



Axon Enterprise, Inc.

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Q-898178-002

Acct: 110301

Issued
Expires
Payment Terms
Mode of Delivery

Jul 27, 2026
Sep 16, 2026
N30
AUTO-GND

Baxter Police Dept. - MN

Currency: USD

CUSTOMER DETAILS

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Baxter Police Dept. - MN 13190 Memorywood Dr Baxter, MN 56425-1000 USA	Baxter Police Dept. - MN 13190 Memorywood Dr Baxter, MN 56425-1000 USA	Jonah Brownell Email: jbrownell@axon.com	

QUOTE SUMMARY		DISCOUNT SUMMARY	
Program Length	120 Months	List Price	\$946,633.49
Contract Start	Nov 1, 2026	Total Savings	\$241,084.17
Contract End	Oct 31, 2036	Discount	25.47%
TOTAL CONTRACT		Avg. Savings / Year	\$24,108.42
Net Total	\$705,549.32		
Transfer Balance	\$26,499.72		
Hardware	\$284,671.34		
Software	\$295,516.81		
Services	\$35,115.05		
Warranties	\$63,746.40		
Est. Tax	\$0.00		
Total Contract Value	\$705,549.32		

PAYMENT SUMMARY

DATE	SUBTOTAL	EST. TAX	TOTAL
Jan 1, 2027	\$62,053.32	\$0.00	\$62,053.32
Jan 1, 2028	\$62,748.00	\$0.00	\$62,748.00
Jan 1, 2029	\$62,748.00	\$0.00	\$62,748.00
Jan 1, 2030	\$71,000.00	\$0.00	\$71,000.00
Jan 1, 2031	\$72,000.00	\$0.00	\$72,000.00
Jan 1, 2032	\$73,000.00	\$0.00	\$73,000.00
Jan 1, 2033	\$74,000.00	\$0.00	\$74,000.00
Jan 1, 2034	\$75,000.00	\$0.00	\$75,000.00
Jan 1, 2035	\$76,000.00	\$0.00	\$76,000.00
Jan 1, 2036	\$77,000.00	\$0.00	\$77,000.00
Total	\$705,549.32	\$0.00	\$705,549.32

SUMMARY PRICING FOR TERM

SUMMARY PRICING										
ITEM	DESCRIPTION	QTY	TERM	UN-BUNDLED	LIST PRICE	NET PRICE	SUBTOTAL	EST. TAX	TOTAL	
100552	Transfer Balance - Goods	1	—	—	\$1.00	\$26,338.75	\$26,338.75	\$0.00	\$26,338.75	
100553	Transfer Balance - Software and Services	1	—	—	\$1.00	\$160.97	\$160.97	\$0.00	\$160.97	
M00049	Officer Safety Plan 10	15	120	\$337.63	\$264.13	\$264.13	\$475,436.20	\$0.00	\$475,436.20	
102011	Axon AI Assistant	15	120	—	\$36.35	\$0.00	\$0.00	\$0.00	\$0.00	
73746	Axon Evidence - ECOM License - Pro	2	120	—	\$54.52	\$6,542.40	\$13,084.80	\$0.00	\$13,084.80	
102605	VR Instructor Certification + Implementation (Inside Sales)	1	—	—	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	
H00002	Axon Body 4 Multi-Bay Dock Bundle	2	120	—	\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00	
HWCNAB4	Axon Body 4 Connected Hardware Bundle	15	120	—	\$1,049.00	\$0.00	\$0.00	\$0.00	\$0.00	
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	22	60	\$149.40	\$139.74	\$112.78	\$148,869.60	\$0.00	\$148,869.60	
101675	Axon Fleet - Ericsson Cradlepoint R980-5GD-A+5Yr NetCloud	11	—	—	\$1,899.00	\$1,899.00	\$20,889.00	\$0.00	\$20,889.00	
101924	Axon Fleet - Taoglas Ant - 7-in-1 4Cell 2WIFI 1GNSS Int	11	—	—	\$149.00	\$149.00	\$1,639.00	\$0.00	\$1,639.00	
73390	Axon Fleet - Ericsson Router Transferred Warranty	11	60	—	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
11520	Axon Fleet - Ericsson Netcloud Essentials Renewal - 3 Year	11	—	—	\$639.00	\$639.00	\$7,029.00	\$0.00	\$7,029.00	
C00035	TASER 10 Officer Add-on Plan	1	120	\$92.71	\$100.85	\$100.85	\$12,102.00	\$0.00	\$12,102.00	
							SUBTOTAL	EST. TAX	TOTAL	
Total							\$705,549.32	\$0.00	\$705,549.32	

