

Barry Calhoun

From: Marcie Rather <mrather@envocore.com>
Sent: Friday, July 16, 2021 9:55 AM
To: Dalaeli, Josef N.
Subject: RE: Bay City, TX Water Meter Replacement - Additional Proposal Information Request

Happy Friday,

Sorry for the delay, Josef. To answer your question: The life of the system is 20 years or if they make a change to a different technology, whichever comes first.

Don't hesitate in reaching again if needed.

Thank you,
Marcie

MARCIE RATHER
CENTRAL US ACCOUNT EXECUTIVE

M. 251-581-1827



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From: Dalaeli, Josef N. <JNDalaeli@GarverUSA.com>
Sent: Thursday, July 15, 2021 5:34 PM
To: Marcie Rather <mrather@envocore.com>
Subject: RE: Bay City, TX Water Meter Replacement - Additional Proposal Information Request

[ENVOCORE EXTERNAL]

Marcie,

Can you clarify what the life of the system is in your second response? Is that as long as the City continues subscribing to Network/Software as a Service, or a certain number of years? Thanks.

Josef Dalaeli, PE
Garver
918-858-3821

From: Marcie Rather <mrather@envocore.com>
Sent: Thursday, July 15, 2021 2:58 PM
To: Dalaeli, Josef N. <JNDalaeli@GarverUSA.com>
Subject: RE: Bay City, TX Water Meter Replacement - Additional Proposal Information Request

Dear Mr. Dalaeli,

Thank you for inquiring about our proposal, we appreciate the opportunity to provide clarifications.

- 1.) All software updates are included for the life of the system.
- 2.) There are no rate increases or subscription charges over the life of the system.
- 3.) Yes, all warranties for the meters (both categories) and the endpoints meet or exceed the stated parameters you listed.

Sincerely,

Marcie

MARCIE RATHER
CENTRAL US ACCOUNT EXECUTIVE

M. 251-581-1827



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From: Dalaeli, Josef N. <JNDalaeli@GarverUSA.com>

Sent: Thursday, July 15, 2021 11:55 AM

To: Marcie Rather <mrather@envocore.com>

Subject: Bay City, TX Water Meter Replacement - Additional Proposal Information Request

[ENVOCORE EXTERNAL]

The City of Bay City, Texas has requested additional information regarding your water meter replacement proposal dated June 10, 2021.

1. Does the monthly subscription charge include any software updates?
2. What is the rate of increase of subscription charges?
3. Does the warranty for the proposed meters/endpoints meet or exceed the specified durations listed below?
 - o Meters 1-inch and smaller: 20 years (10 full, 10 pro-rated)
 - o Meters Larger than 1-inch: 10 years
 - o Endpoints: 20 years (10 full, 10 pro-rated)



Josef Dalaeli, PE

Project Manager
Water Team

📞 501-376-3633
📠 206-245-5922