|
| 70V | |
| 8Ω | |
| JBL.CONTROL26C1 | |
| FAV.MISCSMSPKR | |

Typical of 3

| JBL IN-CEILING SPEAKER |
|---|
| 70V |
| 8Ω |
| (2) JBL.CONTROL26C1 |
| (2) FAV.MISCSMSPKR |

| HEARING ASSIST CONTROLLER |
|---|
| MIC/LINE IN 1 XLR |
| MIC/LINE IN 1 TERM |
| LINE IN 2 TERM |
| DANTE |
| CONTROL |
| 24V DC PWR |
| WILLIAMS BA-C1 |
| WILL.BASYS2-00 |

| 4- BA-R1 RECEIVERS |
|---|
| P/O WILL BASYS2-00 |

| CHG 004 [6 BAY CHARGER] |
|---|
| P/O WILL BASYS2-00 |

| DP-018 ADA WALL PLAQUE |
|---|
| P/O WILL BASYS2-00 |

| RPK 005 |
|---|
| P/O WILL BASYS2-00 |

| EXTRA RECEIVERS |
|---|
| (2) WILL.BAR1-00 |
| (2) WILL.HED024 |

| 4- HED 024 HEADPHONES |
|---|
| P/O WILL BASYS2-00 |

| 2- NXL 001 NECKLOOPS |
|---|
| P/O WILL BASYS2-00 |

| 1-RPK 005 RACK MT KIT |
|---|
| P/O WILL BASYS2-00 |

| ON CEILING |
|---|
| TRANSMITTER |
| DANTE RJ-45 |
| WILLIAMS BA-T1 |
| P/O WILL BASYS2-00 |

| FRONT CAMERA | |
|---|---|
| DATAVIDEO 4K PTZ CAMERA | |
| DVIP/LAN | 4K HDMI |
| AUDIO IN [3/8"] | 3G-SDI |
| 12V DC [PSU INCL] | RS-232/422 |
| DATA.PTC-140NDI | |

| REAR CAMERA | |
|---|---|
| DATAVIDEO 4K PTZ CAMERA | |
| DVIP/LAN | 4K HDMI |
| AUDIO IN [3/8"] | 3G-SDI |
| 12V DC [PSU INCL] | RS-232/422 |
| DATA.PTC-155 | |

| SHURE 4-CH AP TRANSCEIVER | |
|---|---|
| ANALOG IN (3P) | ANALOG OUT 1 (3P) |
| AUDIO [USB-C] | ANALOG OUT 2 (3P) |
| | Dante (RJ45) |
| PWR (USB-C) | NETWORK (RJ45) |
| SHUR.MXWAPAE210 | |

| SHURE nexT BODY PACK WIRELESS MIC |
|---|
| SHUR.MXW1XDZ10 |
| SHUR.WL185MBCTQ |

| SHURE HANDHELD TRANSMITTER |
|---|
| (2) SHUR.MXWZXSM58Z |

| SHURE nexT 4 PT BATTERY |
|---|
| CH |
| LAN |
| 15V DC |
| SHUR.MXWNDX4 |

LOCATE ON DAIS

| AUDIO TECHNICA WIRED DISCUSSION UNIT |
|---|
| XLR MIC IN |
| 1/8" HEADPHONE OUT |
| RJ-45 CHAIN IN |
| RJ-45 CHAIN OUT |
| AUDI.ATUC-50DU |

| AUDIO TECHNICA WIRED DISCUSSION UNIT |
|---|
| XLR MIC IN |
| 1/8" HEADPHONE OUT |
| RJ-45 CHAIN IN |
| RJ-45 CHAIN OUT |
| AUDI.ATUC-50DU |

| AUDIO TECHNICA WIRED DISCUSSION UNIT |
|---|
| XLR MIC IN |
| 1/8" HEADPHONE OUT |
| RJ-45 CHAIN IN |
| RJ-45 CHAIN OUT |
| AUDI.ATUC-50DU |

(11) AUDI.ATUC-M43H

| ON PODIUM |
|---|
| 15" GOOSENECK MIC |
| MIC |
| AUDI.ES925H15F3 |

**BASE AV DESIGN**

RACK/PWR/ ACC
AUDIO
VIDEO
CONTROL
LIGHTING
OFE
AVRMM

CITY OF BELLE ISLE FLORIDA
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| | |
|---|---|
| CONTROL #: | 334689 |
| CUSTOMER #: | CBFLORL |
| ACCOUNT MANAGER: | TANNZ |
| DESIGNER: | HORND |
| LAST REVISED: | 11/4/2026 |
| TYPICAL OF: | (1) ROOM |
| SYSTEM NAME: | BELLE ISLE COUNCIL CHAMBERS |

| SHURE neXt BODY PACK WIRELESS MIC |
|---|
| SHUR.MXW1XOZ10 |
| SHUR.WL185MBCTQ |

## OPTIONAL ADDITIONAL LAVALIER AND BELTPACK

| LUMENS DOCUMENT CAMERA | |
|---|---|
| HDMI IN | HDMI OUT |
| VGA IN | EXTENDER |
| | AUDIO OUT |
| | USB B |
| 120V AC PWR | USB A |
| LUME.PC193 | |

(100) WIND.CAT6SPBLK

| AV PRO EDGE HDMI WALLPLATE KIT | |
|---|---|
| HDMI IN | HDBASET OUT |
| AVPR.ACCXWPHDMO | |

| AV PRO EDGE EXTENDER SET | |
|---|---|
| HDBT | HDMI |
| 1/8" IR IN | 1/8" IR OUT |
| | 1/8" RS-232 |
| | 48V DC |
| P/O ACCXWPHDMO | |

MATRIX SWITCHER HDMI INPUT 6

## OPTIONAL DOCUMENT CAMERA

FROM VIDEO MATRIX

| DECIMATOR CROSS CONVERTER | |
|---|---|
| HDMI | HDMI |
| 3G SDI | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 2 |
| 5-12VDC USB | 3G SDI 2 |
| DECI.MD-HX | |

AUDIO FROM Q-SYS DSP

| LINK ELECTRONICS AUTOMATED CAPTIONER |
|---|
| HDMI |
| 1/8" MIC IN |
| 1/8" AUDIO OUT |
| USB B 2.0 |
| USB A 2.0 |
| USB A 2.0 |
| USB A 2.0 |
| USB A 2.0 |
| USB A 3.0 |
| USB A 3.0 |
| USB A 3.0 |
| USB A 3.0 |
| LAN |
| 6V DC |
| 6V DC |
| LINK.VOYAVOX |

SWITCH PORT 19

| LINK ELECTRONICS | |
|---|---|
| 3G SDI INPUT 1 | ENCODE OUT 1 |
| 3G SDI INPUT 2 | ENCODE OUT 2 |
| DB-15GPI | DECODE OUT 1 |
| USB B 2.0 | DECODE OUT 1 |
| | RS-232 F |
| 5V DC | RS-232 M |
| 5V DC | LAN |
| LINK.ORION | |

| DECIMATOR CROSS CONVERTER | |
|---|---|
| HDMI | HDMI |
| 3G SDI | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 2 |
| 5-12VDC USB | 3G SDI 2 |
| DECI.MD-HX | |

