

2020 Ford Fusion SEL Hybrid
White exterior
ActiveX interior seating material

<u>Vendor</u>	<u>2020</u>
Fairview Ford - Redlands	\$ 28,839.10
Sunrise Ford - Fontana	\$ 29,390.03
Ken Grody Ford - Redlands**	\$ -
Gosch Ford - Hemet	\$ 34,608.63

**no response from vendor

Fairview



FAIRVIEW FORD SALES, INC
FLEET AND TRUCK CENTER
740 WEST 2ND STREET
P O BOX 1390
SAN BERNARDINO CA 92402



PHONE #:(909) 386-0281

FAX #:(909) 386-0292

Vehicle Description

FUSION

2020 FUSION SEL HYBRID
2.0L IVCT I4 HEV
ECVT AUTO TRNS POWERSPLIT

Exterior

WHITE PLATINUM MET TRI-COAT

Interior

EBONYACTIVEX SEATING MATERIAL

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . EASY FUEL@ CAPLESS FILLER
- . HEADLAMP COURTESY DELAY
- . MIRRORS - HTD/PWR/MAN-FOLD
- . TAIL LAMPS - LED
- . WIPERS - RAIN-SENSING

INTERIOR

- . ACTIVEX SEATING MATERIAL
- . CENTER CONSOLE W/STORAGE
- . AUTO CLIMATE CONTROL
- . W/CRUISE AND AUDIO CONTRO
- . ROTARY GEAR SHIFT DIAL
- . DRV & 6-WAY PWR PASS
- . FRONT/REAR

FUNCTIONAL

- . AUDIO SPEAKERS - 11
- . FORDPASS CONNECT 4GWI-FI
- . INTELLIGENT ACCESS W/PUSH
- . REAR VIEW CAMERA
- . REVERSE SENSING SYSTEM
- . SMARTGAUGE W/ ECOGUIDE
- . UNIVER GARAGE DOOR OPENER

SAFETY/SECURITY

- . AIRBAGS - DUAL STAGE FRONT
- . MOUNTED SIDE IMPACT
- . LATCH CHILD SAFETY SYSTEM
- . SECURILOCK@ ANTI-THEFT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN
- . 8YR/100,000 HYBRID COMPON

- . DRVR SIDEVIEW MIR-AUTO DIM
- . GLASS - SOLAR-TINTED
- . HEADLAMPS-LED
- . TURN SIG/APPRCH LAMP/MEM
- . TIRE INFLATOR/SEALANT KIT
- . 60/40 SPLIT FOLD REAR SEAT
- . AUTO-DIM REARVIEW MIRROR
- . DUAL-ZONE ELECTRONIC
- . LEATHER WRAPPED STR WHEEL
- . POWERPOINTS - 12V (2)
- . SEATS - HEATED, 10-WAY PWR
- . WINDOWS-1-TOUCH UP/DOWN
- . ACTIVE NOISE CONTROL
- . FORD CO-PILOT360
- . HOTSPOT TELEMATICS MODEM
- . BUTTON START
- . REMOTE KEYLESS ENTRY
- . SIRIUSXM@ - SVC N/A AK&HI
- . SYNC3@ 8" SCR N W/APPLINK@
- . VOICE ACTIVATED NAVIGATION
- . AIRBAG-DRIVER/PASS KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SIDE AIR CURTAIN
- . PERIMETER ALARM
- . TPMS - INDIVIDUAL
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information

STANDARD VEHICLE PRICE MSRP \$31,630

Included on this Vehicle

EQUIPMENT GROUP 600A
17" SPARKLE SILVER ALUM WHEE

Optional Equipment

2020 MODEL YEAR
WHITE PLATINUM MET TRI-COAT 595
EBONY ACTIVEX SEAT MATRL
.2.0L IVCT I4 HEV
.ECVT AUTO TRNS POWERSPLIT
50 STATE EMISSIONS
ADAPTIVE CRUISE W/STOP & GO
LANE KEEPING SYSTEM
BLIS W/CROSS TRAFFIC ALERT
FRONT LICENSE PLATE BRACKET

TOTAL VEHICLE & OPTIONS 32,225
DESTINATION & DELIVERY 995

TOTAL MSRP \$33,220

SALES PRICE @ \$ 31,398⁰⁰

7.75% SALES TAX @ \$ 2433³⁵

CAL. TIRE FEE @ \$ 8⁷⁵

DMV @ EXEMPT

SUBTOTAL @ \$ 33,839¹⁰

< REBATES > @ < 5,000⁰⁰ >

TOTAL @ \$ 28,839¹⁰

EACH



CITY MPG
43
HIGHWAY
MPG
41

* VEHICLE IN STOCK,
SUBJECT TO PRIOR SALE

Karee Keyser

From: Todd Eff <teff@fairviewford.com>
Sent: Thursday, February 11, 2021 10:27 AM
To: Karee Keyser
Subject: RE: City of Beaumont - quote needed

This is an SEL model. They discontinued the Fusion in 2020. Not much left.

