

RFP #2021-02, Audio/Visual System Replacement

Letter Of Intent

March 31, 2021

City of Belle Isle
Yolanda Quiceno
City Clerk
1600 Nela Avenue
Belle Isle, FL 32809

RE: Response to RFP Project No. 21-02 Modernize The Audiovisual System For the Council Chambers

Ms. Quiceno,

Wired Technologies Group is pleased to submit this response to the RFP for Project No. 21-02 Modernize The Audiovisual System For the Council Chambers.

As our proposal will demonstrate, we can offer the City of Belle Isle the high-level of service and execution required by your RFP. As you review our response, we ask that you keep these differentiators in mind:

1. With a team of almost 30 technicians, project managers and engineers we have the resources to complete your project smoothly, quickly and with a high degree of quality.
2. Our Customer Care department is one of the largest technology service departments in Central Florida. These dedicated technicians allow us to provide a high level of service well after the initial project is complete, whenever you need them.
3. Building lasting relationships is a main tenant in our Core Values. We know relationships are built on trust and this knowledge informs how we take care of our customers.
4. We have created this proposal with an eye towards getting you the most robust and predictable system possible while generating the least impact to your budget.

Should you have any questions about our proposal, please contact me or James Bengel via phone: (407) 403-6695 or via email: Curtis.lewis@wiredtechgroup.com, or james.bengel@wiredtechgroup.com.

We hope you will agree the Wired Technologies team is the right team for The City of Belle Isle. We thank you for the opportunity and look forward to working with you.

Respectfully,

Curtis Lewis

Curtis Lewis
Chief Revenue Officer

RFP #2021-02, Audio/Visual System Replacement

Firm's Contact Information and billing information

-Firm's Contact Information-

1220 Winter Garden Vineland Rd #120

Winter Garden, FL 34787

(407) 403-6695

sales@wiredtechgroup.com

-Firm's Billing Information-

invoices@wiredtechgroup.com

Laurence Peck, Finance Manager

Laurence.Peck@wiredtechgroup.com

407.403.6695 x 404

RFP #2021-02, Audio/Visual System Replacement

Introduction, background, and objectives

Background

Wired is a leading technology integration company dedicated to specifying and installing technology to enhance people's businesses and homes. For nearly 15 years, Wired has used technology to make spaces easy to use and a joy to experience. With almost 30 engineers, project managers and technicians, Wired is one of Central Florida's largest integrators. From building controls, intelligent lighting, networking and security to audio/video entertainment and outdoor living, our solutions are designed to automate lives and elevate experiences.

Proposal Introduction and Proposal Objectives

On March 2, 2021 representatives from Wired Technology attended the mandatory pre-submittal meeting of the Council Chamber. During this meeting we listened to the concerns addressed by Bob Francis and Yolanda Quiceno. This proposal provides a cost effective and robust solution to the issues and concerns voiced in the meeting. We have also made every attempt to be good stewards of the City's budget by using existing equipment where possible and including value versus cost requirements into our selection criteria.

This proposal focuses on the following:

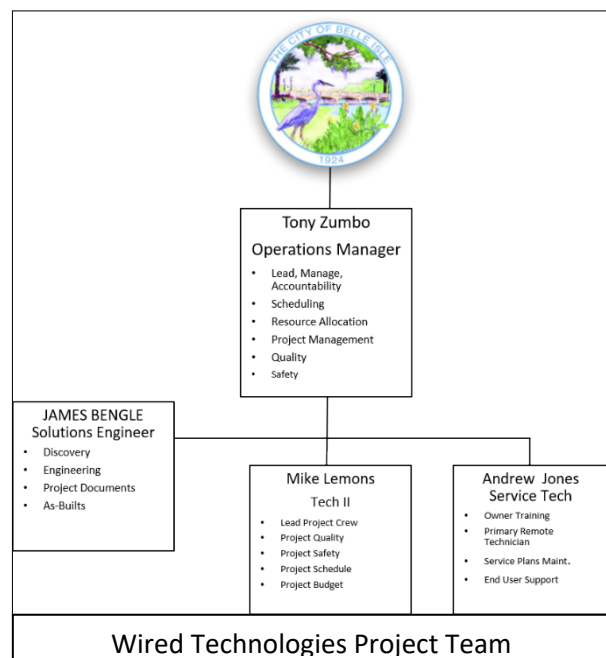
1. Presentation Ability – both local and over Zoom video conferencing.
2. Audio/Video Control Systems
3. Facebook Live streaming ability
4. Audio/Video recording ability

Our proposal will provide in room voice lift to the Council and guest speaker with volume and mute controls. Our proposal will also feature Zoom video conferencing and presentation systems in both a wired and wireless format.

