

# BAY ST LOUIS MUNICIPAL HARBOR SLIPS \*\* OCT 2023 TO SEPT 2024

	1ST QUARTER 2023						2ND QUARTER 2024						3RD QUARTER 2024						4TH QUARTER 2024				
	OCT	NOV	DEC	Q1 %	YTD%		JAN	FEB	MAR	Q2 %	YTD%		APR	MAY	JUNE	Q3 %	YTD%		JULY	AUG	SEPT	Q4 %	YTD%
<b>Total Slips</b>	197	197	198				200	200	200				200	200	200				200	200	200		
<b>Occupied</b>	188	184	183				183	181	181				179	182	183				184	187			
<b>Vacant</b>	9	14	15				17	19	19				21	18	17				16	13			
<b>Occupancy</b>	<b>95%</b>	<b>93%</b>	<b>93%</b>	<b>94%</b>	<b>94%</b>		<b>92%</b>	<b>91%</b>	<b>91%</b>	<b>91%</b>	<b>92%</b>		<b>90%</b>	<b>92%</b>	<b>92%</b>	<b>91%</b>	<b>92%</b>		<b>92%</b>	<b>94%</b>			
<b>65' Slips</b>	17	17	17				18	18	18				18	18	18				18	18	18		
<b>Occupied</b>	16	15	17				18	18	18				18	17	16				18	18			
<b>Vacant</b>	1	2	0				0	0	0				0	1	2				0	0			
<b>Occupancy</b>	<b>94%</b>	<b>88%</b>	<b>100%</b>	<b>97%</b>	<b>97%</b>		<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>98%</b>		<b>100%</b>	<b>94%</b>	<b>89%</b>	<b>94%</b>	<b>97%</b>		<b>100%</b>	<b>100%</b>			
<b>60' Slips</b>	9	9	9				9	9	9				9	9	9				9	9	9		
<b>Occupied</b>	9	9	8				8	8	8				8	8	8				8	8			
<b>Vacant</b>	0	0	1				1	1	1				1	1	1				1	1			
<b>Occupancy</b>	<b>100%</b>	<b>100%</b>	<b>88%</b>	<b>96%</b>	<b>96%</b>		<b>89%</b>	<b>89%</b>	<b>89%</b>	<b>89%</b>	<b>92%</b>		<b>89%</b>	<b>89%</b>	<b>89%</b>	<b>89%</b>	<b>91%</b>		<b>89%</b>	<b>89%</b>			
<b>50' Slips</b>	22	22	22				22	22	22				22	22	22				22	22	22		
<b>Occupied</b>	22	22	22				21	21	22				22	22	22				22	22			
<b>Vacant</b>	0	0	0				1	1	0				0	0	0				0	0			
<b>Occupancy</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>		<b>95%</b>	<b>95%</b>	<b>100%</b>	<b>97%</b>	<b>98%</b>		<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>99%</b>		<b>100%</b>	<b>100%</b>			
<b>45' Slips</b>	22	22	22				22	22	22				22	22	22				22	22	22		
<b>Occupied</b>	22	22	22				22	21	20				18	21	21				20	20			
<b>Vacant</b>	0	0	0				0	1	2				4	1	1				2	2			
<b>Occupancy</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>		<b>100%</b>	<b>95%</b>	<b>91%</b>	<b>95%</b>	<b>97%</b>		<b>81%</b>	<b>95%</b>	<b>95%</b>	<b>90%</b>	<b>95%</b>		<b>91%</b>	<b>91%</b>			

\*THERE ARE 210 SLIPS AVAILABLE FOR RENT, PER THE SECRETARY OF STATE 13 OF THEM HAVE TO BE KEPT AVAILABLE FOR TRANSIENT SLIPS, LEAVING 197 SLIP TO RENT FULL TIME.\*

\*EVENT DECK IS NOW IN THE COUNT OF SLIPS BEING USED AND TWO OF THE DESIGNATED TRANSIENT SLIPS HAVE BEEN RENTED FULL TIME.

