



REQUEST FOR ACTION CITY COUNCIL

Agenda Date: 9/15/2026
Agenda Section: Consent Agenda

Department Origination: Police

Agenda Item: Approve Master Services and Purchasing Agreement with Axon for Police Department Body Cameras and Squad Video Systems

Approval Required: Simple Majority Vote

BACKGROUND

The Police Department currently maintains two separate Axon contracts covering body-worn cameras, conducted energy weapons, digital evidence management, and related technologies. These contracts are set to expire in 2029.

Axon has offered the department an opportunity to combine both existing agreements into one unified 10-year contract beginning in November 2026. By renewing the contracts early and consolidating, the department would lock in at Axon's 2026 pricing and receive substantial multi-year discounts. Additionally, the new contract structure includes minimal inflationary increases over the life of the agreement, providing long-term budget stability and predictable cost planning.

By making an early renewal and consolidation of contracts, we can secure 2026 pricing to avoid higher rates and limiting inflationary adjustments for the next 10 years and provides larger discounts than would be available under a standard renewal in 2028. It also will combine all Axon services into a single contract for more efficient management and billing. It also strengthens stability in department technology planning and future budgeting.

Attached to the RCA is the proposed 10-year quote. The quote contains all the same features that we currently have with Axon plus Axon Translation feature.

Axon Translation is a feature built into body cameras and provides real-time translation between the officer and someone speaking a different language. Currently, when dealing with language barriers, officers either call a translator or respond back to the Police Department to retrieve an IPAD that has translation software installed on it. By having Axon Translation Services, Officers will be able to have immediate communication which can build trust with the person they are communicating with and increases patrol efficiencies. The Translation service has been offered to us at no cost.

Lastly, a draft copy of the Master Service Purchasing Agreement is attached. As of Friday, our City Attorney has been working with Axon Attorneys to have a final draft completed. The final agreement will be provided prior to Council prior to Tuesdays Council Meeting.

FINANCIAL IMPLICATIONS

The Axon squad and body camera agreement is classified as a Finance Purchase Agreement under Government Accounting Standards (GASB 87). The camera equipment is purchased through a financing agreement that also includes the software subscription. At the end of the original five-year agreement, scheduled from 2024 through 2028, the equipment is owned by and transferred to the city. However, an ongoing software subscription is required for the functionality of the equipment.

The original five-year payments for the squad and body cameras/tasers combined were \$309,138 with an annual average of \$61,828 as shown on the left-hand side of the table below. The proposed 10-year contract for the combined equipment and subscriptions is \$705,549 over the ten-year period or an annual average of \$70,554.

Year	Existing 5-Yr Contract Payments	Proposed 10-Yr Contract Payments
2024	\$ 59,923	
2025	\$ 60,838	
2026	\$ 61,790	
2027	\$ 62,779	\$ 62,053
2028	\$ 63,809	\$ 62,748
2029		\$ 62,748
2030		\$ 71,000
2031		\$ 72,000
2032		\$ 73,000
2033		\$ 74,000
2034		\$ 75,000
2035		\$ 76,000
2036		\$ 77,000
Totals	\$ 309,138	\$ 705,549.
Annual Average	\$ 61,828	\$ 70,554

The series of contract payments will need to be converted to a principal and interest amount for GASB 87. The annual payments would need to be budgeted in police operating budget as a contribution to the capital equipment fund where the Finance Purchase Agreement is recorded.

STAFF RECOMMENDATIONS

Staff recommends signing the Master Service and Purchasing Agreement with Axon for Body Cameras and Squad Camera Systems

COUNCIL ACTION REQUESTED

Approve Signing of Master Services and Purchasing Agreement with Axon for Body and Squad Camera Systems