TO VIDEO MATRIX

| DECIMATOR CROSS CONVERTER | |
|---|---|
| HDMI | HDMI |
| 3G SDI | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 1 |
| TEXT BLOCK | 3G SDI 2 |
| 5-12VDC USB | 3G SDI 2 |
| DECI.MD-HX | |

SWITCH PORT 20

| LG DISPLAY |
|---|
| HDMI 1 |
| HDMI 2 |
| HDMI 3 |
| 1/8" AUDIO OUT |
| USB A 2.0 |
| USB A 2.0 |
| RS-232 IN |
| RS-232 OUT |
| LAN |
| AC IN |
| LG.55UL3J-M |
| CHIE.LTM1U |

## Closed Captioning and Transcription Option

ford AV *Helping People Communicate!*

RACK/PWR/ACC
AUDIO
VIDEO
CONTROL
LIGHTING
OFE
AVRMM

**CITY OF BELLE ISLE FLORIDA**

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CONTROL #: **334689**
CUSTOMER #: **CBFLORL**
ACCOUNT MANAGER: **TANNZ**
DESIGNER: **HORND**
LAST REVISED: **11/4/2026**
TYPICAL OF: **(1) ROOM**
SYSTEM NAME:

**OPTIONS**

FROM MAIN MATRIX SWITCHER

QSYS OUTPUT EXPANDER
- IR IN
- IR OUT 1
- IR OUT 2
- IR OUT 3
- IR OUT 4
- POE LAN [QSYS]
- THRU LAN [ADDL DEVICE]
- 24VDC PWR THRU OUT
- 24VDC PWR [NOT INCL]
- (3) QSC.QIO-IR1X4 [IR EX]

FROM SWITCH PORT 21

AV PROEDGE 4:4:4 EXTENDER - TX

| | |
|---|---|
| HDMI IN | HDBASET |
| IR IN | IR OUT |
| ETHERNET 1 | AUDIO L/R OUT |
| ETHERNET 2 | |
| RS232 | |
| USB | |
| 48V | |

AVPR.ACEX70444K

AV PROEDGE 4:4:4 EXTENDER - RX

| | |
|---|---|
| HDBASET | HDMI OUT |
| IR IN | IR OUT |
| | ETHERNET 1 |
| | ETHERNET 2 |
| | RS232 |
| USB | AUDIO L/R OUT |
| 48V | |

P/O AVPR ACEX70444K

AVPRO EDGE 1x4 HDMI DA

| | |
|---|---|
| HDMI | HDMI 1 |
| | HDMI 2 |
| | HDMI 3 |
| POWER 5V DC | HDMI 4 |

AVPR.ACDA14AUHD

IR DIST AMP
- IR IN
- IR OUT 1
- IR OUT 2
- IR OUT 3
- IR OUT 4
- IR OUT 5
- IR OUT 6
- IR OUT 7
- IR OUT 8
- IR OUT 9
- IR OUT 10
- FAV.MISC1 [XANT 791-44]

- MONITOR 4
- MONITOR 5
- MONITOR 6
- MONITOR 7
- MONITOR 8
- MONITOR 9
- MONITOR 10

10" DESKTOP MONITOR
- HDMI
- VGA
- COMPOSITE BNC
- AUX IN RCA
- AUX OUT RCA
- IR
- USB A
- DC PWR
- BEET.10HD7

IR DA PORT 4
IR DA PORT 5
IR DA PORT 6
IR DA PORT 7
IR DA PORT 8
IR DA PORT 9
IR DA PORT 10

(150) WIND.CAT6SPBLK
(1000) WIND.221PREZBLK
(10) COMP.HD-4K-25SP

TO BE REMOVED IF THIS OPTION IS TAKEN

AV PROEDGE HDBT RECEIVER

| | |
|---|---|
| HDBT | HDMI |
| | AUDIO |
| | IR |
| | RS-232 |

(-1) AVPR.ACEX70444R

AVPRO EDGE 1x4 HDMI DA

| | |
|---|---|
| HDMI | HDMI 1 |
| | HDMI 2 |
| | HDMI 3 |
| POWER 5V DC | HDMI 4 |

(-1) AVPR.ACDA14AUHD

LG DISPLAY
- HDMI 1
- HDMI 2
- HDMI 3
- 1/8" AUDIO OUT
- USB A 2.0
- USB A 2.0
- RS-232 IN
- RS-232 OUT
- LAN
- AC IN
- (-1) LG.55UL3J-M
- (-1) CHIE.PFQUB

LG DISPLAY
- HDMI 1
- HDMI 2
- HDMI 3
- 1/8" AUDIO OUT
- USB A 2.0
- USB A 2.0
- RS-232 IN
- RS-232 OUT
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- (-1) CHIE.PFQUB

LG DISPLAY
- HDMI 1
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- 1/8" AUDIO OUT
- USB A 2.0
- USB A 2.0
- RS-232 IN
- RS-232 OUT
- LAN
- AC IN
- (-1) LG.55UL3J-M
- (-1) CHIE.PFQUB

Confidence Monitor Carts

AVPRO EDGE 1x8 HDMI DA

| | |
|---|---|
| HDMI | HDMI 1 |
| | HDMI 2 |
| | HDMI 3 |
| | HDMI 4 |
| | HDMI 5 |
| | HDMI 6 |
| | HDMI 7 |
| POWER 12V DC | HDMI 8 |

AVPR.ACDA18AUHD

# INDIVIDUAL DAIS MONITOR OPTION

ford AV — Helping People Communicate!

RACK/PWR/ACC
AUDIO
VIDEO
CONTROL
LIGHTING
OFE
AVRMM

**CITY OF BELLE ISLE FLORIDA**

This document contains confidential and proprietary information and is the property of Ford Audio-Video Systems, LLC.
Do not disclose, duplicate, or distribute without prior written approval from Ford Audio-Video Systems, LLC.
Your acceptance of this document indicates your agreement to these terms.

| | |
|---|---|
| CONTROL #: | **334689** |
| CUSTOMER #: | **CBFLORL** |
| ACCOUNT MANAGER: | **TANNZ** |
| DESIGNER: | **HORND** |
| LAST REVISED: | **11/4/2026** |
| TYPICAL OF: | **(1) ROOM** |
| SYSTEM NAME: | **DAIS MONITOR OPTION** |

# City of Belle Isle

**Modernizing the Audiovisual System for the Council Chambers**

**RFP No. 2026-06**

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6 Response to Exhibit A
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8 Exhibit C Forms
9 System Requirements and Capabilities
10 Implementation and Support Questions
11 Components and Ongoing Support Costs
12 Bidder's Checklist

# REFERENCES

**City of Dacono**
AJ Euckert, City Manager
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aeuckert@cityofdacono.com

**City of Englewood**
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rhunnicut@englewoodco.gov

**City of Mont Belvieu**
Brian Ligon, Communication Director
(281) 576-2213
bligon@montbelvieu.net

**City of Grand Prairie**
Steven Cherry, Court Administrator
(972) 237-8636
sdcherry@gptx.org

**Williamson County**
Richard Semple
(512) 943-1489
rsemple@wilco.org

# City of Belle Isle

**Modernizing the Audiovisual System for the Council Chambers**

**RFP No. 2026-06**

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ATTACHMENT A

NON-DISCRIMINATION AFFIDAVIT

I, the undersigned, hereby duly sworn, depose and say that the organization or business entity represented herein shall not discriminate against any person in its operations, activities, or delivery of services under any agreement it enters into with the City of Belle Isle. The same shall affirmatively comply with all applicable provisions of federal, state, and local equal employment laws and shall not engage in or commit any discriminatory practice against any person based on race, age, religion, color, gender, sexual orientation, national origin, marital status, physical or mental disability, political affiliation or any other factor which cannot be lawfully used as a basis for service delivery.

