



## Staff Report

**TO:** City Council  
**FROM:** Jaime Salas, IT Manager  
**DATE:** April 19, 2022  
**SUBJECT:** Authorize the Purchase of KACE Systems Management Appliance Solution with Dell, Inc. in an Amount Not to Exceed \$36,345.88

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### **Background and Analysis:**

The City of Beaumont Information Technology (IT) Department is looking for a better way to manage, monitor, and maintain the City's IT devices and assets. The current procedure to manage, monitor, and maintain is to have staff physically walk to each device on the network and log in to access its status.

The KACE Systems Management Appliance delivers comprehensive server management and monitoring tools that make it possible to automate and deliver agentless inventory, systems log monitoring, software distribution, and service-desk capabilities. KACE simplifies the process by leveraging features that will allow IT to monitor, manage, and deploy update and upgrades to all devices from one location.

Per Beaumont Municipal Code Section 3.01.050 – Bidding Requirements for Materials, Supplies and Equipment, subsection B) – Alternative Procedure, City staff conducted an informal quote request from three distributors of the sole-sourced KACE Systems Management Appliance. Each distributor included a percentage fee for the distribution of the product. The lowest quote was from Dell, Inc. (Attachment A).

### **Fiscal Impact:**

A five-year licensing subscription to KACE is quoted at \$36,345.88. After the fifth year, the renewal cost is 25% of the initial licensing fee. In this case, after the fifth year, the renewal fee will be \$6,858.69. This purchase will be paid from the Information Technology Internal Service Fund (600-5150-7072).

### **Recommended Action:**

Approve and authorize the issuance of a purchase order to Dell, Inc. for the KACE Systems Management Appliance in the amount of \$36,345.88.

**Attachments:**

A. Dell, Inc. Quote