

# BARTEL ISSOCIATES, LLC

# CITY OF BEAUMONT MISCELLANEOUS AND SAFETY PLANS

# CalPERS Actuarial Issues – 6/30/18 Valuation Preliminary Results

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January 16, 2020

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#### **DEFINITIONS**

# Present Value of Benefits June 30, 2018 Future Normal Costs Current Normal Cost

#### PVB - Present Value of all Projected Benefits:

- The value now of amounts due to be paid in the future
- Discounted value (at valuation date 6/30/18), of all future expected benefit payments based on various (actuarial) assumptions

#### ■ Current Normal Cost (NC):

- Portion of PVB allocated to (or "earned" during) current year
- Value of employee and employer current service benefit

#### ■ Actuarial Liability (AAL):

- Discounted value (at valuation date) of benefits earned through valuation date [value of past service benefit]
- Portion of PVB "earned" at measurement

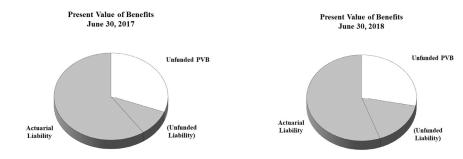


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- Target- Have money in the bank to cover Actuarial Liability (past service)
- Unfunded Liability (UAAL or UAL) Money short of target at valuation date
  - If all actuarial assumptions were always exactly met, then the plan assets would always equal AAL
  - Any difference is the unfunded (or overfunded) AAL
  - Every year, the actuary calculates the difference between the expected UAAL and Actual UAAL. This is a new layer or amortization base
  - Each new layer gets amortized (paid off) over a period of time as part of the contribution [rate].





#### HOW WE GOT HERE

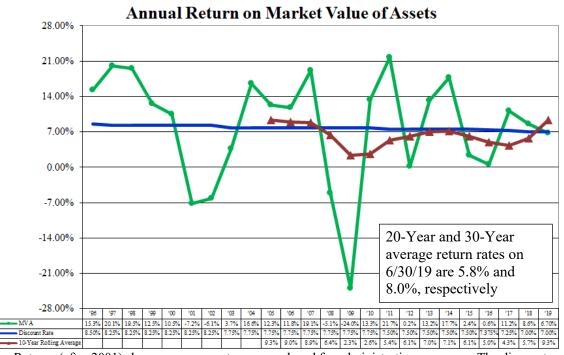
- Investment Losses
- CalPERS Contribution Policy
- Enhanced Benefits
- Demographics





# HOW WE GOT HERE - INVESTMENT RETURN

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Returns (after 2001) shown are gross returns, unreduced for administrative expenses. The discount rate is based on expected returns net of administrative expenses.





#### HOW WE GOT HERE - OLD CONTRIBUTION POLICY

- Effective with 2003 valuations:
  - Slow (15 year) recognition of investment losses into funded status
  - Rolling 30 year amortization of all (primarily investment) losses
- Designed to:
  - First smooth rates and
  - Second pay off UAL
- Mitigated contribution volatility



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#### HOW WE GOT HERE - ENHANCED BENEFITS

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- At CalPERS, Enhanced Benefits implemented using all (future & prior) service
- Typically not negotiated with cost sharing
- City of Beaumont

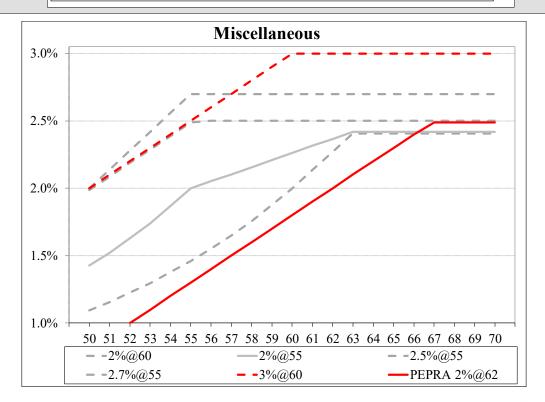
	Tier 1	PEPRA
Miscellaneous	3%@60 FAE1	2%@62 FAE3
Safety Police	3%@50 FAE1	2.7%@57 FAE3

- Note:
  - ☐ FAE1 is highest one year (typically final) average earnings
  - ☐ FAE3 is highest three years (typically final three) average earnings
- PEPRA tier implemented for new employees hired after 1/1/13
  - Employee pays half of total normal cost
  - 2019 Compensation limit
    - ☐ Social Security participants: \$124,180
    - □ Non-Social Security participants: \$149,016





#### HOW WE GOT HERE - ENHANCED BENEFITS



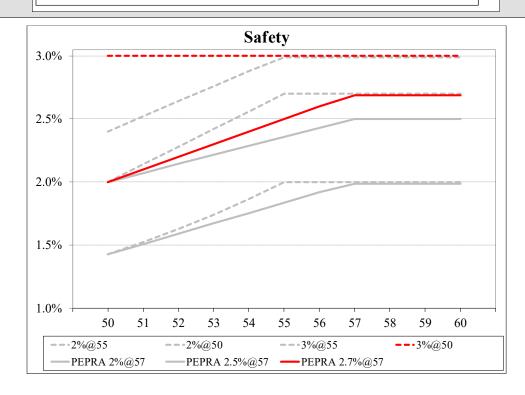


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# HOW WE GOT HERE - ENHANCED BENEFITS







#### HOW WE GOT HERE - DEMOGRAPHIC

- Around the State
  - Large retiree liability compared to actives
    - ☐ State average: 56% for Miscellaneous, 65% for Safety
  - Declining active population and increasing number of retirees
  - Higher percentage of retiree liability increases contribution volatility
- City of Beaumont percentage of liability belonging to retirees:
  - Miscellaneous 39%Safety 56%



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#### **CALPERS CHANGES**

- Recent contribution policy changes:
  - No asset smoothing
  - No rolling amortization
  - 5-year ramp up
- February 2018: CalPERS adopted new amortization policy
  - Applies only to newly established amortization bases
    - Fixed dollar amortization rather than % pay
    - ➤ Amortize gains/losses over 20 rather than 30 years
    - > 5-year ramp up (not down) for investment gains and losses
    - No ramp up/down for other amortization bases
  - Minimizes total interest paid over time and pays off UAL faster
  - Effective June 30, 2019 valuation for 2021/22 contributions
- CalPERS Board changed the discount rate:

		<u>Rate</u>	Initial Impact	Full Impact
lacktriangle	6/30/16 valuation	7.375%	18/19	22/23
ullet	6/30/17 valuation	7.25%	19/20	23/24
ullet	6/30/18 valuation	7.00%	20/21	24/25