It is the City of Belle Isle's policy that Minority/Women-Owned Business Enterprises (MWBE) shall have the maximum opportunity to participate in all contracts. The City of Belle Isle will accept MWBE certifications from Orange County and any State of Florida certification.

Further, the City of Belle Isle requires that all contracting agencies of the City, or any department thereof, acting for or on behalf of the City, shall include in all contracts and property contracts hereinafter executed or amended in any manner or as to any portion thereof, a provision obligating the Contractor not to unlawfully discriminate (as proscribed by federal, state, county, or other local law) on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age above the age of 21, sexual orientation, gender identity or expression, marital status, pregnancy, familial status, veterans status, political affiliation, or physical or mental disability and such person's association with members of classes protected under this chapter or in retaliation for or opposition to any practices forbidden under this chapter against any employee of, any City employee working with, or applicant for employment with such Contractor and shall require such contractor to include a similar provision in all subcontracts executed or amended there under.

By: _____

Title: Jeffrey Johnson, Sales Center Manager

STATE OF ~~FLORIDA~~ Oklahoma

COUNTY OF Oklahoma

Sworn to and subscribed before me this 5 day of Nov, 2026, by Jeff Johnson.

_____

Signature of Notary Public

AMANDA MILLER NOTARY # 08008804 EXP. 08/25/28 PUBLIC STATE OF OKLAHOMA

ATTACHMENT B
NON-DEBARMENT AFFIDAVIT

Jeffrey Johnson Being first duly sworn, deposes and says that:

He/She is Sales Center Manager the Proposer ("Respondent") who has submitted the attached Proposal. By offering a submission to this RFP, the Respondent certifies and affirms that, to the best of his/her knowledge and belief, that:

1. The Respondent is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in any transaction of any Federal, state, or local agency; and
2. The Respondent has not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records; making false statements; or receiving stolen property; and
3. The Respondent is not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph 2 of this affidavit; and
4. The Respondent has not, within a three-year period preceding this Proposal, had one or more public transactions (Federal, State, or local) terminated for cause or default; and
5. The Respondent will submit a revised Debarment Affidavit immediately if the status changes.

If the Respondent cannot certify that he/she is not debarred, he/she shall provide an explanation with this submittal. An explanation will not necessarily result in the denial of participation in a contract. Failure to submit a debarment affidavit will disqualify the Contractor from being awarded any contract.

_____Check here if an explanation is attached to this affidavit.

By:_____
Print Name: Jeffrey Johnson
Title: Sales Center Manager
Date:_____

STATE OF ~~FLORIDA~~ Oklahoma
COUNTY OF Oklahoma

The foregoing Agreement was acknowledged before me this 5 day of Nov., 2026, by Jeff Johnson, who has affirmed that he/she has been duly authorized to execute the above document. He/she is personally known to me or has produced personally known as identification.

NOTARY'S SEAL:
NOTARY PUBLIC, STATE OF ~~FLORIDA~~ Oklahoma

Amanda Miller

AMANDA MILLER NOTARY PUBLIC # 08008804 EXP. 08/25/28 STATE OF OKLAHOMA

Name of Acknowledger, typed, printed, or stamped

ATTACHMENT C

DRUG-FREE WORKPLACE CERTIFICATION

Preference must be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tied bids will be followed if none of the tied vendors have a drug-free workplace program; a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.

2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.

3. Give each employee engaged in providing the commodities or contractual services that are underbid a copy of the statement specified in subsection (1).

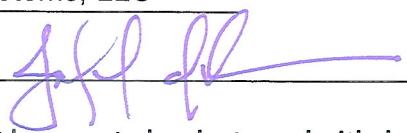
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are underbid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.

5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, on any employee who is so convicted.

6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this Section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Ford Audio-Video Systems, LLC
COMPANY NAME

VENDOR'S SIGNATURE 

**Must be executed and returned with the attached Proposal to be considered.**

ATTACHMENT D

NON-COLLUSIVE AFFIDAVIT

State of _____

County of _____

Jeffrey Johnson being first duly sworn, deposes and says that:

(1) He/she is the Sales Center Manager, (Owner, Partner, Officer, Representative or Agent) of Ford Audio-Video Systems, LLC The Proposer that has submitted the attached Proposal;

(2) He/she is fully informed respecting the preparation and contents of the attached Proposal and all pertinent circumstances respecting such Proposal;

(3) Such Proposal is genuine and is not a collusive or sham Proposal;

(4) Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such Work; or have in any manner, directly or indirectly, sought by Agreement or collusion, or communication, or conference with any Proposer, firm, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure trough any collusion, conspiracy, connivance, or unlawful Agreement any advantage against (Recipient), or any person interested in the proposed Work;

(5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful Agreement on the part of the Proposer or any other of its agents, representatives, owners, employees, or parties in interest, including this affiant.

By: _____

Title: Sales Center Manager

Company: Ford Audio-Video Systems, LLC

STATE OF ~~FLORIDA~~ Oklahoma

COUNTY OF Oklahoma

Sworn, to and subscribed before me this 5 day of Nov, 2026,

By Amanda Miller

Signature of Notary Public

AMANDA MILLER NOTARY # 08008804 EXP. 08/25/28 PUBLIC

# City of Belle Isle

**Modernizing the Audiovisual System for the Council Chambers**

**RFP No. 2026-06**

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***STREAMING INTEGRATION, USER INTERFACE DESIGN, AND SYSTEM ARCHITECTURE STRATEGY***

**Ford AV Response**

**YouTube Live Integration Methodology** - Ford AV would approach YouTube Live and Facebook integration as an integrated, control-system-managed workflow. Staff would initiate and conclude the stream from the City Clerk touch panel rather than from a separate device. Completed livestreams will remain on the City's YouTube channel. A separate local or network recording will be created. Recording storage, access, retention, security, and backup will be coordinated with the City and Eola Technology using the City's existing network storage.

**User Interface Design and Operational Workflow** - Ford AV has a dedicated team of full-time programmers. A User Interface (UI) and User Experience (UX) representative will meet with the City and the other design team members to create all control system interfaces early in the project. The specifications are submitted to the customer for review and approval. Upon approval, the Ford AV Software Development Team executes the programming.

Ford AV's policy is to load the software into the equipment while the system is being commissioned and tested. This step minimizes control system changes after installation. Regression testing is performed after all programming changes.

