

Scotty Jones

From: Scotty Jones
Sent: Tuesday, February 18, 2020 4:39 PM
To: Barry Calhoun
Subject: RE: Clarification on NEW Vehicles

I prob won't do anymore leases until another budget year but hopefully can pay cash.
It is a lot of paperwork – we should have done it with the 4 police cars. I took that to Council already.
Scotty

From: Barry Calhoun <bcalhoun@cityofbaycity.org>
Sent: Tuesday, February 18, 2020 3:30 PM
To: Scotty Jones <sjones@cityofbaycity.org>
Subject: RE: Clarification on NEW Vehicles

Scotty,

Hey, just thought about this! Is leasing vehicles still an option? I remember you were working on that at one point...

Barry Calhoun
Director of Public Works
City of Bay City
(979) 245-7236

From: Scotty Jones <sjones@cityofbaycity.org>
Sent: Tuesday, February 18, 2020 12:53 PM
To: Barry Calhoun <bcalhoun@cityofbaycity.org>
Subject: Clarification on NEW Vehicles

When talking the other day—I thought you stated you wanted an additional vehicle for 20K. But it appears you just want to purchase a more expensive vehicle than planned not an “additional” vehicle. I looked at budget and we had 2 trucks at 39,000 each.

If you want to purchase this more expensive one then please get City Manager approval- then I will put on as an amendment for City Council. Once City Council approves—I will issue PO. If you want to order the one truck for 38,787 now rather than waiting on CC approval--then please do another PO for just that one.

Thanks!!

Scotty Crow Jones C.P.M.
Finance Director
City of Bay City
(979) 323-1634 - sjones@cityofbaycity.org





CITY OF BAY CITY
1901 5th Street
Bay City, Texas 77414

PURCHASE ORDER

PO Number: 20-0342

Date: 02/24/2020

Request #: 20-0342

Vendor #: 99-14256

ISSUED TO: CHASTANG ENTERPRISES dba
CHASTANG ENTERPRISES, INC.
6200 NORTH LOOP EAST
HOUSTON, TX 77026

SHIP TO: CITY OF BAY CITY- WHSE
1217 AVENUE .J
BAY CITY, TX 77414

UNITS	DESCRIPTION	G/L ACCOUNT	PRICE	AMOUNT
0.00	F-150 CREW TRUCK	61 -405-4605	0.00	38,787.00
0.00	FORD EXPEDITION	61 -405-4605	0.00	64,786.00
0.00	TRADE IN 2010 FORD	61 -3695	0.00	6,000.00-
0.00	H-GAC APPLICATION FE	61 -405-4605	0.00	400.00
	1 CREW CAB TRUCK			
	1 FORD EXPEDITION			
	CONTRACT NAME: H-GAC CONTRACT NO. VE11-18			

6/17

32787.00

Approvals:

Ordered by: LOUIS RODRIGUEZ

Date: 02/24/2020

Approved by: BARRY CALHOUN

Date: 02/24/2020

Finance Dir:

Date: 2-24-20

TOTAL

97,973.00

1. Original invoice plus one copy must be sent to:
City of Bay City, Accounts Payable Dept, 1901 5th Street, Bay City, TX 77414.
2. Purchase Order numbers must appear on all packages, packing slips and invoices.
3. The City is exempt from all federal excise and state tax - ID# 74-6000238
4. Terms: The City has 30 days to pay any invoice.

Finance Dept. (979) 245-7597



CITY OF BAY CITY, TEXAS
FINANCE DEPARTMENT
PURCHASE ORDER REQUEST FORM

Asset

DATE: 2/13/2020

Purchase Order No.: 20-0342

VENDOR NAME: Chastang Ford

VENDOR ADDRESS: 6200 N. Loop East
Houston, TX 77026-1936
Phone: (713) 678-5000, ATTN: Ed Miller
Fax: (713) 678-5001
emiller@chastangford.com

