City of Beaumont
Proposed Refunding of Outstanding Bonds Associated with CFD No. 93-1

April 6, 2021


California

G/UFI Stradling STIFEL (W) Webb

## Overview of Outstanding Bonds and Proposed Refunding

- Four Series of Bonds Associated with Five Improvement Areas of CFD No. 93-1 Structured with 10-Year Optional Call Dates at the Time of Issuance
- September 1, 2022 (Improvement Areas 7B, 7C, and 20) and September 1, 2023 (Improvement Areas 17A and 19C)

| Outstanding Bonds: Improvement Areas 7B, 7C, 17A, 19C, and 20 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issue | Area | Parcels | Date | Par Outstand | Term | Rate | Optional Call | Ratings |
| 2012B Bonds | 20 | 106 | Apr 2012 | \$2,870,000 | 2035 | 5.95\% | Sept 1, 2022 | Non- <br> Rated |
| 2012C Bonds | 7B | 237 | Jun 2012 | \$1,740,000 | 2039 | 5.25\% | Sept 1, 2022 |  |
|  | 7 C | 318 |  | \$1,580,000 | 2039 | 5.25\% | Sept 1, 2022 |  |
| 2013A Bonds | 19C | 668 | Jan 2013 | \$5,480,000 | 2036 | 5.00\% | Sept 1, 2023 |  |
| 2013B Bonds | 17A | 485 | Apr 2013 | \$8,410,000 | 2034 | 5.00\% | Sept 1, 2023 |  |
| TOTALS |  | 1,814 |  | \$20,080,000 |  |  |  |  |

- Post 2017 Tax Reform, Tax-Exempt Advance Refundings No Longer Permitted
- However, Issuers can Advance Refund on a Taxable Basis
- Otherwise, City would Have to Wait ~2 Years to Refinance All on a Tax-Exempt Basis


## Market Update

- Interest Rates have Increased Since March 2020 (Start of the COVIDInduced Recession); However, Remain Near Historic Lows
* 30-Year US Treasury Yield at 2.36\% as of April 5, 2021



## Council Guidance: Proceed with the Refinancing

- Estimated Savings Based on Market Conditions as of April 5, 2021

| Improvement Area | IA 7B | IA 7C | IA 20 | IA 19C | IA 17A | AGGREGATE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property Owners | 237 | 318 | 106 | 668 | 485 | 1,814 |
| Par Amount | \$1,635,000 | \$1,490,000 | \$2,630,000 | \$5,010,000 | \$8,120,000 | \$18,885,000 |
| True Interest Cost | 3.1\% | 3.1\% | 2.6\% | 2.4\% | 2.5\% | 2.6\% |
| NPV Savings (\$) | \$212,953 | \$193,120 | \$435,390 | \$167,291 | \$317,535 | \$1,326,288 |
| NPV Savings (\%) | 12.2\% | 12.2\% | 15.2\% | 3.1\% | 3.8\% | 6.6\% |
| Annual Savings | \$29,850 | \$26,683 | \$71,038 | \$67,081 | \$108,272 | \$245,881 |
| Annual Savings/Parcel | \$125.95 | \$83.91 | \$670.17 | \$100.42 | \$223.24 | \$135.55 |
| Aggregate Savings | \$537,292 | \$480,289 | \$994,526 | \$1,006,220 | \$1,407,537 | \$4,425,864 |

- Breakeven Savings Analysis: If the City Waits 2 Years (2023) Until All Bonds are Currently Callable (Qualifying for a Tax-Exempt Refunding), How Much Could Tax-Exempt Rates Increase Before Estimated Savings Equal those of the Proposed Taxable Refunding? 1.30\%