#### **CALPERS CHANGES**

- Risk Mitigation Strategy
  - Move to more conservative investments over time to reduce volatility
  - Only when investment return is better than expected
  - Lower discount rate in concert
  - Essentially use  $\approx 50\%$  of investment gains to pay for cost increases
  - Likely get to 6.0% discount rate over 20+ years
  - Risk mitigation suspended from 6/30/16 to 6/30/18 valuation
  - Did not trigger for 6/30/19 valuation

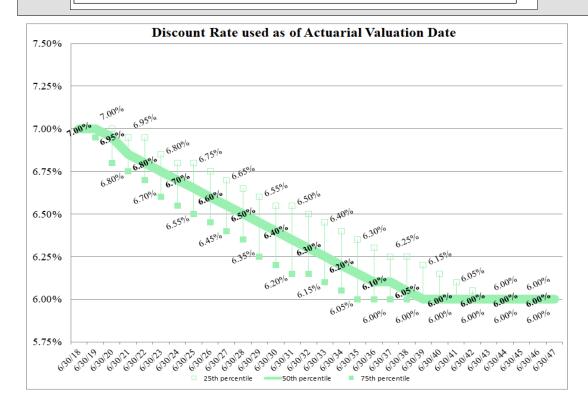


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#### **CALPERS CHANGES**

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# SUMMARY OF DEMOGRAPHIC INFORMATION - MISCELLANEOUS

	2012	2015	2017	2018
Actives				
■ Counts	101	92	83	100
■ Average PERSable Wages	\$ 56,200	\$ 64,500	\$ 60,900	\$ 64,800
■ Total PERSable Wages	5,700,000	5,900,000	5,100,000	6,500,000
<b>Inactive Members</b>				
■ Counts				
• Transferred	17	13	17	16
• Separated	27	31	40	45
<ul> <li>Receiving Payments</li> </ul>	54	57	66	68

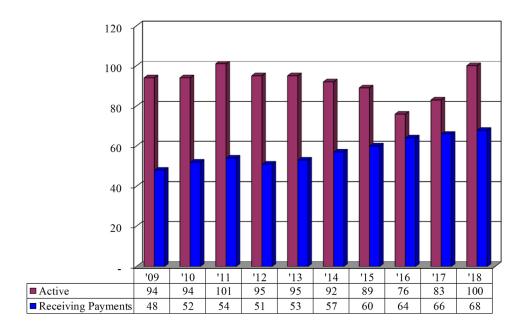


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# SUMMARY OF DEMOGRAPHIC INFORMATION - MISCELLANEOUS



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#### PLAN FUNDED STATUS - MISCELLANEOUS

	<b>June 30, 2017</b>	<b>June 30, 2018</b>
■ Actuarial Accrued Liability		
<ul><li>Active</li></ul>	\$14,600,000	\$17,700,000
<ul><li>Retiree</li></ul>	12,600,000	12,800,000
<ul><li>Inactive</li></ul>	2,000,000	2,600,000
<ul><li>Total</li></ul>	29,200,000	33,100,000
■ Assets	22,600,000	25,300,000
■ Unfunded Liability	6,600,000	7,800,000
■ Funded Ratio	77.5%	76.5%
<ul> <li>Average funded ratio for CalPERS Public Agency Miscellaneous Plans</li> </ul>	72.7%	71.8%

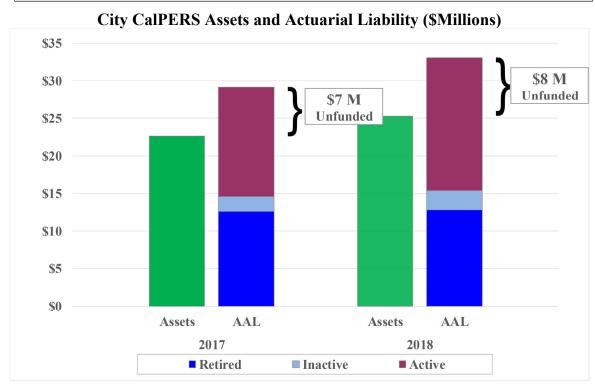


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#### PLAN FUNDED STATUS - MISCELLANEOUS







#### PLAN FUNDED STATUS - MISCELLANEOUS

# **Discount Rate Sensitivity**

June 30, 2018

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	20.0	un	IL	$\mathbf{R}$	

·	7.00%	6.50% <sup>1</sup>	6.00%
AAL	\$33,100,000	\$35,800,000	\$38,400,000
Assets	25,300,000	25,300,000	25,300,000
<b>Unfunded Liability</b>	7,800,000	10,500,000	13,100,000
<b>Funded Ratio</b>	76.5%	70.7%	65.9%

Estimated by Bartel Associates.

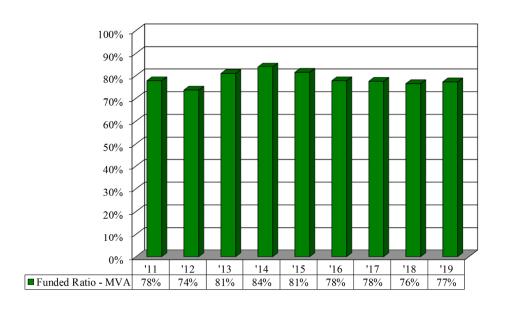


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# FUNDED RATIO - MISCELLANEOUS

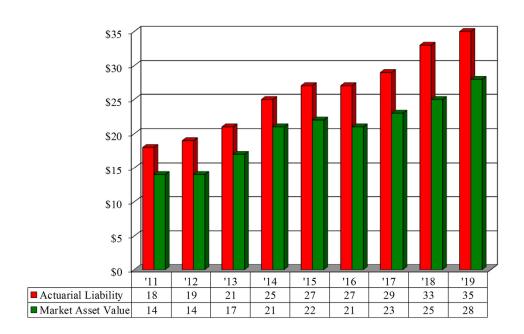


6/30/19 funded status estimated





## FUNDED STATUS (MILLIONS) - MISCELLANEOUS



6/30/19 funded status estimated

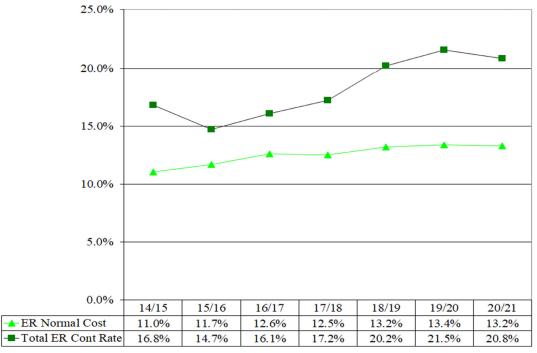


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# **CONTRIBUTION RATES - MISCELLANEOUS**