Todd Eff
Commercial Fleet Director
Fairview/Fairway Ford
PO Box 1390/292 N. G St.
San Bernardino, CA 92402
Direct (909)386-0281
Fax (909)386-0292
teff@fairviewford.com

From: Karee Keyser <KareeK@beaumontca.gov>
Sent: Thursday, February 11, 2021 9:50 AM
To: Todd Eff <teff@fairviewford.com>
Subject: RE: City of Beaumont - quote needed

Good morning Todd,

Just confirming this is not for a Titanium model, correct? If not, can you do a quote for one or do you not have that vehicle type in stock?

KAREE KEYSER
Solid Waste & Recycling Manager

City of Beaumont
550 E. 6th Street, Beaumont, Ca 92223
Desk (951) 572-3223 | Cell (951) 392-1293
BeaumontCa.gov

From: Todd Eff <teff@fairviewford.com>
Sent: Monday, February 08, 2021 11:53 AM
To: Karee Keyser <KareeK@beaumontca.gov>
Subject: RE: City of Beaumont - quote needed

Hi Karee,

Please see attached.

Best regards,

Todd Eff
Commercial Fleet Director

Sunrise

Print window sticker

sticker is only representative of the information contained on an actual window not match the actual window sticker on the vehicle itself. Please see your retailer

VIN 3FA6P0MU0LR 253509

FUSION

**2020 FUSION SEL HYBRID
2.0L IVCT I4 HEV
ECVT AUTO TRNS POWERSPLIT**

Exterior
OXFORD WHITE
Interior
MEDIUM LIGHT STONEACTIVEX SEATING MATERIAL

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . EASY FUEL[®] CAPLESS FILLER
- . HEADLAMP COURTESY DELAY
- . MIRRORS - HTD/PWR/MAN-FOLD
- . TAIL LAMPS - LED
- . WIPERS - RAIN-SENSING

INTERIOR

- . ACTIVEX SEATING MATERIAL
- . CENTER CONSOLE W/STORAGE
- . AUTO CLIMATE CONTROL
- . W/CRUISE AND AUDIO CONTROL
- . ROTARY GEAR SHIFT DIAL
- . DRV & 6-WAY PWR PASS
- . FRONT/REAR

FUNCTIONAL

- . AUDIO SPEAKERS - 11
- . FORDPASS CONNECT 4GWI-FI
- . INTELLIGENT ACCESS W/PUSH
- . REAR VIEW CAMERA
- . REVERSE SENSING SYSTEM
- . SMARTGAUGE W/ ECOGUIDE
- . UNIVER GARAGE DOOR OPENER

SAFETY/SECURITY

- . AIRBAGS - DUAL STAGE FRONT MOUNTED SIDE IMPACT
- . LATCH CHILD SAFETY SYSTEM
- . SECURILOCK[®] ANTI-THEFT SYS

WARRANTY

- . 5YR/60,000 POWERTRAIN
- . 8YR/100,000 HYBRID COMPON

- . DRVR SIDEVIEW MIR-AUTO DIM
- . GLASS - SOLAR-TINTED
- . HEADLAMPS-LED
- . TURN SIG/APPRCH LAMP/MEM
- . TIRE INFLATOR/SEALANT KIT
- . 60/40 SPLIT FOLD REAR SEAT
- . AUTO-DIM REARVIEW MIRROR
- . DUAL-ZONE ELECTRONIC
- . LEATHER WRAPPED STR WHEEL
- . POWERPOINTS - 12V (2)
- . SEATS - HEATED, 10-WAY PWR
- . WINDOWS-1-TOUCH UP/DOWN
- . ACTIVE NOISE CONTROL
- . FORD CO-PILOT360
- . HOTSPOT TELEMATICS MODEM
- . BUTTON START
- . REMOTE KEYLESS ENTRY
- . SIRIUSXM[®] - SVC N/A AK&HI
- . SYNC3[®] 8" SCR N W/APPLINK[®]
- . VOICE ACTIVATED NAVIGATION
- . AIRBAG-DRIVER/PASS KNEE
- . AIRBAGS - FRONT SEAT
- . AIRBAGS - SIDE AIR CURTAIN
- . PERIMETER ALARM
- . TPMS - INDIVIDUAL
- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 ROADSIDE ASSIST

Price Information
STANDARD VEHICLE
PRICE

MSRP
\$31,630

Included on this Vehicle

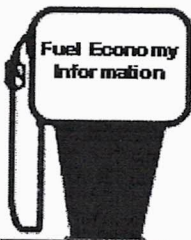
EQUIPMENT GROUP 600A
17" SPARKLE SILVER ALUM WHEEL

Optional Equipment

2020 MODEL YEAR
OXFORD WHITE
MD LT STN ACTIVEX ST MTRL
2.0L IVCT I4 HEV
ECVT AUTO TRNS POWERSPLIT
50 STATE EMISSIONS
ADAPTIVE CRUISE W/STOP & GO
LANE KEEPING SYSTEM
BLIS W/CROSS TRAFFIC ALERT
FRONT LICENSE PLATE BRACKET

TOTAL VEHICLE & OPTIONS	31,630
DESTINATION & DELIVERY	1,195
TOTAL MSRP	\$32,825

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".