# BAY ST LOUIS MUNICIPAL HARBOR SLIPS \*\*OCT. 2023 TO SEPT. 2024

1ST QUARTER 2023							2ND QUARTER 2024						3RD QUARTER 2024						4TH QUARTER 2024				
	OCT	NOV	DEC	Q1 %	YTD%		JAN	FEB	MAR	Q2 %	YTD%		APR	MAY	JUNE	Q3 %	YTD%		JULY	AUG	SEPT	Q4 %	YTD%
40' Slips	47	47	47				47	47	47				47	44	47				47	47	47		
Occupied	38	39	39				39	39	39				38	39	38				37	38			
Vacant	9	8	8				8	8	8				9	8	9				10	9			
Occupancy	81%	82%	82%	82%	82%		83%	83%	83%	83%	83%		80%	89%	80%	83%	83%		79%	81%			
35' Slips	61	61	61				61	61	61				61	61	61				61	61	61		
Occupied	61	61	60				59	59	56				56	58	60				59	61			
Vacant	0	0	1				2	2	5				5	3	1				2	0			
Occupancy	100%	100%	98%	99%	99%		95%	97%	92%	95%	97%		91%	95%	98%	95%	96%		97%	100%			
25' Slips	16	16	16				16	16	16				16	16	16				16	16	16		
Occupied	15	12	11				11	10	13				15	15	14				16	16			
Vacant	1	4	5				5	6	3				1	1	2				0	0			
Occupancy	88%	75%	68%	77%	77%		77%	63%	81%	68%	72%		93%	93%	88%	91%	79%		100%	100%			
End Caps	4	4	4				4	4	4				4	4	4				4	4	4		
Occupied	4	4	4				4	4	4				3	2	3				3	3			
Vacant	0	0	0				0	0	0				1	2	1				1	1			
Occupancy	100%	100%	100%	100%	100%		100%	100%	100%	100%	100%		75%	50%	75%	67%	89%		75%	75%			
Event Deck							1	1	1	100%	100%		1	1	1	100%	100%		1	1			

**\*THERE ARE 210 SLIPS AVAILABLE FOR RENT, PER THE SECRETARY OF STATE 13 OF THEM HAVE TO BE KEPT AVAILABLE FOR TRANSIENT SLIPS, LEAVING 197 TO RENT FULL TIME \***

**\*EVENT DECK IS NOW IN THE COUNT OF SLIPS BEING USED AND TWO OF THE DESIGNATED TRANSIENT SLIPS HAVE BEEN RENTED FULL TIME.**

BAY ST LOUIS MUNICIPAL HARBOR SALES										
October 2023 - September 2024										
	Oct-23	Nov-23	Dec-23	Q1	YTD	Jan 2024	Feb 2024	Mar 2024	Q2 Total	YTD
Transients										
	\$ 2,953.50	\$ 2,013.92	\$ 1,834.50	\$ 6,801.92	\$ 6,801.92	\$ 244.50	\$ 471.00	1900.80	2616.3	9418.22
Fuel										
Diesel	\$ 15,802.67	\$ 9,410.35	\$ 12,822.63	\$ 38,035.65		\$ 13,851.16	\$ 5,512.91	\$ 14,575.10	\$ 33,939.17	
Gas	\$ 13,638.65	\$ 11,611.15	\$ 6,809.25	\$ 32,059.05		\$ 1,277.91	\$ 4,270.66	\$ 17,360.63	\$ 22,909.20	
TOTAL	\$ 29,441.32	\$ 21,021.50	\$ 19,631.88	\$ 70,094.70	\$ 70,094.70	\$ 15,129.07	\$ 9,783.57	\$ 31,935.73	\$ 56,848.37	\$ 126,943.07
Ice Sales										
20 lbs	\$ 812.53	\$ 197.87	\$ 46.31	\$ 1,056.71		\$ -	\$ 8.42	\$ 143.14	\$ 151.56	
10 lbs	\$ 53.13	\$ 2.34	\$ 2.34	\$ 57.81		\$ -		\$ 9.36	\$ 9.36	
TOTAL	\$ 865.66	\$ 200.21	\$ 48.65	\$ 1,114.52	\$ 1,114.52	\$ -	\$ 8.42	\$ 152.50	\$ 160.92	\$ 1,275.44
	24-Apr	24-May	24-Jun	Q3	YTD	Jul-24	Aug-24	Sep-24	Q4	YTD
Transients										
	\$ 1,037.90	\$ 6,401.60	\$ 2,308.46	\$ 9,747.96	\$ 18,836.44	\$3,452.00	\$1,798.00			
Fuel										
Diesel	\$ 6,151.35	\$ 28,727.88	\$ 13,286.38	\$ 48,165.61		\$ 15,874.25	\$ 21,386.55			
Gas	\$ 28,935.30	\$ 66,120.58	\$ 81,149.44	\$ 176,205.32		\$ 75,546.49	\$ 62,089.71			
TOTAL	\$ 35,086.65	\$ 94,848.46	\$ 94,435.82	\$ 224,370.93	\$ 351,314.00	\$ 91,420.74	\$ 83,476.26			
Ice Sales										
20 lbs	\$ 231.55	\$ 492.57	\$ 644.13	\$ 1,368.25		\$ 938.83	\$ 1,107.23			
10 lbs	\$ 11.70		\$ 4.68	\$ 16.38		\$ 4.68	\$ -			
TOTAL	\$ 243.25	\$ 492.57	\$ 648.81	\$ 1,384.63	\$ 2,660.12	\$ 943.51	\$ 1,107.23			

**TOTAL FOR OCTOBER 2023 TO SEPTEMBER 2024**