



DATE: July 28, 2025
TO: City Council
FROM: Ted Henry, City Manager
SUBJECT: Public Works Facility Equipment Purchases

Summary

As construction of our new public works facility progresses, it's time to order equipment. The requested purchases on the agenda have been solicited and reviewed by our Ownership Representative, Project Architect, and Staff. These purchases include industrial fans, vehicle lifts, an air compressor, and wash bay equipment.

I've attached a total cost breakdown of the equipment. If we purchase all requested equipment (including the undercarriage wash system), we will be under budget.

Kirk Jurgensen will attend the meeting to discuss the details and address any questions.

BID TABULATION FORM

City of Bel Aire
Public Works Building
Bel Aire, Kansas

Bid Date: TBD
Bid Opening Time: TBD
Opening Location: TBD

Plan Holders Company Name:	Estimate	Ultra Fiberglass Systems	Central Equipment	Double Check	Crossland	Lead Time	Installation Time	Warranties
(Opened as Received)								
Contact Name:		Pat Flaherty	Joey LaFleur	Brad Creed	Taylor Shurtieff			
Address:		9732 West Carmen Avenue	1702 S. West St.	1355 S Young	3017 N. Cypress Drive, Ste. A.			
City, State, Zip:		Milwaukee, WI 53225	Wichita, Ks 67213	Wichita, KS 67209	Wichita, Ks 67226			
Phone:		414.375.1324	316.613.2404	316.942.4268	316.942.9090			
Fax:				316.942.7732				
Email:		pat@ultrafiberglass.com	joey@centralequipment.net	bcreed@dblchk.com	tshurtieff@crossland.com			
Base Bid (Words)								
(Completed Properly? Yes/No)								
Equipment:								
Equipment 1: High Wash Bay Platform & Stairs	\$34,000.00	\$33,658.00	NOT SENT	NOT SENT	N/A	4-6 (Weeks)	6-8 (Weeks)	
Equipment 2: Industrial Fans (6 Fans Total)	N/A	NOT SENT	\$36,125.38	NO BID	N/A			
Equipment 3: 4 Post Lift & 2 Post Lift w/ Mower Kit	\$172,000.00	NOT SENT	\$78,210.75	NO BID	N/A			
Equipment 5: Air Compressor & Hose Reels	\$30,000.00	NOT SENT	\$48,141.22	NO BID	N/A			
Equipment 8: Hotsy System	\$35,000.00	NOT SENT	\$32,147.27	NO BID	N/A			
Equipment 9: Fuel Center, Canopy, Bulk Oil & Reels	\$187,285.00	NOT SENT	NO BID	\$209,431.00	N/A			
Fuel Equipment Installation						4-8 (Weeks)	2-3 (Weeks)	1 Year (Labor)
Fuel Controller						4-8 (Weeks)	2-3 (Weeks)	1 Year (Parts & Labor)
Fuel Pumps						4-8 (Weeks)	2-3 (Weeks)	18 Months (Parts & Labor)
Fuel Tanks						4-8 (Weeks)	2-3 (Weeks)	30 Years (Parts)
Lube Equipemnt						4-8 (Weeks)	2-3 (Weeks)	1 Year (Labor)
Oil Pumps						4-8 (Weeks)	2-3 (Weeks)	5 Years (Parts)
Meters						4-8 (Weeks)	2-3 (Weeks)	3 Years (Batteries Not Included)
Alternate 1: Undercarriage Wash System	N/A	NOT SENT	\$24,750.85	NO BID	N/A			
Bid Form Signature: (Yes/No)								
Total:	\$458,285.00	\$33,658.00	\$194,624.62	\$209,431.00				
(Verify which are Taken) Highlighted Options are Taken	(Estimate Only)	(Equipment 1 Taken)	(Equipment 2-8 Taken)	(Equipment 9 Taken)				
Sum of Equipment Taken (Not Including Alternates)								
	\$437,713.62							
Sum of Equipment Taken (Including Alternates)								
	\$462,464.47							
Additional Costs:								
Installation Cost for Washbay Catwalk & Stairs	N/A	N/A	N/A	N/A	\$10,752.00			
Cost for Electrical Power to Fans	N/A	N/A	N/A	N/A	\$12,973.09			
Fuel Center Construction Cost for Concrete Pad	N/A	N/A	N/A	N/A	TBD on Contract Drawings			
Fuel Center Construction Cost for Concrete Foundations	N/A	N/A	N/A	N/A	TBD on Contract Drawings			
Fuel Center Construction Cost For Concrete Drive	N/A	N/A	\$0.00	\$0.00	TBD on Contract Drawings			
Architect Fees (Coordination, RFP, Planning)								
Engineering Fees (Coordination, RFP, Planning)								
Total:		\$0.00	\$0.00	\$0.00	\$23,725.09			
Sum of Additional Cost & Fees								
	\$23,725.09							
Grand Total of All Equipment Taken + Add. Cost & Fees								
	\$461,438.71							
Grand Total of All Equipment Taken + Alts + Add. Cost & Fees								
	\$486,189.56							

Additional Information

Total of Equipment Estimate

\$458,285.00

Difference Between Bid Grand Total and Estimate

\$3,153.71

Notes:

Ultra Fiberglass Systems - This is the only vendor that could provide what was specied and thus the only bidder available.

They do not provide any other equipment that was put out to bid, nor are they able to install a fuel center.

Double Check - Only capable provider that responded. Previous attempts to involve others were never solidified on vendors end.

Central Equipment - Only Equipment vendor to reply for Bidding. Another vendor was approached but did not provide a response.

Crossland - Bids not accepted. Proposed equipment not comparable and did not meet requirements.