Budget Account Number	Project Number	Description of Items	Quantity	UOM	Unit Price	Amount or Estimate
61-405-4605		2020 Ford F-150 Crew Cab 4x4 Truck	1	EA	\$ 38,787.00	\$ 38,787.00
61-405-4605		2020 Ford Expedition	1	EA	\$ 64,786.00	\$ 64,786.00
61-405-4605	3495	Trade-In: 2010 Ford F-150, Unit #763; VIN# 1FTEW1CW5AKE27030	1	EA	\$ (6,000.00)	\$ (6,000.00)
61-405-4605		Chastang Ford H-GAC Application Fee	1	EA	\$ 400.00	\$ 400.00
		Contract Name: H-GAC Contract No. VE11-18				
TOTAL						\$ 97,973.00

Ship to Address:

City of Bay City

Scotty,
Richard was ok with
this PO Request.

Thanks,
Barry

APPROVAL

REQUESTED BY	DATE
Barry Calhoun	2/13/2020
DEPARTMENT SUPERVISOR	DATE
Barry Calhoun	2/13/2020
DEPARTMENT HEAD	DATE
Barry Calhoun	2/13/2020
FINANCE DIRECTOR	DATE
Scotty Jones	
CITY MANAGER	DATE
Richard Morton	2-19-20



Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 F-150 4x4 SuperCrew Cab Styleside 6.5' box 157" WB XLT (W1E)

Price Level: 35 | Quote ID: bay20w1e

Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$45,520.00
Options & Colors	\$5,525.00
Upfitting	\$350.00
Destination Charge	\$1,595.00

Subtotal	\$52,990.00
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Pre-Tax Adjustments

Code	Description	
PriceADJ	Dealer Discount and Concession	-\$14,203.00

Total	\$38,787.00
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Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 F-150 4x4 SuperCrew Cab Styleside 6.5' box 157" WB XLT (W1E)

Price Level: 35 | Quote ID: bay20w1e

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
W1E	Base Vehicle Price (W1E)	\$45,520.00
Packages		
301A	Equipment Group 301A Mid	\$2,150.00
	- Option Discount	-\$1,000.00
	<i>Includes:</i> - Engine: 5.0L V8 Includes auto start-stop technology and flex-fuel capability, - Transmission: Electronic 10-Speed Automatic Includes selectable drive modes: normal/tow-haul/snow-wet/EcoSelect/sport. - GVWR: 7,050 lbs Payload Package - Tires: P265/70R17 OWL A/T - Wheels: 17" Silver Painted Aluminum - Radio: AM/FM Stereo w/6 Speakers - SYNC 3 Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included when equipped with available voice-activated touchscreen navigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB ports. Note: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software. - 8-Way Power Driver Seat - 4.2" Productivity Screen in Instrument Cluster - Fixed Backlight w/Privacy Glass - Rear Window Defroster - Auto-Dimming Rearview Mirror - Power-Adjustable Pedals - Rear Under-Seat Storage - SiriusXM Radio Includes 7 speakers and 6-month prepaid subscription. Service is not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com . All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.	
Powertrain		
995	Engine: 5.0L V8	Included
	<i>Includes auto start-stop technology and flex-fuel capability,</i>	
44G	Transmission: Electronic 10-Speed Automatic	Included
	<i>Includes selectable drive modes: normal/tow-haul/snow-wet/EcoSelect/sport.</i>	
XL6	Electronic Locking w/3.73 Axle Ratio	\$150.00
STDGV	GVWR: 7,050 lbs Payload Package	Included

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 F-150 4x4 SuperCrew Cab Styleside 6.5' box 157" WB XLT (W1E)

Price Level: 35 | Quote ID: bay20w1e

As Configured Vehicle (cont'd)

