



SIGN-EXPRESS

LIGHTED SIGNS & LED DISPLAYS

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Client City of Bay City Heidi Martinez	Installation Location 1901 5th St, Bay City, TX, 77414	Proposal ID QUO-07804-P6F7S4-4	Date 12/10/2020
Sales Consultant: Mark Bullock		Proposal Valid until: 12/31/2020	

Item Description	Qty	Subtotal
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LED Display Item

6' x 10' Full Color 10mm 160x288 Matrix Double Face Outdoor LED Display Sign 1 **\$39,987.80**

Manufactured in the USA. Full Color Outdoor LED Display features: All Aluminum Constructed Frame and Mounting Angles, Universal Sized 12.6" x 12.6" Modules with Watertight IP67 Rated Float Silicone Sealed fronts and IP67 Rated Conformal Coated Sealed backs. IP67 Rated Data and Power Cable Connectors to Rear of Module. Front & Rear Accessible LED Modules with 3/16" Allen Wrench Actuated Metal Cam Locks at four points, Bright 160 Degree Viewing Angle LEDs set in High Contrast 1000:1 Ratio Louvers, Humidity/Heat Resistant Conformal Coated Meanwell Power Supplies, Certified MET Lab/ UL48, UL8750, UL1433, 5 Year Parts / Factory Labor Warranty, Operating Temperature -40F to +140F. 5 YEAR PARTS & FACTORY LABOR WARRANTY

Display Specifications	
Physical Pitch & Matrix:	10mm at 160 x 288
Active Viewing Area:	5'-3" x 9'-5 3/8"
Color Capability:	Full Color
Pixel Composition:	1 Red / 1 Green / 1 Blue
Brightness:	>10,000
Viewing Angle:	160 degree
Contrast Ratio:	1000:1
LED Life-span:	100,000 Hrs
Video Capability:	Included with all models
Minimum Character Height:	2.76
Max Lines:	20
Max Characters:	57
Max Amps:	@120VAC(27) Amps / @240VAC (14) Amps Per Face
Estimated Electrical Usage:	\$93.31 per month @ 10 cents/kWh
Lifetime Diagnostics and Troubleshooting Support - Included	
5 YEAR PARTS & FACTORY LABOR Factory Labor Warranty with End User Service Ability	
Lifetime Training Support - Included	

Communication

Communication Bundle- 1 **\$0.00**

Software - ViPlex Express/Vnnox Cloud - Windows Based Software with Diagnostics 1 **\$0.00**

World's leading control system manufacturer Nova Star developed Windows Based software that lets you program and display new content. Set up in-depth scheduling based on times, days, and even regions. Key Features include: Quick and Easy Content Creation, Content Enter and Exit Animations, Simultaneous Multi-Window/Multi Content Display(Screen Parting), Dimming Controlled with Manual Time of Day Based or Auto Brightness Sensor Dimming based on ambient light conditions(Auto Dimming Sensor Required), Time & Temperature Display(Temperature Sensor Required), Countdown Timers, Video, Flash, Streaming Multimedia and Websites Display, Playlist Preview. *Compatible with Windows Only

Comm - Automatic Brightness Dimming Control Sensor 1 **\$389.00**

Omni directional photocell automatic brightness control system will automatically dim the brightness of the sign to optimal brightness based on ambient light conditions.

Comm - Express-Link 2.4 GHz Wireless (Full Bridge) 1 **\$611.00**

Express-Link™ is an Advanced 2.4 GHz Wireless Communication System designed and built for severe weather conditions. Enables fast, wireless transmission of data files and content seamlessly to your LED display at distances up to 1500 feet apart with line of sight. Protects your important files and LED display messages from outside interference or tampering. Communication is done via tried and tested TCP/IP communication with WPA/PSK Security Encryption. - Outdoor access point antenna, (POE) Power Over Ethernet Injector, POE Power Cable, 10' CAT-6 Ethernet Cable, & 25' Outdoor UV Shielded CAT-6 Ethernet included - Outdoor sign antenna included - Mounting hardware included

Services

Service - Lifetime Diagnostics 1 \$0.00
 For the life of your sign, Sign-Express will provide technical support and troubleshooting services for all LED displays. Support is performed by phone to help identify the problems or configuration issues that may arise.

Content Creation - 90 Day Trial 1 \$0.00
 Special Offer - Sign-Express's professional graphic artists will provide 90 days of free content with up to 10 slides or 5 videos a month.

Service - Engineering Drawings (1-100 sqft) 1 \$611.00
 Sign-Express will provide structural engineering drawings for the proposed sign structure. All drawings are stamped by a licensed engineer in the state of installation. Drawings will provide recommended footing detail and proper mounting method.

Identification Sign

Identification - Decorative Aluminum Reveal (per linear ft) 22 \$506.00
 Accent sheet metal molding made out of aluminum then primed and painted. Up to 6" in depth and height. Priced per linear foot. 8' ALUMINUM ROOFCAP

Identification - Pole Skirting (per Sq Ft) 168 \$12,264.00
 Pole skirting up to 24" in depth. Constructed with Aluminum angle, tubing and .080" thick Aluminum sheeting. Painted with Matthews Pro-Industrial Acrylic Paint. Copy and colors to match signed Production Rendering. Vents installed if needed for LED Display ventilation. 7' X 24'

Identification Cabinet - Routed Sign (25+ Sq Ft) 35 \$5,845.00
 Double faced, internally illuminated sign with High Output 6500K White LEDs with Electronic High Efficiency 12 volt output Transformers (Auto-switching 120/240 voltage input). Frame comes equipped with automatic shutoff photo cell and UL48 Standard Shutoff Switch mounted on the side of the cabinet. All aluminum construction identification sign frame and 1/8" thick faces with Routed Lettering, backed with translucent poly-carbonate. Layout may include vinyl overlays, text and/or graphics. Frame painted with Matthews Professional Paint System. Copy and colors to match signed Production Rendering. UL Certified Electric Sign. 5' X 7' ROUTED ALUMINUM DOUBLE FACE IDENTIFICATION SIGN.