#### **CONTRIBUTION RATES - MISCELLANEOUS**

# 6/30/18 Valuation 2020/2021 Contribution Rates

	2020/2021 Contribution Rates		
	Total <sup>2</sup>	<u>Tier 1</u>	<b>PEPRA</b>
		3%@60	2%@62
■ Base Total Normal Cost	20.2%	22.5%	14.5%
■ 1 year final average pay	0.5%	0.7%	
■ Total Normal Cost	20.7%	23.2%	14.5%
■ Risk Pool EE Contr. Rate	7.5%	7.8%	6.8%
■ ER Normal Cost	13.2%	15.4%	7.7%
■ Amortization Bases	7.6%	10.4%	0.6%
■ Amortization of Side Fund		<u>-</u> _	<u>-</u>
<b>■ Total ER Contribution</b>	20.8%	25.8%	8.4%
■ Employee counts	100	69	31
■ Employee payroll (in 000's)	\$ 7,026	\$ 5,026	\$ 2,000
■ Total ER Contribution \$ (in 000's)	\$ 1,465	\$ 1,297	\$ 167

<sup>&</sup>lt;sup>2</sup> Weighting of total contribution based on projected classic and PEPRA payrolls



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# **CONTRIBUTION RATES - MISCELLANEOUS**

	6/30/17 2019/2020	6/30/18 2020/2021
■ Total Normal Cost	21.0%	20.7%
■ Employee Normal Cost	7.6%	7.5%
■ Employer Normal Cost	13.4%	13.2%
■ Amortization Payments	8.2%	$7.6\%^3$
■ Total Employer Contribution Rate	21.5%	20.8%
■ 2019/20 Employer Contribution Rate		21.5%
<ul><li>Payroll &gt; Expected</li></ul>		(2.0%)
• 6/30/14 Assumption Change (5 <sup>th</sup> Y	ear)	0.5%
• 6/30/16 Discount Rate Change (3 <sup>rd</sup>	Year)	0.2%
• 6/30/17 Discount Rate & Inflation	(2 <sup>nd</sup> Year)	0.2%
• 6/30/18 Discount Rate change (1st)	Year)	0.2%
• Other (Gains)/Losses	•	0.2%
■ 2020/21 Employer Contribution Rate		20.8%

Equivalent to 6.5% of UAL. One year, 7% interest on the UAL is 8.2% of payroll.





#### **CONTRIBUTION PROJECTIONS - MISCELLANEOUS**

- Market Value Investment Return:
  - June 30, 2019 6.7%<sup>4</sup>
    - Future returns based on stochastic analysis using 1,000 trials

      Single Year Returns at<sup>5</sup>

      Current Investment Mix

      0.1%

      7.0%

      14.8%

      Ultimate Investment Mix

      0.8%

      6.0%

      11.4%
  - Assumes investment returns will, generally be 6.5% (as compared to 7.0%) over the next 9 years and higher beyond that.
- Discount Rate decreases due to Risk Mitigation policy
- No Other: Gains/Losses, Method/Assumption Changes, Benefit Improvements
- Different from CalPERS projection

<sup>&</sup>lt;sup>5</sup> N<sup>th</sup> percentile means N percentage of our trials result in returns lower than the indicated rates.



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#### CONTRIBUTION PROJECTIONS - MISCELLANEOUS

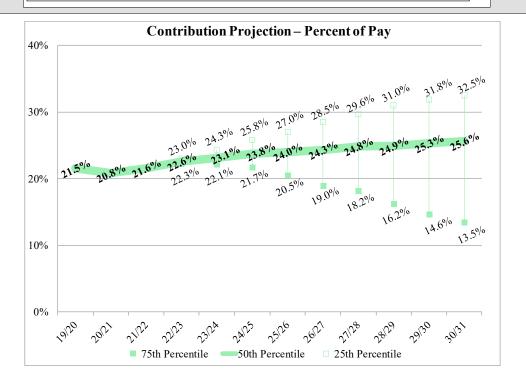
- New hire assumptions:
  - 92.5% of 2019/20 new hires are PEPRA members and 7.5% are Classic members
  - Percentage of PEPRA member future hires to increase from 92.5% to 100% over 3 years





Gross return based on July 2019 CalPERS press release

#### **CONTRIBUTION PROJECTIONS - MISCELLANEOUS**

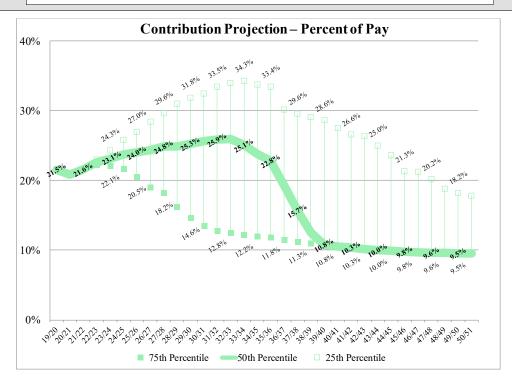






#### **CONTRIBUTION PROJECTIONS - MISCELLANEOUS**

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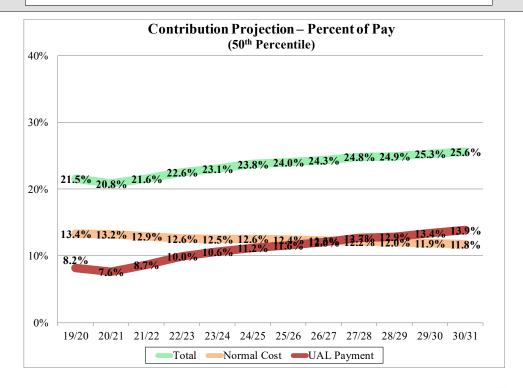


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#### **CONTRIBUTION PROJECTIONS - MISCELLANEOUS**



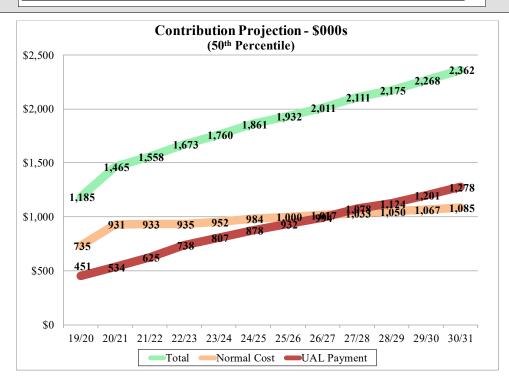


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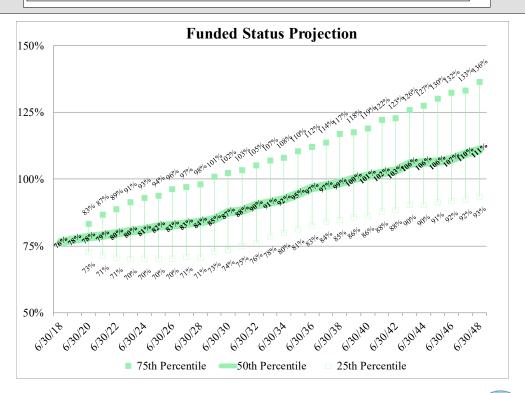
#### CONTRIBUTION PROJECTIONS - MISCELLANEOUS







