

iii. APPENDIX

Team Biographies

Christopher T. Dawson

Shareholder/Government Consultant Orlando/Tallahassee chris.dawson@gray-robinson.com

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Experience

Chris is an attorney and professional lobbyist in the firm's Orlando office licensed to practice law in both Florida and Alabama. He primarily focuses on lobbying and government relations for public and private sector clients at the executive and legislative levels of state government, as well as before political subdivisions of the state, including counties, cities, airport authorities, transportation authorities, port authorities, school districts, and water management districts. He is credentialed as a Designated Professional Lobbyist by the Florida Association of Professional Lobbyists.

Chris also holds two degrees in civil engineering and has experience in construction litigation and design professional malpractice defense.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Environmental & Sustainability Law
- Construction
- Land Use Law

Background

Chris is a sixth-generation Floridian. He was born in Pensacola, Florida, and raised in nearby Santa Rosa County. Chris graduated from Pace High School, where he served as student body president. Five years later, he received his undergraduate



degree in civil engineering from the University of Florida. While at UF, Chris was active in student government, Florida Blue Key, Dance Marathon benefitting Shands Children's Hospital at UF, and Tau Kappa Epsilon fraternity. Upon graduation, he passed the fundamentals of engineering exam and received the designation of Engineer in Training (EIT) from the Florida Board of Professional Engineers.

In 2013, Chris graduated *magna cum laude* from the University of Alabama School of Law. He pursued a joint degree at UA, also obtaining his master's degree in civil engineering with a focus on construction methods and management. While at Alabama, Chris was active in the Student Bar Association, Competition Trial Advocacy, Law School Ambassadors and Alabama's *Journal of the Legal Profession*. In spring 2012, he served as a legal intern in the D.C. office of Congressman Mario Diaz-Balart. Additionally, he was a summer associate in the Legal Services Bureau of the Alabama Department of Transportation. Chris also worked as a graduate assistant in the University of Alabama College of Engineering and served as adviser to the University of Alabama Dance Marathon benefiting Children's Hospital of Alabama. Though a Gator at heart, he has occasionally been known to utter "Roll Tide!"

Education

- University of Florida, B.S., civil engineering (2010)
 - o Honors Program Graduate
 - Florida Blue Key
 - Student Government, Cabinet Secretary
 - UF Dance Marathon, Overall for Community Events
 - Tau Kappa Epsilon, International Board of Directors & UF Chapter President
- University of Alabama School of Law, J.D./M.S. Eng., civil engineering (magna cum laude, 2013)
 - o Journal of the Legal Profession, Executive Editor
 - Student Bar Association, Senator
 - Law Republicans, President
 - Law School Ambassador
 - Competition Trial Advocacy Team
 - o Bench & Bar Legal Honor Society
 - UA Dance Marathon, Adviser
 - UA College of Engineering, Graduate Assistant
 - Alabama Department of Transportation, Summer Associate
 - Office of Congressman Diaz-Balart, Law Intern
 - Book Awards: Civil Procedure, Environmental Law Seminar, Family Law, Alternative Dispute Resolution (ADR)

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- Alabama
- U.S. District Court, Northern District of Alabama



Professional Associations & Memberships

- The Florida Bar
 - o Governmental and Public Policy Advocacy Committee
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist
- Florida House on Capitol Hill
 - Young Ambassadors Council
- Florida Chamber Political Institute
- Associated Industries of Florida
 - Association Advisory Group
 - Environmental Sustainability & Agriculture Council
 - Workers' Comp Coalition
- University of Alabama Farrah Law Alumni Society
- Florida Board of Professional Engineers, Licensed Engineer in Training (EIT)
- Alabama State Bar
 - o Executive Council, Non-Resident Lawyers Section

Presentations & Seminars

- Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020
- Moderator, "Purple State Politics: Discussing Florida's Unique Geographical and Political Diversity," October 8, 2020
- Presenter, Legislative Update, Florida Surety Association Quarterly Meeting, September 1, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, Virtual Community Leader Forum on the current state of the construction industry, August 13, 2020
- Emcee, Seminole County Regional Chamber of Commerce, Seminole Hob Nob, July 31, 2020
- Presenter, "2020 Florida Election Overview," Greater Pensacola Chamber, July 28, 2020
- Presenter, "Update on Federal COVID-19 Employment and Business Programs," Seminole County Chamber and the Apopka Area Chamber, April 15, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Greater Orlando Builders Association webinar, April 6, 2020
- Presenter, Northwest Florida Days Business Leader's Breakfast, February 25, 2020
- Keynote Speaker, "2020 Legislative Session and Elections Update," Southwest Florida Roofing Contractors Association Annual Meeting, January 8, 2020
- Moderator, Apopka Area Chamber of Commerce Legislative Preview Breakfast, January 9, 2020
- Host, UF Community Speaker Series, Orlando, FL, October 1, 2019
- Presenter, Florida Surety Association 3rd Quarter Meeting, Tampa, FL, August 15, 2019
- Moderator, Lake County 2019 Post Session Town Hall Meeting, Tavares, FL, August 13, 2019
- Moderator, Oviedo Winter Springs Chamber Monthly Luncheon, Winter Springs, FL, July 11, 2019



