



CUSTOM PROPOSAL

Library Network Upgrade
City of Bayard
Quote # 008729
Version 1

PRINTERS & COPIERS • IT • DIGITAL & PRINT MARKETING

Spectrum Technologies
(915) 781-2000
SpectrumIsTechnology.com



Hardware		Price	Qty	Ext. Price
	Cisco Meraki MR Wireless Access Point • 802.11ax 1.70 Gbit/s • 2.40 GHz, 5 GHz • MIMO Technology • 1 x Network (RJ-45) • Gigabit Ethernet • Desktop, Ceiling/Wall/Rail-mountable	\$539.08	2	\$1,078.16
	 Cisco Meraki MR Enterprise Cloud Controller License • 3 Year License Validation Period	\$250.94	2	\$501.88
	APC Smart-UPS C 1500 - AC 120 V - 900 Watt - 1440 VA - with SmartConnect • 2U Rack-mountable • 3 Hour Recharge • 10/10 Minute Stand-by • 120 V AC Input • 120 V AC Output • 6 x NEMA 5-15R	\$686.50	1	\$686.50
	Cisco Meraki MS Ethernet Switch - 48 Port • Manageable • Gigabit Ethernet • 10/100/1000Base-T • 2 Layer Supported • Modular • 4 SFP Slots • Power Supply • Twisted Pair, Optical Fiber • 1U High • Rack-mountable, Desktop	\$3,001.25	2	\$6,002.50
	Cisco Meraki MS Enterprise Subscription License • 3 Year License Validation Period	\$323.68	2	\$647.36
	Velcro Brand ONE-WRAP Cable Ties - 100 Pack • 8 x 1/2" Black Cord Organization Straps	\$19.05	1	\$19.05
Subtotal:				\$8,935.45



Project Deployment Services		Price	Qty	Ext. Price
	Network Engineering Services <u>Statement of Work:</u> • Unbox all items and check for defects • Configure APs • Configure both switches • Go onsite • Place Meraki APs, wall mounting • Remove old switches, install new switches • Cable manage, for new switch • Install APC, • Test network, WiFi, switch	\$1,350.00	1	\$1,350.00
			Subtotal:	\$1,350.00



Library Network Upgrade

Prepared by:

Spectrum Technologies

5900 Gateway East
El Paso, Texas 79905
James Hurst
Branch Sales Manager
Ext: 3302

Prepared for:

City of Bayard

1112 Central Ave
Bayard, NM 88023
Kristina Ortiz
(575) 537-3327
cityclerk@cityofbayardnm.com

Quote Information:

Quote #: 008729

Version: 1
Delivery Date: 12/30/2021
Expiration Date: 01/28/2022

Quote Summary		Amount
Hardware		\$8,935.45
Project Deployment Services		\$1,350.00
Total:		\$10,285.45

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Spectrum Technologies

City of Bayard

Signature: _____

Name: James Hurst

Title: Branch Sales Manager

Date: 12/30/2021

Signature: _____

Name: Kristina Ortiz

Date: _____

Policy

All hardware and software items will be invoiced after being received from vendor and payment will be due upon receipt or within standard account terms as approved and based on available credit. Contracted installation services may be billed separately and due upon satisfactory completion of our services without regard to customer's use of other contractors. If applicable, please refer to the "Scope of Work" and "SpectraCare IT Support Agreement" documents for additional terms and conditions including phase-complete or milestone billing for more complex/lengthy projects.

If applicable, monthly recurring service agreements shall be effective as of the executed date and shall be for an initial term of twelve (12) months or the term of the lease (if applicable) and automatically renews for a subsequent twelve (12) month term beginning on the day immediately following the end of the term, unless either party gives the other thirty (30) days prior written notice of its intent not to renew this agreement.

For your convenience, this quotation will become an order when accepted and approved. Overdue amounts shall be subject to a monthly finance charge. In addition, customer shall reimburse all costs and expenses for attorney's fees incurred in collecting any amounts past due. The then existing recurring payment or charge may be increased by a maximum of fifteen percent on an annual basis. Additional training or professional services can be provided at our standard rates. Any additional devices or services added to the managed services program will have an incremental cost of (determined by device/service type) per month per device. The monthly pricing will be automatically updated with the addition of a device/service.

