|            | BAY ST LOUIS MUNICIPAL HARBOR SALES<br>October 2024 - September 2025 |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
|------------|--|-----------|---------------|-----------|-------|-----------|-----|-----------|--------|-----------|----|----------|-----|-----------|-----|----------|----|-----------|------|------------|
|            |  | 24-Oct    | 24-Nov 24-Dec |           | Q1 YT |           |     | YTD       | 25-Jan |           |    | 25-Feb   |     | 25-Mar    |     | Q2 Total |    | YTD       |      |            |
| Transients |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
|            | \$   | 4,395.90  | \$            | 2,184.20  | \$    | 1,548.37  | \$  | 8,128.47  | \$     | 8,128.47  | \$ | 701.46   | \$  | 556.50    | 1   | .657.42  | \$ | 1,257.96  | 0    | 9386.43    |
| Fuel       |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| Diesel     | \$   | 13,017.65 | \$            | 7,871.00  | \$    | 5,319.80  | \$2 | 26,208.45 | \$     | 26,208.45 | \$ | 1,798.58 |     |           | \$  | 2,548.00 |    |           |      |            |
| Gas        | \$   | 26,604.77 | \$            | 9,596.45  | \$    | 7,195.40  | \$4 | 13,396.62 | \$     | 43,396.62 | \$ | 236.68   | \$1 | .0,021.31 | \$1 | 5,855.80 |    |           |      |            |
| TOTAL      | \$   | 39,622.42 | \$            | 17,467.45 | \$    | 12,515.20 | \$6 | 59,605.07 | \$     | 69,605.07 | \$ | 2,035.26 | \$1 | 0,021.31  | \$1 | 8,403.80 | \$ | 30,460.37 | \$ 1 | 100,065.44 |
| Ice Sales  |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| 20 lbs     | \$   | 155.77    | \$            | 46.31     | \$    | 28.00     | \$  | 230.08    | \$     | 230.08    | \$ | 165.05   | \$  | 227.34    | \$  | 79.99    |    |           |      |            |
| 10 lbs     | \$   | 9.36      |               |           |       |           | \$  | 9.36      | \$     | 9.36      |    |          |     |           |     |          |    |           |      |            |
| TOTAL      | \$   | 165.13    | \$            | 46.31     | \$    | 28.00     | \$  | 239.44    | \$     | 239.44    | \$ | 165.05   | \$  | 227.34    | \$  | 79.99    | \$ | 472.38    | \$   | 711.82     |
|            | 1  | 25-Apr    |               | 24-May    |       | 24-Jun    |     | Q3        |        | YTD       |    | Jul-25   |     | Aug-25    |     | Sep-25   |    | Q4        |      | YTD        |
| Transients |  | 20 / 01   |               | 24 May    |       | 24 Jun    |     | 43        |        | 110       |    | 501 25   | -   | 146 25    |     |          |    | 41        |      | 110        |
| mansients  |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| Fuel       |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| Diesel     |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| Gas        |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| TOTAL      |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| Ice Sales  |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| 20 lbs     |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| 10 lbs     |  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |
| TOTAL      | 1  |           |               |           |       |           |     |           |        |           |    |          |     |           |     |          |    |           |      |            |