- Presenter, Public Risk Management of Florida 2019 Educational Conference, Naples, FL, June 19-21, 2019
- Presenter, Pensacola Chamber of Commerce's Gopher Club Meeting, June 2, 2019
- Panelist, "2019 Florida Legislative Review," Fort Lauderdale Session Wrap Up, May 22, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Legislative Preview Panel," Apopka Area Chamber of Commerce, January 14, 2019
- North Florida Chapter of Associated Builders and Contractors, Inc., October 2, 2018
- "State Economic and Customer Building Trends," 2018 Florida Natural Gas Association Operations & Marketing Conference & Tradeshow, September 19, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016

Articles & Publications

- "Goodbye, Election! What Comes Next in the Florida Legislative Process," Florida Roofing, November 2020
- "Upset Alert! Incumbent Losses During the 2020 Primary Election," Florida Roofing, October 2020
- "Where Are They Now? Tracked Bills of the 2020 Session," Florida Roofing, September 2020
- "From Curves to Cones: Hurricane Season in the COVID-19 World," Florida Roofing, June 2020
- "Keeping Roofing 'Essential'," Florida Roofing, May 2020
- "Local Government Contracting Bills on the Move!" Florida Roofing, February 2020
- "Legislative Session Preview," Florida Roofing, January 2020
- "Tricks & Treats in Tallahassee," Florida Roofing, November 2019
- "Session 2019: A Mixed (Plastic!) Bag for Florida Environmental Policy," GrayRobinson Government Relations & Lobbying E-lert (2019)
- "Truth or Treason: Engineers As Expert Witnesses," 37 J. Legal Prof. 265 (2013)

Media Mentions

- Just Vote Episode 8, WFBD/Blab TV, August 2020
- "Purple Florida: Lawmakers Prepare to Navigate COVID-19 in Politically Divided State," Florida Politics, October 8,
 2020
- Florida House on Capitol Hill Trustee Newsletter, April 2020
- "Law360 Names Attys Who Moved Up the Firm Ranks in Q1," Law360, April 2020
- "GrayRobinson Promotes Dawson," INFLUENCE Magazine, April 2020
- "FRSA Working Hard to Make Roofing an Essential Business with Government Agencies," Florida's Association of Roofing Professionals (FRSA), March 2020
- "Legislative Update on Essential Consideration for Roofing and Construction FRSA's," Florida's Association of Roofing Professionals (FRSA), March 2020



- "Annual Meeting Hits Political Highlights and Elects 2020 New Officers and Board Members," Southwest Florida Roofing Contractors Association (SWFRCA) Newsletter, February 2020
- "FRSA Hires Chris Dawson as New Legislative Counsel," Florida Roofing, November 2019
- Florida State Legislators' Town Hall & 2019 Legislation, Tavares, Florida, August 13, 2019
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 15, 2018
- Hurricane Michael Relief Drive interview, WESH NBC Orlando, October 14, 2018
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 14, 2018
- "Monday's Mover and Shaker," Pulptown Newsletter, July 16, 2018
- "Meet Chris Dawson One of the 30-under-30 Rising Stars of Florida Politics," Florida Politics, May 12, 2016

Civic

- Greater Orlando Builders Association, Political Action Committee, Member
- Florida Farm Bureau
- Central Florida Partnership, Young Professionals Advisory Council, 2016-2017
- Connect Florida, East Central Regional Committee, 2016
- James Madison Institute
 - Central Florida Board of Advisors
 - o Leaders Fellowship, 2015-2016
- Apopka Area Chamber of Commerce, Board of Directors, 2018-2021
- Greater Pensacola Chamber of Commerce
- Connect Florida Leadership Institute, Class VI
- Central Florida Dance Marathon, Founder
 - o Co-Overall Chair, 2018
 - o Chair, 2015 2017
- Children's Movement of Florida, Board of Advisors
- Leadership Seminole, Class 29
- Leadership Orlando, Class 93
- Leadership Florida
 - o Special Council on Equity, Equality and Justice
 - East Regional Council
 - Team London Task Force
 - o Selection Committee, 2020-2021
 - o Annual Meeting Committee, 2019
- College Leadership Florida, Class XIV
- Orange County Young Republicans
- Pensacola Young Professionals
- Tiger Bay Club of Central Florida
- Florida Citrus Sports



- Greater Orlando Sports Commission (GO Sports)
 - o 2019 NFL Pro Bowl Local Organizing Committee
 - o 2019 Monster Jam World Finals XX Local Organizing Committee
 - o 2019 MLS All-Star Game Local Organizing Committee

Awards & Recognitions

- Best Lawyers in America, "Ones to Watch," 2021
 - o Government Relations Practice
- "40 Under 40," Orlando Business Journal, 2019
- "30 Under 30 Rising Star," Florida Politics, 2016



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Experience

Doyle is a member of the Firm's government affairs and lobbying group and leads the federal lobbying arm of GrayRobinson. In his early career, Doyle served for five years as Chief of Staff to Representative Bill McCollum, supporting Congressman McCollum's work as vice chair of the House Banking Committee and chair of the House Judiciary Committee's Crime Subcommittee. He oversaw Bill McCollum's race for the U.S. Senate in 1999-2000 and his successful campaign for Florida Attorney General in 2006. Doyle cofounded the Eris Group in 2003, which was acquired by GrayRobinson in 2019.