All product returns must meet Spectrum's return policy requirement in order for Spectrum to issue a return order. Spectrum only accepts the return of products within thirty days from the date that the order was received if the product is Defective or Dead on Arrival (DOA). In no event shall Spectrum Technologies be held liable for any special, incidental, indirect, or consequential damages of any kind including those resulting from loss of data, income, profit, or any other loss arising out of or in connection with the services or use thereof even if CLIENT has been advised or has knowledge of the possibility of such damages.



CUSTOM PROPOSAL

CoB - Network Road Map
City of Bayard
Quote # 008728
Version 1

CH 10934.41
Maint 4023.54
Deploy 1485.00

PRINTERS & COPIERS • IT • DIGITAL & PRINT MARKETING

Spectrum Technologies
(915) 781-2000
SpectrumIsTechnology.com



City Hall		Price	Qty	Ext. Price
	Dell Docking Station - WD19S 180W - Product Type: Docking Station - Docking Interface: USB-C - Video Interfaces: HDMI, 2 x DP, USB-C	\$434.33	5	\$2,171.65
	Cisco Meraki MS 24-Port Ethernet Switch 24 Ports - Manageable - Gigabit Ethernet 10/100/1000Base-T 2 Layer Supported - Modular 4 SFP Slots - Power Supply - Twisted Pair, Optical Fiber 1U High - Rack-mountable, Desktop	\$2,210.17	1	\$2,210.17
	Cisco Meraki MS Enterprise Support Subscription License 5 Year License Validation Period	\$312.76	1	\$312.76
	Cisco Meraki MX Network Security/Firewall Appliance 5 Port 10/100/1000Base-T - Gigabit Ethernet 5 x RJ-45 - Desktop, Wall Mountable	\$582.22	1	\$582.22
	Cisco Meraki MX Advanced Security Subscription License 5 Year License Validation Period	\$1,427.56	1	\$1,427.56
	Cisco Meraki MR Wireless Access Point 802.11ax 1.70 Gbit/s 2.40 GHz, 5 GHz - MIMO Technology 1 x Network (RJ-45) - Gigabit Ethernet - Desktop, Ceiling/Wall/Rail-mountable	\$539.08	1	\$539.08
	Cisco Meraki MR Enterprise Cloud Controller License 5 Year License Validation Period	\$376.42	1	\$376.42

City Hall		Price	Qty	Ext. Price
	Cabling Services • 1 CAT6 Run • 1 Meraki AP Mounted	\$488.95	1	\$488.95
	 Dell Premier Multi-Device Wireless Keyboard and Mouse • Device Type: Keyboard and Mouse Set • Interface: 2.4 GHz, Bluetooth 5.0 • Wireless Receiver: USB Wireless Receiver	\$95.24	5	\$476.20
	 Dell 24" Monitor • Device Type: LED Edgelight System • Panel Type: IPS • Aspect Ratio: 16:9 • Native Resolution: Full HD 1920 x 1080 @ 75 Hz	\$234.94	10	\$2,349.40
Subtotal:				\$10,934.41

Maintenance		Price	Qty	Ext. Price
	Meraki MXW Network Security/Firewall Appliance • 5 Port • 10/100/1000Base-T • Gigabit Ethernet • Wireless LAN IEEE 802.11ac • WEP, WPA, WPA2-PSK, WPA2-ENT • 5 x RJ-45 • Desktop, Wall Mountable	\$783.09	1	\$783.09
	 Cisco Meraki MXW Advanced Security Subscription License • 5 Year License Validation Period	\$1,529.52	1	\$1,529.52
	 Netgear 8-Port PoE+ Gigabit Ethernet Unmanaged Switch • 8 Ports • Gigabit Ethernet • 1000Base-T • 2 Layer Supported • AC Adapter • Twisted Pair • Wall Mountable, Desktop, Rack-mountable	\$136.64	1	\$136.64