### TOTAL FOR OCTOBER 2024 TO SEPTEMBER 2025

# BAY ST LOUIS MUNICIPAL HARBOR SLIPS \*\* OCT 2024 TO SEPT 2025

|             |      | 1ST QU | IARTER 20 | 24   |      |      | 2ND ( | QUARTER | 2025 |      |     | 3RD C | UARTER | 2025 |      | 4TH QUARTER 2025 |     |      |      |      |  |  |
|-------------|------|--------|-----------|------|------|------|-------|---------|------|------|-----|-------|--------|------|------|------------------|-----|------|------|------|--|--|
|             | ОСТ  | NOV    | DEC       | Q1 % | YTD% | JAN  | FEB   | MAR     | Q2 % | YTD% | APR | MAY   | JUNE   | Q3 % | YTD% | JULY             | AUG | SEPT | Q4 % | YTD% |  |  |
| Total Slips | 198  | 198    | 198       |      |      | 198  | 198   | 198     |      |      | 198 | 198   | 198    |      |      | 198              | 198 | 198  |      |      |  |  |
| Occupied    | 184  | 185    | 188       |      |      | 187  | 188   | 190     |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Vacant      | 14   | 14     | 10        |      |      | 11   | 10    | 8       |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Occupancy   | 93%  | 93%    | 95%       | 96%  | 96%  | 94%  | 95%   | 96%     | 95%  | 95%  |     |       |        |      |      |                  |     |      |      |      |  |  |
| 65' Slips   | 18   | 18     | 18        |      |      | 18   | 18    | 18      |      |      | 18  | 18    | 18     |      |      | 18               | 18  | 18   |      |      |  |  |
| Occupied    | 17   | 18     | 17        |      |      | 18   | 18    | 17      |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Vacant      | 1    | 0      | 1         |      |      | 0    | 0     | 1       |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Occupancy   | 94%  | 100%   | 94%       | 96%  | 96%  | 100% | 100%  | 94%     | 98%  | 97%  |     |       |        |      |      |                  |     |      |      |      |  |  |
|             |      |        |           |      |      |      |       |         |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| 60' Slips   | 9    | 9      | 9         |      |      | 9    | 9     | 9       |      |      | 9   | 9     | 9      |      |      | 9                | 9   | 9    |      |      |  |  |
| Occupied    | 8    | 7      | 8         |      |      | 7    | 7     | 8       |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Vacant      | 1    | 2      | 1         |      |      | 2    | 2     | 1       |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Occupancy   | 89%  | 77%    | 88%       | 81%  | 81%  | 77%  | 77%   | 88%     | 80%  | 80%  |     |       |        |      |      |                  |     |      |      | ļ    |  |  |
| 50' Slips   | 22   | 22     | 22        |      |      | 22   | 22    | 22      |      |      | 22  | 22    | 22     |      |      | 22               | 22  | 22   |      |      |  |  |
| Occupied    | 22   | 23     | 22        |      |      | 22   | 22    | 23      |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Vancant     | 0    | (+1)   | 0         |      |      | 0    | 0     | (+1)    |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Occupancy   | 100% | 100%   | 100%      | 100% | 100% | 100% | 100%  | 100%    | 100% | 100% |     |       |        |      |      |                  |     |      |      |      |  |  |
|             |      |        |           |      |      |      |       |         |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| 45' Slips   | 21   | 21     | 21        |      |      | 21   | 21    | 21      |      |      | 21  | 21    | 21     |      |      | 21               | 21  | 21   |      |      |  |  |
| Occupied    | 21   | 21     | 21        |      |      | 21   | 21    | 21      |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Vancant     | 0    | 0      | 0         |      |      | 0    | 0     | 0       |      |      |     |       |        |      |      |                  |     |      |      |      |  |  |
| Occupancy   | 100% | 100%   | 100%      | 100% | 100% | 100% | 100%  | 100%    | 100% | 100% |     |       |        |      |      |                  |     |      |      |      |  |  |

### \*THERE ARE 210 SLIPS AVAILABLE FOR RENT, PER THE SECRETARY OF STATE 13 OF THEM HAVE TO BE KEPT AVAILABLE FOR TRANSIENT SLIPS,

LEAVING 197 SLIP TO RENT FULL TIME.\*

\*EVENT DECK IS NOW IN THE COUNT OF SLIPS BEING USED AND TWO OF THE DESIGNATED TRANSIENT SLIPS HAVE BEEN RENTED FULL TIME.

