

## City of Beaumont, California

## City Council Presentation

Date of Presentation: March 3, 2020

## Proposed Refunding: Record Low Interest Rate Environment

Over the Past Year, Interest Rates have Continued to Set Record Low Levels

- 30-Year US Treasury Yield has Declined from 2.97\% on Jan 1, 2019 to 1.79\% on Feb 27, 2020
- What is Driving the Recent Decline in Interest Rates? Coronavirus Impact on Global Economy


## Staff Continues to be Proactive in Monitoring Outstanding Refunding Candidates



## Proposed Refunding: Outstanding CFD 93-1 Bonds

## 2011A, 2012A, 2012B and 2012C CFD Bonds Structured with 10-Year Optional

 Call Dates at the Time of Issuance- September 1, 2021 (2011A) and September 1, 2022 (2012A/B/C)


## Post 2017 Tax Reform, Tax-Exempt Advance Refundings Are No Longer Permitted

- However, Issuers can Advance Refund on a Taxable Basis
- Note: 30-Year UST Rate of 1.79\% (Feb 27, 2020); 30-Year Tax-Exempt Rates have been Higher 99\% of the Time since January 1, 1990

Upcoming Callable Bonds: 2011A, 2012A, 2012B and 2012C Bonds
Issue Impt Area Parcels \% Develop Date Outstanding Final Mat Final Coup Call Date Ratings
2011A Bonds IA-17B 388 99.5\% Dec 2011 \$11,930,000 2042 6.375\% Sept 1, 2021

| 2012A Bonds | IA-8C | 686 | 100.0\% | Mar 2012 | \$5,605,000 | 2042 | 5.875\% | Sept 1, 2022 | NonRated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012B Bonds | IA-20 | 106 | 100.0\% | Apr 2012 | \$2,955,000 | 2035 | 5.950\% | Sept 1, 2022 |  |
| 2012C Bonds | IA-7B | 237 | 99.5\% | Jun 2012 | \$1,775,000 | 2039 | 5.250\% | Sept 1, 2022 |  |
|  | IA-7C | 318 | 98.1\% |  | \$1,610,000 | 2039 | 5.250\% | Sept 1, 2022 |  |
| TOTALS |  | 1,735 | 99.5\% |  | \$23,875,000 |  |  |  |  |

City would Have to Wait 2+ Years (2022) to Refinance Above Bonds on a Tax-Exempt Basis

## Proposed Refunding: Estimated Savings

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## Structuring Solutions to Maximize Savings (Similar to 2019 Pooled CFD Refunding Bonds)

$\checkmark$ Refinance through Beaumont PIA to Enhance the Credit and Create Economies of Scale
$\checkmark$ Obtain Underlying Credit Rating from S\&P (Prior Bonds were Structured without a Rating)
$\checkmark$ Apply for Bond Insurance/Surety Reserve Fund

Estimated Savings: Improvement Areas 7B, 7C, 8C, 17B and 20

| Improvement Area | IA 7B | IA 7C | IA 8C | IA 17B | IA 20 | TOTALS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parcels | 237 | 318 | 686 | 388 | 106 | 1,735 |
| Par Amount | \$1,730,000 | \$1,580,000 | \$5,545,000 | \$11,400,000 | \$2,840,000 | \$23,095,000 |
| True Interest Cost | 2.97\% | 2.97\% | 3.17\% | 3.08\% | 2.78\% | 3.07\% |
| NPV Savings (\$) | \$177,111 | \$161,188 | \$1,150,597 | \$3,360,706 | \$331,147 | \$5,180,750 |
| NPV Savings (\%) | 9.98\% | 10.01\% | 20.53\% | 28.17\% | 11.21\% | 21.70\% |
| Annual Savings (2021-Mat) | \$26,977 | \$23,782 | \$119,827 | \$303,786 | \$60,475 | \$508,683 |
| Annual Savings Per Parcel | \$114 | \$75 | \$175 | \$783 | \$571 | \$293 |
| Aggregate Savings | \$512,558 | \$451,853 | \$2,636,199 | \$6,683,282 | \$907,124 | \$11,191,017 |

Breakeven Analysis: If the City Waits 2 Years, How Much Could Tax-Exempt Interest Rates Increase Before Estimated Savings Equal the Proposed Taxable Refunding? 0.95\%

## Proposed Refunding: Estimated Timeline of Events

- If Council Approves Moving Forward, Item would be Back for Council’s Final Approval in Early May
- Dates Provided Below are Tentative; Subject to Change

| Date | Action |
| :---: | :--- |
| March 3,2020 | Council Consideration of Refinancing |
| April 15,2020 | Call with Rating Agencies to Discuss Credit |
| April 22,2020 | Receive Credit Rating |
| May 5,2020 | Council Approval of Refinancing |
| May 6,2020 | Post Investor Offering Document |
| May 12, 2020 | Pricing |
| May 13, 2020 | Closing |

