CITY OF BELLE ISLE
RFP #2026-06 Modernizing the Audio-Visual System for Council Chambers
EVALUATION SCORE SHEET

Proposer(s) Name/Firm:		
	ADVANCED MEDIA SOLUTIONS	**$85,644.95**
	AVI-SPL	**$186,000.34**
	FORD AUDIO VIDEO SYSTEMS	**$125,402.00**
	INFINITY AV & SECURITY	**$71,972.00**
	MCS OF TAMPA	**$54,780.00**
	THIRD COAST TECH	**$68,839.75**

All proposals received and meeting the proposal requirements will be evaluated and scored using the following criteria.

Evaluator Rating Scale
Each category should be scored using the following scale:
Rating Description
5 – Excellent: Significantly exceeds requirements
4 – Very Good: Fully meets requirements with a strong solution
3 – Acceptable: Meets minimum requirements
2 – Marginal: Partially meets requirements
1 – Poor: Does not meet requirements

Score Calculation - Rating ÷ 5 × Maximum Category Points = Points Awarded
This scoring sheet ensures **that meeting quality and ease of operation drive the decision**, not just hardware cost.
For example, a rating of 4 in a 20-point category would produce: 4 ÷ 5 × 20 = 16 points

Criteria	Ford Audio	Infinity AV	Third Coast
Reviewer #1	70	76	76
Reviewer #2	78	76	74
Reviewer #3	79	91	87
Reviewer #4	86	84	87
Total	313	327	324
	78.25%	81.75%	81%

Preliminary Five-Year Lifecycle Costs: The RFP requested an initial three-year maintenance and support term, with separately identified pricing for optional Years 4 and 5. Because the proposals use different pricing formats and do not consistently include the same equipment, options, warranties, and maintenance services, the following figures are preliminary. The City should request a normalized five-year cost schedule before making a final award.

Proposer	Submitted/Base Price	Maintenance and Support Pricing	Preliminary Five-Year Total
Third Coast Tech	$68,839.75	Year 1 included; Years 2 and 3 at $2,746.27 each; Year 4 at $4,394.03; Year 5 at $8,238.81	**$86,965.13**
MCS of Tampa	$54,780.00	New Televic microphones: $17,104; five-year maintenance and support: $14,895	**At least $86,779.00**
Advanced Media Solutions	$85,644.95	Maintenance stated at $2,500 annually for Years 1 through 5	**$98,144.95**
Infinity AV & Security	$71,972.00	Year 1 included; Years 2 through 5 at $6,600 annually	**$98,372.00**
Ford Audio Video Systems	$125,402.00	Two preventive-maintenance visits annually: Year 1, $2,260; Year 2, $6,435; Year 3, $8,613; Year 4, $10,873; Year 5, $13,115	**$166,698.00**
AVI-SPL	$186,000.34	Submitted total appears to include 36-month maintenance; base-room Years 4 and 5 are $5,879.63 and $6,350.04	**At least $198,230.01**