March 7, 2023

City of Bay City
Attn: Robert Nelson, Mayor
$19015^{\text {th }}$ St.
Bay City, TX 77414

Re: RECOMMENDATION FOR AWARD
City of Bay City
Hardeman Park Soccer Field Lights Project

Dear Mayor Nelson:

On March 2, 2023, bids were received for the above referenced project. Six bids were received and the itemized bid tabulation is attached for your consideration. The lowest bid for the work was submitted by SA Smart Solutions of San Antonio, Texas with a total base bid of $\$ 350,000$. The second lowest bid was submitted by K. B. Electric, LLC with offices in Shawnee, Oklahoma with a base bid of $\$ 434,000$, a difference of $\$ 84,000$.

The project was designed for installation of poles and fixtures as manufactured by MUSCO Sports Lighting. Alternative equipment was only to be allowed if pre-approved by the Engineer. The lowest bidder did not get alternative equipment approved and my contacts with MUSCO indicated that SA Smart Solutions was not given a quote for the project. SA Smart Solutions did not initially complete their qualification statement to my satisfaction and upon my request they provided some additional information. Their qualifications statement did not reflect any experience with similar projects of sports lighting and they have never worked with MUSCO on any lighting project. I do not feel comfortable in recommending award to SA Smart Solutions for the reasons mentioned above.

The second lowest bidder, K. B. Electric, LLC has installed a number of sports lighting facilities that utilize MUSCO fixtures, as verified by MUSCO. Most of their work has been in the State of Oklahoma and they are trying to branch out into Texas. My MUSCO contact did not hesitate to recommend K. B. Electric, LLC. Therefore, it is my recommendation to award the project to K. B. Electric, LLC based on their base bid of $\$ 434,000$. Should the City desire to include installation of security lights, which was bid as an additive alternate, the total contract amount to award will be \$452,200.

If you have any questions, feel free to contact me. Thank you.


Attachment
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## City of Bay City - Hardeman Park Soccer Field Lights Project

## Bid Tabulation - March 2, 2023 | 2:00 PM