From 1988 to 1994, Doyle was general counsel and senior vice president for legislative services with the Conference of State Bank Supervisors, the professional association of state banking regulators. Before his time there, he was Manager of State Government Relations at Freddie Mac. Doyle came to Washington in 1984 as staff to the House Banking Committee, supporting Congressman Bill McCollum in his position as ranking member of the Subcommittee on Domestic Monetary Policy. He had previously served as McCollum's district representative in Orlando, Florida.

Areas of Practice

- COVID-19 Task Force
- Election Law
- Government
- Government Affairs & Lobbying
- Latin America Capital Flight

Background

A Florida native, Doyle holds a degree in finance from the University of Florida and a law degree from the National Law Center at George Washington University. Doyle is a member of the Bar in both Oklahoma and the District of Columbia. He is an adjunct professor at the University of Florida's Department of Political Science where he teaches a graduate level seminar of federal advocacy.



Education

- University of Florida, B.S.
- George Washington University, J.D.

Admissions

- Oklahoma
- Washington, DC

Professional Associations & Memberships

- The Oklahoma Bar
- The District of Columbia Bar

Awards & Recognitions

- Top Lobbyist, The Hill, 2019-2020
- DC's top "Hired Guns," The Hill

Civic

Adjunct Professor, University of Florida

Presentations & Seminars

- Speaker, "New Year = New Biden Administration: What Should We Expect?" GrayRobinson Webinar, January 13,
 2021
- Speaker, "Recapping One of the Most Historic Elections in the History of the United States," GrayRobinson Webinar, November 12, 2020
- Speaker, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event,
 October 29, 2020
- Speaker, "Preview of the 2020 Federal Election," October 20, 2020
- Speaker, "IPA Election Coverage Part 1," Institute for Portfolio Alternatives (IPA) Webinar, October 1, 2020
- Speaker, "The Hong Kong Autonomy Act," China General Chamber of Commerce E-Connects Webinar, July 30, 2020
- Panelist, "Political Priorities and Threats Facing the Banking Industry," 2019 Utah Association of Financial Services (UAFS) and National Association of Industrial Bankers (NAIB) Convention, Park City, UT, August 14-16, 2019
- Speaker, "Federal and State Government Affairs Update," GrayRobinson's Community Leader Forum, Gainesville, FL, May 14, 2019
- Panelist, Community Financial Services Association of America (CFSA) 2019 Annual Conference & Expo, Miami, FL,
 March 18-21, 2019



Dean Cannon

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Experience

A fifth-generation Floridian, Dean Cannon began his career as a lawyer in Orlando, practicing state and local government law since 1995. From the Panhandle to the Keys, he has represented sophisticated clients before local, regional, and state government entities. He has also represented cities and counties and quasi-governmental authorities, as well as local governments on issues ranging from electric and wastewater utilities to land-use and administrative law.

Dean served in the Florida House of Representatives from 2004 until 2012. During his eight-year tenure, he played pivotal roles in property tax reform, growth management reform, health care and Medicaid reform, and major transportation infrastructure policy initiatives, among many others. He was selected by his peers to become Speaker of the House for the 2010 to 2012 term and is credited with leading the Florida House effectively during a time of great economic and political challenge.

Dean's legislative and executive branch lobbying experience includes representing private clients and local government entities on issues including transportation, education, health care, insurance and appropriations matters. He has also handled civil litigation, administrative law, and regulatory matters before the Division of Administrative Hearings, and appellate matters before district courts of appeal and the Florida Supreme Court.

Because of his background as a local government lawyer, Dean developed particular expertise lobbying on behalf of local governments, regional government entities, and local government-related associations. His first lobbying clients in the mid-1990s were municipalities in Central Florida, and after leaving the House of Representatives in 2012, he resumed his lobbying practice with an emphasis on representing local governments as part of his overall lobbying practice. He currently represents the cities of Orlando and West Palm Beach, Monroe County, the Florida Municipal Electric Association and the Central Florida Expressway, to name a few.



Areas of Practice

- Administrative & Regulatory
- Insurance Transactional & Regulatory
- Election Law
- Government
- Government Affairs & Lobbying
- Litigation
- COVID-19 Task Force

Background

Dean served as general counsel to the Orange County Charter Review Commission in 2000 and previously represented the City of Orlando before the Florida Legislature and the executive branch.

Dean lives in Tallahassee with his wife, Ellen, and their three children, Dean III, Katherine and Sarah.