Project Team – How Our Services Are Provided

Wired's project team will be led by **Tony Zumbo**, Tony will be the point of contact during engineering and installation. **James Bengel** will be serving as the Solutions Engineer on this project and providing specifications and drawings to the field team. **Mike Lemons**, Wired's Lead Technician will be providing field leadership to the project and be on-site during all work.

Once work has been completed, **James Bengel** and **Andrew Jones** will be training City staff in the use of the system. **Andrew** will then be the first point of contact for our Service Department in assisting with any End User Support the City may need.



RFP #2021-02, Audio/Visual System Replacement

Qualifications and Experience

James Bengel – Solutions Engineer

James Bengel brings over fifteen years of experience in technical operations and design to the Wired team and serves as Wired's commercial solutions engineer. With a background in live sound engineering and commercial design, James has worked on projects ranging from cruise lines, theme parks, universities, hospitality, and corporate headquarters.

Mike Lemons – Lead Technician

Mike brings to Wired over 27 years of installation experience and has a proven track record of leading teams through all phases on installation. Mike has an extensive background in data centers, high rise buildings, schools, healthcare, and luxury residential installation. Mike is trained in low voltage grounding and bonding as well as is OSHA 30 certified, raised platform certified, and is knowledgeable of all codes and standards.

Anthony Zumbo – Operations Manager

Anthony (Tony) Zumbo brings over seventeen years of experience to the Wired team and serves as the Operations Manager and a member of the Leadership Committee for Wired Technologies Group. Before joining Wired, Tony was the president of Ctrl Room, a Pennsylvania based technology integrator that provided design and installation of audio/video, security, entertainment and automation solutions. Tony's experience on technology projects includes public venues, college residential facilities, light industrial workspaces and private high-end luxury residential properties. His tenure in the industry encompasses over 1,000 separate projects with a construction value of over \$150 million. Tony's passion is providing cutting edge technology to customers in an easy to use, easy to manage way. Tony has a bachelor's degree in electrical engineering as well as a bachelor's degree in computer science from the University of Pittsburgh and an MBA from the Leonard N. Stern School of Business at New York University.

RFP #2021-02, Audio/Visual System Replacement

Qualifications and Experience

Curtis Lewis – CRO

Curtis Lewis is the Chief Revenue Officer of Wired Technologies Group and brings with him over 20 years of experience in building design & construction. With a background in consulting engineering Curtis is accustomed to working with commercial building owners, helping them achieve their goals and objectives through technology.

Dave Riley – CEO

Dave Riley is the CEO of Wired Technologies Group and brings with him over 20 years of experience in commercial construction at the Owner, contractor and specialty sub-contractor level. His experience on commercial projects ranges from public venues, airports, resorts, theme parks, hospitals and high-rise luxury condo's and includes positions ranging from field engineer to executive in charge. Dave has a bachelor's degree in engineering from the University of Central Florida and an MBA from the Crummer Graduate School of Business at Rollins College.

RFP #2021-02, Audio/Visual System Replacement

Comparable Projects and Client Reference

-Comparable Projects-

1. Florida Citrus Sports – Provided office-wide technology systems to allow for video tele-conferencing, presentation systems, and collaboration systems. Systems included Crestron, Sony, Planar
 - a. Start/End Dates – September 2019 to January 2020
 - b. Type of entity – Office Building
 - c. Measures to indicate quality – client site orientation and training
 - d. Contact – Susan Fortini – (407) 513-1625
2. Montverde “Nest” Athletic Facility live audio system- Provided Montverde Academy’s “NEST” basketball arena with a complete live audio system upgrade including installed and mobile loudspeaker systems and a modern technical booth for advanced control. Systems included: Community Loudspeakers, QSC, Yamaha, Shure
 - a. Start/End Dates – March to July 2020
 - b. Type of entity – Athletic Facility
 - c. Measures to indicate quality – client site orientation and training
 - d. Contact – Brad Long - (407) 469-2681
3. Montverde Middle School structured cabling system- Provided Montverde Academy’s new middle school building with sitewide structured cabling systems. Systems included Ice Cabling, Middle Atlantic, Leviton
 - a. Start/End Dates – November 2020 to February 2021
 - b. Contact – Brad Long - (407) 469-2681
 - c. Measures to indicate quality – General Contractor and client sign off on delivery of scope

