

June 9, 2026

**VIA EMAIL**

Rick J Rudometkin  
City of Belle Isle  
1600 Nela Avenue  
Belle Isle, FL 32809  
[rickr@belleislefl.gov](mailto:rickr@belleislefl.gov)

Re: Engagement Letter with GrayRobinson, P.A.

Dear Rick:

Thank you very much for your continued interest in GrayRobinson, P.A. (“GrayRobinson” or “the Firm”). We appreciate the opportunity to provide governmental consulting services to City of Belle Isle (“City”). The Firm is committed to providing the highest level of service in furtherance of your goals. This letter will describe the terms under which that representation will occur, disclose the Firm’s reporting responsibilities under the law, and summarize the nature of government consulting services as compared to legal services.

**Firm Contacts for Your Representation**

You have asked that we represent the City before the State of Florida on issues related to the executive and legislative branches of government. The entire team of GrayRobinson’s lobbyists will be available to advance your interests. However, in order to ensure that your needs are efficiently and fully addressed, I will be the primary contact for this representation. If I should ever be unavailable, I would encourage you to contact Kylee Anzueto, who will serve as an additional contact for this representation.

**Fees, Costs and Terms**

The term of this agreement is for one year commencing on June 1, 2026 and ending on May 31, 2027. The City shall have the right to extend the term of this agreement in one-year increments for up to three additional one-year renewal terms with the last renewal term ending May 31, 2030. However, the City reserves the right to terminate this agreement, without cost or penalty, at any time upon giving GrayRobinson written notice of termination. In exchange for these services, the City has agreed to pay the Firm \$4,000 per month until this agreement expires or is terminated, beginning with an initial payment of \$4,000 on June 1, 2026, and on the first day of each month thereafter. Any additional out-of-pocket expenses incurred or advanced on behalf of the City will be itemized on our invoice and, in the aggregate, not exceed \$500 per month without preapproval from the City. All payments should be remitted to 301 East Pine Street #1400, Orlando, FL 32801 or via ACH transfer or other electronic transfer upon receipt of invoice. Both the City and the Firm have the right to terminate this contract with or without cause with thirty (30) days’ notice given.

The obligation of the City to make payments under this agreement shall be subject to annual appropriation by the City Council. In the event sufficient funds are not appropriated for any fiscal year, this agreement shall terminate at the end of the then-current fiscal year without penalty or further obligation to the City.

### **Lobbyist Registration**

Florida law requires that GrayRobinson's lobbyists must register with the state prior to engaging in lobbying activity. Lobbyist registrations are effective when they are received by the state, and lobbying may not occur prior to proper registration. The registration and fee cycle is a calendar year beginning January 1 and ending December 31. Therefore, the City consents for the Firm's lobbyists to register to represent the City, and the City agrees to reimburse the Firm for the cost of lobbyist registrations.

Lobbyist registration fees are:

- **Legislature:** \$20 for each person from the point of registration until December 31; then renewed in January each calendar year thereafter.
- **Executive:** \$25 for each person from the point of registration until December 31; then renewed in January each calendar year thereafter.

Lobbyist registration forms will be sent following the execution of this agreement. By signing below, you agree to complete and return the registration authorization, which are necessary to our representation of the City during the term of this contract or after its termination should reporting periods overlap. The Firm cannot commence representation until the registration authorizations are properly filed with the state.

Similarly, local governments, before which we may need to appear on your behalf, may also have their own lobbying registration and/or reporting requirements. GrayRobinson will comply with any such jurisdictional ordinances or policies, and will not commence any representation in those jurisdictions until all necessary disclosures or authorizations are filed. You agree to facilitate any required registrations with appropriate paperwork, documentation, and payment of costs associated with such compliance.

### **Compensation Reporting**

Florida law requires that the fees and costs invoiced by GrayRobinson for lobbying services are reportable to the state on a quarterly basis to both the Florida Legislature and the Florida Commission on Ethics. Therefore, the City consents to the quarterly disclosure of compensation paid or owed to GrayRobinson for lobbying activity as required by Chapter 2005-359, Laws of Florida. Such consent is granted so that GrayRobinson may file the specified quarterly reports, disclosing only the information required by Chapter 2005-359, Laws of Florida, and shall remain in effect as long as any GrayRobinson lawyer or non-lawyer lobbyist serves as the client's registered representative before the Legislature and any executive branch agency.

Unless you direct otherwise, the Firm will attribute and report 50% of our fees and reimbursements as legislative branch lobbying fees, and 50% of our fees and reimbursements as executive branch lobbying fees, subject to periodic adjustment by us to reflect our best professional judgment regarding allocation of our efforts associated with this representation.

### **Confidentiality**

In order to ensure the candor and trust in our relationship that forms the basis of effective representation, it is the policy of the Firm to keep strictly confidential all information about your interests and strategies. Because information is our stock in trade and because advancing your interests may depend on it, we ask that you also keep confidential any information we may share with you regarding political strategy, insight, information, or analysis.