# FUNDED STATUS - MISCELLANEOUS





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#### FUNDED STATUS - MISCELLANEOUS

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# **SUMMARY OF DEMOGRAPHIC INFORMATION - SAFETY**

	2011	2014	2017	2018
Actives				
■ Counts	58	43	39	41
■ Average PERSable Wages	\$ 93,600	\$ 98,400	\$ 99,000	\$ 100,400
■ Total PERSable Wages	5,400,000	4,200,000	3,900,000	4,100,000
<b>Inactive Members</b>				
■ Counts				
• Transferred	19	21	22	22
• Separated	11	13	14	15
Receiving Payments	41	50	54	54

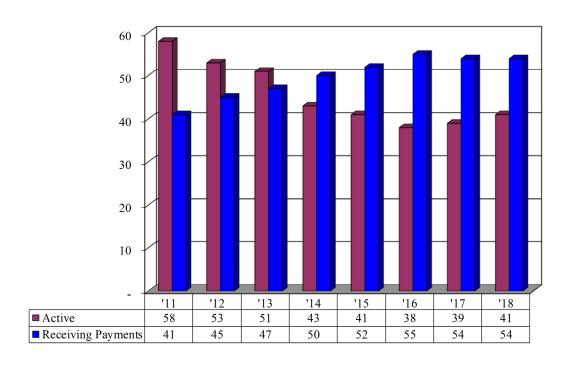


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# **SUMMARY OF DEMOGRAPHIC INFORMATION - SAFETY**



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#### PLAN FUNDED STATUS - SAFETY

	<b>June 30, 2017</b>	June 30, 2018
■ Actuarial Accrued Liability		
<ul><li>Active</li></ul>	\$12,700,000	\$14,700,000
• Retiree	22,600,000	24,300,000
<ul><li>Inactive</li></ul>	3,600,000	4,300,000
<ul><li>Total</li></ul>	38,900,000	43,300,000
■ Assets	29,100,000	32,100,000
■ Unfunded Liability	9,800,000	11,200,000
■ Funded Ratio	74.8%	74.1%
<ul> <li>Average funded ratio for CalPERS Public Agency Safety Plans</li> </ul>	69.4%	68.3%

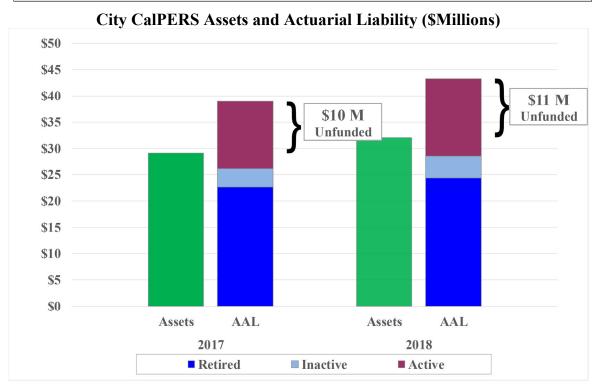


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#### PLAN FUNDED STATUS - SAFETY







#### PLAN FUNDED STATUS - SAFETY

# **Discount Rate Sensitivity**

June 30, 2018

		<b>Discount Rate</b>	
	<u>7.00%</u>	<u>6.50%</u> <sup>6</sup>	<u>6.00%</u>
AAL	\$43,300,000	\$46,700,000	\$50,000,000
Assets	32,100,000	32,100,000	32,100,000
<b>Unfunded Liability</b>	11,200,000	14,600,000	17,900,000
<b>Funded Ratio</b>	74.1%	68.7%	64.2%

<sup>&</sup>lt;sup>6</sup> Estimated by Bartel Associates.

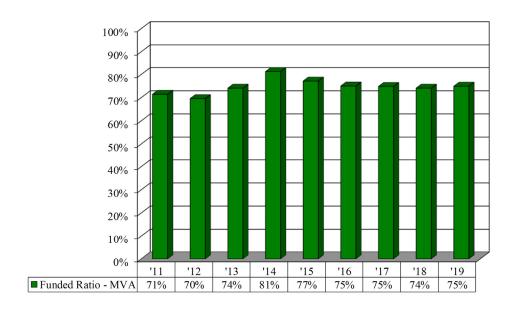


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# **FUNDED RATIO - SAFETY**



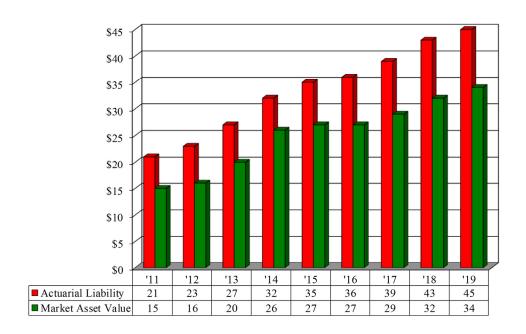
6/30/19 funded status estimated





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# **FUNDED STATUS (MILLIONS) - SAFETY**



6/30/19 funded status estimated

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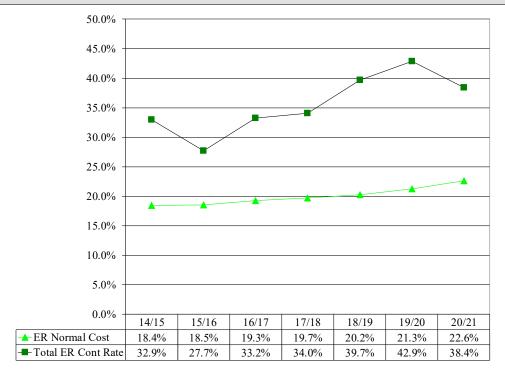
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# **CONTRIBUTION RATES - SAFETY**