-Additional References-

1. Dais Technologies
 - a. Contact – Alex Figuero – (407) 888-6519
2. Jones Clayton Construction
 - a. Contact – John Fuller – (407) 402-4521
3. Cahill Homes
 - a. Contact – Chad Cahill – (407) 221-5541

PROPOSAL

Presentation and Broadcast System

Belle Isle



Presented By:

WIRED Technologies Group

1220 Winter Garden Vineland Rd
Suite 120
Winter Garden, Florida 34787
(407) 403-6695
www.wiredtechgroup.com



Council Chamber Desk Audio and Control System

Eleven new 18 inch tabletop microphones will be installed on the council desk area and city clerk's desk. Cabling will be dressed under the desk space and ran to a custom wall plate that will be installed on the wall behind the council desks. An existing wireless microphone kit will be reused, the receiver will be installed in the equipment closet while the microphone will continue to be used for guest speakers at the podium location.

A 7 inch tabletop touch panel will be installed at the Mayor's position on the council desk for the purpose of controlling source muting and source volume control.

Note - A three gang box and stub up is required and to be provided by others.

Note - Significant drywall and ceiling pipe damage is expected to occur. Paint and patching to be handled by others.

1 -

Owner furnished existing wireless microphone kit - to be used for guest podium



1 **CRESTRON**

7" tabletop touch screen, Rava SIP Intercom, Wi-Fi network connectivity, PoE+, white smooth finish.

1 **WTG-Liberty AV Solutions**

WTG-WQ614887 - Classic three gang xlr input plate - screw on terminals - includes a rj45 insert for one touch panel



1 **WTG-SAFCORD**

The black Cord and Cable Protector for Carpet from Safcord is designed to secure electrical cords to looped carpet with a hook-and-loop method that locks them in place. It can be used without messy adhesives to keeps cords in place and prevent tripping hazards.



11 **WTG-SHURE**

The right speech doesn't just inform. It can excite and even transform those who hear it. So, we designed the MX418 to treat spoken audio with the detail and respect it deserves. Because clarity commands attention. CARDIOID-18" GOOSENECK CONDENSER MICROPHONE, ATTACHED PREAMP WITH XLR

Council Chamber Desk Audio and Control System Total

\$7,299.96

Clerks Desk Recording and Streaming System

A small tabletop equipment enclosure and touch panel will be installed at the clerk's desk position. The equipment enclosure will take a video feed from the equipment rack Zoom system as well as send the video feed to the projector. This desk position has been designed to have total control over the Zoom room presentation and conferencing ability. Additional abilities of this control position will be Facebook live streaming, AV recording, and room volume controls.

Note - An active network drop at this position is required and to be installed by others

Note - The council chamber must be Zoom Room licensed as well as it must have an active Facebook account. Credentials for both to be purchased and delivered to WIRED by others.

Note - A one gang box and stub up is required and to be provided by others.

Note - Significant drywall and ceiling damage is expected to occur, paint and patching to be handled by others.

Note - Site wide network and wireless access will be leveraged for this system. Belle Isle information technology site support will be required.



1 CRESTRON

DM Lite HDMI over CATx transmitter, surface mount, pairs with a DM Lite receiver, 24VDC, (PW-2412WU supply included; only one needed per TX/RX pair).



1 WTG-Blackmagic Design

Portable broadcast quality record/ playback deck that can also be rackmounted. It features a 6G-SDI input that allows capturing video up to 2160p30, and it incorporates one HDMI and two 6G-SDI outputs. It records to two SD card slots, which enable virtually endless recordings.

1 WTG-Blackmagic Design

Rack-mount up to three Teranex Mini units side-by-side using this lightweight, 1U Teranex Mini Rack Shelf for 19" racks from Blackmagic Design. This shelf is well-suited for road cases as well as equipment racks.



