

CITY OF BELLE ISLE, FL

Budget Advisory Committee Minutes Special Called Session February 16, 2021 6:00 PM

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The Belle Isle Budget Committee met in person February 16, 2021 for a Special Called Session at 6:00 PM.

<u>Members present were</u>: Rick Miller, Clayton Van Camp, Charlotte Brown, Nash Shook and Rick Wilson. Also present were, Chief Houston, City Manager Francis, and City Clerk Quiceno.

Absent

Board Member Yarbrough

Call to Order

Chairman Miller at 5:57 PM asked City Clerk Quiceno to confirm there was a quorum present.

<u>Approval – Police Department Vehicle Replacement Plan</u>

Chief Houston discussed the update on Police Vehicles since the December 18, 2020 Budget Committee Meeting in which the committee approved the lease of 9 Chevrolet vehicles, however; the lease agreement for this transaction missed the cut-off date and no lease deal was executed.

Chief Houston reviewed the request to change the product request from Chevrolet to FORD and requests to replace all 21 Police Vehicles not the 9 vehicles discussed in December 2020. Chief Houston discussed with Finance Manager Richardson that many government agencies use Enterprise Leasing Orlando which provided a presentation on February 12, 2021. Enterprise Leasing Orlando would sell the entire current fleet of Police Vehicles – and replace vehicles with the format of: 7 Administrative Vehicles with a 12 month Lease—and 14 Patrol Vehicles with a 36 month Lease.

The new fleet of leased vehicles are purchased at a discount rate through the State Contract price. The 7 Administrative Vehicles would have the basic upgrade package and at the end of the 12 month lease term would sell /trade-in at a profit.

Chairman Miller further discussed that the lease is an "open ended lease"---increase equity in vehicles---no mileage cap on vehicles during lease agreement, however; lower mileage yields increase resell value at end of lease term.

Chairman Miller discussed replacing 21 vehicles versus 9 vehicles –current budget for Police Vehicles is 100K—with a 25K Repair/Maintenance cost----the lease package is 140K annually. The current trade in for fleet vehicles ranges between \$3500 – up to 19K depending on specific

vehicle—All new vehicles with this lease agreement will receive the basic tow package as this yields better value for re-sale at the end of the lease term.

Board Member Shook discussed the offset of selling the current fleet covers expenditures over years 1-3 of "new" lease agreement—Chief Houston stated maintenance for new vehicles with budget of 25K should cover costs at no problem.

Board Member VanCamp stated that the current budget for Police Vehicles is at 100k and the new lease agreement would be 140K---

Board Member Shook asked if the current 21 vehicles are all "active"--Chief Houston responded that 3 vehicles are spare---

Board Member VanCamp stated—due to known delay due to "micro-chips"--or weather issues—money for lease agreement will not be paid until vehicles are received on site—Chairman Miller stated—down-payment only—no other payment that he is aware of---

Board Member Shook asked—Transfer of Title doesn't happen until delivered?? who is responsible for damages during transport—Insurance issues??

Chairman Miller asked for motion regarding leasing 21 Police Vehicles with 7 at 12 month lease and 14 with a 36 month lease term from SourceWell—

Board Member Wilson made motion to accept proposal as presented—Board Member VanCamp seconded the motion which passed unanimously.

City Manager Francis stated he understood that the vehicles would be delivered with Title---- Chief Houston stated this will be verified---Title transfer timeline—due to issues discussed---

Adjournment

There being no further business for this Special Called Session--meeting adjourned at 6:16PM.