# **CONTRIBUTION RATES - SAFETY**

# 6/30/18 Valuation 2020/2021 Contribution Rates

	2020/2021 Contribution Rates		
	Total <sup>7</sup>	Tier 1	<b>PEPRA</b>
		3%@50	<b>2.7%</b> @ <b>5</b> 7
■ Base Total Normal Cost	30.9%	31.4%	26.0%
■ 1 year final average pay	<u> 1.1%</u>	1.2%	
■ Total Normal Cost	32.0%	32.7%	26.0%
■ Risk Pool EE Contr. Rate	9.4%	9.0%	13.0%
■ ER Normal Cost	22.6%	23.7%	13.0%
■ Amortization Bases	15.8%	17.4%	1.4%
■ Amortization of Side Fund	<u>-</u>		
<b>■</b> Total ER Contribution	38.4%	41.0%	14.4%
■ Employee counts	41	35	6
■ Employee payroll (in 000's)	\$ 4,466	\$ 4,030	\$ 436
■ Total ER Contribution \$ (in 000's)	\$ 1,715	\$ 1,652	\$ 63

Weighting of total contribution based on projected classic and PEPRA payrolls



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# **CONTRIBUTION RATES - SAFETY**

	6/30/17 2019/2020	6/30/18 2020/2021
■ Total Normal Cost	30.5%	32.0%
■ Employee Normal Cost	9.2%	9.4%
■ Employer Normal Cost	21.3%	22.6%
<ul><li>Amortization Payments</li></ul>	21.6%	<u>15.8%</u> <sup>8</sup>
■ Total Employer Contribution Rate	42.9%	38.4%
<ul> <li>2019/20 Employer Contribution Rate</li> <li>Payroll &gt; Expected</li> <li>6/30/14 Assumption Change (5<sup>th</sup> X</li> <li>6/30/16 Discount Rate Change (3<sup>rd</sup></li> <li>6/30/17 Discount Rate &amp; Inflation</li> <li>6/30/18 Discount Rate change (1<sup>st</sup></li> <li>Side fund base drop off</li> <li>2020/21 Employer Contribution Rate</li> </ul>	d Year) (2 <sup>nd</sup> Year)	42.9% (0.7%) 0.9% 0.3% 0.4% 2.0% (7.4%) 38.4%

Equivalent to 6.3% of UAL. One year 7% interest in the UAL is 17.6% of payroll



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#### **CONTRIBUTION PROJECTIONS - SAFETY**

- Market Value Investment Return:
  - June 30, 2019 6.7%
    - Future returns based on stochastic analysis using 1,000 trials

      Single Year Returns at 10

      Current Investment Mix

      0.1%

      7.0%

      14.8%

      Ultimate Investment Mix

      0.8%

      6.0%

      11.4%
  - Assumes investment returns will, generally be 6.5% (as compared to 7.0%) over the next 9 years and higher beyond that.
- Discount Rate decreases due to Risk Mitigation policy
- No Other: Gains/Losses, Method/Assumption Changes, Benefit Improvements
- Different from CalPERS projection

<sup>&</sup>lt;sup>10</sup> N<sup>th</sup> percentile means N percentage of our trials result in returns lower than the indicated rates.



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#### **CONTRIBUTION PROJECTIONS - SAFETY**

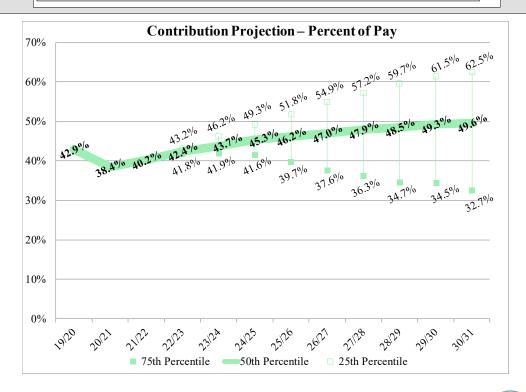
- New hire assumptions:
  - 92.5% of 2019/20 new hires are PEPRA members and 7.5% are Classic members
  - Percentage of PEPRA member future hires to increase from 92.5% to 100% over 3 years

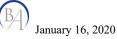




<sup>&</sup>lt;sup>9</sup> Gross return based on July 2019 CalPERS press release.

#### **CONTRIBUTION PROJECTIONS - SAFETY**



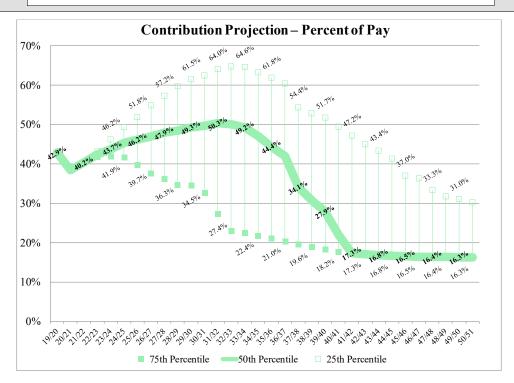






#### **CONTRIBUTION PROJECTIONS - SAFETY**

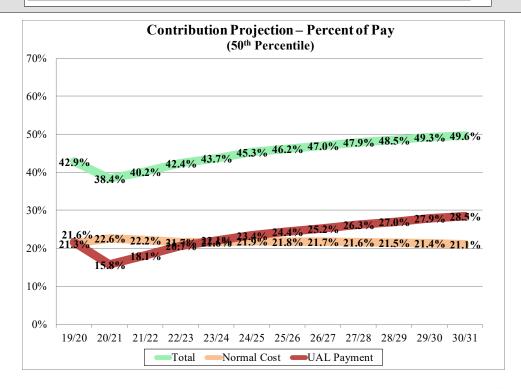
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#### **CONTRIBUTION PROJECTIONS - SAFETY**



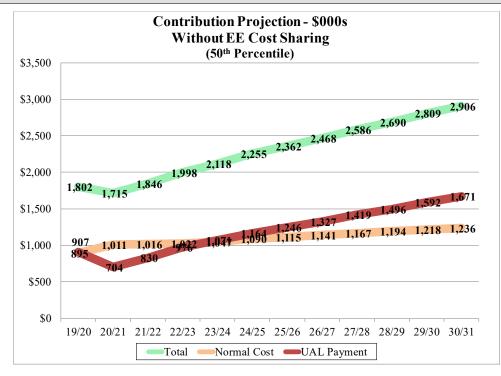


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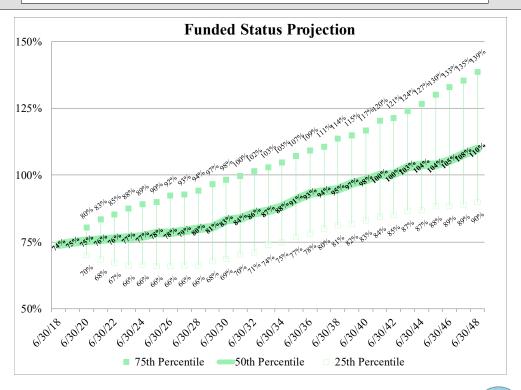
#### **CONTRIBUTION PROJECTIONS - SAFETY**