\*50' SLIPS HAS ONE EXTRA THAT IS USUALLY A TRANSIENT SLIP. SLIP 2-39 WAS RENTED UNTIL ANOTHER SLIP OPENS UP.

# BAY ST LOUIS MUNICIPAL HARBOR SLIPS \*\*OCT. 2024 TO SEPT. 2025

| 40' Slips<br>Occupied | ост<br>43<br>41 | <b>NOV</b> 43 | DEC  | 01.0/ |      |      |      |      | ER 2025 |      |       | 311 | O QUARTI | LN 2025 |      | 4TH QUARTER 2025 |      |     |      |      |          |  |  |
|-----------------------|-----------------|---------------|------|-------|------|------|------|------|---------|------|-------|-----|----------|---------|------|------------------|------|-----|------|------|----------|--|--|
|                       |                 | 43            |      | Q1 %  | YTD% | JAN  | FEB  | MAR  | Q2 %    | YTD% | APR   | MAY | JUNE     | Q3 %    | YTD% |                  | JULY | AUG | SEPT | Q4 % | YTD%     |  |  |
| Occupied              | 41              | -5            | 43   |       |      | 43   | 43   | 43   |         |      | 43    | 43  | 43       |         |      |                  | 43   | 43  | 43   |      |          |  |  |
|                       |                 | 43            | 43   |       |      | 43   | 43   | 43   |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Vacant                | 2               | 0             | 0    |       |      | 0    | 0    | 0    |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Occupancy             | 95%             | 100%          | 100% | 98%   | 98%  | 100% | 100% | 100% | 100%    | 100% |       |     |          |         |      |                  |      |     |      |      |          |  |  |
|                       | 62              | 62            | 62   |       |      | 60   | 60   | 60   |         |      | 62    | 62  | 62       |         |      |                  | 60   |     | 60   |      | ļ        |  |  |
| 35' Slips             | 63              | 63            | 63   |       |      | 63   | 63   | 63   |         |      | 63    | 63  | 63       |         |      |                  | 63   | 63  | 63   |      | ļ        |  |  |
| Occupied              | 56              | 58            | 61   |       |      | 61   | 62   | 63   |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Vacant                | 5               | 5             | 2    |       |      | 2    | 1    | 0    |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Occupancy             | 88%             | 88%           | 96%  | 91%   | 91%  | 91%  | 98%  | 100% | 96%     | 93%  |       |     |          |         |      |                  |      |     |      |      |          |  |  |
|                       |                 |               |      |       |      |      |      |      |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| 25' Slips             | 16              | 16            | 16   |       |      | 16   | 16   | 16   |         |      | 16    | 16  | 16       |         |      |                  | 16   | 16  | 16   |      |          |  |  |
| Occupied              | 14              | 11            | 11   |       |      | 10   | 10   | 11   |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Vacant                | 2               | 5             | 5    |       |      | 6    | 6    | 5    |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Occupancy             | 88%             | 68%           | 68%  | 75%   | 75%  | 68%  | 68%  | 68%  | 68%     | 71%  |       |     |          |         |      |                  |      |     |      |      |          |  |  |
|                       |                 |               | -    |       |      |      |      |      |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| End Caps              | 4               | 4             | 4    |       |      | 4    | 4    | 4    |         |      | <br>4 | 4   | 4        |         |      |                  | 4    | 4   | 4    |      |          |  |  |
| Occupied              | 4               | 4             | 3    |       |      | 3    | 3    | 3    |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Vacant                | 0               | 0             | 1    |       |      | 1    | 1    | 1    |         |      |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Occupancy             | 100%            | 100%          | 75%  | 92%   | 92%  | 75%  | 75%  | 75%  | 75%     | 83%  |       |     |          |         |      |                  |      |     |      |      |          |  |  |
| Event Deck            | 1               | 1             | 1    |       |      | 1    | 1    | 1    | 1       | 1    |       |     |          | 1       |      |                  |      |     |      |      | <u> </u> |  |  |

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