CITY MPG
43
HIGHWAY
MPG
41

Estimated Annual Fuel Cost: \$

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between _ and _ mpg in the city and between _ and _ mpg on the highway. For Comparison Shopping all vehicles classified as have been issued mileage ratings from _ to _ mpg city and _ to _ mpg highway.

Subject to availability at time of sale



Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by the Ford and Lincoln dealers. Ask your dealer for prices and additional details or see our website at www.Ford-ESP.com.

31,825
85 Doc
2,473.03 TAX
7. Tire Fee

34,390.03
Retro (5,000)
29,390.03/kx
2/10/2021

Gosch

ey <assistance@goschford.dsmessage.com>
bruary 11, 2021 10:43 AM

Subject:

RE: RE: RE: RE: Gosch Ford Hemet



Hi Karee,

My apologies, to clarify yes anyone can buy this model but this quote will be specific for you. We understand that Covid has impacted multiple people and businesses so we strive to take care of our local companies whenever we get the chance. Your final price including taxes is \$34,608.63.

Best Regards,

Lorenzo Dudley

Internet Sales



(951) 658-3181 ext 473

This email was **sent to:** KareeK@beaumontca.gov.
From: Gosch Ford Hemet 150 Carriage Circle Hemet, CA 92545

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[Unsubscribe](#) - to stop all future email communications [REF_V1924656-1109194_NO].
[Terms and Conditions](#)

Direct Communication Notice

"We value your privacy. To learn about our collection and use of your personal information, read our <https://www.goschfordhemet.com/notice-at-collection.htm>

----- Original Message -----

FROM EMAIL: KareeK@beaumontca.gov
TO: assistance@goschford.dsmmessage.com
Sent: 2/11/2021 10:28:26 AM
SUBJECT: RE: RE: RE: Gosch Ford Hemet

Yes, it does!

KAREE KEYSER

Solid Waste & Recycling Manager

City of Beaumont

550 E. 6th Street, Beaumont, Ca 92223

Desk (951) 572-3223 | Cell (951) 392-1293

BeaumontCa.gov

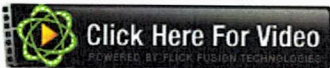
From: Lorenzo Dudley <assistance@goschford.dsmmessage.com>
Sent: Thursday, February 11, 2021 9:57 AM
To: Karee Keyser <KareeK@beaumontca.gov>
Subject: RE: RE: RE: Gosch Ford Hemet



New 2020 Ford

Fusion Energi Titanium Sedan

VIN: 3FA6P0SU2LR171249 Stock: E200409



📍 Located at Gosch Ford Escondido

Time for a breakup?
**WE'RE BUYING VEHICLES
 FOR CASH.**

WHAT'S IT WORTH?

Detailed Pricing

MSRP ¹	\$35,995
Price	Call for your Easy Way Price
Retail Bonus Cash Details	-\$2,000
Retail Customer Cash Details	-\$2,500
Select Inventory Retail Customer Cash Details	-\$500
Trade-In Assistance Bonus Cash Details	-\$1,000
MSRP ¹ Detailed Pricing	\$35,995

+ See 5 Available Specials






Exterior Color	<input type="radio"/> White
Interior Color	<input type="radio"/> Ebony
Body	Sedan
Transmission	Variable
Drivetrain	Front-wheel Drive
Engine	2.0L I-4 cyl

BUY NOW

Not ready to buy?

GET TRADE-IN OFFER**GET FINANCED ONLINE**We're here to help **760-279-8852**

Highlighted Features

-  NAVIGATION SYSTEM
-  WIRELESS PHONE CONNECTIVITY
-  SECURITY SYSTEM

Detailed Specifications

 **Warranty** **Exterior** **Functional** **Interior** **Safety** **Standard Features**

Dealer Notes

You won't want to miss this excellent value!

Worthy equipment and features in an attainable package with perfect midsize proportions! Top features include a split folding rear seat, speed sensitive wipers, front dual-zone air conditioning, and power front seats. Smooth gearshifts are achieved thanks to the efficient 4 cylinder engine, and for added security, dynamic Stability Control supplements the drivetrain.

Our experienced sales staff is eager to share its knowledge and enthusiasm with

**CHAT
TEXT**