Code	Description	MSRP
Wheels & Tires		
STDTR	Tires: P265/70R17 OWL A/T	Included
64F	Wheels: 17" Silver Painted Aluminum	Included
Seats & Seat Trim		
U	Cloth 40/Console/40 Front Seats <i>Includes 4-way adjustable driver/passenger headrests, power driver/manual passenger lumbar, flow-through console with column shift and 2nd outlet in console when ordered with 110V/400W outlet (91V).</i>	\$295.00
Other Options		
157WB	157" Wheelbase	STD
STDRD	Radio: AM/FM Stereo w/6 Speakers <i>Includes: - SYNC 3 Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included when equipped with available voice-activated touchscreen navigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto and 2 smart charging USB ports. Note: SYNC AppLink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software.</i>	Included
55A_	FX4 Off-Road Package <i>Includes: - 4x4 FX4 Off-Road Bodyside Decal - Tray Style Floor Liner - Hill Descent Control - Off-Road Tuned Front Shock Absorbers - Skid Plates Includes fuel tank, transfer case and front differential.</i>	\$905.00
53B	Class IV Trailer Hitch Receiver Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately. <i>Includes towing capability up to TBD on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD on 3.5L EcoBoost engine (994), 3.5L EcoBoost High Output engine (99G) and 5.0L V8 engine (995), smart trailer tow connector and 4-pin/7-pin wiring harness.</i>	Included
53A	Trailer Tow Package Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S). Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.	\$995.00

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 F-150 4x4 SuperCrew Cab Styleside 6.5' box 157" WB XLT (W1E)

Price Level: 35 | Quote ID: bay20w1e

As Configured Vehicle (cont'd)

Code	Description	MSRP
	<i>Towing capability up to TBD. Includes tailgate LED.</i> <i>Includes:</i> - Class IV Trailer Hitch Receiver <i>Includes towing capability up to TBD on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD on 3.5L EcoBoost engine (994), 3.5L EcoBoost High Output engine (99G) and 5.0L V8 engine (995), smart trailer tow connector and 4-pin/7-pin wiring harness.</i> - Auxiliary Transmission Oil Cooler - Pro Trailer Backup Assist - Upgraded Front Stabilizer Bar	
413	Skid Plates	Included
	<i>Includes fuel tank, transfer case and front differential.</i>	
63T_	Tailgate Step w/Tailgate Lift Assist	\$375.00
655_	Extended Range 36 Gallon Fuel Tank	\$445.00
85P	LED Box Lighting	\$125.00
67T	Integrated Trailer Brake Controller	\$275.00
54R	Power Glass Heated Sideview Mirrors	\$190.00
	<i>Includes manual folding, turn signal and black skull caps.</i> <i>Includes:</i> - Auto-Dimming Rearview Mirror	
59S_	LED Sideview Mirror Spotlights	\$175.00
	<i>Includes high-intensity LED security approach lamps.</i>	
59R_	Remote Start System	\$195.00
PAINT	Monotone Paint Application	STD
91V	110V/400W Outlet	\$250.00
	<i>Includes 2nd outlet in the console.</i>	
57Q	Rear Window Defroster	Included
47R	Tray Style Floor Liner	Included

Interior Colors

UG_01	Medium Earth Gray	N/C
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Primary Colors

YZ_01	Oxford White	N/C
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Upfit Options

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 F-150 4x4 SuperCrew Cab Styleside 6.5' box 157" WB XLT (W1E)

Price Level: 35 | Quote ID: bay20w1e

As Configured Vehicle (cont'd)

Code	Description	MSRP
0001SPRAY	SPRAY IN BED LINER LWB	\$350.00
SUBTOTAL		\$51,395.00
Destination Charge		\$1,595.00
TOTAL		\$52,990.00

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 Expedition Max 4dr 4x2 Limited (K1K)

Price Level: 35 | Quote ID: bay20k1k

Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$66,375.00
Options & Colors	\$8,290.00
Upfitting	\$0.00
Destination Charge	\$1,395.00
Subtotal	\$76,060.00

Pre-Tax Adjustments

Code	Description	
PriceADJ	Dealer Discount and Concession	-\$11,274.00

Total	\$64,786.00
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Customer Signature

Acceptance Date

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 Expedition Max 4dr 4x2 Limited (K1K)

Price Level: 35 | Quote ID: bay20k1k

As Configured Vehicle

Code	Description	MSRP
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Base Vehicle

K1K	Base Vehicle Price (K1K)	\$66,375.00
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Packages

302A	Equipment Group 302A	\$5,965.00
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Includes:

- Engine: 3.5L EcoBoost V6
- Includes auto start-stop technology.
- Transmission: 10-Speed Automatic w/SelectShift
- GVWR: 7,300 lbs
- Tires: P285/45R22 AS BSW
- Wheels: 22" 6-Spoke Painted Machined-Face Aluminum
- Includes dark tarnish-painted pockets and Continuous Controlled Damping (CCD).
- Heated & Cooled Leather Front Captain's Chairs
- 8-passenger seating. Includes 10-way power driver and passenger seats with power recline and power lumbar.
- Radio: B&O Sound System by Bang & Olufsen
- Includes speed-compensated volume, HD Radio, AM/FM stereo, MP3 capability and 12 speakers.
- SiriusXM Satellite Radio
- SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. Not available in Alaska or Hawaii. Includes 6-month prepaid subscription.
- SYNC 3 Communications & Entertainment System
- Includes enhanced voice recognition, 8" center LCD capacitive touch-screen with swiping and pinch-to-zoom capabilities (when ordered with navigation system), AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and (2) smart charging USB ports in media hub.
- Ford Co-Pilot360 Assist
- Adaptive Cruise Control
- Includes stop-and-go.
- Voice-Activated Touch-Screen Navigation System
- Includes pinch-to-zoom capability, SiriusXM Traffic and Travel Link. SiriusXM Traffic and Travel Link includes a 5-year prepaid subscription.
- Panoramic Vista Roof
- Includes power open/close with power shade.
- 360-Degree Camera w/Split View
- Includes front/rear washer.
- LED Headlamps & Fog Lamps
- Enhanced Active Park Assist System
- Includes parallel park, park out assist, reverse perpendicular parking, forward and reverse and side sensing systems.

Powertrain

99T	Engine: 3.5L EcoBoost V6	Included
	<i>Includes auto start-stop technology.</i>	
44U	Transmission: 10-Speed Automatic w/SelectShift	Included

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 Expedition Max 4dr 4x2 Limited (K1K)

Price Level: 35 | Quote ID: bay20k1k

As Configured Vehicle (cont'd)

Code	Description	MSRP
X3L	Electronic Limited Slip w/3.73 Axle Ratio	Included
STDGV	GVWR: 7,300 lbs	Included
Wheels & Tires		
NONTR	Tires: P285/45R22 AS BSW	Included
NONWL	Wheels: 22" 6-Spoke Painted Machined-Face Aluminum <i>Includes dark tamish-painted pockets and Continuous Controlled Damping (CCD).</i>	Included
Seats & Seat Trim		
E	Heated & Cooled Leather Front Captain's Chairs <i>8-passenger seating. Includes 10-way power driver and passenger seats with power recline and power lumbar.</i>	Included
Other Options		
PAINT	Monotone Paint Application	STD
131WB	131" Wheelbase	STD
STDRD	Radio: B&O Sound System by Bang & Olufsen <i>Includes speed-compensated volume, HD Radio, AM/FM stereo, MP3 capability and 12 speakers. Includes:</i> - SiriusXM Satellite Radio SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com . All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. Not available in Alaska or Hawaii. Includes 6-month prepaid subscription. - SYNC 3 Communications & Entertainment System Includes enhanced voice recognition, 8" center LCD capacitive touch-screen with swiping and pinch-to-zoom capabilities (when ordered with navigation system), AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and (2) smart charging USB ports in media hub.	Included
536	Heavy-Duty Trailer Tow Package <i>Includes:</i> - Heavy-Duty Engine Radiator - Pro Trailer Backup Assist - Electronic Limited Slip w/3.73 Axle Ratio - Integrated Trailer Brake Controller	\$1,570.00

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Prepared by: Ed Miller

02/06/2020

Chastang Ford | 6200 N. Loop East Houston Texas | 770261936

2020 Expedition Max 4dr 4x2 Limited (K1K)

Price Level: 35 | Quote ID: bay20k1k

As Configured Vehicle (cont'd)

