



## REQUEST FOR ACTION CITY COUNCIL

Agenda Date: 2/17/2026  
Agenda Section: Consent Agenda

**Department Origination:** Public Works

---

**Agenda Item:** Approve the LandWerx Excavating & Landscaping Three Year Street Sweeping Contract

---

**Approval Required:** Simple Majority Vote

---

### **BACKGROUND**

Street sweeping is a requirement of the Minnesota Pollution Control Agency (MPCA) Municipal Separate Storm Sewer System (MS4) permit. Street sweeping is an effective non-structural water quality best management practice for controlling pollutant loading from municipal road surfaces. Debris from road surface degradation and associated pollutants, leaf litter, and trash can accumulate on road surfaces over time. If not controlled, built-up debris will eventually make its way to storm sewer inlets and into the municipal separate storm sewer system (MS4), degrading water quality in receiving waterbodies.

Staff requested quotes from two contractors, LandWerx Excavating & Landscaping and Astech Corporation. LandWerx is the low quoter.

LandWerx Excavating & Landscaping:

- 2026 Hourly Contract Pricing \$145.00/hour
- 2027 Hourly Contract Pricing \$150.00/hour
- 2028 Hourly Contract Pricing \$155.00/hour

Based off the quote package, it is estimated there will be 550 hours per year for a total estimated three-year contract value of **\$247,500**.

Astech Corporation:

Their quote includes an hourly rate plus a \$600 trip charge with a tiered hourly rate. To compare the quotes, staff used the estimated hours based on the information provided in the quote package.

Their hourly pricing includes:

- 2026 Hourly Contract Pricing \$135.00/hour
- 2027 Hourly Contract Pricing \$145.00/hour
- 2028 Hourly Contract Pricing \$155.00/hour

The quote package included sweeping the entire city twice a year, 10-20 hours of sweeping for each of the major holidays over the summer (Memorial Day, Independence Day, and Labor Day), and up to three special events with two identified (triathlon and BIR Nationals). Based on their proposed hourly rate plus 7 trip charges per year their total estimated three-year contract value is **\$251,850**.

### **FINANCIAL IMPLICATIONS**

The 2026 budget for street sweeping is 86,000.00, this includes the cost to haul the material to an approved site. The estimated time in the street sweeping contract is 550 hours for a total estimated contract value of \$79,750. The cost to haul the street sweeping debris is estimated between \$5,000 - \$8,000. The total estimated cost to

sweep and haul the street sweeping will be between \$84,750 - \$87,750. Staff will monitor the budget to stay under the \$86,000 budgeted.

**STAFF RECOMMENDATIONS**

Staff recommends approval of the LandWerx Excavating & Landscaping three (3) year street sweeping contract for 2026, 2027, and 2028.

**COUNCIL ACTION REQUESTED**

**MOTION** to approve the LandWerx Excavating & Landscaping Three Year Street Sweeping Contract.