1 WTG-Blackmagic Design

The Web Presenter HD is a compact desktop device that allows you to connect any SDI video input and stream it live onto the Internet. Capable of broadcasting video and audio on any webcam-compatible platform and software such as, YouTube Live, Facebook Live, Twitch, Periscope, Teams, and more.

1 WTG-Liberty AV Solutions

WTG-WQ614954 - Classic One Gang with RJ45, XLR, and BNC inserts



1 WTG-MIDDLE ATLANTIC

If you're looking for a high quality, cost effective alternative to plastic, molded racks, check out these great pieces from Middle Atlantic. These racks are made with furniture-grade MDF board and finished with a black laminate. They look great in the studio



1 WTG-MIDDLE ATLANTIC

The PD-915R rackmount power distribution unit is equipped with 8 rear outlets, and one front outlet. Standard equipment includes surge and spike protection, EMI filtering, and a 9' cord. A generous 9" depth offers easy access to the 15 amp rear panel outlets, which are solidly mounted on yokes to el

Council Chamber Video System

The existing projector and pull down screen will be tied into the new Zoom Room and Facebook live streaming system. A new PTZ conferencing camera will be installed on the wall opposite the council desks and positioned to capture a wide angle of the room. Extension kits will be used to connect the existing projector new PTZ conferencing camera to the new Zoom Rooms system.

Note - Significant drywall and ceiling damage is expected to occur, paint and patching to be handled by others.

1 -

Owner furnished existing projector and pull down projection screen - projector to be attached to control system

1 **CRESTRON**

DM Lite HDMI over CATx transmitter, wall plate, white textured. *PACKAGE ITEM - DO NOT ORDER



1 **CRESTRON**

DM Lite – HDMI over CATx receiver, pairs with a DM Lite transmitter, 24VDC, (PW-2412WU supply included; only one needed per TX/RX pair).

1 **WTG-EPIISODE**

Single IR flasher with LED feedback, 3.5 MM (1/8") plug compatible with most IR repeaters, includes flasher cover.

1 **WTG-LOGITECH**

HD 1080p video camera with enhanced pan/tilt and zoom



1 **WTG-Sound Control Technologies**

Expanding on the reliable and time-tested technology of SCT's RemoteCam™ platforms, the RemoteCamUSB™ is part of Sound Control Technologies' next generation product portfolio for USB PTZ cameras requiring USB & RS232 Visca control.

Council Chamber Video System Total

\$4,723.67

Equipment Closet Processing and Control

A Zoom Room system as well as control and audio processing will be installed into a new floor standing equipment rack. This system will allow for the room to host Zoom Room video calls as well as stream to Facebook live. An additional feature will be the ability to record conferencing and meetings to local SD cards.

Note - An active network drop at this position is required and to be installed by others.

Note - The council chamber must be Zoom Room licensed as well as it must have an active Facebook account. Credentials for both to be purchased and delivered to WIRED by others.

Note - A wiring stub up is required and to be provided by others.

Note - Significant drywall and ceiling pipe damage is expected to occur. Paint and patching to be handled by others.

Note - Site wide network and wireless access will be leveraged for this system. Belle Isle information technology site support will be required.

1 **ARAKNIS NETWORKS**

310-series 16-port L2 managed gigabit switch with full PoE+ and front ports, includes rack mount brackets (1U).

1 **BINARY**

Binary 3P XLR female to male cable with gold plated contacts (10 ft.), black.

1 **CRESTRON**

Avia™ 12x8 digital signal processor & matrix mixer, rack mount ears (1U) included.

1 **CRESTRON**

DM Lite – HDMI over CATx receiver, pairs with a DM Lite transmitter, 24VDC, (PW-2412WU supply included; only one needed per TX/RX pair).

1 **CRESTRON**

Crestron Flex Video Conference System Integrator Kit for Zoom Rooms™ Software [KIT]

1 **WTG-Blackmagic Design**

Embed audio into 3G/HD/SD-SDI sources in up to 1080p60 resolution with the Audio to SDI Mini Converter from Blackmagic Design. Connect up to four channels of balanced analog or eight channels of AES/EBU audio via four 1/4" jacks.

1 **WTG-Blackmagic Design**

Super compact and rugged, the Micro Converter HDMI to SDI 3G from Blackmagic Design enables you to link HDMI cameras or computers to pro-style SDI (BNC) monitors or components. You can also use several units to extend HDMI over long distances using SDI cable.

