

City of Beaumont

PFM is not taking any new clients

till March 2022, in a transition process

Pension 115 Trust Comparison

	<u>CalPERS</u>	<u>Keenan Financial</u>	<u>PARS Option 1</u>	<u>PARS Option 2</u>	<u>PFM</u>
Experience	88 years, 13 w/ Section 115	46 years, 14 years	36 years, 17 years section 115	36 years, 17 years section 115	
Headquarters	Sacramento, CA	Torrance, CA	Newport Beach, CA	Newport Beach, CA	
IRS Private Letter Ruling	No	No	Yes		
Investment Manager	State Street Global Advisors	Morgan Stanley	HighMark Capital Management	Vanguard	
Trust Custodian	State Street Bank	Benefit Trust Company	US Bank	US Bank	
Assets Held in Trust	\$17.3B	\$1.5B	\$6B	\$6B	
Total # of Agencies Services		566	69	900+	900+
Section 115 Pension Trust Clients			23	538	538
			5 risk tolerance levels with choice of Active or Passive for a total of 10, and options to customize (over \$5m)		20
Investment Options	2 risk tolerance levels, no choice of Active, Passive or custom.	6 risk tolerance levels	4 risk tolerance levels	Customized Strategies Only	
Minimum Contribution Required	No Min	No Min	No Min	No Min	No Min
Termination Rules	No termination fees charged. 150 days advanced notice and board approval required	No termination fees charged. 90 days advance notice required	No termination fees charged. 30 day advance notice required.	No termination fees charged. 30 day advance notice required.	
IRS Private Letter Ruling	No	No	Yes	Yes	Yes
Mutual Indemnification clause in agreement	No	No	Yes	Yes	
Pension Expense Reimbursement	One Year	One Year	Two Years	Two Years	
Fees (Assets under \$5 Million)					Min Annual Fee
Trust Admin Fees		0.25%	0.10%	0.25%	0.25% \$25,000
Trustee/Investment Management Fees	Part of Admin Fees		0.20%	0.35%	0.024%
Total Admin, Trustee/Investment Management Fees		0.25%	0.30%	0.60%	0.37%
Expense Ratios	Part of Admin Fees	.59% to .71%	Passive: 0.08% to 0.13% Active: 0.41% to 0.48%		Avg .08%
Total Est. Annual Costs	.25% (25 bps)	0.89% to 1.01%	Passive: 0.68% to 0.73% Active: 1.01% to 1.08%		Avg .45%

Portfolio Comparison of One Year Returns Before Fees

CEPPT Strategy 1	13.43%			
CEPPT Strategy 2	5.82%			
Fixed Income		1.90%		-0.17%
Conservative		6.16%		11.28%
Moderately Conservative			5.40%	
Moderate			9.83%	
Moderate Growth		10.91%		
Balanced		14.40%		
Growth			19.24%	17.01%
Aggressive Growth		19.11%		21.84%
Capital Appreciation		23.69%		
			23.25%	