# **FUNDED STATUS - SAFETY**





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# **FUNDED STATUS - SAFETY**

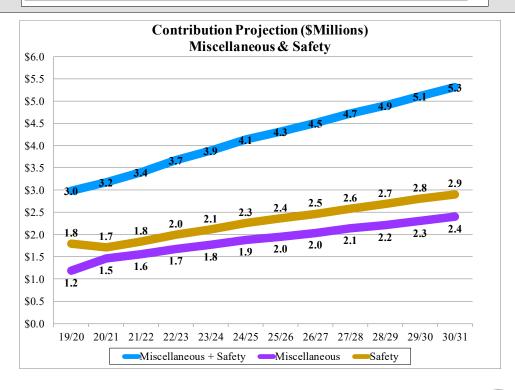
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#### COMBINED MISCELLANEOUS AND SAFETY





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#### COMBINED MISCELLANEOUS AND SAFETY

# Funded Status Summary on June 30, 2018 (Amounts in \$Millions)

	Miscellaneous	Safety	Total
■ AAL	\$ 33.1	\$ 43.3	\$ 76.4
■ Assets	<u>25.3</u>	<u>32.1</u>	<u>57.4</u>
■ Unfunded AAL	7.8	11.2	19.0
■ Funded Ratio	76.5%	74.1%	75.1%





#### **LEAVING CALPERS**

- Participation in CalPERS is governed by State law and CalPERS rules
- The following are considered "withdrawing" from CalPERS:
  - Exclude new hires from CalPERS & giving them a different pension
  - Stop accruing benefits for current employees
- "Withdrawal" from CalPERS:
  - Treated as plan termination
  - Liability increased for conservative investments
  - Liability increased for future demographic fluctuations
  - Liability must be funded immediately by withdrawing agency
  - Otherwise, retiree benefits are cut



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#### **LEAVING CALPERS**

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# **CalPERS Termination Estimates on June 30, 2018 (Amounts in Millions)**

	Ongoing Plan	<b>Termination Basis</b>			
<b>Discount Rate</b>	7.00%	2.5%	3.25%		
Mi	scellaneous				
Actuarial Accrued Liability	\$ 33	\$ 60	\$ 53		
Assets	<u>25</u>	<u>25</u>	<u>25</u>		
Unfunded AAL (UAAL)	8	35	28		
Safety					
Actuarial Accrued Liability	\$ 43	\$ 81	\$ 72		
Assets	<u>32</u>	<u>32</u>	<u>32</u>		
Unfunded AAL (UAAL)	11	49	40		
Total					
Unfunded AAL (UAAL)	19	84	68		
Funded Ratio	75.1%	40.4%	45.6%		





#### **PEPRA COST SHARING**

- Target of 50% of total normal cost paid by all employees
- *PEPRA members* must pay greater of 50% of total normal cost or bargained amount if higher
- Employer cannot pay any part of *PEPRA member* required employee contributions
- Employer may impose current employees pay 50% of total normal cost (limited to 8% of pay for Miscellaneous and 12% for Safety) if not agreed through collective bargaining by 1/1/18
- Miscellaneous Plan 2020/21:

		Classic Members	New Members
		Tier 1	<b>PEPRA</b>
		3%@60 FAE1	2%@62 FAE3
lacktriangle	<b>Employer Normal Cost</b>	15.4%	7.73%
lacktriangle	Member Normal Cost	8.0%	6.75%
lacktriangle	<b>Total Normal Cost</b>	23.4%	14.48%
ullet	50% Target	11.7%	7.24%



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#### **PEPRA COST SHARING**

■ Safety Plan 2020/21:

		Classic Members	<u>New Members</u>
		Tier 1	PEPRA
		3%@50 FAE1	2.7%@57 FAE3
lacktriangle	<b>Employer Normal Cost</b>	23.7%	13.04%
lacktriangle	Member Normal Cost	9.0%	<u>13.00%</u>
lacktriangle	<b>Total Normal Cost</b>	32.7%	26.04%
lacktriangle	50% Target	16.4%	13.02%

#### ■ PEPRA Member Contributions:

	2019/20		2020/21			
Group	Total NC (Basis)	Member Rate	Total Normal Cost	Change	Member Rate	Method
Miscellaneous	13.74%	6.75%	14.48%	0.75%	6.75%	Risk Pool Basis
Safety	24.14%	12.00%	26.04%	1.90%	13.00%	Risk Pool Basis





#### PAYING DOWN THE UNFUNDED LIABILITY & RATE STABILIZATION

- Where do you get the money from?
- How do you use the money?



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#### WHERE DO YOU GET THE MONEY FROM?

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#### ■ POB:

- Usually thought of as interest arbitrage between expected earnings and rate paid on POB
- No guaranteed savings
- PEPRA prevents contributions from dropping below normal cost
   Savings offset when investment return is good
- GFOA Advisory
- Borrow from General Fund similar to State
- One time payments
  - Governing body resolution to use a portion of one time money, e.g.
    - $\square$  1/3 to one time projects
    - $\square$  1/3 to replenish reserves and
    - $\square$  1/3 to pay down unfunded liability





#### **HOW DO YOU USE THE MONEY?**

- Internal Service Fund
  - Typically used for rate stabilization
  - Restricted investments:
    - $\square$  Likely low (0.5%-1.0%) investment returns
    - ☐ Short term/high quality, designed for preservation of principal
  - Assets can be used by governing body for other purposes
  - Does not reduce Unfunded Liability



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#### How Do You Use the Money?

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- Make payments directly to CalPERS:
  - Likely best long-term investment return
    - Must be considered an irrevocable decision
      - ☐ Extra payments cannot be used as future "credit"
      - ☐ PEPRA prevents contributions from dropping below normal cost
  - Option #1: Request shorter amortization period (Fresh Start):
    - ☐ Higher short term payments
    - ☐ Less interest and lower long term payments
    - ☐ Likely cannot revert to old amortization schedule
      - O Savings offset when investment return is good (PEPRA)





#### How Do You Use the Money?

- Make payments directly to CalPERS (continued):
  - Option #2: Target specific amortization bases:
    - ☐ Extra contribution's impact muted by reduced future contributions
      - O CalPERS can't track the "would have been" contribution
      - O Must continually make payments larger than required in order to pay down UAL faster
    - ☐ No guaranteed savings
      - O Larger asset pool means larger loss (or gain) opportunity
    - ☐ Paying off shorter amortization bases: larger contribution savings over shorter period:
      - O e.g. 10 year base reduces contribution 11.9¢ for \$1
      - O Less interest savings vs paying off longer amortization bases
    - ☐ Paying off longer amortization bases: smaller contribution savings over longer period:
      - O e.g. 25 year base reduces contribution 6.2¢ for \$1
      - O More interest savings vs paying off shorter amortization bases



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#### How Do You Use the Money?