**Automation Features -** The proposed design will include the following automation features required by the RFP:

- **Automatic DSP audio level management** (automatic mixing and gain management)
- **Automatic camera switching** based on active microphone detection, offered as an option
- **Automatic startup and shutdown sequencing**
- **Automatic return to standby** after the meeting concludes
- **UPS protection** permitting an orderly shutdown and programmed recovery

**Proposed New System Architecture, Equipment Selections Manufacturer Support, Interoperability, Scalability, Appropriate Size**

- **System Architecture –** please see line drawings provided with this response
- **Equipment Selection** - Ford AV's design process includes peer review of every design. Following the initial design, it is presented to a team of senior engineers, with presentations scheduled a minimum of twice each week. The presenter is questioned on the design, and corrections and suggestions are provided before the design is forwarded for estimation. Ford AV's Director of Innovation advises engineers and estimators on the best solutions, with an emphasis on ease of use, functionality, reliability, and cost.
- **Manufacturer Support** - Ford AV's long-standing relationships with the industry's leading manufacturers give the City added protection over the life of its investment. Ford AV holds partnership agreements with major audio, video, control, and collaboration manufacturers. These agreements provide competitive equipment pricing, priority service levels, and direct access to manufacturer technical expertise. Because of its high purchasing volume, Ford AV

has preferred status with many manufacturers, and Ford AV technicians often receive immediate tier two manufacturer support when a problem needs to be escalated. As a national integrator, Ford AV can handle warranty and non-warranty repairs for all major manufacturers of audio-video equipment. If equipment is defective, Ford AV works directly with the manufacturer to secure a replacement as quickly as possible and pursues advanced replacement to minimize downtime. Ford AV's standard policy is not to purchase or sell end-of-life products, so every component proposed to the City will be current-production equipment with active manufacturer support. Throughout the project, Ford AV project managers coordinate with Ford AV project engineers and the equipment manufacturers to verify that all devices run compatible firmware and software versions. This protects the City from failures caused by mismatched revisions between manufacturers. Ford AV's Director of Innovation also continually evaluates the strengths and weaknesses of each product category across all manufacturers, with an emphasis on ease of use, functionality, reliability, and cost. That review helps ensure the equipment selected for the Council Chambers is the right fit for the City's needs.

- **Interoperability:** Ford AV's policy is to configure, commission, and test each system in its shop before shipping to the job site. Ford AV's PMs coordinate with Ford AV PEs and manufacturers to verify that all equipment operates on compatible firmware and software versions.
- **Scalability And Right-Sizing:** The proposed solution is designed to where it can be as automated as possible with voice tracking and auto switching on the cameras and automated mic mixing to full manual PTZ and switching and audio controls, whatever the end user is most comfortable with. The system has been designed to allow for some expansion in the future should additional speakers, microphones, cameras, displays, etc. be required. As designed the system will consist of the following:

1. BASE SYSTEM

    a. EQUIPMENT RACK

        1) One (1) 35-space, 32" deep equipment rack with rear door, caster base, and thermostatically controlled 7-space fan panel shall be provided and installed in the existing equipment rack closet to house the AV equipment.

            a) The Customer is responsible for providing electrical power and an active network connection at the equipment rack location.

        2) Two (2) 20-amp, network-controllable power distribution units shall be provided and installed in the equipment rack to provide power to the AV equipment.

        3) One (1) 24-port patch panel shall be provided and installed in the equipment rack to terminate the network cabling for the AV system.

4) One (1) 24-port, PoE+ managed network switch with four (4) SFP uplink ports shall be provided and installed in the equipment rack to provide a dedicated AV network and power the networked AV devices.

5) One (1) remote system support appliance shall be provided and installed in the equipment rack to allow Ford to remotely monitor, troubleshoot, and support the AV system.

   a) The Customer is responsible for providing an active network connection at the equipment rack.

b. AUDIO SYSTEM

1) One (1) digital signal processor (DSP) with eight (8) analog inputs, eight (8) analog outputs, eight (8) flex channels, and network audio capability shall be provided and installed in the equipment rack. It shall provide audio signal routing, mixing, equalization, feedback suppression, and compression, and shall distribute program audio to the ceiling speakers, the discussion units, the assistive listening system, and the video production switcher.

2) One (1) 4-channel, 60-watt-per-channel networked audio amplifier shall be provided and installed in the equipment rack to power the ceiling speakers.

3) Six (6) 6.5" 2-way, 70-volt ceiling speakers shall be provided and flush mounted in the ceiling to provide audio reinforcement in the room. The speakers shall be configured as two (2) zones of three (3) speakers each.

4) One (1) digital discussion system control unit shall be provided and installed in the equipment rack to power and manage the discussion units and send the discussion microphone audio to the DSP over the network.

5) Eleven (11) digital discussion units, each with a gooseneck microphone, shall be provided and installed on the dais to provide voice pickup, request-to-speak functionality, and local listening for each council position and city clerk position.

   a) The Customer is responsible for providing a low voltage cable path from the dais to the equipment rack location.

6) One (1) 15" gooseneck microphone with flange mount shall be provided and installed on the podium to provide voice pickup for the presenter.

a) The Customer is responsible for providing a low voltage cable path from the podium to the equipment rack location.

7) One (1) networked wireless microphone system shall be provided for voice amplification through the in-room ceiling speakers and for audio capture by the video production system. The system shall include:

a) One (1) 4-channel wireless access point transceiver shall be installed on the ceiling to receive the wireless microphone signals and send the audio to the DSP over the network.

b) Two (2) wireless handheld microphones shall be provided and handed to the Customer.

c) One (1) wireless bodypack transmitter with lavalier microphone shall be provided and handed to the Customer.

d) One (1) 4-bay networked charging station shall be provided and installed at a location TBD by the end user to charge the wireless microphones and report battery status.

8) One (1) digital assistive listening system shall be provided to deliver program audio to hearing-impaired attendees. The system shall include:

a) One (1) assistive listening controller shall be installed in the equipment rack to receive program audio from the DSP.

b) One (1) assistive listening transmitter shall be installed at the ceiling to broadcast program audio to the receivers.

c) Six (6) assistive listening receivers, six (6) headphones, and two (2) neck loops shall be provided and handed to the Customer.

d) One (1) 6-bay receiver charging station shall be provided and placed at a location TBD by the end user to charge the assistive listening receivers.

e) One (1) ADA assistive listening wall plaque shall be provided and installed at a location TBD by the end user to notify attendees of the availability of the assistive listening system.

c. VIDEO SYSTEM

1) One (1) 8x8 HDMI/HDBaseT matrix switcher shall be provided and installed in the equipment rack to route the video sources to the projector, the confidence

monitors, the video production switcher, and the optional dais monitors, and to send source audio to the DSP.

2) One (1) existing Owner Furnished Equipment (OFE) PC shall be integrated into the system at the city clerk position to provide content to the video system.

3) One (1) HDMI input shall be integrated into the system at the city clerk position to provide an additional laptop input to the video system.

4) Three (3) HDBaseT transmitter and receiver extender kits shall be provided and installed to extend video between the city clerk position and the equipment rack, as follows:

   a) One (1) extender kit shall send the OFE PC video from the city clerk position to the matrix switcher in the equipment rack.

   b) One (1) extender kit shall send the OFE laptop video from the city clerk position to the matrix switcher in the equipment rack.

   c) One (1) extender kit shall send the multiview output of the video production switcher from the equipment rack to the city clerk monitor.

   d) The Customer is responsible for providing electrical power at the city clerk position and a low voltage cable path from the city clerk position to the equipment rack location.

5) One (1) HDMI/USB-C wall plate transmitter and receiver kit shall be provided, with the transmitter installed at the podium and the receiver installed in the equipment rack, to allow a presenter laptop to connect to the video system.

6) One (1) wireless presentation system with USB-C transmitter button(s) shall be provided and installed at the equipment rack to allow users to wirelessly share content from their laptops to the video system.

   a) The Customer is responsible for providing an active network connection at the wireless presentation system location.