Maintenance		Price	Qty	Ext. Price
	Dell 24" Monitor • Device Type: LED Edgelight System • Panel Type: IPS • Aspect Ratio: 16:9 • Native Resolution: Full HD 1920 x 1080 @ 75 Hz	\$234.94	1	\$234.94
	 Dell OptiPlex 5090 Small Form Factor • Desktop Computer - Black • Intel Core i7 10th Gen i7-10700 Octa-core (8 Core) 2.90 GHz • 16 GB RAM DDR4 SDRAM • 512 GB M.2 PCI Express NVMe 3.0 x4 SSD • Intel Q570 Chip • Windows 10 Pro • Intel UHD Graphics 630 • 3 Years Hardware Service w/ Onsite/In-Home Service After Remote Diagnosis	\$1,379.35	1	\$1,379.35
Subtotal:				\$4,063.54

Project Deployment Services		Price	Qty	Ext. Price
 Network Engineering Services <u>SOW - Service Ticket #174854 Network Road Map</u> • Set up Firewalls • Set up Switches • Set up Aps • Set up PC • Set up user accounts for Maintenance employees on City Hall Active Directory • Set up share for Maintenance employees on City Hall server • Drive on site • Have elite home run a drop for city hall AP • Deploy City hall docks • Deploy City hall Monitors • Deploy Firewall • Deploy Switches • Elite Home will mount the city hall AP • Set up Site to Site VPN from City Hall to Maintenance • Test Site to Site VPN from City Hall to Maintenance • Deploy new PC to Maintenance • Domain the 3 (2 laptops 1 desktop) Maintenance Computers to City Hall Domain • Set up Maintenance computers to have the Maintenance Share from the City Hall server • Deploy Monitor to Maintenance This is to get City of Bayard to use their newer laptops at City Hall as desktop replacements to allow them to work faster as their current computers are slow. This is also to get them connected with a better firewall as well as Wi-Fi behind the firewall. For the Maintenance building this is to get them to have an active connection to City Hall for file Sharing as well as Utility program access (handled by vendor)		\$1,485.00	1	\$1,485.00
		Subtotal:		\$1,485.00



CoB - Network Road Map

Prepared by:

Spectrum Technologies

5900 Gateway East
El Paso, Texas 79905
James Hurst
Branch Sales Manager
Ext: 3302

Prepared for:

City of Bayard

PO Box 728
Bayard, NM 88023
Kristina Ortiz
(575) 537-3327
cityclerk@cityofbayardnm.com

Quote Information:

Quote #: 008728

Version: 1
Delivery Date: 12/29/2021
Expiration Date: 01/28/2022

Quote Summary		Amount
City Hall		\$10,934.41
Maintenance		\$4,063.54
Project Deployment Services		\$1,485.00
Total:		\$16,482.95

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Spectrum Technologies

City of Bayard

Signature: _____

Name: James Hurst

Title: Branch Sales Manager

Date: 12/29/2021

Signature: _____

Name: Kristina Ortiz

Date: _____

Policy

All hardware and software items will be invoiced after being received from vendor and payment will be due upon receipt or within standard account terms as approved and based on available credit. Contracted installation services may be billed separately and due upon satisfactory completion of our services without regard to customer's use of other contractors. If applicable, please refer to the "Scope of Work" and "SpectraCare IT Support Agreement" documents for additional terms and conditions including phase-complete or milestone billing for more complex/lengthy projects.

If applicable, monthly recurring service agreements shall be effective as of the executed date and shall be for an initial term of twelve (12) months or the term of the lease (if applicable) and automatically renews for a subsequent twelve (12) month term beginning on the day immediately following the end of the term, unless either party gives the other thirty (30) days prior written notice of its intent not to renew this agreement.

For your convenience, this quotation will become an order when accepted and approved. Overdue amounts shall be subject to a monthly finance charge. In addition, customer shall reimburse all costs and expenses for attorney's fees incurred in collecting any amounts past due. The then existing recurring payment or charge may be increased by a maximum of fifteen percent on an annual basis. Additional training or professional services can be provided at our standard rates. Any additional devices or services added to the managed services program will have an incremental cost of (determined by device/service type) per month per device. The monthly pricing will be automatically updated with the addition of a device/service.

All product returns must meet Spectrum's return policy requirement in order for Spectrum to issue a return order. Spectrum only accepts the return of products within thirty days from the date that the order was received if the product is Defective or Dead on Arrival (DOA). In no event shall Spectrum Technologies be held liable for any special, incidental, indirect, or consequential damages of any kind including those resulting from loss of data, income, profit, or any other loss arising out of or in connection with the services or use thereof even if CLIENT has been advised or has knowledge of the possibility of such damages.