Education

- University of Florida, B.S. telecommunications management (1989)
 - o UF Student Senate, 1987-1988
 - o UF Hall of Fame, 1989
- University of Florida Levin College of Law, J.D. (1992)
 - o Florida Blue Key, Vice President, 1990
 - o Student Body President, 1991-1992

Admissions

Florida

Professional Associations & Memberships

- The Florida Bar
- Florida Association of Professional Lobbyists

Awards & Recognitions

- AV Preeminent® rated by Martindale-Hubbell
- Florida Politics, Florida Politician of the Decade, 2010-2020
- Florida Trend, Legal Elite, Government & Administrative, 2020
- Best Lawyers in America, Government Relations Practice, 2021
- Florida Trend, Florida's 500: Florida's Most Influential Business Leaders, 2019-2020

Civic

Kissimmee/Osceola County Chamber of Commerce



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Experience

Chris earned his certification as a Designated Professional Lobbyist from the Florida Association of Professional Lobbyists and is an attorney admitted to practice in all Florida state courts. He has substantial experience handling government relations matters, including representation before the Florida legislative and executive branches, purchasing and procurement appeals, and professional licensing. Chris' clients range from small cities to Fortune 500 companies, and his experience runs the gamut of state-level needs and issues, from the passing of landmark legislation to proficiency on the appropriations process.

Chris also practices in litigation, land use, construction, and sports law. His practice includes obtaining state and local government regulatory approvals as well as matters related to the acquisition, development, and utilization of real property. He has represented contractors, engineers, architects, developers, owners, subcontractors, and suppliers in issues relating to land use and construction law. Chris provides legal services to the Central Florida Sports Commission and has handled numerous high-level sports matters at the legislative level, including tax exemptions, workers' compensation, and other matters that affect sports franchises.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Election Law
- Higher Education
- Land Use Law
- Litigation
- Restaurant
- Environmental & Sustainability Law
- Construction
- COVID-19 Task Force



Background

Chris was born and raised in Orlando, Florida. He graduated from Bishop Moore Catholic High School in 1998. Four years later, he received his undergraduate degree in political science from the University of Florida, with a minor in human nutrition. While at UF, Chris was active in student government activities and regularly attended both football and basketball games.

In 2005, Chris graduated from the University of Florida Levin College of Law. During law school, Chris interned at the Florida Supreme Court for The Honorable Raoul G. Cantero. He also researched under Dean Jon Mills in the Center for Governmental Responsibility. He was a member of the Justice Campbell Thornal Moot Court Board and in his final semester served as president.

Education

- University of Florida, B.A. (2002)
 - Senate President, Student Government
 - Florida Blue Key
 - o Hall of Fame
 - o Phi Beta Kappa
- University of Florida Levin College of Law, J.D. (2005)
 - Justice Campbell Thornal Moot Court Board
 - President
 - Regional Champion, Thomas Tang National Moot Court Competition
 - Vice President, Florida Blue Key
 - o Intern, Honorable Raoul G. Cantero, Florida Supreme Court
 - Research Assistant, Center for Governmental Responsibility
 - Order of the Barristers
 - o Chair, Class Gift Committee

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- U.S. Court of Appeals, 11th Circuit

Professional Associations & Memberships

- The Florida Bar
- Judicial Nominating Commission, 9th Judicial Circuit, 2013-2016, 2016-2019
 - o Chair, 2016-2017
- Orange County Bar Association
- Inns of Court
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist



Awards & Recognitions

- Florida Super Lawyers, Rising Star, 2009-2020
- Florida Trend, Legal Elite, 2015-2016, 2020
 - o Up and Comer, 2011-2013
- Insight 100: Central Florida's Most Powerful, East Orlando Post, 2016
- Central Florida 100, Orlando Sentinel, 2015
- Orlando Business Journal's "40 Under 40," 2010, 2014
- University of Florida Alumni Association "Leader of the Year," 2012-2013
- Eagle Scout Award, Troop 76, Orlando, Florida

Civic

- Kissimmee/Osceola County Chamber of Commerce, Board of Directors, 2013-present
- Seminole County Chamber of Commerce, Board of Directors, 2013-present
- Central Florida Gator Club, President, 2012-2014
- City of Orlando, Certification Board, 2012-2015
- IDignity, Board Member, Chair, 2015-present
- Frederick Leadership Initiative, Co-Chair
- Junior Achievement Professional Connection, Classroom Teacher
- Tiger Bay, Board Member, President, 2014
- Business Force, Board Member
- University of Florida Law Alumni Council, Member
 - Regional Vice President, 2014-present
- Connect Florida Leadership Institute, Class I
- College Leadership Florida, Class VII
- Orange County Young Republicans, Former President
- Central Florida Boy Scout Council, Vice Chair, Golden Eagle Dinner
- Central Florida Partnership, Young Professionals Advisory Board, Co-Founder; Former Chair
- Leadership Seminole, Class 19
- Leadership Orlando, Class 73