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#### IRREVOCABLE SUPPLEMENTAL (§115) PENSION TRUST

- Can only be used to:
  - Reimburse City for CalPERS contributions
  - Make payments directly to CalPERS
- Investments significantly less restricted than City investment funds
  - Fiduciary rules govern Trust investments
  - Usually, designed for long term returns
- Assets don't count for GASB accounting
  - Are considered Employer assets
- Over 100 trusts established, mostly since 2015
  - Trust providers: PARS, PFM, Keenan
  - California Employers' Pension Prefunding Trust (CEPPT) effective July 2019
    - ☐ Strategy 1: Expected Return 5% (48 stocks / 52% bonds)
    - ☐ Strategy 2: Expected Return 4% (22% stocks / 78% bonds)



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#### IRREVOCABLE SUPPLEMENTAL (§115) PENSION TRUST

- More flexibility than paying CalPERS directly
  - City decides if and when and how much money to put into Trust
  - City decides if and when and how much to withdraw to pay CalPERS or reimburse Agency
- Funding strategies typically focus on
  - Reducing the unfunded liability
    - $\Box$  Fund enough to make total CalPERS UAL = 0
    - ☐ Make PEPRA required payments from Trust when overfunded
  - Stabilizing contribution rates
    - ☐ Mitigate expected contribution rates to better manage budget

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- Combination
  - ☐ Use funds for rate stabilization/budget predictability
  - ☐ Target increasing fund balance to pay off UAL sooner





#### IRREVOCABLE SUPPLEMENTAL (§115) PENSION TRUST

#### ■ Consider:

• How much can you put into Trust?

☐ Initial seed money?

☐ Additional amounts in future years?

• When do you take money out?

☐ Target budget rate?

☐ Year target budget rate kicks in?

O Before or after CalPERS rate exceeds budgeted rate?



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### **COMPARISON OF OPTIONS**

# ■ Supplemental Trust

- Flexible
- Likely lower long-term return
- Investment strategy choice
- Does not reduce net pension liability for GASB reporting
- More visible

#### CalPERS

- Locked In
- Likely higher long-term return
- No investment choice
- Reduces net pension liability for GASB reporting
- More restricted





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# **Direct Payment to CalPERS**

- Following example illustrates additional contribution of:
  - \$2 million to CalPERS in September 2020
  - \$500,000 for 5 years, beginning in FY 2020/21
  - Contributions allocated to 2 plans based on UAL, 41% and 59% allocated to Miscellaneous and Safety plan respectively
- Miscellaneous
  - Long Base: 2018 Non-Asset Gain/Loss (30 years remaining) and 2016
     Gain/Loss (28 years remaining)
  - Short Base: Share of Pre-2013 Pool UAL (16 years remaining)
- Safety
  - Long Base: 2018 Non-Asset Gain/Loss (30 years remaining), 2017 Non-Asset Gain/Loss (29 years remaining) and 2016 Asset Gain/Loss (28 years remaining)
  - Short Base: Share of Pre-2013 Pool UAL (17 years remaining) and 2014 Assumption Change (16 years remaining)



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#### **EXAMPLE OF ADDITIONAL PAYMENTS**

#### **Direct Payment to CalPERS (continued)**

#### ■ Estimated Savings

	Miscellaneous	Safety
Short Base	\$819,000 @ Sept 2020 + 205,000/5yrs	\$1,181,000 @ Sept 2020 + 295,000/5yrs
\$ Savings	\$1,086,000	\$1,414,000
PV Savings @ 3%	498,000	654,000
Long Base	\$819,000 @ Sept 2020 + 205,000/5yrs	\$1,181,000 @ Sept 2020 + 295,000/5yrs
\$ Savings	\$2,062,000	\$3,025,000
PV Savings @ 3%	858,000	1,253,000
No Contribution Reduction	\$819,000 @ Sept 2020 + 205,000/5yrs	\$1,181,000 @ Sept 2020 + 295,000/5yrs
\$ Savings	\$3,009,000	\$4,531,000
PV Savings @ 3%	1,245,000	1,853,000
Fresh Start – 15 Years	N/A	N/A
\$ Savings	\$1,607,000	\$2,614,000
PV Savings @ 3%	628,000	1,020,000





# Payment to 115 Trust

	Miscellaneous	Safety
<b>Trust Contributions</b>	\$819,000 @ Sept 2020 + 205,000/5yrs	\$1,181,000 @ Sept 2020 + 295,000/5yrs
<b>Trust Earnings</b>	5%	5%
Trust Target		
- Target Rate	22.0%	41.4%
- 1st Year	2025/26	2026/27
- Last Year	2035/36	2036/37
\$ Savings (000's)	\$985,000	\$1,528,000
PV Savings @ 3% (000's)	324,000	501,000



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# **EXAMPLE OF ADDITIONAL PAYMENTS**

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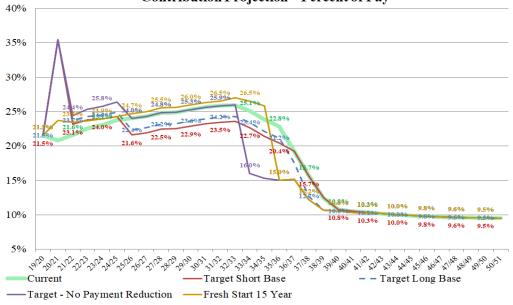


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## **Direct Payment to CalPERS** Miscellaneous

Contribution Projection - Percent of Pay





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#### **EXAMPLE OF ADDITIONAL PAYMENTS**

# **Direct Payment to CalPERS** Miscellaneous

Contribution Projection - (\$000s) \$3,200 \$2,700 \$2,200 \$1,700 \$1,200 1,267 \$700 \$200 -Target Short Base - - Target Long Base Target - No Payment Reduction Fresh Start 15 Year

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# **Direct Payment to CalPERS Safety**

