

**EXHIBIT A - DEBT MANAGEMENT SOFTWARE PROPOSAL**

**Proposal:** City of Beaumont, CA  
**Date:** June 9, 2020  
**Contact:** Joe DeMarco

**DEBT MANAGEMENT SUMMARY**

• Debt Management Software	\$25,000
• General Ledger Module & Interface to Tyler	<u>10,000</u>
Total Software License	\$35,000
• Annual maintenance and support (20% of software cost)	\$ 7,000
- Unlimited technical support	
- Software Upgrades/Enhancements	
• Consulting/training/implementation: (Travel expenses not included)	
- 4 days	\$6,400
• Conversion of existing debt positions	\$3,500
 <b>Total</b>	 <b>\$51,900</b>

Annual Maintenance & Support

Year 2	\$7,210
Year 3	\$7,426

\*Comprehensive conversion of existing debt data (up to 35 Issues) from legacy platform(s) to SymPro Debt Manager. Service Includes:

- Adding all current outstanding debt including cash flows by CUSIP; including one generation of historical refunded debt.
- Review of reporting requirements for structuring portfolio setup
- Analysis of Debt Manager data to match original Total Principal and Total Interest; includes analysis with Comprehensive Annual Financial Report from prior fiscal year to ensure continuity and accuracy
- Storage of all available bond documents in PDF, Word, Excel formats



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