DELIVERY SCHEDULE

ESTIMATED SHIPPING DATE: Jul 1, 2026	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
WARRANTIES	QTY
Axon Fleet - Ericsson Router Transferred Warranty	11
ESTIMATED SHIPPING DATE: Oct 1, 2026	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
HARDWARE	QTY
Axon Body - Dock Powercord - North America	4
Axon Body - Dock Wall Mount - Bracket Assembly	4
Axon Body - Mount - Wing Clip Rapidlock	17
Axon Body 4 - Cable - USB-C to USB-C	17
Axon Body 4 - Camera - First Responder Black Rapidlock US	15
Axon Body 4 - Dock - Eight-Bay	2
Axon Body 4 - Magnetic Disconnect Cable	17
Axon Signal - Battery - CR2032 Single Pack	15
Axon Signal - Signal Sensor (sensor only)	15
Axon TASER - Battery Pack - Tactical	19
Axon TASER - Cleaning Kit	1
Axon TASER - Dock - Six-Bay Plus Core	2
Axon TASER - Target - Conductive Professional Ruggedized	1
Axon TASER - Target Frame - Professional 27.5 in X 75 in	1
Axon TASER 10 - Cartridge - Halt	120
Axon TASER 10 - Cartridge - Inert	150
Axon TASER 10 - Cartridge - Live	250
Axon TASER 10 - Command Box	1
Axon TASER 10 - Handle - Yellow Class 3R	16
Axon TASER 10 - Holster - Safariland RH	16
Axon TASER 10 - Magazine - Halt Training Blue	4
Axon TASER 10 - Magazine - Inert Red	15
Axon TASER 10 - Magazine - Live Duty Black	16
Axon TASER 10 - Magazine - Live Training Purple	15
Axon TASER 10 - Replacement Interposer Bucket	1
Axon TASER 10 - Replacement Tool Kit - Interposer Bucket	1
Axon VR - Controller - TASER 10	1
Axon VR - Headset - Battery	1
Axon VR - Headset - HTC Focus Vision	1
Axon VR - Holster - TASER 10 Safariland Gray - RH	1
Axon VR - Tactical Bag	1



Enhanced Hook-and-Loop Training (Halt) Suit (V2)	1
SOFTWARE	QTY
OSP-Unlimited (No VR)	15
TASER 10 Certification Standard Plan	15
VR TASER Skills Plan	15
SERVICES	QTY
Axon Body - License - Connected Camera 30 Months	15
Axon Fleet 3 - Installation - Upgrade (Per Vehicle)	11
Axon TASER 10 - Replacement Access Program - Duty Cartridge	16
VR Instructor Certification + Implementation (Inside Sales)	1
WARRANTIES	QTY
Axon Body - TAP Warranty - Camera	15
Axon Body - TAP Warranty - Multi-Bay Dock	2
Axon Fleet 3 - Ext Warranty - 2 Camera Kit	11
Axon Signal - Ext Warranty - Signal Sensor	15
Axon TASER - Ext Warranty - Battery Pack T7/T10	19
Axon TASER - Ext Warranty - Dock Six-Bay T7/T10	2
Axon TASER 10 - Ext Warranty - Handle	16
Axon VR - Ext Warranty - Headset	1
Axon VR - Ext Warranty - TASER Controller	1
ESTIMATED SHIPPING DATE: Nov 1, 2026	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
SOFTWARE	QTY
Axon AI Assistant	15
Axon Body - License - Fusus Livestream	15
Axon Evidence - ECOM License - Pro	17
Axon Evidence - Fleet Vehicle License	11
Axon Evidence - Storage - 10GB A La Carte	150
Axon Evidence - Storage - Axon Device Unlimited	15
Axon Evidence - Storage - Fleet 1 Camera Unlimited	22
Axon Standards - License	15
Axon TASER - Data Science Program	16
Axon TASER - Evidence.Com License	17
Axon VR - User Access - TASER Skills	15
SERVICES	QTY
Axon TASER - On Demand Certification	16
ESTIMATED SHIPPING DATE: Oct 1, 2027	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
HARDWARE	QTY
Axon TASER 10 - Cartridge - Halt	90
Axon TASER 10 - Cartridge - Live	10



