

MUNICIPALITY BID PROPOSAL FORM

TO THE COUNCIL AND MAYOR OF THE CITY OF BAY ST. LOUIS

We submit the following bid proposal for serving as the depository for The City of Bay St Louis (municipality) for the period beginning May 1, 2026 and ending April 30, 2028 and thereafter until new arrangements shall be made according to law:

1. Renasant Bank is insured by the Federal Deposit Insurance Corporation or any successors to such insurance corporation.
2. Renasant Bank has met the primary capital to assets ratio of five and one-half percent (5 1/2%) or more as of June 30, 2025 has received certification of such from the State Treasurer, and will attach commission in response. **Please attach commission in response.**
3. Renasant Bank has one (1) office located in Bay St. Louis, Mississippi. **Please attach in response a list of all branches located in the municipality. Include address of each branch.**
4. Renasant Bank has nine (9) employees located in Bay St. Louis city limits.
5. Renasant Bank agrees to place on deposit with The State Treasurer as security any of the securities eligible for securing of city funds as provided in Section 27-105-5, Mississippi Code Ann. (1972) in an amount at least equal to one hundred five percent (105%) of the maximum sum to be placed on deposit in such financial institution at any one time exclusive of that portion of accounts insured by the Federal Deposit Insurance Corporation, or any successors to such insurance corporation.

Or, Renasant Bank is a public funds guaranty pool member under sections 27-105-5 and 27-105-6, Mississippi Code Ann. (1972). The qualified financial institution shall secure those deposits by placing qualified securities on deposit with the State Treasurer as provided in section 27-105-5.
6. Renasant Bank agrees to execute a Collateral Security Agreement with the Municipality in the form recommended by the State Treasurer of the State of Mississippi for the purpose of complying with Section 1823(e) of FIRREA as necessary to ensure that the Municipality will possess a preferred claim to pledged securities in the event of default by the depository bank. All Collateral Security Agreements will be executed upon the opening of accounts.
7. Renasant Bank agrees to monitor monthly deposits of the municipality in order to ensure adequate securities are pledged and to provide the municipality with an annual report listing accounts reported to the State Treasurer.
8. Renasant Bank agrees to prepare monthly statements beginning with the first day of the month and ending with the last day of the month, showing debits, credits, balances, and sequential listing of cashed checks within five (5) business days of the statement closing date.
9. Renasant Bank agrees to pay interest on the Municipality's accounts based on a fixed interest rate.

CURRENT RATES BASED ON ABOVE CALCULATIONS

Fixed

DDA Checking Accounts 2.85% APR / 2.89% APY

*(*A variable rate of Fed Funds Upper Target less 0.50% is also proposed in accompanying document.)*

Money Market/Savings Accounts N/A %

Note: Interest shall be earned on the average daily investable balance.

10. N/A agrees to provide earnings allowance on daily Municipality account balances that offset bank service charges. The earnings credit rate (ECR) shall be N/A %
11. Renasant Bank agrees to, if requested, offer advice on cash management and investment strategies necessary to properly utilize the Municipality's assets.
12. Renasant Bank agrees to provide the requested information necessary for the completion of the annual audit at no charge to the Municipality or its auditors.
13. Renasant Bank agrees to allow the Municipality to establish or maintain checking or savings accounts for no charge or minimum charges/fees for deposits credited, checks paid, incoming wire transfers, or returned deposit items. In addition, Renasant Bank agrees to provide the services listed on the following page at no charge or minimum charge to the Municipality based on account data provided by the municipality and data listed below:

Account Data as of January 31, 2026	
<i>Average Monthly Ledger Balance</i>	\$15,716,057.58
<i>Number of DDA Checking Accounts</i>	20
<i>Number of Savings Accounts</i>	0