### **General Provisions**

This agreement was procured pursuant to City of Belle Isle RFP# 2026-03 ("RFP") and GrayRobinson shall comply with all requirements of the RFP. All services rendered hereunder shall be provided in accordance with the RFP and all ordinances, resolutions, statutes, rules, and regulations of any Federal, State or local governmental agency having jurisdiction in effect at the time service is rendered. To the extent applicable, GrayRobinson will comply

with the Florida Public Records Act concerning services performed for the City and will cooperate with the City's custodian of records to fulfil public records request directed at records in GrayRobinson's custody, possession or control. This agreement is governed by the laws of the State of Florida. Exclusive venue for disputes between the parties arising from this agreement is Orange County, Florida. This agreement supersedes and replaces all previous agreements between the parties concerning the services governed by this agreement.

### Insurance

GrayRobinson shall procure and maintain during the term of this agreement all insurance policies required by the RFP. The Firm shall procure and maintain, at its sole cost and expense, in a form and content satisfactory to City, during the entire term of this agreement, including any extension thereof, the following policies of insurance:

- A. **Comprehensive General Liability Insurance.** A policy of comprehensive general liability insurance written on a per occurrence basis in an amount not less than a combined single limit of One Million Dollars (\$1,000,000.00) and Two Million Dollars (\$2,000,000.00) aggregate.
- B. **Workers compensation insurance** for its employees and other applicable insurance as may be required by the State of Florida.
- C. **Errors and Omissions Insurance.** A policy of professional liability issuance written on a claims made basis in an amount not less than One Million Dollars (\$1,000,000.00).

GrayRobinson shall indemnify, defend, and hold harmless the City and its elected officials, officers, employees, and agents from and against any and all claims, damages, losses, liabilities, and expenses, including reasonable attorneys' fees, arising out of or resulting from the performance of services under any resulting contract, except to the extent caused by the negligence or willful misconduct of the City. Nothing in this agreement shall constitute a waiver of the City's sovereign immunity or any other privilege or immunity afforded by law to the City and its elected officials, officers, employees, and agents.

### Generative Artificial Intelligence

As part of our commitment to providing efficient and high-quality services, the Firm may use advanced technologies, including generative artificial intelligence (AI), to assist in research, drafting, and other related tasks. The use of such technologies is supervised by our lobbyists and is intended to enhance, not replace, the judgment and expertise that we bring to this representation.

Please be advised of the following:

- **Human Oversight:** All work products generated by the Firm using AI tools are carefully reviewed and validated by responsible individuals in our Firm. We do not rely on content we generate using AI without human oversight.
- **Confidentiality:** We take your privacy and confidentiality seriously. Any information shared with or processed by AI tools is subject to the same rigorous confidentiality and data protection standards as all other information handled by our Firm.
- **Limitations of AI:** While AI tools can assist in streamlining certain processes, they are not infallible. The final responsibility for the accuracy, relevance, and appropriateness of any advice, document, or strategy we develop rests with us.
- **Client Consent:** By engaging our services, you acknowledge and consent to the use of generative AI tools as part of our services. If you have any concerns about the use of AI in your representation, please inform us, and we will discuss alternative approaches to meet your needs.

### Distinguishing Between Lobbying and Legal Services; Conflicts

GrayRobinson offers not only legal services but also lobbying services. The Florida Bar treats legal services differently than non-legal services, which includes lobbying and consulting. It is important to understand the distinction between those services relative to conflicts, and the scope of this representation. *This lobbyist engagement does not create an attorney/client relationship between you and our Firm.* If legal services are required by the City, we will enter into a separate engagement.

Both lobbyists and lawyers must avoid conflict of interest. Lawyers may not accept a legal client adverse to another legal client in a legal matter, and our lobbyists will decline to accept a lobbying client involved in legal action against an existing legal or lobbying client of the Firm. However, legal services and lobbying are separate and distinct services for the purposes of evaluating conflicts, and, because lobbying frequently involves advocating for potential changes to existing law within the legislative branch or application of the law by the executive branch, the positions advanced on behalf of lobbying clients may or may not differ from legal positions taken on behalf of clients in judicial proceedings. In some instances, lobbying clients may not have a legal conflict, but they may be marketplace competitors or they may take inconsistent positions on one or more lobbying issues. We will bring any such situations to your attention immediately upon discovery and we likewise ask you to contact us immediately if you have similar concerns at any time. Whenever conditions merit, we will implement and maintain an "ethics wall" to maintain complete separation of information, strategy, and personnel associated with the affected lobbying clients.



Under the scope of representation outlined above we know of no lobbying conflicts with our current lobbying clients, and we have discussed our plan for protecting your interest from marketplace competitors via an ethics wall. If you ever have a concern about a perceived or potential conflict, or any other issue we ask that you alert us immediately so we can address it in a mutually acceptable fashion. We will do the same.

I believe the above reflects our understanding. If it does, please sign this agreement and return it to me. If not already completed, electronic lobbyist registration forms will be sent separately from the respective entities for 2027. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist you in any way.

Sincerely,



Chris Dawson

  
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City of Belle Isle  
By: Rick Rudometkin, City Manager  
\_\_\_\_\_  
Date