1 **WTG-CRESTRON**

The AMP-X300 provides a professional amplifier solution for commercial applications that saves energy, space, and money. The modular design is easy to configure and ships with everything required to enable surface mounting, rack mounting, and ganging multiple units together.





1 WTG-CRESTRON

Provides a compact 4-Series™ control system featuring the Crestron IFE micro form factor. Conveniently powered via PoE and fits almost anywhere to suit a variety of specialized applications.

2 WTG-NEUTRIK

The REAN NYS228 from Neutrik is a stereo 3-Pole 1/4" Phone Plug. It features a long die-cast handle with nickel shell-plating. Its contacts are nickel-plated and are fashioned according to the EIA RS-453 / IEC 60603-11 standards. It's suitable for commercial use.

2 WTG-NEUTRIK

Neutrik XX Series Male and Female XLR Connectors Kit (Black Housing/Gold Contacts)

1 WTG-RADIAL ENGINEERING

The Radial Engineering Mix 2:1 is a passive mixer that sums two audio signals to a single mono output. It provides individual input knobs to balance the two signals, should one be louder than the other, as well as a polarity switch on input 2, should one of the signals be out of phase.



1 WTG-SHURE

IntelliMix audio conferencing processor, connects 10 Dante audio inputs, 2 analog inputs, USB and a mobile device to an A/V conferencing system or a PC-based video conferencing application, PoE+.

Equipment Closet Processing and Control Total

\$14,778.95

Equipment Closet Rack

A full size standing equipment rack with a battery backup system and power distribution will be installed inside of the council chamber tech closet. This equipment rack will contain all needed equipment to perform the functions listed above.

Note – Existing site wide network and wireless access will be used for this system. Belle Isle information technology site support will be required.



1 WATTBOX

IP vertical power strip & conditioner, 12 individually controlled & metered outlets, Auto Reboot, OvrC enabled.



1 WATTBOX

UPS with Automatic Voltage Regulation (AVR) technology, rack mount (2RU), 2000VA / 1560W, 20 Amp, 8-outlet, card slot for optional SNMP card (sold separately). NOTE: requires 20A plug and 24" deep rack for mounting.



1 WTG-STRONG

Strong Signature Series 42U Premium Audio/Video rack (30 in. Deep), includes curved, smoked & tempered glass door, removable side panels, split rear doors, casters and leveling feet.

Equipment Closet Rack Total

\$6,903.87

PROJECT SUMMARY

Grand Total (All applicable taxes included in price):	\$39,168.71
Shipping:	\$795.81
Grand Total:	\$39,964.52

Note – Service plan costs and information are included in the service level agreement page.

CONTRACT

Presentation and Broadcast System

Belle Isle

Revision: 0
Modified: 3/23/2021

Presented By:

WIRED Technologies Group

1220 Winter Garden Vineland Rd
Suite 120
Winter Garden, Florida 34787
(407) 403-6695
www.wiredtechgroup.com



- A.** The general project description is contained in the attached document and related documents from herein referred to as the "Proposal".
- B.** The specific work to be performed by Contractor is the installation of the specified system as outlined in the Proposal.
- C.** The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D.** Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the equipment deposit has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E.** Payment is due immediately after invoicing. Unpaid balance beyond 10 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F.** This Proposal expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a deposit plus a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G.** If job is of a retro-fit/remodel nature on an existing structure, and scope of work exceeds time estimated to complete because of unforeseen circumstances, owner agrees that he/she will be back-charged at a rate of \$65 per man, per hour for all extra labor involved in completing the job.
- H.** All drawings and documentation are contingent on retainer. Since preparing a proposal requires system design & engineering by a professional Systems Integrator, only one version of the proposal will be prepared without a retainer. If a second version is required or if project is for design & documentation only, a minimum \$400 Design Retainer will be collected. This Design Retainer will cover up to three additional designs and proposals, as well as one block-diagram drawing of the system. For a \$1000 Design Retainer, client will receive up to three versions, one block diagram drawing, plus one basic cabinet audio placement and specification drawing. The retainer covers design & engineering time and is non-refundable.
- I.** Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation or unavailability.

