



Proposed Solution for City of Beaumont

Right Size Based on Volume and Application Sourcewell Contract

Current Model	Serial	Lease End	BW Monthly Average	Color Monthly Average	Monthly Maintenance	Proposed Models and Solutions		B&W CPC coverage	Color CPC coverage	Proposed Monthly Lease and Base
Bizhub C368 (Transit)	A7PU011023751	6/15/2020	2,488	4018		Bizhub C550i	New	\$0.00570	\$0.05020	
Bizhub C558 (PD)	A79K011006276	6/15/2020	2,851	2,281		Bizhub C450i	New	\$0.00650	\$0.05292	
Bizhub C658 (CityHall)	A79J011003287	6/15/2020	14,946	8,074		Bizhub C759	New	\$0.00561	\$0.07450	
Bizhub C658 (CRC)	A79J011003566	6/15/2020	2,498	2,920		Bizhub C450i	New	\$0.00650	\$0.05292	
Bizhub C754E (PD)	A2X0017008445	6/15/2020	8,830	1,303		Bizhub C550i	New	\$0.00570	\$0.05020	
Bizhub C3351	A92F011011413	9/12/2020	1,550	2,079		Bizhub C3350i	New	\$0.01310	\$0.08075	
Bizhub C3350i	A93E01100365	8/28/2021	198	193		Bizhub C3350i	Keep	\$0.01310	\$0.08075	
HP Pagewide		5/24/2022	0	0		HP Pagewide	Keep			
Bizhub C35 (CRC)	A121011013067	1/1/2014	0	0		Add to Maint				City Owned, may reuse at WWTP.
					\$ 1,323.00					

This Maintenance CPC will be locked in for 36 months.

Notes

Includes Bizhub Security Features
Buyout to Return existing fleet and return of units

Current Monthly Lease Amount:	\$1,605.00
HP Pagewide	\$557.00
Monthly Maintenance Expense:	\$1,323.00
Current Monthly Expense:	\$3,485.00

Proposed Monthly Lease Amount (36 Mo.):	\$1,400.00
HP	\$557.00
Proposed Monthly Maintenance Expense:	\$1,300.00
Proposed Monthly Expense:	\$3,257.00

Note: Tax is not included

Proposed Monthly Lease Amount (36 Mo.):	\$1,400.00
HP	\$557.00
ONE Rate Platinum Proposed Monthly Maintenance Expense:	\$1,995.00
Proposed Monthly Expense:	\$3,952.00



FIND THE RIGHT PRODUCT FOR YOUR REQUIREMENTS!

