



**CITY OF BELLE ISLE, FLORIDA  
CITY COUNCIL AGENDA ITEM COVER SHEET**

**Meeting Date:** April 6, 2021

**To:** Honorable Mayor and City Council Members

**From:** B. Francis, City Manager

**Subject:** Lobbyist Proposal

**Background:** The City Council gave approval to develop and advertise a Request For Qualifications (RFQ) to solicit proposals from lobbyist firms. The successful firm would work with the City on issues important to the City. The consultant could advise, counsel, and represent the City in legislative matters; further the City's legislative priorities and may be called upon to pursue funding for City projects at the county, state and federal levels of government.

The Budget Committee held in-person interviews with three firms and is recommending the firm of Gray-Robinson.

**Staff Recommendation:** Approve the Proposal of Gray Robinson.

**Suggested Motion:** I move we approve the proposal from Gray Robinson to provide lobbying services to the City.

**Alternatives:** Do not approve

**Fiscal Impact:** \$4,500/month; \$54,000/annual (From City Attorney Expense line)

**Attachments:** Gray Robinson Proposal