

Quotation

True North Controls
 928 Sterling St S. St. Paul, MN 55119
 612-961-5170
Craig@TrueNorthControls.Com

Date: February 24, 2026
 Quote #: CIB021926
 Expiration Date: 30 Days from Quote

DRAFT QUOTE

To: Trevor Walter
 City of Baxter
 13190 Memorywood Drive
 Baxter, MN 56425

Tariff Notice:

Please note that tariffs and import duties are subject to change and may impact the final pricing of the quoted items. Any increases in such charges occurring after the date of this quote will be passed along and reflected in the final invoice.

Salesperson	Job	Shipping Method	Shipping Terms	Delivery Date	Terms	Due Date
Craig Ross					NET30	
Qty	Item #	Description			Unit Price	Line Total
3	SEE DESC	PN: APSQ-N135-SSC-HD-22-ENAA			\$2,040.00	\$6,120.00
		One at Master and LS25 & LS26				
		135MHz-175MHz Aprisa SR+ base / remote / repeater station				
		2 Serial Ports / 2 Ethernet ports, 10-30 VDC input power				
		ETSI, FCC Part 90 Compliant. Frequency stability 1.0 PPM				
1	APSB-XMSW-VHF	Aprisa SR+ Migration Switch, frequency range of 135-240 MHz			\$4,749.00	\$4,749.00
		10 to 60 VDC Input Power; Rack mount - 1 RU; Includes cables / adaptors				
		Includes 6" TNC to TNC cable to connect MMS to SR+				
		The MMS allows you to do a one by one site upgrade.				
3	SEE DESC	PN: APSB-AJ45-DB9-MF-23			\$20.00	\$60.00
		RJ45 cable to DB9 serial adapter (need a serial cable to the PLC)				
1	FCC	NEW FCC License, 12.5Khz Channel Size, 5W TX Power. License is good for 10 Years then renewable			\$1,500.00	\$1,500.00
		Goal of requesting Frequency as close to: 173.39 so you don't have to replace antennas				
		Get new frequency and update frequency in all the existing radios.				
		<u>NOTE:</u>				
1	ENGINEERING	Installation and configuration of 2 remote radios and MMS and Master radio at East Tower by			\$7,650.00	\$7,650.00
		True North Controls. Changing of frequencies in all existing radios in Baxter to new frequency.				
		Includes week onsite and travel expenses				
		Aprisa Migration Swith will not fit in the available control panel and accomodations to mount it				
		will need to be determined and not accounted for in this quote.				
		Contingency: If we don't get a new frequency close enough to our current frequency we will need				
		new antennas everywhere that support the new frequency.				
30	MYA-1505K-N	9.2dB VHF Yagi in band for new frequency at all other sites			\$325.00	\$9,750.00
1	FG1523	3dB VHF Omni in band for new frequency for East Tower			\$650.00	\$650.00

Quotation prepared by: Craig Ross

Pricing does not include Taxes or Shipping charge that may apply. Credit Card purchases have a 3% fee

Subtotal	\$	30,479.00
Sales Tax		-
Total	\$	30,479.00