



Staff Report

TO: City Council
FROM: Edgar Trenado, IT Manager
DATE: March 2, 2021
SUBJECT: **Authorize a Contract with Nth Generations in the Amount of \$179,897.12 for a Disaster Recovery and Backup Solution to Include Implementation and a 5-Year Support Service**

Background and Analysis:

The City's Information Technology (I.T.) Department issued a request for proposals (RFP) from qualified vendors through PublicPurchase.com for a robust backup and disaster recovery solution. PublicPurchase.com is an online portal for public projects that is viewable by contractors and consultants throughout the country.

The existing backup system is no longer adequate to meet the growing technological needs of the organization and is in need of replacement. The goal is to create a reliable disaster recovery plan by implementing a 30TB local backup appliance at City Hall and the Police Department, with cloud storage replication that incorporates the following solutions:

1. Backup schedule to meet retention mandates,
2. CJIS compliance for backup at Police Department,
3. Immutable backup for ransomware mitigation and business continuity, and
4. Cloud storage to provide National Institute of Standards in Technology compliance, and a full disaster recovery options for emergency incidents.

The proposal was viewed by 32 companies throughout the country and six responded. One RFP was disqualified, and the five qualified proposals were:

| Vendor | Pricing | Options | Support | Total |
|--------------------------------|----------------|----------------|----------------|--------------|
| HelixStorm | \$246,288.56 | \$246,600.00 | 5yr | \$492,888.56 |
| ITSAVVY | \$184,288.56 | | 5yr | \$184,288.56 |
| ConvergeOne | \$203,459.57 | | 5yr | \$203,459.57 |
| Nth Generation Computing, Inc. | \$162,017.12 | \$17,600.00 | 5yr | \$179,617.12 |
| NEXTX Information Systems Inc. | \$139,219.58 | \$202,290.90 | 3yr/2yr | \$341,510.48 |
| Image Source | \$345,170.04 | \$141,750.00 | 5yr | \$486,920.04 |

Nth Generation Computing, Inc. (Nth), was selected as the preferred vendor. Their proposal includes a 5-year support service on all hardware and software provided.

Fiscal Impact:

The fiscal impact to the General Fund with the proposed solution is \$179,897.12 which is a current line item in the adopted budget FY 20/21.

Recommended Action:

Authorize the City Manager to execute a contract with Nth Generation, Computing, Inc., in the amount of \$179,897.12 for a disaster recovery and backup solution to include implementation and a 5-year support service.

Attachments:

- A. Professional Services Contract
- B. Proposal