Media Mentions

- "Politics of the Sadowski Fund," Wesh2, October 2019
- "Criticized Law Brings About Fairness," South Florida Business and Wealth, September 2019
- "E-Scooter Surge Kicks Up Cloud Of Legal Issues," Law360, August 2019
- "Inaugural list of Central Florida's Top 25 Most Powerful Politicians," Florida Politics, July 2019
- "Winners and Losers Emerging from the 2019 Legislative Session," Florida Politics, May 2019
- "The Role of Lobbyists in Crafting Legislation," 90.7 WMFE Radio, April 2019
- "Deja Vu: Recount Veterans Back At It In Florida," Law360, November 2018



- "Rick Scott Files Recount Lawsuit Against Hillsborough Elections Supervisor," Florida Politics, November 2018
- "Melbourne Airport Gets \$4M Job Creation Grant," Orlando Business Journal, October 2018
- "Election Analysis: Races and Amendments Breakdown," WUCF TV, Metro Center Outlook, October 2018
- The I-4CAST Interview, September 2018
- "After New Hampshire, What's Next for Bush & Rubio in South Carolina?" 90.7 WMFE, February 2016

Articles & Publications

- "Central Florida 100: COVID-19, Unemployment and Seminole Land," Orlando Sentinel, May 2020
- "Central Florida 100: Move-in day, Opioids and Universal Neighbors," Orlando Sentinel, August 2019
- "Central Florida 100: Guns, Elections and Skyscrapers," Orlando Sentinel, August 2019
- "Central Florida 100: Universal, Education and Gun Control," Orlando Sentinel, August 2019
- "Central Florida 100: Boeing, Trump's Visit and the State of the City," Orlando Sentinel, June 2019
- "Central Florida 100: Hurricane Aid, Tourist Numbers and Nurses Week," Orlando Sentinel, May 2019
- "Central Florida 100: Legislature, Osceola Taxes, and Believing in Magic," Orlando Sentinel, April 2019
- "Central Florida 100: Eatonville, Election Equipment and Housing," Orlando Sentinel, March 2019
- "Central Florida 100: Housing, UCF and Mourning New Zealand," Orlando Sentinel, March 2019
- "Central Florida 100: Rites of Spring -- March Madness, Baseball and the Legislature," Orlando Sentinel, March 2019
- "Central Florida 100: Legislature, Lions and Lynx," Orlando Sentinel, March 2019
- "Central Florida 100: Whittaker, Lake Nona Buses and the Space Force," Orlando Sentinel, February 2019
- "Central Florida 100: ALICE, HUD and Hope for the Magic," Orlando Sentinel, February 2019
- "Central Florida 100: 'Emanuel,' Holocaust Remembrance and Helping Needy Children," Orlando Sentinel, February 2019
- "Central Florida 100: Traffic, Jobs and Policy Shifts," Orlando Sentinel, January 2019
- "Central Florida 100: DeSantis, the Shutdown and Dogs | Commentary," Orlando Sentinel, January 2019
- "Police protection, Robots and Ping Pong Paddles: Central Florida 100 | Commentary," Orlando Sentinel, December 2018
- "'Hamilton' Unites; Mayor Jacobs Creates a Culture of Compassion; and Maurice Allen Drives to the Moon," Orlando Sentinel, November 2018
- "Election Fatigue and Cancer Awareness: Why Do Breasts Get All the Attention?" Orlando Sentinel, October 2018
- "Pride Week, New OPD Chief, Hurricane Michael: Central Florida 100," Orlando Sentinel, October 2018
- "\$15 an Hour Jobs, Raw Politics from Kavanaugh: Central Florida 100," Orlando Sentinel, October 2018
- "Green Algae, Red Tide: Florida's Summer Colors," Orlando Sentinel Central Florida 100, August 2018
- "Right Formula for Economic Incentives Grows Florida Economy: Front Burner," Orlando Sentinel, December 21, 2016

Presentations & Seminars

Presenter, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event,
 October 29, 2020