7) One (1) 5,200 lumen, 1920 x 1200 resolution (16:10 aspect ratio) video projector with laser light engine and universal mount shall be provided, ceiling-mounted, and aligned with the projection screen to display Customer generated content.

   a) One (1) HDBaseT receiver shall be provided and installed above the projector to receive video and RS-232 control signals from the matrix switcher.

b) The Customer is responsible for providing electrical power at the projector location.

8) One (1) 110" diagonal, 54" x 96" (16:9 aspect ratio) motorized, video projection screen shall be provided and installed on the side wall of the room to display Customer generated content.

a) The projection screen shall be raised and lowered by the control system.

b) The Customer is responsible for providing electrical power at the screen location.

9) Three (3) 55" 4K flat panel displays with mobile carts shall be provided and placed on the floor in front of the dais to serve as confidence monitors for the council and presenters.

a) One (1) HDBaseT receiver shall be provided and installed on the center display cart to receive video from the matrix switcher.

b) One (1) 1x4 HDMI distribution amplifier shall be provided and installed on the center display cart to distribute video to the three (3) displays.

c) The Customer is responsible for providing electrical power at the display cart locations and a low voltage cable path from the center display cart to the equipment rack location.

10) Two (2) 22" 1080p monitors with dual-arm desk mount shall be provided and installed at the city clerk position. One (1) monitor shall display the OFE PC and one (1) monitor shall display the multiview output of the video production switcher.

11) One (1) 1080p, 30x optical zoom NDI pan/tilt/zoom (PTZ) camera shall be provided and installed on the wall at the rear of the room to capture video for the video production system.

a) The Customer is responsible for providing a low voltage cable path from the camera location to the equipment rack location.

12) One (1) 1080p, 20x optical zoom NDI pan/tilt/zoom (PTZ) camera shall be provided and installed on the wall at the front of the room to capture video for the video production system.

a) The Customer is responsible for providing a low voltage cable path from the camera location to the equipment rack location.

13) One (1) 4-channel all-in-one video production switcher with streaming and recording capability shall be provided and installed in the equipment rack to switch between the cameras and presentation content, combine program audio from the DSP, and provide a program output to the matrix switcher and a multiview output to the city clerk monitor.

a) The Customer is responsible for providing an active network connection at the equipment rack for streaming.

b) The Customer is responsible for all streaming service accounts, credentials, and subscriptions.

14) One (1) voice-activated camera tracking controller shall be provided and installed in the equipment rack to automatically recall the PTZ camera presets based on the active discussion microphone.

d. CONTROL SYSTEM

1) The digital signal processor described in the Audio System section above shall also serve as the control processor for the system.

a) The control processor shall control the matrix switcher via RS-232 and network, the projector via RS-232 extended over HDBaseT, the projection screen via the relay control expander, and the confidence displays via the network.

2) One (1) networked relay control expander shall be provided and installed in the equipment rack to raise and lower the projection screen.

3) Two (2) 10" networked touch panels with tabletop mounts shall be provided, with one (1) installed at the mayor position and one (1) installed at the city clerk position, and programmed to control the following:

a) System Power Macros – "System On" powers on the projector and confidence displays and lowers the projection screen; "System Off" powers off the projector and confidence displays and raises the projection screen

b) Projector – power on/off

c) Projection screen – up/down

d) Confidence displays – power on/off

e) Source Selection – city clerk PC, city clerk laptop, podium laptop input, wireless presentation system, video production switcher program output;

routed to the projector, confidence displays, and video production switcher

f) System Volume – up/down/mute

g) Microphone Mute – discussion microphones, podium microphone, and wireless microphones

h) Camera Control – Pan/Tilt/Zoom/Focus

i) Video production switcher, streaming, and recording

j) Power distribution units and assistive listening system

k) The Customer is responsible for providing a low voltage cable path from the mayor position and the city clerk position to the equipment rack location.

4) One (1) camera control touch panel shall be provided and installed at the city clerk position and programmed to control the following:

a) PTZ cameras – pan/tilt/zoom

b) PTZ cameras – store and recall presets

c) Video production switcher Controls

2. OPTIONAL ADDITIONAL LAVALIER

a. AUDIO SYSTEM

1) One (1) wireless bodypack transmitter with lavalier microphone shall be provided and handed to the Customer to provide an additional wireless microphone for voice amplification and audio capture by the video production system.

a) The microphone shall use the fourth channel of the wireless access point transceiver described in the Belle Isle Council Chambers section above and shall be charged in the existing 4-bay networked charging station.

b) The microphone shall be added to the microphone mute controls on the touch panels described in the Belle Isle Council Chambers section above.

3. OPTIONAL DOCUMENT CAMERA

a. VIDEO SYSTEM

1) One (1) 20x zoom document camera shall be provided and placed at a location TBD by the end user to display printed documents and objects.

2) One (1) HDMI wall plate transmitter and receiver kit shall be provided, with the transmitter installed at a location TBD by the end user and the receiver installed in the equipment rack, to send the document camera video to the matrix switcher.

a) The Customer is responsible for providing a low voltage cable path from the wall plate location to the equipment rack location.

b. CONTROL SYSTEM

1) The two (2) 10" touch panels described in the Belle Isle Council Chambers section above shall be programmed to control the following additional function:

a) Source Selection – document camera

4. DAIS MONITOR OPTION

a. VIDEO SYSTEM

1) If this option is accepted, the three (3) 55" flat panel displays, three (3) mobile carts, and one (1) HDBaseT receiver described in the Belle Isle Council Chambers section above shall be removed from the scope, and the 1x4 HDMI distribution amplifier from that section shall be repurposed for the dais monitors.

2) One (1) HDBaseT transmitter and receiver extender kit shall be provided, with the transmitter installed in the equipment rack and the receiver installed at the rack, to send video and IR control signals from the matrix switcher to the dais monitors.

3) One (1) 1x4 HDMI distribution amplifier (repurposed from the Belle Isle Council Chambers section above) shall be installed under the dais to distribute video to three (3) dais monitors and the 1x8 HDMI distribution amplifier.

4) One (1) 1x8 HDMI distribution amplifier shall be provided and installed at under the dais to distribute video to seven (7) dais monitors.

5) Ten (10) 10" desktop monitors shall be provided and installed on the dais to display presentation content at the council positions.

a) The Customer is responsible for providing electrical power at the dais monitor locations and a low voltage cable path from the dais to the equipment rack location.

b. CONTROL SYSTEM

1) One (1) networked IR control expander shall be provided and installed in the equipment rack to send IR control signals to the dais monitors over the HDBaseT extender.

2) One (1) IR distribution amplifier shall be provided and installed to distribute the IR control signals to the ten (10) dais monitors.

3) The two (2) 10" touch panels described in the Belle Isle Council Chambers section above shall be programmed to control the following functions in place of the confidence display controls:

a) Dais monitors – power on/off

b) Source Selection – routing of all sources to the dais monitors

5. CLOSED CAPTIONING OPTION

a. VIDEO SYSTEM

1) One (1) on-premises automated captioning appliance shall be provided and installed at the rack location to generate real-time captions from the program audio received from the DSP.

2) One (1) SDI closed caption encoder shall be provided and installed at the rack location to embed the captions generated by the automated captioning appliance into the program video.