Presentation and Broadcast System

Project No : WIRED-1254

Rev. 0

3/23/2021

Payment Schedule

	Amount	Due Date
Payment No. 1 (Due Upon Contract Acceptance)	\$19,982.26	
Payment No. 2 - (Due Before Work On-Site Begins)	\$15,985.81	
Payment No. 3 - (Due Upon Completion of Original Scope)	\$3,996.45	

1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion of the tasks in this proposal, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The final date for any payment is 15 days after the payment becomes due, in line with the Payment Schedule. Payment No. 1 is Due upon contract acceptance and Payment No. 2 is due upon before work onsite begins. Payment for any Change Orders is due immediately upon receipt of the Change Order Invoice or at Completion, whichever comes first.

4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owners property resulting from the conduct of this contract.

5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. The contractor shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor reserves the right to substitute equipment of equal or better quality with clients approval. Contractor will be held blameless in case of product unavailability or discontinuation.

6. Warranty

All projects sold and installed by WIRED are guaranteed for the period of 90 days against any installation defects unless otherwise agreed prior to receipt of the deposit.

Date:

Date:

Contractor: WIRED Technologies Group

Presentation and Broadcast System

RFP #2021-02, Audio/Visual System Replacement

System Summary, Notes, Qualifications

-System Summary-

The city of Belle Isle can expect the system installed by WIRED to seamlessly collaborate, present, and video conference utilizing industry standard technology such as Crestron and Shure. This system will allow for remote collaboration and wireless presentation by leveraging Zoom software. The chamber staff will be able to utilize the room controlling touch panel and broadcast equipment to complete the following tasks: (1) wired and wireless presentation (2) microphone based voice lift (3) Zoom conferencing for remote collaboration (4) Facebook live streaming (5) AV recording (6) control options such as volume control and muting.

-Notes and Exclusions-

1. The existing video projector and projection screen will be utilized and are presumed to be operational and in good repair. If WIRED has to perform repair, modification, or upgrade services a client impacting change order will occur.
2. The existing wireless microphone will be utilized and is presumed to be operational and in good repair. If WIRED has to perform repair, modification, or upgrade services a client impacting change order will occur.
3. The existing ceiling speakers will be utilized and is presumed to be operational and in good repair. If WIRED has to perform repair, modification, or upgrade services a client impacting change order will occur.
4. Significant drywall and ceiling damage is expected to occur, paint and patching to be handled by others.
5. The system leverages and will rely on existing network infrastructure, wireless access points, and existing internet service in both the tech closet and chamber. This system and service are presumed to be widely available, robust enough for video calls on the new Crestron system, and in good working order. If WIRED has to perform repair, modification, or upgrade services a client impacting change order will occur.
6. A three gang box and low voltage stub up behind the chamber desk is required and to be installed by others.
7. A one gang box and low voltage stub up is required behind the clerks desk and is to be installed by others.
8. An active network drop is required behind the clerks desk and is to be installed by others.
9. The council chamber must be Zoom Room licensed as well as it must have an active Facebook account. Credentials for both to be created, licensed, and delivered to WIRED by others.
10. An active network drop in the equipment closet at the selected equipment rack location is required and is to be installed by others.
11. AV recording will be saved locally to a recording device. Files will be available for upload on a recording device.
12. Computers and laptops have been excluded from this proposal.
13. Based on feedback collected during the site discovery, desk confidence monitors have been excluded.
14. Assisted listening systems if required to be provided by others.
15. Live Audio reinforcement is only supported in the Council Chamber, all other areas in the City Manager's Office have been excluded.
16. WIRED has designed this system to support Facebook live broadcast as discussed during the site walk, more traditional forms of broadcast such as GATV or PEG channels have been excluded.
17. Formal SLA agreement and terms to be provided separately from RFP #2021-02, Audio/Visual System Replacement and is not included in this bid.
18. WIRED expects onsite installation to take 3 weeks during which time the room must be inactive.
19. WIRED expects to perform installation and programming tasks during regular business hours.

ATTACHMENT A

NON-DISCRIMINATION AFFIDAVIT

I, the undersigned, hereby duly sworn, depose and say that the organization or business entity represented herein shall not discriminate against any person in its operations, activities, or delivery of services under any agreement it enters into with the City of Belle Isle. The same shall affirmatively comply with all applicable provisions of federal, state, and local equal employment laws and shall not engage in or commit any discriminatory practice against any person based on race, age, religion, color, gender, sexual orientation, national origin, marital status, physical or mental disability, political affiliation or any other factor which cannot be lawfully used as a basis for service delivery.