- Presenter, "How has the pandemic affected legislative enactments?" National Association of Industrial and Office
 Properties South Florida Chapter Webinar, October 22, 2020
- Presenter, Legislative Update, Florida Insurance Trust Virtual Conference, October 15, 2020
- Presenter, "2020 Legislative Session Overview & The Path Ahead," Project Opioid, September 18, 2020
- Presenter, Legislative Update, Florida Planning and Zoning Association (FPZA) Surfcoast Chapter, September 18,
 2020
- Moderator, Preparing for the September 18 Value Adjustment Boards Deadline Webinar, August 20, 2020
- Presenter, Legislative Update CLE, Executive Council Meeting for the Real Property, Probate and Trust Law Section of The Florida Bar, August 20, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, "Policy, Politics and Purpose: Leading During a Pandemic," Virtual Community Leader Forum, August 4, 2020
- Presenter, "Virtual Legislative Update," World Risk Management: A Ballator Company, July 8, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Federal and State Stimulus Programs for Small Business Webinar, March 24, 2020
- Presenter, NAIOP Northeast Florida Legislative Update, January 28, 2020
- Presenter, 2019 Leadership Florida Annual Meeting, June 20, 2019
- Presenter, NAIOP South Florida Board of Directors Open House Meeting, June 12, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Panelist, "2019 Florida Legislative Review," Jacksonville Session Wrap Up, May 13, 2019
- Emcee, "Legislative Update," Seminole County Regional Chamber of Commerce, May 16, 2019
- Panelist, "Get Ready for the 2018 Election What's on the 2018 Ballot and What Does it Mean?" Orlando Regional Chamber's Business Leadership Roundtable, September 25, 2018
- Presenter, Seminole County Regional Chamber of Commerce, Good Morning Seminole, August 2, 2018
- Panelist, "2018 Florida Legislative Review," Jacksonville Session Wrap Up, April 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Presenter, The Florida Bar Environmental & Land Use Law Section Webcast Series, February 23, 2017
- Panelist, "Florida Politics in 2017: Regional Business Issues," East Orlando Chamber of Commerce and Oviedo Winter Springs Regional Chamber of Commerce, January 31, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016
- Presenter, Developers Council Annual Legislative Update, Greater Orlando Builders Association (GOBA), Orlando,
 Florida, June 25, 2015
- "Sales Tax Update on Commercial Leases," National Association of Industrial and Office Products (NAIOP) Central Florida Chapter, Orlando, Florida, January 16, 2014



Katherin Flury*

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Experience

Katherin "Katie" Flury is a government consultant in GrayRobinson's Orlando office, where she focuses her practice on a myriad of issues before state and local government. Known for her expertise in emerging technology, health care, sports, and transportation, Katie is frequently asked to speak on issues related to autonomous vehicles and other emerging technologies.

Prior to joining GrayRobinson, Katie served as a political and campaign consultant to key members in leadership in the Florida House of Representatives, including Representatives Jason Brodeur, Mike Miller, and Scott Plakon. Additionally, Katie served as chief legislative aide to Representative Brodeur. During her time with the Florida House, Katie gained invaluable knowledge of health care policy and navigating contentious bills through the Florida Legislature.

Katie is a member of the Leadership Orlando Class of 1996, member of Connect Florida Leadership Institute Class VIII, board member of the Florida Symphony Youth Orchestra, and board member of the Friends of the Orange County Library. She holds an MBA and a Bachelor of Science in Interpersonal and Organizational Communications from the University of Central Florida.

While Katie resides in Orlando, she also calls Tallahassee home during committee weeks and legislative session.

Areas of Practice

Government Affairs & Lobbying

Education

- University of Central Florida, B.S., Interpersonal and Organizational Communications
- University of Central Florida, M.B.A.

^{*} Denotes non-attorney professional



Civic

- Leadership Orlando, Class 96
- Connect Florida Leadership Institute, Class VIII
- Florida Symphony Youth Orchestra, Board Member

Presentations & Seminars

- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Presenter, 2020 Virtual Legislative Wrap Up, Greater Pensacola Chamber, April 14, 2020
- Panelist, "The New Regulatory Environment and its Contributing Factors," 2019 ADAS & Autonomous Vehicles USA Conference, September 25, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Preparing for Autonomous Vehicles Be in the Know!" GrayRobinson Community Leader Forum,
 September 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018



Elizabeth Blair Hancock*

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Experience

Blair is a federal legislative consultant in GrayRobinson's Washington, DC office with experience developing government relations strategies at both the state and federal level. A connector who has built a network of key relationships, Blair ensures transparency and effective problem solving through engagement with key government officials and staff.

Blair started her career at the Federal Office of the Florida Governor in Washington, DC, and returned to Florida to serve as a Legislative Fellow for the Florida House of Representatives Economic Affairs Committee. Prior to joining GrayRobinson, Blair worked for the University of Florida Office of Federal Relations. In this role, she collaborated with Congressional members and staff to develop actionable items that positively impacted the University of Florida and higher education community. Most recently, she worked for the U.S. Dept. of Housing & Urban Development, Office of Congressional & Intergovernmental Relations in Washington, DC, where she ensured the accurate presentation of the Department's views before 300+congressional offices.

Areas of Practice

Government Affairs & Lobbying

Background

Blair grew up in St. Petersburg, FL and graduated from the University of Florida where she majored in business administration, management and minored in geography and leadership. She earned her masters of science in public administration and policy from Florida State University.

Education

- University of Florida, B.S., Business Administration, Management (2015)
 - Minors in Geography and Leadership
- Florida State University, M.S., Public Administration and Policy (2016)



Civic

- UF Health Shands Children's Hospital, Junior Board of Directors, Vice Chairman, 2018
- James Madison Institute, Leaders Fellow, Class IV, 2017
- Florida Gubernatorial Fellow, Class XII, 2016

Professional Associations & Memberships

Florida House on Capitol Hill, Board of Trustees, Congressional Outreach Director, 2018

Presentations & Seminars

Panelist, Association of Public and Land Grant Universities, Council on Government Affairs Conference, July 2019



Laura L. Lenhart*

Government Consultant laura.lenhart@gray-robinson.com

401 East Jackson Street Suite 2700 Tampa, Florida 33602

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Experience

Laura, a government consultant in GrayRobinson's Tampa law firm office, boasts over a decade of experience in multifaceted political and legislative environments. She has comprehensive knowledge and experience in Florida legislative procedures and possesses a strong background in advocating legislative issues at the State level, tracking legislation, and researching and interpreting rules and regulations.