3) Three (3) HDMI/SDI cross converters shall be provided and installed at the rack location One (1) converter shall convert the matrix switcher HDMI output to SDI for the caption encoder, and one (1) converter shall convert the captioned SDI video back to HDMI for the matrix switcher, and one (1) converter shall convert the closed caption for an in room closed caption display.

4) One (1) 55" display shall be mounted at a location TBD by the end user to display the closed captioning for in room participants.

**Network Bandwidth Requirements for Reliable Streaming**
Ford AV's Data Network Administration team is comprised of Cisco certified CCNA and CCNP network administrators. A member of this team will work with the City and its IT consultant, Eola Technology, to ensure that all AV systems connected to the network are configured correctly. Final network architecture will be approved by the City and Eola Technology.

## Ongoing Support Model for Streaming Services

Ford AV maintains a 24/7/365 Customer Care Center (CCC). Ford AV's CCC follows this process:

1. All service requests are first addressed remotely by phone or videoconference.
2. **Tier 2** personnel are senior Field Engineers within the Customer Care Center. They program, configure, and troubleshoot remotely using TeamViewer or Ford AV's Remote Monitoring and Management (RMM) platform.
3. **Tier 3** personnel are engineers and programmers, capable of resolving issues at the highest level of technical complexity.
4. If a site visit is required, a Field Engineer is dispatched from the nearest Ford AV office (Orlando).

Streaming-specific support will include:

- Secure remote diagnostics
- Remote troubleshooting of YouTube Live and Facebook configuration and streaming issues
- An annual review of firmware, software, and streaming settings during preventive maintenance visits

Remote access will be secured, authenticated, and revocable, and will be approved by the City and Eola Technology.

**Optional Service:** Ford AV's RMM is capable of monitoring 50,000+ AV devices and supports remote testing, control, and configuration. It may be offered as an optional automated health-alert service, in either on-premises or cloud-based deployments

# City of Belle Isle

**Modernizing the Audiovisual System for the Council Chambers**

**RFP No. 2026-06**

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10 **Implementation and Support Questions**
11 Components and Ongoing Support Costs
12 Bidder's Checklist

# IMPLEMENTATION AND SUPPORT

***All Questions concerning implementation and support:***

***ITEM C***

*Provide testing and adjustments after installation; assist with programming and commissioning; the City will observe and sign off on testing completion.*

**Ford AV Response**

Testing will be performed with the City representative, the Ford AV project engineer, and the Ford AV project manager. The City will be present to observe and sign off on testing completion.

***ITEM D***

*Provide operational, administrator, and mock-meeting training for thee City staff, with an allowance of up to 16 hours. Written operating instructions and quick reference materials are required.*

**Ford AV Response**

Ford AV has a dedicated trainer who designs and manages customer training. Ford AV's policy is to contact the customer early in the project to design a training program that meets the customer's requirements. The trainer creates the agenda and schedule with the City, writes and produces the training materials, and fully documents all training. The following materials will be provided: quick start guides, written operating instructions, and an operations binder with system diagrams and equipment manuals.

***ITEM E***

*Provide manufacturer warranty support during the warranty period and service support labor rates. Detail repair costs, including trip charges, hourly rates, and equipment replacement costs, and explain how costs will be handled over the term.*

**Ford AV Response**

As a leading national integrator, Ford AV can facilitate warranty and non-warranty repairs for all major manufacturers of audio-video equipment. Due to its high volume of purchasing, Ford AV has preferred status with many manufacturers, which may benefit the support process.

For defective equipment, Ford AV will work with the manufacturer to secure a replacement as quickly as possible and will pursue advanced replacement.

***ITEM F***

*Quick Response Support. Detail your commitment to providing a quick response in the even of a significant system failure during a City public meeting.*

**Ford AV Response**

Ford AV maintains a 24/7/365 Customer Care Center (CCC). The CCC staff document each request, evaluate the problem, and attempt to resolve it by phone or remotely. If an on-site visit is necessary, CCC dispatches the most appropriate personnel from the closest office, which is Orlando.

The primary objective of Ford AV's Customer Care Center is to restore service as soon as possible.

Ford AV can tailor an SLA to the City's requirements. The following options may support meeting-critical reliability:

- Remote system access by Ford AV engineers
- Remote monitoring of system status
- Critical on-site spares
- Dedicated on-site operator support

***ITEM G***

*Escalation Procedure. Provide an outline of the escalation procedure and a commitment to provide management cell phone numbers during contract negotiations.*

**Ford AV Response**

Escalation of project or service issues can begin at any customer touch point. These include account managers, job teams, the Ford AV Customer Care Center website application, and any inbound phone call, email, or online chat. The escalation path depends on the customer's need:

- **Project Manager** for open jobs
- **Service Manager** for all warranty and service issues
- **Division Manager** for all other needs or concerns

These managers stay in continuous contact with the customer until all issues are resolved. Ford AV's corporate structure is flat and open, and customers are welcome to contact any member of the leadership team directly, including the President, Vice Presidents, and Directors.

Ford AV commits to providing management cell phone numbers during the contract negotiation process.

***ITEM I***

*Provide one qualified system engineer on site for the first live City Council meeting.*

**Ford AV Response**

Ford AV will provide a qualified Field Engineer on site for the first live City Council meeting.

***ITEM J***

*The room must be cleaned and left in a usable condition for scheduled meetings and training.*

**Ford AV Response**

Ford AV removes all trash and debris associated with the AV installation from the site daily. Ford AV uses just-in-time deliveries to keep the site clear and to minimize the risk of theft. Ford

AV will coordinate with the City's meeting schedule so that the Council Chambers remain clean, safe, and usable for scheduled activities.

***PREVENTATIVE MAINTENANCE AND SYSTEM WARRANTY***

**Ford AV Response**

**Warranty**:

- Ford AV provides a one-year warranty commencing on the date of substantial completion or first beneficial use, whichever occurs first.
- Manufacturer equipment warranties are passed through.
- Extended warranties of 3–5 years are available.

**Support Hours:** Ford AV's CCC is staffed from 8:00 AM EST to 5:00 PM PST, Monday through Friday.

**Maintenance Program Inclusions:**

- Two preventive maintenance visits per year
- An annual firmware, software, and streaming-settings review
- Remote diagnostics
- Unlimited business-hours telephone support
- Removal, reinstallation, configuration, testing, and alignment of repaired equipment
- Emergency support

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# COMPONENTS AND ONGOING SUPPORT COSTS

| | |
|---|---|
| **BASE RFP:** | $125,402.00 |
| **OPTIONAL ADDITIONAL WIRELESS LAVALIER MIC:** | $876.00 |
| **OPTIONAL DOCUMENT CAMERA:** | $1,929.00 |
| **OPTIONAL DIAS MONITOR:** | $3,313.00 |
| **OPTIONAL CLOSED CAPTIONING:** | $31,912.00 |

**OPTIONAL REMOTE DIAGNOSTICS/AVRMM:** $141.00 per month or $1,962.00 annually

**5-Year Warranty with Two (2) Annual Preventative Maintenance Visits**

- Year 1: $2,260.00
- Year 2: $6,435.00
- Year 3: $8,613.00
- Year 4: $10,873.00
- Year 5: $13,115.00

