

CITY OF BAY ST. LOUIS
SCORING FOR GRANT ADMINISTRATOR - July 2024

Category	Points	Tetra Tech	HGA	Alexander & Parker	Solutient	Rostan Solutions	SMM Consulting
Experience	0-50	50	45	0	45	45	50
Performance	0-20	20	20	0	15	10	20
Capability	0-20	20	20	0	15	10	20
Cost of Services	0-5	5	5	5	5	5	5
References	0-5	5	3	0	3	3	4
TOTAL		100	93	5	83	73	99

- 1) The specialized experience and technical competence of the firm with respect to administration and related work on projects funded with Flood Mitigation Assistance Swift Current and other federally funded projects (0-50 points);
- 2) The past record of performance of the firm with respect to such factors as accessibility to clients, quality of work, and ability to meet schedules (0-20 points);
- 3) Capability of carrying out all aspects of grant related activities (0-20 points);
- 4) Cost of services (0-5 points);
- 5) References from previous clients of related work with the firm within the past five years (0-5 points)

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Category	Points	Tetra Tech	HGA	Alexander & Parker	Solutient	Rostan Solutions	SMM Consulting
Experience	0-50	48	46	~	45	46	47
Performance	0-20	19	19	~	16	16	19
Capability	0-20	20	20	~	15	15	20
Cost of Services	0-5	5	5	5	5	5	5
References	0-5	5 mf	4 mf	~ mf	3 mf	2 mf	4 mf

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- 2) The past record of performance of the firm with respect to such factors as accessibility to clients, quality of work, and ability to meet schedules (0-20 points);
- 3) Capability of carrying out all aspects of grant related activities (0-20 points);
- 4) Cost of services (0-5 points);
- 5) References from previous clients of related work with the firm within the past five years (0-5 points)

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Category	Points	Tetra Tech	HGA	Alexander & Parker	Solutient	Rostan Solutions	SMM Consulting
Experience	0-50	50	50	0	40	50	40
Performance	0-20	20	20	0	15	15	15
Capability	0-20	20	20	0	15	15	15
Cost of Services	0-5	5	5	0	3	3	3
References	0-5	1	3	0	2	2	1
		96	98	N/A	75	85	74

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- 3) Capability of carrying out all aspects of grant related activities (0-20 points); 4) Cost of services (0-5)
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Tetra Tech	HGA	Solutient	Solutient	Rostan Solutions	SMM Consulting
Work across all 10 regions, 6 current FEMA contracts	22 SWIFT applications current.	18 years working with FEMA on Hazard Mitigation Assistance (HMA) projects	Office of Community Development's Low-Moderate Income program funds.	Worked with MEMA Dhead	A lot of acquisition projects / some elevation
10 Subrecipient support and monitoring 2023 All Florida	HGA was selected in 2021 by the State of Louisiana,	FEMA Region VI page 14	There are several sources of match funding available for use in these FEMA programs, and	FEMA Region VI cover letter	Not local
	350 homes elevated	Program Management Organizations	Solutient has specific expertise in guiding homeowners through the process of determining	OPTION ASSIGNMENTOPTION 1: PROGRAM MANAGED CONTRACTOR ASSIGNMENT	Familiar with process of FMA
5%	(3) Cost structure Subrecipient/Management/Pre Award	Solutient proposes a fee of \$1,259.50 per property for application development/ submission and \$10,190.50 per property for Administrative/Program Management for a	eligibility with many sources of match funding. One such source of funding, CDBG-DR, is particularly complicated in that the program is governed by the Office of Housing and Urban	OPTION ASSIGNMENTOPTION 2: HOMEOWNER SELECTED CONTRACTOR ASSIGNMENT(
Tetra tech is the only company that appears to stay within the 5% management fee which is paid by FEMA service and support throughout the FMA Swift Current Grant		total of \$11,450.00 per property.	Development (HUD) and the regulations are thorough and complex.	Hourly rate	
subapplication process. Page 12		JP FMA 2022-015 Reconstruction - SWIFT \$403,144 2 Sep-22	Above represents our minimal rates. Final rate will be negotiated and dependent on complexity of		
funding through Community Development Block Grant-Disaster Recovery (CDBG-DR) applications. Page		JP FMA 2022-002 Elevation - SWIFT \$3,035,250 18 Apr-23	projects. Solutient can also provide grant management services for infrastructure layouts at a rate of		
All work performed virtually pg 19 page 17 says locally		JP FMA 2022-024 Elevation - SWIFT \$892,016 5 Apr-23	9.5/14.5% or award amount per infrastructure project dependent upon the complexity of the project.		
		determined income criteria may be eligible to receive the	3,000 FEMA mitigation projects since 2006.		