Laura previously served as a Government & Regulatory Affairs Manager for a communications company where she gained experience developing and executing an annual legislative agenda, effectively communicating legislative and regulatory opportunities and threats internally, and managing the efforts of the external lobbying team.

Areas of Practice

Government Affairs & Lobbying

Background

In 2009, Laura graduated from Florida State University with a bachelor's degree in political science. Subsequently, she earned her master's degree in political science with a concentration in applied American politics and policy from Florida State University. After completing her master's degree, Laura continued on to become the government relations contractor for the Moffitt Cancer Center and liaison for Florida's Cancer Control and Research Advisory Council (CCRAB). In 2012 she worked for the Florida Chamber of Commerce, tracking legislation throughout the committee process, lobbying members and staff on issues of priority to the Florida Chamber, and disseminating and communicating information to the organizations external lobby core. She continued her work at the Moffitt Cancer Center in 2014 when she became the public affairs strategist, immersing herself in all levels of Moffitt's Government Relations Departmental efforts, which included local, state, and federal coordination. Prior to joining GrayRobinson, she was the government and regulatory affairs manager at a large corporation, responsible for developing and successfully executing their annual legislative agenda.

^{*} Denotes non-attorney professional



Education

- Florida State University, B.S., Political Science (2009)
- Florida State University, M.S., Political Science (2010)
 - Concentration in Applied American Politics and Policy

Professional Associations & Memberships

- Emerge Tampa Young Professional Network
 - o Member, 2014-2019

Civic

- The Junior League of Tampa
 - o Public Affairs Committee Member, 2020 2021
 - o Leadership Council, Advocacy Advisory Committee, 2019-2020
 - o Public Affairs Committee, Chair, 2019-2020
 - State Public Affairs Committee, Coordinator, 2018-2019
 - o Provisional Member, 2017-2018
- Florida Telecommunications Relay, Inc.
 - o Board Member, 2017-Present
- City of Tampa, Mayor Jane Castor's Mayor's University Program, Class of 2019
- Greater Tampa Chamber of Commerce, Leadership Tampa, Class of 2019
- Girl Scouts of West Central Florida
 - o Camp CEO Advisor, 2017-2019

Presentations & Seminars

Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020



Jason L. Unger

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Experience

Jason concentrates his practice in the areas of governmental affairs and administrative law matters, and regularly works with the executive branch agencies and the Legislature on behalf of his clients. Jason has successfully defended cities, counties, sheriffs, school boards, and/or their insurers in the claim bill process.

Prior to joining GrayRobinson, Jason served as Special Counsel to the Speaker of the Florida House of Representatives. While at GrayRobinson, he represented George W. Bush and Richard Cheney in the 2000 presidential election contest; the Florida House of Representatives in the 2002 and 2012 redistricting cycles; the Republican Party of Florida; and members of the Legislature in election law matters. In 2001, Jason was appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw, Jr. to the Florida Federal Judicial Nominating Commission. In 2005, Gov. Bush appointed Jason to the Florida Sports Foundation.

Jason served on the Florida Supreme Court Judicial Nominating Commission (JNC) during the Charlie Crist, Rick Scott, and Ron DeSantis gubernatorial administrations. Originally appointed to the Florida Supreme Court JNC by Governor Crist in 2008, he was subsequently reappointed by Governor Scott in 2011 and 2016. Jason served as the Chair of Florida Supreme Court JNC from 2009 to 2010 and from 2016 to 2019.

Areas of Practice

- Administrative & Regulatory
- Attorney General Defense
- Election Law
- Insurance Transactional & Regulatory
- Transportation
- Alcohol Beverage
- Health Care
- Government
- Government Affairs & Lobbying
- COVID-19 Task Force



Background

Jason was born in New Jersey and has lived in Florida since 1982. He received his bachelor's degree from the University of Florida in 1990 and then went on to receive his juris doctor from the University of Florida College of Law in 1993. He moved to Tallahassee from Fort Lauderdale in 1998.

