



**CITY OF BELLE ISLE, FLORIDA
CITY COUNCIL AGENDA ITEM COVER SHEET**

Meeting Date: June 2, 2020

To: Honorable Mayor and City Council Members

From: B. Francis, City Manager

Subject: BOA Offer

Background: The City's Broker was contacted by the BoA Broker regarding the purchase agreement. Part of this agreement was to provide a \$150,000 non-refundable deposit, if the City could not agree to terms of the purchase within 45 days of the date of the executed agreement (the City's due diligence period). Through negotiations, BoA would lower this deposit to \$60,000. BoA also is amicable to a one-time relocation of the ATM and after 5 years, then BoA would pay the City a rental fee based on market rate for the ATM space. The cost to relocate the ATM is still being negotiated but looks favorable that BoA would pay for it. Sale Price remains at \$2,000,000.00

Staff Recommendation: The staff recommends that the City Council discuss the BOA offer and determine if they want to accept the BOA offer or have the Broker make another offer to BOA. Staff is concerned that to take on additional debt especially in light of the discussions regarding new revenues has been met with resistance and the current economy due to the pandemic. If the Council does not accept the offer, BoA will put the property out for public bid. The terms of a public bid off may be more favorable and the offer less expensive; however, there is no guarantee that BoA would accept another offer by the City.

Suggested Motion:

- 1.) **I move to accept the offer of Bank of America for the property located at 6300 Hansel Avenue and authorize the Mayor to sign the agreement.**
- 2.) **I move that we do not accept the offer of Bank of America for the property located at 6300 Hansel Avenue.**

Alternatives: N/A

Fiscal Impact: \$2,000,000.

Attachments: None