## Council Guidance: Establish NPV Threshold

- Government Finance Officers Association (GFOA) Best Practices Frequently Mentions 3-5\% NPV Savings to Determine Appropriateness of Refinancing
- Council Discretion to Set NPV Threshold at Individual or Aggregate Level

| Improvement Area | IA 7B | IA 7C | IA 20 | IA 19C | IA 17A | AGGREGATE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property Owners | 237 | 318 | 106 | 668 | 485 | 1,814 |
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| NPV Savings (\%) | 12.2\% | 12.2\% | 15.2\% | 3.1\% | 3.8\% | 6.6\% |
| Annual Savings | \$29,850 | \$26,683 | \$71,038 | \$67,081 | \$108,272 | \$245,881 |
| Annual Savings/Parcel | \$125.95 | \$83.91 | \$670.17 | \$100.42 | \$223.24 | \$135.55 |
| Aggregate Savings | \$537,292 | \$480,289 | \$994,526 | \$1,006,220 | \$1,407,537 | \$4,425,864 |

- Council Set Individual 7\% NPV Threshold for the Local Agency Refunding Bonds, Series 2020A, that Priced August 2020


## Council Guidance: Remove Escalating Structure

- Staff Practice with All Refinancing Opportunities: Evaluate Economics of Removing 2\% Escalating Debt Structure
- Improvement Areas $\underline{\mathbf{C C}}$ and $\underline{\mathbf{2 O}}$ have Escalating Debt Structures

| Improvement Area | IA 7B | IA 7C | IA 20 | IA 19C | IA 17A | AGGREGATE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property Owners | 237 | 318 | 106 | 668 | 485 | 1,814 |
| Par Amount | \$1,635,000 | \$1,490,000 | \$2,630,000 | \$5,010,000 | \$8,125,000 | \$18,885,000 |
| True Interest Cost | 3.1\% | 3.0\% | 2.6\% | 2.4\% | 2.5\% | 2.6\% |
| NPV Savings (\$) | \$213,633 | \$209,891 | \$447,607 | \$167,419 | \$314,081 | \$1,360,010 |
| NPV Savings (\%) | 12.3\% | 13.3\% | 15.6\% | 3.1\% | 3.7\% | 6.8\% |
| Annual Savings | \$29,874 | \$29,986 | \$74,684 | \$66,295 | \$107,911 | \$251,484 |
| Annual Savings/Parcel | \$126.05 | \$94.30 | \$704.56 | \$99.24 | \$222.50 | \$138.63 |
| Aggregate Savings | \$537,729 | \$539,751 | \$1,045,571 | \$994,431 | \$1,402,845 | \$4,526,709 |

- Council has Discretion to Maintain or Remove Escalator on Individual Basis


## Council Guidance: Remove Escalating Structure (IA-7C)

- Level Annual Savings (MAINTAIN Escalator)
- \$84 in Annual Savings

Per Homeowner (2022-2039)

- Level Annual Payments (REMOVE Escalator)
- Savings Increase Over Time
- $\$ 26$ (2022) to $\$ 171$ (2039)


Improvement Area 7C: REMOVE Escalator


## Council Guidance: Remove Escalating Structure (IA-20)

- Level Annual Savings (MAINTAIN Escalator)
- $\$ 670$ in Annual Savings

Per Homeowner (2022-2035)


- Level Annual Payments (REMOVE Escalator)
- Savings Increase Over Time
- \$332 (2022) to \$1,107 (2035)



## Tentative Schedule

- If City Council Approves Moving Forward, the Item would be Back for City Council's Final Approval in May
- Dates Provided Below are Tentative; Subject to Change

| Date | Action |
| :---: | :---: |
| April 6 ${ }^{\text {th }}$ | Council Consideration of Refinancing |
| May $10^{\text {th }}$ | Call with S\&P to Discuss Credit |
| May 18 ${ }^{\text {th }}$ | Receive Credit Rating Council Approval of Refinancing |
| May $20^{\text {th }}$ | Post Investor Offering Document |
| June $2^{\text {nd }}$ | Pricing |
| June 16 ${ }^{\text {th }}$ | Closing |