Education

- University of Florida, B.S.B.A. (1990)
- University of Florida, J.D. (1993)

Admissions

- Florida
- U.S. District Court, Southern District of Florida

Professional Associations & Memberships

- Judicial Nominating Commission
 - o Florida Supreme Court, 2008-2011, appointed by Gov. Charlie Crist; 2011-2019, reappointed by Gov. Rick Scott
 - Chair, 2009-2010
 - Chair, 2016-2019
 - o Florida Federal, 2001-2005, appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw
- National Republican Congressional Committee, Florida Counsel, 2010 and 2016 elections
- Florida House of Representatives, Redistricting Counsel, 2002 and 2012 cycles
- Rudy Giuliani Presidential Campaign, Florida Counsel, 2007-2008
- Republican Party of Florida, Election Law Counsel, 2002
- Litigation Counsel to George W. Bush and Richard Cheney, 2000 Presidential Election Contest
- Speaker, Florida House of Representatives, Special Counsel, 2000
- Appointed by Gov. Jeb Bush to the Boards and Commissions Review Panel, 1999-2000
- The Florida Bar
 - Governmental and Public Policy Advocacy Committee

Media Mentions

- "Trump's List of Potential Supreme Court Nominees Includes a Cuban-American Miami Native," 6 South Florida
- "Judicial Nominating Commission Chair Resigns, Claims Governor's Office Interfered with Independence," Florida Today, June 2019
- "Florida Attorneys Joining Governor on Trade Mission to Israel," Daily Business Review, May 2019
- "More than 90 people are traveling to Israel with Gov. Ron DeSantis. Who's on the list?" SunSentinel, May 2019
- "UNF Delegation Joining Gov. DeSantis On Trip To Israel," WJCT Public Media, May 2019
- "See the Names of the Delegation Members Accompanying Gov. DeSantis to Israel," Tallahassee Democrat, May 2019
- "Lawmakers, Lobbyists Join DeSantis on Israel Trip," Daily Commercial, May 2019



- "Florida Prepaid 'Tuition Differential Fee' Doesn't Entitle Out-of-State Students to Tuition 'Windfall:' Appeals Panel,"
 Florida Record, March 2019
- "New Florida Governor Moves Quickly With Supreme Court Pick, Environmental Plan," The Wall Street Journal, January 2019
- "11 Names Sent To Fla. Gov.-Elect For 3 High Court Seats," Law360, November 2018
- "Fla. High Court Nominee Process Can Continue, Justices Say," Law360, November 2018
- "Trouble Getting Sake in Florida? Law Could Soon Change for the Better," Tampa Bay Times, June 2017
- "Legislating Libations: What Comes Next for the Craft Distillery Movement," Jacksonville Business Journal, September 2016
- "Publix, ABC Fighting Supermarket Liquor Sales Bill," Daily Business Review, October 2015
- "Publix, Liquor Stores Unite to Keep Walls Between Groceries, Booze," Orlando Sentinel, October 2015
- "Backroom Briefing: Liquor Dispute Could be a Wallbanger," Sunshine State News, October 2015
- "Federal Medical Marijuana Bill Backed by Senate Trio," Examiner, March 2015
- "Publix, Wal-Mart at Odds Over Separating Liquor, Groceries," News Service of Florida, February 2015
- "Florida Legislation and Regulation to Watch in 2015," Law360, January 2015
- "Craft Beer Brewers Go Head to Head With Beer Distributors," Florida Trend, January 2014
- "Casino Resort Fight Creates Windfall for Lobbyists," Daily Business Review, December 2011
- "Smooth Operators," AmericanLawyer.com, November 2011
- Interview on Fox News Channel, October 2010
- Interview on Fox News Channel, Election Day, November 2010

Civic

- University of Florida College of Law, Trustee, 2020-current
- UF Health Shands Leadership Council Tallahassee, 2018-current
- Florida Sports Foundation, Board of Directors, 2005-2007, appointed by Gov. Jeb Bush
- Florida Tax Watch, Board of Trustees, 2004-2006
- National Jewish Coalition, South Florida Chair, 1996-1998
- Florida Blue Key

Reported Cases

Significant reported cases include:

- Advisory Opinion to the Attorney General re: Prohibits Possession of Defined Assault Weapons, --- So. 3d ----, No. SC19-1266, 2020 WL 2960236 (Fla. June 4, 2020)
- In re Senate Joint Resolution of Legislative Apportionment 1176, 83 So.3d 597 (Fla. 2012)
- Martinez v. Bush, 2002 WL 31740366 (S.D. Fla. 2002)
- Florida Senate v. Forman, 826 So.2d 279 (Fla. 2002)
- In re: Constitutionality of House Joint Resolution 1987, 817 So.2d 819 (Fla. 2002)
- Palm Beach County Canvassing Board v. Harris, 772 So.2d 1273 (Fla. 2000)
- Gore v. Harris, 2000 WL 1770257 (Fla. Cir. Ct. 2000)
- In re: Constitutionality of House Joint Resolution 25E, 863 So.2d 1176 (Fla. 2003) (NO.SC03-1912)



Signed Addenda

ADDENDUM 1 TO REQUEST FOR QUALIFICATIONS LOBBYING AND INTERGOVERNMENTAL CONSULTANT SERVICES RFQ #21-03

This Addendum is issued on February 11, 2021. The issuance of this addendum does not change the submission dates.

Section 4.2.1. B. under "Areas of Expertise", delete Sunshine Laws and Election Laws.

Section I. General Information:

Addendum received by GrayRobinson on February 11, 2021. Signed:

Chris Dawson Shareholder GrayRobinson, P.A.