
Future Board Member.

George Travis <GTravis@princeandsonsinc.com>
To: "yquiceno@belleislefl.gov" <yquiceno@belleislefl.gov>

Fri, Jan 29, 2021 at 6:22 PM

ATTN: Yolanda Quiceno

YQuiceno@BelleIsleFL.gov

From: George J Travis

1401 Nela Ave

Belle Isle FL 32809

Mobile : 321.239.0067

Hello! I am writing this email as a letter of interest in becoming a part of our City Government. I am very excited about applying for the current opening on the Tree Advisory Board. It would be a great honor to serve this community that we have grown to love. I have always wanted to do more, get more involved, and become a voice in the community. I'm 37 years old with a background in Real Estate sales and managing home renovations. My current position is stated below.

I'm a full time single father. My daughter, Addison, and I moved to Belle Isle in October of 2020. I grew up in South Orlando, as an adult, I have always dreamed of moving to Belle Isle. My brother and I as young adults would come here, sit on the bridge and "dream build" about our future. Now, as a father, I am extremely proud to say I am a Belle Isle resident for life. I truly look forward to raising my daughter here for many years to come.

My resume is attached to this email. It's a resume that explains my professional background up to mid last year. I am currently in the commercial landscaping industry. I'm the business developer for Prince & Sons, Inc. I've been with company for a short while but look forward to building a strong career with them. Being that I'm surrounded by some of the best people I have ever met. I've also grown to love the industry and all that we do. I'm also a member of GOBA or Greater Orlando Builders Association. This information is not listed on my resume.

I genuinely look forward to becoming part of this City Council, serving this wonderful community, and making new friends along the way.

Thank you in advance for your time and consideration.

I hope you have a great weekend!

All the best,

George J Travis

Business Developer

Prince & Sons, Inc.

Direct | 863.289.8065

GTravis@PrinceAndSonsInc.com



GEORGE J TRAVIS

SUMMARY

Energetic Sales Professional offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills with ability to understand client needs and close sales. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue and profit goals. Bringing 10 years of related experience.

SKILLS

- Leadership and organizational skills
- Superior written and verbal communication
- Sales oriented with an aptitude for numbers
- Comfortable working in a fast-paced, high volume environment
- Use critical thinking and self-perseverance to thrive under pressure
- Project planning and development
- Teamwork
- Problem-solving
- Attention to detail

CONTACT



Direct : 321.239.0067



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Kissimmee FL 34744



www.linkedin.com/in/georgejtravis

OBJECTIVE

To obtain a position that utilizes my communication skills, diligent work ethic, organizational abilities, and positive attitude that continuously guides me to learn through experience.

EDUCATION

Cypress Creek High School
Orlando FL - May 2002

REFERENCES

Michael Kopoian
General Manager - Ocean Prime
407.781.4880

Brett Young
CEO - Erb & Young Insurance
321.663.1033

Dustin Small
Director of Specialty Projects
Strong | MDI
407.968.1952

GEORGE J TRAVIS

PROFESSIONAL EXPERIENCE

Regional Sales Representative Saltwater Brewery

02/2019 - 03/2020

- Set up appointments with potential and current customers to promote new products and create brand awareness.
- Consulted with customers to understand their desires and suggest the best products to meet their needs.
- Maintained relationships with existing customers while continuously prospecting for new business.
- Learned the needs of each customer to provide better product recommendations and increase sales chances.
- Spear-headed sales campaigns with broad and targeted promotions to maximize business opportunities.

Project Manager Fitz 4 U Realty & Design

10/2017 - 11/2019

- Held to pre-determined schedules and worked with subcontractors to cut costs and complete projects on time and under budget.
- Motivated team members to continuously improve performance and meet ambitious goals.
- Managed the calculated budget set forth by investors and/or clients.
- Ensured that our homes continued to meet quality standards throughout the listing and closing process.
- Closely collaborated with project members to identify and quickly address problems.

Operations Manager / Sales Associate Orlando Property Group

07/2013 - 08/2017

- Helped build a successful business by continuously prospecting new client leads and obtaining marketing agreements.
- Organized appointments, open houses and personal showings to promote homes to prospective buyers.
- Responsible for answering inbound calls and managing leads from the company database.
- Arranged and oversaw home inspections on behalf of our investors, buyers and sellers.
- Created a wonderful Real Estate experience for our clients with integrity and loyalty, while striving to reach their goals and needs.

Sales Associate Ocean Prime Orlando

03/2010 - 11/2016

- Learned and utilized extensive bar and wine knowledge to enhance guest dining experiences.
- Fostered a fun and professional atmosphere with a family-style environment.
- Exemplified the highest of standards set forth by Cameron Mitchell and provided excellent service by creating Raving Fans.
- Performed basic math concepts that allowed me to divide multiple ways, take full advantage of a computer system, and accurately charge my guests.
- Made myself readily available to my coworkers, while maintaining a strong and positive work ethic.