Contribution Projection — Percent of Pay

80%

70%

60%

50%

49.8%

17.0%

49.7%

51.0%

52.1%

52.7%

40.5%

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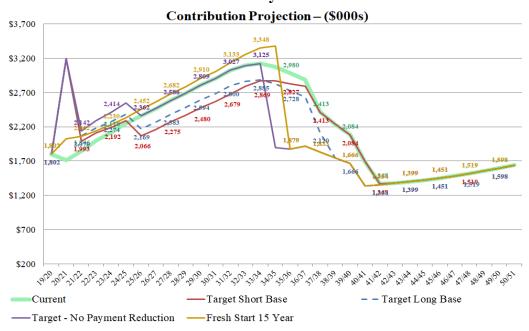
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# **EXAMPLE OF ADDITIONAL PAYMENTS**

# **Direct Payment to CalPERS Safety**

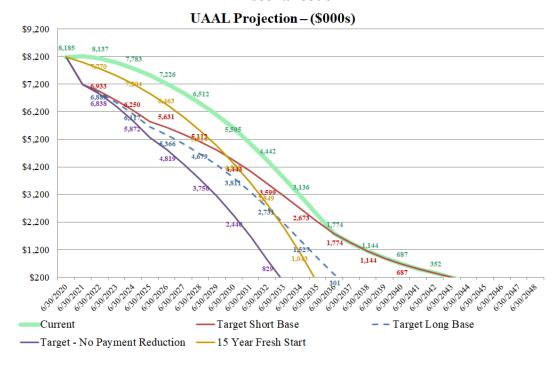






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#### Miscellaneous





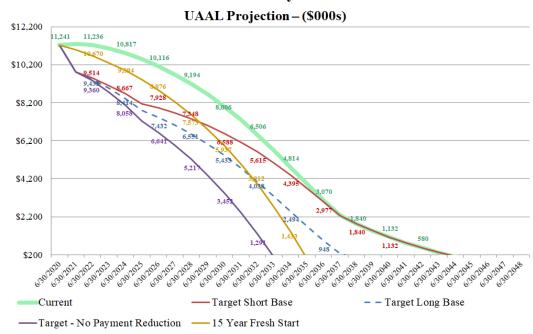
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#### **EXAMPLE OF ADDITIONAL PAYMENTS**

# **Safety**



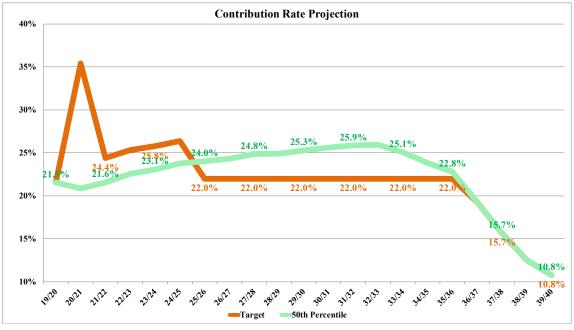
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# Payment to 115 Trust

#### Miscellaneous





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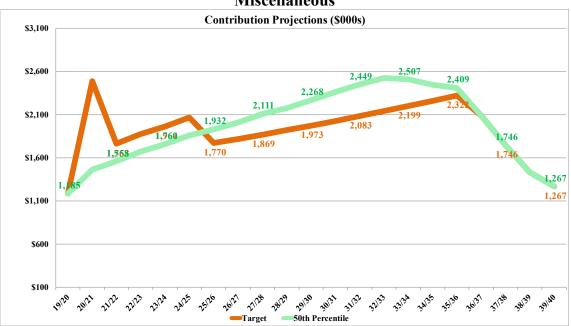
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#### **EXAMPLE OF ADDITIONAL PAYMENTS**

# Payment to 115 Trust

#### Miscellaneous

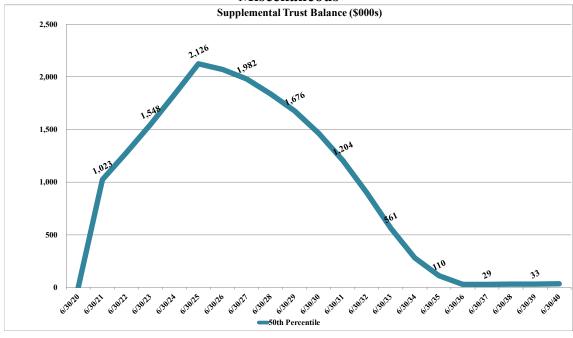






# Payment to 115 Trust

# Miscellaneous



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# **EXAMPLE OF ADDITIONAL PAYMENTS**

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# Payment to 115 Trust





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#### **EXAMPLE OF ADDITIONAL PAYMENTS**

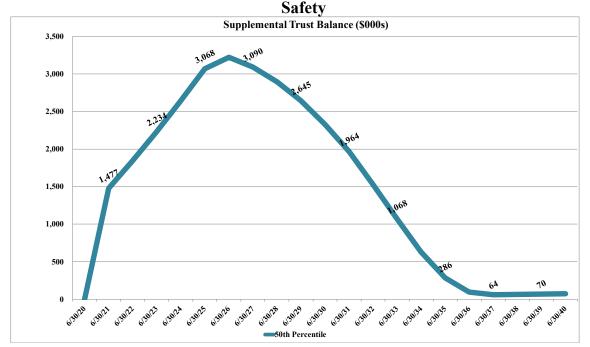
# Payment to 115 Trust

**Safety Contribution Projections (\$000s)** \$3,600 3,125 3,027 \$3,100 2,980 2,809 2,586 \$2,600 2,631 2,413 2,362 3;418 2,360 2,084 \$2,100 7;846 2,084 \$1,600 \$1,100 \$600 \$100 -50th Percentile





# Payment to 115 Trust





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#### **ACTUARIAL CERTIFICATION**

This report presents analysis of the City of Beaumont's CalPERS pension plans. The purpose of this report is to provide the City:

- Historical perspective on the plan investment returns, assets, funded status and contributions.
- Projections of likely future contributions and the impact of investment volatility

The calculations and projections in this report are based on information contained in the City's June 30, 2018 and earlier CalPERS actuarial valuation reports. We reviewed this information for reasonableness, but do not make any representation on the accuracy of the CalPERS reports.

Future investment returns and volatility are based on Bartel Associates Capital Market model which results in long term returns summarized on pages 23 and 41.

Future results may differ from our projections due to differences in actual experience as well as changes in plan provisions, CalPERS actuarial assumptions or methodology. Other than variations in investment return, this study does not analyze these.

To the best of our knowledge, this report is complete and accurate and has been conducted using generally accepted actuarial principles and practices. As members of the American Academy of Actuaries meeting the Academy Qualification Standards, we certify the actuarial results and opinions herein.

Respectfully submitted,



Mary Elizabeth Redding, FSA, EA, MAAA Vice President Bartel Associates, LLC January 16, 2020



Bianca Lin, FSA, EA, MAAA Assistant Vice President Bartel Associates, LLC January 16, 2020