Completed By Municipality			Financial Institution's Response	
Account Services	Services Utilized? (Yes/No/Interested)	Monthly Average Volume	Provided at No Charge (Yes or No)	Direct Fee or Service Charge (Indicate Fee or Charge)
<i>Stop Payments</i>	Yes	Varies	Yes	\$26.00
<i>Outgoing Wire Transfers</i>	Yes	Varies	Yes	\$10.00
<i>Incoming Wire Transfers</i>	Yes	Varies	Yes	\$20.00
<i>Night Depository Services</i>	No		Yes	N/A
<i>Locking Bank Bags</i>	No		Yes	N/A
<i>Keys for bank night drop</i>	No		Yes	N/A
<i>Deposit Slips</i>	Yes	Varies	Yes	Varies
<i>Checks</i>	Yes	Varies	Yes	Varies
<i>Re-deposit of returned deposit items at least twice</i>	Yes	Varies	Yes	\$0.00
<i>Research/Statement Reproduction</i>	Yes	Varies	Yes	Varies
<i>Payroll Direct Deposit Services</i>	Yes	Varies	Yes	Varies
<i>Transactions handled via phone</i>	Yes	Varies	Yes	Varies
<i>Cash in to be counted by teller at time of deposit</i>	No		Yes	\$0.00
<i>Internet Banking Access</i>	Yes	Varies	Yes	\$25.00
<i>Overdraft Fees and Penalties</i>	No		Yes	N/A
<i>Positive Pay</i>	Yes	Varies	Yes	Varies
<i>Reconciliation</i>	No		Yes	N/A
<i>Controlled Disbursements</i>	No		Yes	N/A
<i>Stored Value (Payroll) Cards</i>	No		Yes	N/A
<i>Lockbox Services</i>	No		Yes	N/A
<i>Check to ACH Conversion</i>	No		Yes	N/A
<i>Direct Debit (ACH-Utility Billing)</i>	Yes		Yes	Varies
Note: Please add any additional services you deem necessary or have interest in under "Service" column				
<i>ACH Positive Pay</i>			Yes	Varies

14. Renasant Bank agrees to provide ledger credit on the same day as deposits occur (holidays and weekends excluded). This includes same day credit on wire transfer of funds from the federal and state government, and same day credit on deposits made by the Municipality prior to 2:00 P.M.CST.

Financial Institution Name: Renasant Bank

Primary Contact Name: Trey Hough

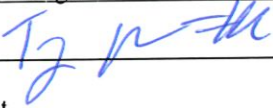
Telephone Number: (601) 624-8652

Street Address: 800 Hwy. 90

City, State, Zip Code: Bay St. Louis, MS 39520

Email Address: Trey.Hough@renasant.com

Type or Print Name: Trey Hough

Authorized Signature: 

Title: Market President

Date: March 19, 2026

Dana Feuerstein

From: Jessica Sekinger <Jessica.Sekinger@renasant.com> on behalf of Jessica Sekinger
Sent: Tuesday, March 24, 2026 3:59 PM
To: Dana Feuerstein; Trey Hough
Cc: Sissy Gonzales
Subject: RE: [EXTERNAL] City of Bay St Louis - Depository Bid

They are going to continue the bid with no fees.



Jessica Sekinger
Branch Manager, AVP
800 Highway 90
Bay Saint Louis, MS 39520
Jessica.Sekinger@renasant.com
Office: 228-467-9211



[RenasantBank.com](https://www.renasantbank.com) [Open an Account](#) [Renasant Email Opt-Out](#)

From: Dana Feuerstein <df Feuerstein@baystlouis-ms.gov>
Sent: Tuesday, March 24, 2026 3:46 PM
To: Trey Hough <Trey.Hough@renasant.com>; Jessica Sekinger <Jessica.Sekinger@renasant.com>
Cc: Sissy Gonzales <sgonzales@baystlouis-ms.gov>
Subject: [EXTERNAL] City of Bay St Louis - Depository Bid

We are reading this as Renasant Bank will provide these services at no charge; is this the intent of Renasant Bank or is there a direct fee?