It is the City of Belle Isle's policy that Minority/Women-Owned Business Enterprises (MWBE) shall have the maximum opportunity to participate in all contracts. The City of Belle Isle will accept MWBE certifications from Orange County and any State of Florida certification.

Further, the City of Belle Isle requires that all contracting agencies of the City, or any department thereof, acting for or on behalf of the City, shall include in all contracts and property contracts hereinafter executed or amended in any manner or as to any portion thereof, a provision obligating the Contractor not to unlawfully discriminate (as proscribed by federal, state, county, or other local law) on the basis of the fact or perception of a person's race, color, creed, religion, national origin, ancestry, age above the age of 21, sexual orientation, gender identity or expression, marital status, pregnancy, familial status, veterans status, political affiliation, or physical or mental disability and such person's association with members of classes protected under this chapter or in retaliation for or opposition to any practices forbidden under this chapter against any employee of, any City employee working with, or applicant for employment with such Contractor and shall require such contractor to include a similar provision in all subcontracts executed or amended there under.

By: 

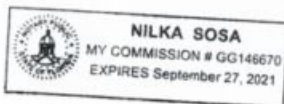
Title: C.R.O.

STATE OF FLORIDA

COUNTY OF Orange

Sworn to and subscribed before me this 29 day of March, 2021 by NILKA SOSA


Signature of Notary Public



ATTACHMENT B

NON-DEBARMENT AFFIDAVIT

Curtis Lewis Being first duly sworn, deposes and says that:

He/She is Officer of James Beard the Proposer ("Respondent") that has submitted the attached Proposal. By offering a submission to this RFP, the Respondent certifies and affirms that to the best of his/her knowledge and belief, that:

1. The Respondent is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in any transaction of any Federal, state, or local agency; and
2. The Respondent has not within a three-year period preceding this Proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records; making false statements; or receiving stolen property; and
3. The Respondent is not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph 2 of this affidavit; and
4. The Respondent has not within a three-year period preceding this Proposal had one or more public transactions (Federal, State, or local) terminated for cause or default; and
5. The Respondent will submit a revised Debarment Affidavit immediately if the status changes.

If the Respondent cannot certify that he/she is not debarred, he/she shall provide an explanation with this submittal. An explanation will not necessarily result in denial of participation in a contract. Failure to submit a debarment affidavit will disqualify the Contractor from the award of any contract.

____ Check here if an explanation is attached to this affidavit.

By: Curtis Lewis
 Print Name: Curtis Lewis
 Title: C.O.
 Date: 3/29/21

STATE OF FLORIDA) COUNTY OF Orange)

The foregoing Agreement was acknowledged before me this 29 day of March 2021 by Curtis Lewis who has affirmed that he/she has been duly authorized to execute the above document. He/she is personally known to me or has produced DL as identification.

NOTARY'S SEAL:

NOTARY PUBLIC, STATE OF FLORIDA

Nilka Sosa
Name of Acknowledger, typed, printed, or Stamped



ATTACHMENT C

DRUG-FREE WORKPLACE CERTIFICATION

Preference must be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program, a business shall:

- 1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) Give each employee engaged in providing the commodities or contractual services that are underbid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are underbid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by any employee who is so convicted.
- 6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this Section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

WARD TECHNOLOGIES CORP

COMPANY NAME

[Signature]

VENDOR'S SIGNATURE

Must be executed and returned with attached Proposal to be considered.

ATTACHMENT D

NON-COLLUSIVE AFFIDAVIT

State of Florida

County of Orange

Curtis Lewis being first duly sworn deposes and says that:

(1) He/she is the officer (Owner, Partner, Officer, Representative or Agent) of James Bungal the Proposer that has submitted the attached Proposal;

(2) He/she is fully informed respecting the preparation and contents of the attached Proposal and all pertinent circumstances respecting such Proposal;

(3) Such Proposal is genuine and is not a collusive or sham Proposal;

(4) Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such Work; or have in any manner, directly or indirectly, sought by Agreement or collusion, or communication, or conference with any Proposer, firm, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful Agreement any advantage against (Recipient), or any person interested in the proposed Work;

(5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful Agreement on the part of the Proposer or any other of its agents, representatives, owners, employees, or parties in interest, including this affiant.