Code	Description	MSRP
90H	LED Headlamps & Fog Lamps	Included
43V	Panoramic Vista Roof <i>Includes power open/close with power shade.</i>	Included
59N	Voice-Activated Touch-Screen Navigation System SiriusXM Traffic and Travel Link are not available in Alaska or Hawaii. <i>Includes pinch-to-zoom capability, SiriusXM Traffic and Travel Link. SiriusXM Traffic and Travel Link includes a 5-year prepaid subscription.</i>	Included
47B	1st & 2nd Row Floor Liners	\$160.00

Emissions

425	50 States Emissions System	STD
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Interior Colors

EH_01	Ebony	N/C
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Primary Colors

AZ_02	Star White Metallic Tri-Coat	\$595.00
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SUBTOTAL	\$74,665.00
Destination Charge	\$1,395.00
TOTAL	\$76,060.00

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City of Bay City

Vehicle Trade Condition Form

Dealership or Trade Entity: Chastang Ford Date of Inspection: 2/6/2020

Vehicle Year: 2010 Make: Ford Model: Crew Cab Series: F-150

Color: Oxford White Mileage: 93,135.4 Cylinders: 8 Motor: 4.6

Expected Mileage at Trade Date: 95,000 General Condition: X Good ___ Fair ___ Poor ___ Salvage

VIN: 1FTEW1CW5AKE27030

Comments

Windshield: ___ Cracked X Not Cracked

Windshield Chips: X None ___ 1 ___ 2 ___ 3 ___ 4

Condition of Tires: ___ Poor ___ Good X New

Mechanical Condition: ___ Poor ___ Good X Very Good

Interior: ___ Poor ___ Good X Very Good Driver side, lower seat small tear

Exterior: ___ Poor ___ Good X Very Good

Check all that Apply: X Pwr. Door Locks X Pwr. Windows ___ Pwr. Seats ___ Cruise X AM/FM ___ AM/FM Cass

___ AM/FM CD X A/C (Blows Cold) ___ Smoker ___ Non-Smoker ___ Spare ___ Jack ___ Owner's Manual

___ Alloy Wheels X Window Tint X 2 sets of keys Lettering/Decals: ___ Removed ___ Traded with Decals

Holes exterior on roof/trunk: ___ Plug Holes ___ Holes exposed Holes interior ___ holes ___ no holes

Equipment Staying: _____

Equipment Removed: _____

Person Completing Form: Horacio Garza Trade Title: Lead Mechanic

Additional Comments: Trade value \$6,000, quoted by Ed Miller, Govt Sales, Chastang Ford

Barry Calhoun

From: emiller@chastangford.com
Sent: Thursday, February 6, 2020 11:06 AM
To: Barry Calhoun
Subject: RE: City of Bay City Buyboard Vehicle Quote Request FY2020

\$400 per PO no matter how many on the PO

From: Barry Calhoun <bcalhoun@cityofbaycity.org>
Sent: Thursday, February 6, 2020 10:57 AM
To: emiller@chastangford.com
Subject: RE: City of Bay City Buyboard Vehicle Quote Request FY2020

Ed,

Thanks so much! Do you know what the fee amount will be if we purchase all 3 vehicles?

Barry Calhoun
Director of Public Works
City of Bay City
(979) 245-7236

From: emiller@chastangford.com <emiller@chastangford.com>
Sent: Thursday, February 6, 2020 9:03 AM
To: Barry Calhoun <bcalhoun@cityofbaycity.org>
Subject: RE: City of Bay City Buyboard Vehicle Quote Request FY2020

Good morning

Here are the Buyboard quotes under contract 610-19

I did not add the fee as it is a Per PO fee not per vehicle

Price is FOB Houston; terms net 30

Trade value estimate id \$6000 pending final inspection and condition at time of delivery

Let me now if you have any questions

Thanks for the opportunity

Ed

From: Barry Calhoun <bcalhoun@cityofbaycity.org>
Sent: Wednesday, February 5, 2020 2:21 PM
To: Ed Miller <emiller@chastangford.com>
Subject: City of Bay City Buyboard Vehicle Quote Request FY2020
Importance: High