**5-Year Warranty with Quarterly Preventative Maintenance Visits**

- Year 1: $4,520.00
- Year 2: $8,695.00
- Year 3: $10,873.00
- Year 4: $13,133.00
- Year 5: $15,405.00

**BASE RFP**

BELLE ISLE COUNCIL CHAMBERS

| Quantity | Description | Price | Extension |
|---|---|---|---|
| 11.00 | AUDI.ATUC-M43H GOOSENECK MIC ATUC50 DIGITAL D | 145.00 | 1,595.00 |
| 1.00 | CHIE.K1D22HBXRH K1D22H REDUCED HEIGHT, BLK | 346.00 | 346.00 |
| 36.00 | CABLES & CONNECTORS | 31.00 | 1,116.00 |
| 23.00 | MOUNTING HARDWARE | 31.00 | 713.00 |
| 1.00 | PROJECTION HARDWARE | 344.00 | 344.00 |
| 35.00 | RACK HARDWARE | 16.00 | 560.00 |
| 12.00 | SHIELDED DATA PANELS & CABLES | 69.00 | 828.00 |
| 6.00 | SMALL SPEAKER SUPPORT | 13.00 | 78.00 |
| 18.00 | WIRE MANAGEMENT | 31.00 | 558.00 |
| 1.00 | LEVI.49255-L24 PATCH PANEL,24 PORT,QICKPORT | 103.00 | 103.00 |

| | | | |
|---|---|---|---|
| 1.00 | LOWE.FW4-7T FAN,PANEL-7U,4-4.7FANS,THERMOS | 404.00 | 404.00 |
| 1.00 | LOWE.LER-3532 RACK,35RU,32",2PR,REAR DOOR,BL | 1,256.00 | 1,256.00 |
| 1.00 | LOWE.LMB-32 RACK BASE, 32" D CASTERS | 235.00 | 235.00 |
| 2.00 | MIDD.RLNK-920R 20A9 OUTIP CTRL PWR | 482.00 | 964.00 |
| 500.00 | WIND.14-02-BLK 1402 UNS STR CL3R BLK JKT | .52 | 260.00 |
| 3,000.00 | WIND.CAT6SPBLK 234P OAS SOL CMP C6 BLK JKT | .72 | 2,160.00 |
| 1.00 | AUDI.ATUC-50CU CTRL UNIT ATUC50 DIGITAL DISCU | 1,827.00 | 1,827.00 |
| 11.00 | AUDI.ATUC-50DU CONF.AUD,DISCUSSION UNIT | 394.00 | 4,334.00 |
| 1.00 | AUDI.ES925H15F3 MODULAR MIC SYSTEM INCLUDES AH | 412.00 | 412.00 |
| 6.00 | JBL.CONTROL26C1 CTRL 26CT CTRL 26C W PREATTACH | 211.00 | 1,266.00 |
| 1.00 | QSC.CORE24F QSYS CORE PROCESSOR W 24 LOCAL | 4,811.00 | 4,811.00 |
| 1.00 | QSC.SPA-QF60X4 4CH 60WCH QSYS NET AUD AMP LOZ | 1,455.00 | 1,455.00 |
| 1.00 | SHUR.MXW1XOZ10 MIC BODYPACK | 568.00 | 568.00 |
| 2.00 | SHUR.MXW2XSM58Z MIC HANDHELD SM58 CARTRIDGE | 583.00 | 1,166.00 |
| 1.00 | SHUR.MXWAPX4Z10 AP 4 CH | 2,785.00 | 2,785.00 |
| 1.00 | SHUR.MXWNDX4 NETWORKED DOCK 4 BAY | 929.00 | 929.00 |
| 1.00 | SHUR.WL185MBCTQ LAV MIC CARD BK | 140.00 | 140.00 |
| 2.00 | WILL.BAR1-00 INFINIUM™ RECEIVER MULTI-CHANN | 256.00 | 512.00 |
| 1.00 | WILL.BASYS2-00 INFINIUM SYSTEM W ENHANCED SCA | 3,197.00 | 3,197.00 |
| 2.00 | WILL.HED024 ST FOLDING HEADPHONES ST 35 MM | 21.00 | 42.00 |
| 1.00 | AVPR.ACCXWPLPDH HDMI/USB-C WALL PLATE TRANSMIT | 799.00 | 799.00 |
| 1.00 | AVPR.ACDA14AUHD AMP.DA,1X4 HDMI DISTRIBUTION A | 254.00 | 254.00 |
| 3.00 | AVPR.ACEX70444K HDBASET 4K HDMI RS232 LAN IR | 820.00 | 2,460.00 |
| 2.00 | AVPR.ACEX70444R HDBT RECEIVER | 438.00 | 876.00 |
| 1.00 | AVPR.ACMX88HDBT 8X8 HDBT,ICT,IR,ETHR CNTR W/GU | 7,080.00 | 7,080.00 |
| 1.00 | BARC.R9861613US CLICKSHARE CX-30 USB C | 2,661.00 | 2,661.00 |
| 3.00 | CHIE.PFQUB AV,2' LFP MOBILE CART,BLACK | 815.00 | 2,445.00 |
| 1.00 | CHIE.RPMAUW MOUN,UNIV. RPMA W/Q-LOCK WHITE | 270.00 | 270.00 |
| 1.00 | DATA.ICSTXNDIM2 4 CHANNEL 1080P ALL-IN-ONE SWI | 3,071.00 | 3,071.00 |
| 1.00 | DATA.PTC-140NDI 20X NDI® \| HX, 3G-SDI, AND HDM | 974.00 | 974.00 |
| 1.00 | DATA.PTC-155 30X NDI/HX 1080P, 3G-SDI, UVC | 1,999.00 | 1,999.00 |
| 1.00 | DATA.VOICETRXCN NDI VERSION OF THE VOICE-ACTIV | 4,485.00 | 4,485.00 |
| 1.00 | DRAP.116469U TARGA, 110", HDTV, MATT WHITE | 1,429.00 | 1,429.00 |
| 1.00 | EPSO.V11HA98020 POWERLITE L570U LASER PROJECTO | 3,716.00 | 3,716.00 |
| 2.00 | LG.22SM3G-B 22INCH FHD250NIT 2 HDMI 1 USB | 465.00 | 930.00 |
| 3.00 | LG.55UL3J-M DISP.MON,55" WEBOS,4K UHD | 1,084.00 | 3,252.00 |
| 1.00 | DATA.TPC-700P TOUCH PANEL CONTROLLER FOR THE | 1,169.00 | 1,169.00 |
| 1.00 | FAV.SSA SYSTEM SUPPORT AGENT | 2,088.00 | 2,088.00 |
| 3.00 | NETG.AXM7651000 DATA,10GBASE-T SFP+ TRANSCEIVE | 400.00 | 1,200.00 |
| 1.00 | NETG.GSM4230P10 DATA,24P,POE+,300W,2P,4SFP | 1,410.00 | 1,410.00 |
| 1.00 | QSC.QIO-LVR4 QSYS PERIPHERAL PROVIDING 4 LO | 435.00 | 435.00 |
| 2.00 | QSC.TSC-101-G3 QSYS 10.1 POE TOUCH SCRN CONTR | 2,599.00 | 5,198.00 |
| 2.00 | QSC.TSC-710T-G3 TABLETOP TOUCHPANEL MOUNT | 366.00 | 732.00 |
| 1.00 | OFE USER PC | .00 | .00 |
| 1.00 | OFE USER LAPTOP | .00 | .00 |
| | | Subtotal: | 83,897.00 |