ESTIMATED SHIPPING DATE: Oct 1, 2028

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

HARDWARE**QTY**

Axon TASER 10 - Cartridge - Halt

80

ESTIMATED SHIPPING DATE: Feb 1, 2029

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

SOFTWARE**QTY**

Axon Fleet - Ericsson Netcloud Essentials Renewal - 3 Year

11

ESTIMATED SHIPPING DATE: Apr 1, 2029

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

HARDWARE**QTY**

Axon Body - TAP Refresh 1 - Camera

15

Axon Body - TAP Refresh 1 - Dock Multi-Bay

2

Axon VR - TAP Refresh 1 - Headset

1

Axon VR - TAP Refresh 1 - TASER Controller

1

ESTIMATED SHIPPING DATE: Oct 1, 2029

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

HARDWARE**QTY**

Axon TASER 10 - Cartridge - Halt

90

ESTIMATED SHIPPING DATE: Oct 1, 2030

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

HARDWARE**QTY**

Axon TASER 10 - Cartridge - Halt

70

Axon TASER 10 - Cartridge - Live

10

ESTIMATED SHIPPING DATE: Oct 1, 2031

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA

HARDWARE**QTY**

Axon Body - TAP Refresh 2 - Camera

15

Axon Body - TAP Refresh 2 - Dock Multi-Bay

2

Axon Fleet - Ericsson Cradlepoint R980-5GD-A+5Yr NetCloud

11

Axon Fleet - Taoglas Ant - 7-in-1 4Cell 2WIFI 1GNSS Int

11

Axon Fleet - TAP Refresh 1 - 2 Camera Kit

11

Axon TASER - Certification Program Year 6-10 Hardware

15

Axon VR - TAP Refresh 2 - Headset

1

Axon VR - TAP Refresh 2 - TASER Controller

1

SERVICES**QTY**

Axon Fleet 3 - Installation - Upgrade (Per Vehicle)

11

WARRANTIES**QTY**

Axon Fleet 3 - Ext Warranty - 2 Camera Kit

11

ESTIMATED SHIPPING DATE: Nov 1, 2031

Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA



Baxter Police Dept. - MN

Q-898178-002

Generated Jul 27, 2026

SOFTWARE	QTY
Axon Evidence - Fleet Vehicle License	11
Axon Evidence - Storage - Fleet 1 Camera Unlimited	22
ESTIMATED SHIPPING DATE: Apr 1, 2034	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
HARDWARE	QTY
Axon Body - TAP Refresh 3 - Camera	15
Axon Body - TAP Refresh 3 - Dock Multi-Bay	2
Axon VR - TAP Refresh 3 - Headset	1
Axon VR - TAP Refresh 3 - TASER Controller	1
ESTIMATED SHIPPING DATE: Oct 1, 2036	
Shipping Location: 13190 Memorywood Dr, Baxter, MN, 56425-1000, USA	
HARDWARE	QTY
Axon Body - TAP Refresh 4 - Camera	15
Axon Body - TAP Refresh 4 - Dock Multi-Bay	2
Axon Fleet - TAP Refresh 1 - 2 Camera Kit	11

TERMS & CONDITIONS

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

EXCEPTIONS TO STANDARD TERMS AND CONDITIONS

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance . Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

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