Install Items

Install - Identification Sign (25 - 50 Sq Ft) 1 \$781.60
 This is for installation of the identification sign up to 50 sq. ft. - Professional Installation - Proper mounting to support structure - Leveling - Touch up. 20% STATE OF TEXAS INSTALL DISCOUNT APPLIED

Install - LED (51 - 65 Sq Ft) 1 \$5,772.00
 Professional installation of up to 65 total square feet of LED display. Professional Installation and Configuration of LED Display(s) listed in this agreement. *Electrical run up to base of the sign is the responsibility of the sign owner, please see Sign-Express Electrical Requirements and Installation document. In certain and rare circumstances, installation quotes may vary based on site specific conditions determined at time of physical site inspection. Please see Terms & Conditions Document listed in this proposal. Services Include: - Physical Site Inspection - Unpacking of LED displays - Bracket fabrication for mounting - Leveling and fastening to structure(s) - Proper grounding - Final connection to client provided electrical within 5 ft. of structure - Junction box with Seal-Tite conduit to displays - Final inspection for proper operation. 20% STATE OF TEXAS INSTALL DISCOUNT APPLIED

Install - Pole up to 12" Diameter (up to 30ft OAH)(supports up to 130 Sq Ft of Signs) 1 \$5,905.60
 Pole up to a 12" Diameter Schedule 40 and up to 30 ft above ground. Sign will not exceed 42 ft height with up to 36" diameter concrete pier footer included. All work performed to engineering specifications. Includes: - Location Inspection - Excavation - Steel Pole - Concrete Pier Footer. 20% STATE OF TEXAS INSTALL DISCOUNT APPLIED

Other Items

CASH (NON-CREDIT CARD) DISCOUNT OF 4% HAS BEEN APPLIED TO QUOTE 1 \$0.00

26' TALL ARCHITECTURAL FEATURE LIGHTED WITH LED ACCENT LIGHTING 1 \$8,200.00

Exclusions

*If not included previously in this proposal, items below are excluded. Installation and Permitting items contain descriptions that outline material, equipment and services. Some items below maybe included with those items.

- Electrical Installation Duties /Taxes/Customs Clearance
- Electrical Breaker or Distribution Equipment Power Service
- Internet Service Signal Conduit/Signal Cable
- Labor to Pull Signal Cabling If not Included in Quote: Foundation/Footing
- If not Included in Quote: Engineering Certification If not Included in Quote: Digging and Excavation Equipment
- If not Included in Quote: Physical/Mechanical Installation If not Included in Quote: Crane and Lifting Equipment
- Unforeseen Site Conditions (Like but not limited to Sub-terrain/Weather/Road Closures/Limited Access)

Terms & Condition Documents

Standard Cash Payment Terms are 50% Down with 50% Due Before Shipping. Orders over \$50,000 may be subject to progress billing. Progress

Sub Total: \$80,873.00

shipping. Orders over \$50,000 may be subject to progress billing. Progress billing orders will be invoiced as project progresses and project stages are completed. A tracking number and photos will be supplied when items are ready to ship. Full payment must be received before orders are released for shipment.

[Standard Terms & Conditions *\(Click to download\)](#)

[Standard-3-Year-LED-Warranty-20180411.pdf - Lifetime Warranty *\(Click to download\)](#)

[Standard-5-Year-LED-Warranty-20180411.pdf - Lifetime Warranty *\(Click to download\)](#)

[On-Site Full Service SLA Warranty on LED Signs *\(Click to download\)](#)

Discount:

\$3,234.92

Totals:

\$77,638.08

Proposal # QUO-07804-P6F7S4-4 Created # 12/10/2020 Consultant # Mark Bullock

Acceptance

This Agreement is expressly limited to the acceptance by the Buyer of the exact listed terms and Buyer acknowledges that discussions and negotiations have occurred leading up to this agreement. Furthermore, neither party hereafter will rely on any oral representations made outside of the stated terms of this Agreement, which includes the "Standard Terms and Conditions" and "Warranty" links included in this document above. Applicable sales tax in the state of Texas; will be accessed at the time of billing and may not be represented on this quotation. If you are a tax exempt entity, please provide proof so you are not charged tax in error.

To complete the order sign here, initial previous pages, and return all signed and initial pages. Fax to: 281-990-6750

Printed Name: _____ Signature: _____ Date: _____

Optional Accessories

Optional accessories may or may not have been included with this quotation. If you wish to add any to the order, initial next to the item(s) and we will adjust the final price of your invoice.

- Spare Parts Cache \$585
- Spare Control System Cache \$750
- Auto Brightness Dimming Sensor \$389
- Extended 5 Year Parts Warranty +15% of LED Display Price
- Extended 5 Year On-Site Labor Agreement w/\$200 Co-Pay +15% of LED Display Price