Staff Report
TO: City Council
FROM: Jeff Hart, Public Works Director
DATE July 7, 2020

## SUBJECT: Award a Public Works Agreement to Northstar Chemical and Hasa, Inc., for Chemical Supply Services for the Wastewater Treatment Plant

## Background and Analysis:

On May 15, 2020, the City of Beaumont released a request for proposals (RFP) for estimated chemical usage for the treatment of wastewater at the Wastewater Treatment Plant (see attachment A). The RFP was released to solicit vendors to provide delivery of chemicals and procure competitive pricing on a per unit basis. Prospective bidders were provided an estimated 30 -day usage of requested chemicals and a basis for the unit pricing (see attachment A).

On May 29, 2020, two bids were received to provide services as requested (see attachments B and C ). The following table shows the results of the bids and the associated unit pricing.

| Chemical | Capacity <br> (gal) | Units | Estimated 30 <br> day Usage | Hasa | Northstar |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Citric Acid | 245 | Gal/batch | 160 | --- | $\$ 8.75$ |
| Sulfuric Acid | 1,100 | GPH | 814 | --- | $\$ 2.65$ |
| Liquid Ammonium <br> Sulfate | 1,100 | GPH | 1500 | --- | $\$ 4.38$ |
| Sodium <br> Hypochlorite | 4,600 | GPH | 2,952 | $\$ 0.95$ | $\$ 0.99$ |
|  |  | Gal/batch | 200 |  | $\$$--- |
| Sodium Bisulfite | 1,550 | GPH | 360 | $\$ 2.96$ |  |
| Sodium Hydroxide | 1,550 | GPH | 101 | --- | $\$ 1.71$ |


| Total Est. 30 Day |  |  |  | $\$ 2,994$ | $\$ 11,365$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Staff has reviewed the proposals from the two firms and deemed them complete and responsive. Staff is proposing to execute a Public Works Agreement with both firms for the following:

- Execute a PWA with Northstar Chemical for all requested chemicals except Sodium Hypochlorite, and
- Execute a PWA with Hasa, Inc., for Sodium Hypochlorite only.


## Fiscal Impact:

The estimated costs for chemical supplies for the Wastewater Treatment Plant is $\$ 15,000$ monthly and will be paid via the waste water fund.

## Recommended Action:

Award a Public Works Agreement to Northstar Chemical for chemical supply services for the Wastewater Treatment Plant in accordance with the unit pricing within Attachment B, and
Award a Public Works Agreement to Hasa, Inc., for chemical supply services for the Wastewater Treatment Plant in accordance with the unit pricing within Attachment C.

## Attachments:

A. RFP for Estimated Chemical Usage
B. Public Works Agreement, Northstar Chemical
C. Public Works Agreement, Hasa, Inc.