SYSTEM INTEGRATION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| | DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY | 41,505.00 | 41,505.00 |
| | | Subtotal: | 41,505.00 |
| | | Merchandise: | 83,897.00 |
| | | Integration: | 41,505.00 |
| | | Other: | .00 |
| | | Freight: | .00 |
| | | Sales Tax: | .00 |
| | | Total Amount: | 125,402.00 |

**OPTIONAL ADDITIONAL WIRELESS LAVALIER MIC**
OPTIONAL ADDITIONAL LAVALIER

| Quantity | Description | Price | Extension |
|---|---|---|---|
| 1.00 | SHUR.MXW1XOZ10 MIC BODYPACK | 568.00 | 568.00 |
| 1.00 | SHUR.WL185MBCTQ LAV MIC CARD BK | 140.00 | 140.00 |
| | | Sub Total | 708.00 |

SYSTEM INTEGRATION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| | DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY | 168.00 | 168.00 |
| | | Sub Total | 168.00 |
| | | Merchandise: | 708.00 |
| | | Integration: | 168.00 |
| | | Other: | .00 |
| | | Freight: | .00 |
| | | Sales Tax: | .00 |
| | | Total Amount: | 876.00 |

**OPTIONAL DOCUMENT CAMERA**
OPTIONAL DOCUMENT CAMERA

| Quantity | Description | Price | Extension |
|---|---|---|---|
| 1.00 | CABLES & CONNECTORS | 31.00 | 31.00 |
| 1.00 | MOUNTING HARDWARE | 31.00 | 31.00 |
| 1.00 | WIRE MANAGEMENT | 31.00 | 31.00 |
| 100.00 | WIND.CAT6SPBLK 234P OAS SOL CMP C6 BLK JKT | .72 | 72.00 |
| 1.00 | AVPR.ACCXWPHDMO BASIC HDMI WALLPLATE KIT | 565.00 | 565.00 |
| 1.00 | LUME.PC193 TAA LADIBUG DOC CAM 30 FPS 20X | 741.00 | 741.00 |
| | | Subtotal: | 1,471.00 |

SYSTEM INTEGRATION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| | DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY | 458.00 | 458.00 |
| | | Subtotal: | 458.00 |
| | | Merchandise: | 1,471.00 |
| | | Integration: | 458.00 |
| | | Other: | .00 |
| | | Freight: | .00 |
| | | Sales Tax: | .00 |
| | | Total Amount: | 1,929.00 |

**OPTIONAL DIAS MONITOR**
DAIS MONITOR OPTION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| 10.00 | COMP.HD-4K-25SP PRO AV/IT SPECIALIST SERIES HI | 34.00 | 340.00 |
| 1.00 | CABLES & CONNECTORS | 31.00 | 31.00 |
| 1.00 | MOUNTING HARDWARE | 31.00 | 31.00 |
| 1.00 | WIRE MANAGEMENT | 31.00 | 31.00 |
| 1,000.00 | WIND.221PREZBLK 221P OAS STR CMR TC BLK JKT | .27 | 270.00 |
| 150.00 | WIND.CAT6SPBLK 234P OAS SOL CMP C6 BLK JKT | .72 | 108.00 |
| 1.00 | AVPR.ACDA18AUHD 8 PORT 18GBPS HDMI DIST AMP | 565.00 | 565.00 |
| 1.00 | AVPR.ACEX70444K HDBASET 4K HDMI RS232 LAN IR | 820.00 | 820.00 |
| -1.00 | AVPR.ACEX70444R HDBT RECEIVER | 438.00 | -438.00 |

| | | | |
|---|---|---|---|
| 10.00 | BEET.10HD7 10 INCH MONITOR | 399.00 | 3,990.00 |
| -3.00 | CHIE.PFQUB AV,2' LFP MOBILE CART,BLACK | 815.00 | -2,445.00 |
| -3.00 | LG.55UL3J-M DISP.MON,55" WEBOS,4K UHD | 1,084.00 | -3,252.00 |
| 1.00 | XANT 791-44 | 200.00 | 200.00 |
| 3.00 | QSC.QIO-IR1X4 QSYS PERIPHERAL PROVIDING CTRL | 459.00 | 1,377.00 |
| | | Sub Total | 1,628.00 |

SYSTEM INTEGRATION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| | DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY | 1,685.00 | 1,685.00 |
| | | Subtotal: | 1,685.00 |
| | | Merchandise: | 1,628.00 |
| | | Integration: | 1,685.00 |
| | | Other: | .00 |
| | | Freight: | .00 |
| | | Sales Tax: | .00 |
| | | Total Amount: | 3,313.00 |

**OPTIONAL CLOSED CAPTIONING**

CLOSED CAPTIONING OPTION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| 13.00 | CABLES & CONNECTORS | 31.00 | 403.00 |
| 8.00 | MOUNTING HARDWARE | 31.00 | 248.00 |
| 6.00 | WIRE MANAGEMENT | 31.00 | 186.00 |
| 1.00 | CHIE.LTM1U MOUN, LG HEIGHT ADJ, TILT MOUN | 312.00 | 312.00 |
| 3.00 | DECI.MD-HX CROSS-CONVERTER/SCALER/RATE CO | 406.00 | 1,218.00 |
| 1.00 | LG.55UL3J-M DISP.MON,55" WEBOS,4K UHD | 1,084.00 | 1,084.00 |
| 1.00 | LINK.ORION 3G/HD/SD-SDI CLOSED CAPTION EN | 5,688.00 | 5,688.00 |
| 1.00 | LINK.VOYAVOX ON PREM AUTOMATED CAPTIONING | 19,500.00 | 19,500.00 |
| | | Sub Total | 28,639.00 |

SYSTEM INTEGRATION

| Quantity | Description | Price | Extension |
|---|---|---|---|
| | DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY | 3,273.00 | 3,273.00 |
| | | Subtotal: | 3,273.00 |
| | | Merchandise: | 28,639.00 |
| | | Integration: | 3,273.00 |
| | | Other: | .00 |
| | | Freight: | .00 |
| | | Sales Tax: | .00 |
| | | Total Amount: | 31,912.00 |

# City of Belle Isle

**Modernizing the Audiovisual System for the Council Chambers**

**RFP No. 2026-06**

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**BIDDERS CHECKLIST**

| | | Initial |
|---|---|---|
| 1. | Letter of intent | X |
| 2. | Firm's official contact information and firm's billing information | X |
| 3. | Proposal Introduction, background, and objectives statement. | X |
| 4. | Qualifications and experience. | X |
| 5. | Proposed project approach. | X |
| 6. | Completely addressed each applicable requirement in Exhibit A, Project Objectives and Scope of Work, and identified all deviations, assumptions, exclusions, options, and recurring costs. | X |
| 7. | At least three (3) customer references enclosed (preferably governmental). | X |
| 8. | Completed Supplemental Forms in Exhibit C. | X |
| 9. | Information concerning system requirements and capabilities enclosed | X |
| 10. | All questions concerning implementation and support were answered and enclosed. | X |
| 11. | Components and Ongoing Support Costs break down all cost information for the entire system. | X |
| 12. | Complete and enclose "Bidder's Checklist." | X |