By: Curtis Lewis

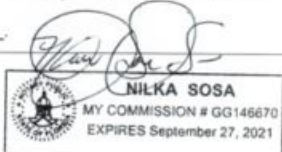
Title: C.R.O.

Company: Wired Technologies Group

STATE OF FLORIDA
COUNTY OF Orange

Sworn, to and subscribed before me this 29th day of March, 2021.

By Nilka Sosa
Signature of Notary Public



BIDDERS CHECKLIST

	Initial
1. Letter of intent	LJB
2. Firm's official contact information and firm's billing information	LJB
3. Proposal Introduction, background, and objectives statement.	LJB
4. Qualifications and experience.	LJB
5. Proposed project approach.	LJB
6. Completely addressed each item in Section 2.	LJB
7. At least three (3) customer references enclosed (preferably governmental).	LJB
8. Completed Supplemental Forms in Exhibit C.	LJB
9. Information concerning system requirements and capabilities enclosed	LJB
10. All questions concerning implementation and support were answered and enclosed.	LJB
11. Components and Ongoing Support Costs break down all cost information for the entire system.	LJB
12. Complete and enclose "Bidder's Checklist."	LJB

RFP #2021-02, Audio/Visual System Replacement

Service and Support - More Information to be made available upon request

Service Level Agreement (SLA)

This SLA agreement pertains to Wired Technologies Group (WTG) clients under a valid service contract only. Total Technology Support (TTS) clients will have priority over all non-TTS client requests. All non-contracted client requests that are on a time-and-material basis (T&M) will be on a best-efforts basis only and will not fall under this agreement.

The Base SLA includes the following features:

1. Remote diagnostic support
2. Unlimited telephone support between the hours of 8:00 am-5 pm, EDT M-F.
3. After hours **on-site** support is billed at a standard rate to be negotiated based on client service expectations.
4. After hours **remote phone support** is billed at a premium rate per call and is to be negotiated based on client service expectations.
5. Covers removal, reinstallation, configuration, testing, and alignment of repaired equipment.
6. Includes four (4) preventive maintenance visits per year per room quarterly.
7. Provides emergency support of installed equipment
8. Hourly rate \$125.00
9. After hours rate - \$165.00

The SLA agreement is calculated at a percentage of installed equipment value and billed annually. The cost for this service agreement covering the items outlined in this proposal is \$2,500 per year billed annually and IS NOT included in the system proposal.

Service Agreement to be billed annually:

\$2,500

RFP #2021-02, Audio/Visual System Replacement

Service and Support - More Information to be made available upon request

Service Request Escalation Procedure

1. Support Request is Received
2. Ticket is created
3. Issue is Identified and documented in Help Desk system
4. Issue is qualified to determine if it can be resolved through Tier 1 Support

If issue can be resolved through Tier 1 Support:

5. Level 1 Resolution - issue is worked to successful resolution
6. Quality Control –Issue is verified to be resolved to Client's satisfaction
7. Ticket is closed, after complete problem resolution details have been updated in Help Desk system and client is notified via email of ticket closure and problem resolution

If issue cannot be resolved through Tier 1 Support:

8. Issue is escalated to Tier 2 Support
9. Issue is qualified to determine if it can be resolved by Tier 2 Support

If issue can be resolved through Tier 2 Support:

10. Level 2 Resolution - issue is worked to successful resolution
11. Quality Control –Issue is verified to be resolved to Client's satisfaction
12. Ticket is closed, after complete problem resolution details have been updated in Help Desk system and client is notified via email of ticket closure and problem resolution

If issue cannot be resolved through Tier 2 Support:

13. Issue is escalated to Onsite Support
14. Issue is qualified to determine if it can be resolved through Onsite Support

If issue can be resolved through Onsite Support:

15. Onsite Resolution - issue is worked to successful resolution
16. Quality Control –Issue is verified to be resolved to Client's satisfaction
17. Ticket is closed, after complete problem resolution details have been updated in Help Desk system and client is notified via email of ticket closure and problem resolution

If issue cannot be resolved through Onsite Support:

Manager of Operations Decision Point – request is updated with complete details of all activity performed and client is contacted with alternative options for issue resolution.